

K Ug' _Ubb`]W\ `a Y]bYf': fYi bX]b`gW\ Yb_ Yb.
DYfgOb`]W\ Y'; YgW\ Yb_]XYyb

9fZU\ fYb`G]Yž`k Ufi a `dYfgOb`]W\ Y'; YgW\ Yb_ Y`]b`Y]bYf
6Yn]Y\ i b[`gc`k]W\ h][`g]bX" < c`Yb`G]Y`g]W\ `_fYUh]j Y` ðXYyb`ZØf
]bX]j]Xi Y`Y'; YgW\ Yb_ Y`i bX`H]ddg`ni f`5i gk U\`XYg
dYfZY`_hYb'; YgW\ Yb_g`ZØf` ðfY': fYi bX]b"



.]a U[YSh]hY

ð`Y]bYf`fca Ubh]gW\ Yb`6Yn]Y\ i b[`gd]Y`Yb`dYfgOb`]W\ Y'; YgW\ Yb_ Y
Y]bY`k]W\ h][Y`F c`Yž`i a `Ni bY][i b[`i bX`K YfhgW\`Àhni b[`ni a
5i gXfi W`_ni `Vf]b[Yb" `G]Y`X]YbYb`b]W\ h`bi f`U`g`a UhYf]Y`Y
; Y[Ybgh`ÀbXYž`gcbXYfb`Ui W\ `U`g`Gma Vc`Y`ZØf`X]Y`J YfVi bXYb`Y]h
i bX`@]YVY`nk]gW\ Yb`nk Y]`A YbgW\ Yb" `ð`X]YgYa `5fh]_Y`k YfXYb`k]f
X]Y`6YXYi hi b[`j`cb`dYfgOb`]W\ Yb'; YgW\ Yb_ Yb`]b`Y]bYf`6Yn]Y\ i b[
i bhYfgi W\ Ybž`_fYUh]j Y` ðXYyb`ZØf`dYfgcbU`g]YfhY'; YgW\ Yb_ Y
df`ÀgYbh]YfYb`i bX`H]ddg`ni f`5i gk U\`XYg`dYfZY`_hYb'; YgW\ Yb_g
ZØf` ðfY': fYi bX]b` [YVYb" `8i fW\ `Y]bY`i a ZUggYbXY`5bU`mgY`X]YgYf
H\Ya Yb`k c`Yb`k]f`X]Y`6YXYi hi b[`i bX`XYb`9]bZi gg]j cb

dYfgÒb`]WXYb` ; YgWXYb_Yb`Ui ZX]Y`E i U`]hÀhj cb`6Yn]Y\i b[Yb
[YbUi Yf`VY`Yi WXYb`"

8]Y`6YXYi hi b[`j cb`dYfgÒb`]WXYb
; YgWXYb_Yb`]b`Y]bYf`6Yn]Y\i b[

ǂ`Y]bYf`6Yn]Y\i b[`gd]Y`Yb`dYfgÒb`]WXY` ; YgWXYb_Y`Y]bY
YbhgWXY]XYbXY`F c`Yž`i a` `@]YVYž`Ni bY][i b[`i bX`K YfhgW`Àhni b[
ZØf`XYb`DUfhbYf`Ui gni XfØW_Yb`" ǂXYa` `a Ub`g]W`X]Y`NY]h`b]a a hž
Y]b` ; YgWXYb_Y`Ui gni k `À`Ybž`XUg`X]Y` ǂhYfYggYb`i bX`J cf`]YVYb
XYg`DUfhbYfg`k]XYfgd]Y[Y`hž`nY][h`a Ub`]\a ž`XUgg`a Ub`g]W
k]f_]W`i a`]\b`_Øa` a Yfh`i bX`gY]bY`6YXØfZb]ggY`j YfghY`h`
DYfgÒb`]WXY` ; YgWXYb_Y`_ØbbYb`X]Y`6]bXi b[`nk]gWXYb`nk Y]
A YbgWXYb`ghÀf_Yb`i bX`XUg`J YfhfUi Yb`i bX`X]Y`J YfVi bXYb`Y]h]b
XYf`6Yn]Y\i b[`j Yfh]YZYb`"

9]b`dYfgÒb`]WXYg` ; YgWXYb_nY][h`Ui W`ž`XUgg`a Ub`g]W`A Ø`Y
[Y[YVYb`U`hž`i a` `gY]bYa` `DUfhbYf`Y]bY` : fYi XY`ni `VYfY]hYb`"9g
nY][hž`XUgg`a Ub`b]W`h`bi f`Ub`XYb`GhUbXUfX[YgWXYb_Yb
]bYfYgg]Yfh]ghž`gcbXYfb`VYfY]h]ghž`g]W`NY]h`ni `bY`a Ybž`i a
Yhk Ug`9]bn][Ufh][Yg`i bX`6YgcbXYfYg`ni `Z]bXYb`"8i fW
dYfgÒb`]WXY` ; YgWXYb_Y`_Ubb`a Ub`gY]bYa` `DUfhbYf`XUg` ; YZØ`
[YVYbž`k]f_]W`i [YgW`Àhni bX`[Y`]YVh`ni `k YfXYbž`k Ug`XUg
: i bXUa Ybh`ZØf`Y]bY`[Ygi bXY`i bX`[`ØW_]WXY`6Yn]Y\i b[`gW`UZh`"

9]b`k Y]hYfYf`k]W`h][Yf`5gdY`_hj cb`dYfgÒb`]WXYb` ; YgWXYb_Yb`]b
Y]bYf`6Yn]Y\i b[`]gh`X]Y`K YfhgW`Àhni b[`i bX`9f]bbYfi b[ž`X]Y`g]Y
V]YhYb`" ǂXYa` `a Ub`gY]bYa` `DUfhbYf`Y]b` ; YgWXYb_Y`[]Vhž`XUg`Y]bY
VYgcbXYfY`6YXYi hi b[`U`h`cXYf`Ub`[Ya` Y]bgUa` Y`9f`YVb]ggY
Yf]bbYfhž`nY][h`a Ub`]\a ž`XUgg`a Ub`g]W`Ub`X]Y`gW`ØbYb`A ca YbhY
]b`XYf`6Yn]Y\i b[`Yf]bbYfh`i bX`X]YgY`k YfhgW`Àhni`DYfgÒb`]WXY
; YgWXYb_Y`_ØbbYb`XU`Yf`Ui W`XUni `VY]hfU[Ybž`X]Y`Ya` ch]cbU`Yb
6]bXi b[Yb`nk]gWXYb`nk Y]`A YbgWXYb`ni `ghÀf_Yb`i bX`X]Y
6Yn]Y\i b[`ni `j Yfh]YZYb`"

9g`]gh`k]W`h][`ni `VYhcbYbž`XUgg`dYfgÒb`]WXY` ; YgWXYb_Y`b]W`h
i bVYX]b[h`hYi Yf`gY]b`a ØggYbž`i a`]`fY`K]f`_i b[`ni `YbhZU`hYb`
J]Y`a Y`f`_ca` a h`Yg`XUfUi ZUbž`XUgg`XUg` ; YgWXYb_Y`j cb`<YfnYb

_ca a hi bX`X]Y`K YfhgW`Åhni b[`i bX`@]YVY`ZØf`XYb`DUf`hbYf`ni a
5i gXfi W`_Vf]b[h`C Zha U`g`g]bX`Yg[YfUXY`X]Y`_`Y]bYbž
gY`Vgh[Ya UW`hYb` ; YgW`Yb`_Yž`X]Y`Ua`_a Y]ghYb` ; fYi XY`VYfY]hYb
i bX`Y]bY`VYgcbXYfY`6YXYi hi b[` \UVYb`"9g[Y`h`a Y`f`XUfi a ž`X]Y
 ; YXUb`_Yb`i bX`9a`ch]cbYb` \]bhYf`XYa` ; YgW`Yb`_ni`nY][Ybž`U`g
XYb`_a`UhYf]Y`Yb`K`Yfh`XYggY`VYb`"

≠Y]bYf`nY]hž`]b`XYf`_a`UhYf]Y`Y` ; ØhYf`c`Zi`]a`_J`cfXYf[fi bX`ghY`Ybž
 [Yk`]bbYb`dYfgØb`]W`Y` ; YgW`Yb`_Y`]b`Y]bYf`6Yn]Y`i b[
ni bY`a`YbX`Ub`6YXYi hi b["`G]Y`Y`Z`b`XUVY]ž`X]Y`]bhYfdYfgcbU`Yb
6Yn]Y`i b[Yb`ni`_gh`Åf`_Ybž`XUg`_J`Yfhf`Ui`Yb`i bX`X]Y`_J`YfVi bXYb`Y]h
nk`]gW`Yb`nk`Y`]A`YbgW`Yb`ni`_ZØf`XYfb`i bX`X]Y`_@]YVY`i bX
Ni bY][i b[`ZØfY]bUbXYf`ni`nY][Yb`"8Yf`5i`ghUi`gW`_j`cb
dYfgØb`]W`Yb` ; YgW`Yb`_Yb`_Ubb`XU`Yf`Y]bYb`k`]W`h][Yb`6Y]hfU[
ni`f`Ub[Zf]gh][Yb` ; `ØW`_i bX`Ni`Zf]YXYb`Y]h`]b`Y]bYf`6Yn]Y`i b[
`Y]ghYb`"

? fYUh]j`Y`≠XYb`_ZØf`dYfgcbU`]g]YfhY
 ; YgW`Yb`_Y`

DYfgcbU`]g]YfhY` ; YgW`Yb`_Y`g]bX`Y]bY`VYgcbXYfY`_A`Ø[`]W`_Y]hž`i`a
≠fYf` : fYi bX]b`ni`nY][Ybž`k`]Y`_j`]Y`_g]Y`≠bYb`VYXYi`hYh`"9g[`]Vh
nU`YfY]W`Y`_fYUh]j`Y`≠XYbž`i`a`_Y]b` ; YgW`Yb`_dYfgØb`]W`Yf`i`bX
Y]bn][Ufh][Yf`ni`_ [YghU`hYb`" <]Yf`g]bX`Y]b][Y`_J`cf`gW`_Å[Yž`X]Y`≠fYf
 : fYi bX]b`g]W`Yf`]W`_Y]b`_@`W`Y`b`]bg` ; Yg]W`h`n`Ui`VYfb`k`YfXYb`.

- : chcVi`W`_9fghY`Yb`G]Y`Y]b` : chcVi`W`_a`]h`[Ya`Y]bgUa`Yb
9f]bbYfi b[Ybž`k`]Y`_l`f`Ui`VgZ`hc`gž`G`W`b`Udd`gW`ØggY`_j`ca
YfghYb`8UhY`cXYf`i`gh][Y`GY`Z]Yg`"9g`]gh`Y]bY`_gW`ØbY
A`Ø[`]W`_Y]hž`[Ya`Y]bgUa`Y`_A`ca`YbhY`ZYghni`U`hYb`i`bX
]a`_a`Yf`k`]YXYf`Ubni`gY`Yb`"
- DYfgcbU`]g]YfhYg`G`W`_a`_i`W`_ghØW`_."9]b`G`W`_a`_i`W`_ghØW`
a`]h`]\fYa`_B`Ua`_Yb`cXYf`≠]h]U`Yb`_]gh`Y]bY`_`Ugg]gW`Y`i`bX
XYbb`cW`_dYfgØb`]W`Y` ; YgW`Yb`_]XY`"C`V`5fa`_V`U`b`Xž
<U`g`_Yhh`cXYf`F`]b[ž`g]Y`k`]fX`Yg`g]W`Yf`]W`_gW`_Å`hnYb`"
- < UbX[Ya`UW`hYg` ; YgW`Yb`_."nY][Yb`G]Y`≠fY`_fYUh]j`Y
GY]hYž`]bXYa`_G]Y`Y]b`_U`b`X[Ya`UW`hYg` ; YgW`Yb`_ZØf`≠fY
 : fYi bX]b`_YfghY`Yb`"C`V`gY`Vgh[Ya`U`hY`?`i`bg`k`Yf`_Yž

[Yghf]W_hY`GWU`g`cXYf`gY`Vgh[YVUW_YbY`@YW_YfY]Yb`
dYfgcbU`g]YfhY` ; YgWYb_Y`Ui`g`Y][YbYf`<YfghY``i`b[
`UVYb`Y]bYb`VYgcbXYfYb`7`Ufa`Y"

9]b`k`Y]hYfYf`_fYUhj] Yf`5bgUhn`Z0f`dYfgcbU`g]YfhY` ; YgWYb_Y`]gh
Ygž`Yhk`Ug`ni`gWYb_Ybž`XUg`Ui`ZX]Y`ϕhYfYggYb`i`bX`<cVVmg`ΔfYf
: fYi`bX]b`ni`[YgW`b]hhYb`]gh" <]Yf`g]bX`Y]b][Y`ϕXYbž`X]Y`G]Y
]bgd]f]YfYb`_0bbhYb.

- ? cW Vi W`a`]h`@]YV`]b[gfYnYdhYb.`K`Ybb`ΔfY` : fYi`bX]b
[YfbY`_cW`hž`ghY``Yb`G]Y`Y]b`? cW Vi W`a`]h`]\fYb
@]YV`]b[gfYnYdhYb`ni`gUa`a`Yb`"G]Y`k`]fX`g]W`ZFY`Ybž`bYi`Y
; Yf]W`hY`Ui`gni`dfcV]YfYb`i`bX`[`Y]W`nY]h][`j`cb`ΔfYb
`]YVYj`c``Yb`6Ya`0\i`b[Yb`VYf0\fhigY]b"
- DYfgcbU`g]YfhY`HUggY`cXYf`?]ggYb.`@UggYb`G]Y`Y]bY
HUggY`cXYf`Y]b`?]ggYb`a`]h`Y]bYa`dYfg0b`]WYb` : chc
VYXfi`W`Yb`"ϕXYb`A`cf[Yb`VY]a`? UZZY`hf]b`_Yb`cXYf
5VYbXg`VY]a`9bhgdUbbYb`Ui`ZXYa`GcZU`k`]fX`g]Y`Ub`G]Y
XYb`_Yb"
- ? i`bghk`Yf`_`j`cb`Y]bYa` ``c`_U`Yb`? 0bgh`Yf.
I`bhYfgh0mYb`G]Y`c`_U`Y`? 0bgh`Yfž`]bXYa`G]Y`Y]b
? i`bghk`Yf`_`j`cb`Y]bYa`hU`Ybh]YfhYb`A`U`Yf`cXYf`6]`X`U`i`Yf
_U`i`ZYb`"ΔfY` : fYi`bX]b`k`]fX`g]W`0VYf`Y]b`Y]bn][Ufh][Yg
i`bX`c`_U`Yg`? i`bghk`Yf`_`ZFY`i`Yb"

A]h`Y]b`k`Yb][`? fYUhj]]h`h`i`bX`9]bZU`gfY]W`hi`a`_0bbYb
dYfgcbU`g]YfhY` ; YgWYb_Y`Y]bY`Y]bZUW`Y` ; YghY`ni`Yhk`Ug
6YgcbXYfYa`a`UW`Yb`"NY][Yb`G]Y`ΔfYf` : fYi`bX]bž`k`]Y`k`]W`h][`g]Y
ΔbYb`]ghž`]bXYa`G]Y`]\f`Y]b` ; YgWYb`_gWYb_Ybž`XUg`j`cb`<YfnYb
_ca`a`hi`bX`g]Y`ni`a`GhfU`Yb`Vf]b[h"

H]ddg`ni`f`5i`gk`U`X`Yg`dYfZY`_hYb` ; YgWYb`_g
Z0f`ΔfY` : fYi`bX]b

8]Y`5i`gk`U`X`Yg`dYfZY`_hYb` ; YgWYb`_g`Z0f`ΔfY` : fYi`bX]b`_Ubb
Y]bY`<YfUi`gZcfXYfi`b[`gY]bž`VYgcbXYfg`k`Ybb`G]Y`Y]b`A`Ubb`g]bXž
XYf`b]W`hig]W`Yf`]ghž`k`Ug`g]Y`a`U[`cXYf`VfUi`W`h" <]Yf`g]bX`Y]b][Y
H]ddgž`X]Y`ΔbYb`Y`ZYb`_0bbYbž`XUg`]XYU`Y` ; YgWYb`_Z0f`ΔfY

@YVghY`ni`Z]bXYb.

% " < ÒfYb`G]Y`Ui`Za`Yf_gUa`ni`5W`hYb`G]Y`Ui`Z`<]bk`Y]gYž`
X]Y`≠fY`fYi`bX]b`a`Ò[`]W`Yfk`Y]gY`ZU`Yb`Āgghž`k`Ybb`g]Y`
ØVYf`8]b[`Y`gdf]W`hž`X]Y`g]Y`a`U[`]c`XYf`VfUi`W`h`G]Y`_`ÒbbhY`
g]W`VY]gd]Y`gk`Y]gY`XUfØVYf`ZfYi`Ybž`XUgg`]f`
@YV`]b[`gdUfZØa`ni`f`BY][`Y`[`Y`h`c`XYf`XUgg`g]Y`[`Yfb`Y`Y]bY`
VYgh]a`a`hY`5fhj`cb`6i`W`YgYb`k`ØfXY"

&" 9fZc`fgW`Yb`G]Y`]fY`≠hYfYggYb.`K`Ybb`G]Y`g]W`
i`bg]W`Yf`g]bXž`k`Ug`≠fY`fYi`bX]b`a`U[`]ž`bY`a`Yb`G]Y`g]W`
X]Y`NY]hž`]fY`≠hYfYggYb`i`bX`<c`VVmg`ni`Yf`_i`bXYb`"
J`J]Y`Y]W`h`U`h]g]Y`Y]bY`@Y]XYbgW`U`Zi`ZØf`?i`bghž`A`i`g]_`c`XYf`
FY]gYbž`X]Y`≠bYb`XUVY]`Y`ZYb`_`ÒbbhYž`XUg`f]W`h][`Y`
;`YgW`Yb`_`Ui`gni`k`À`Yb`"

' " DYf`gc`bU`]g]YfhY` ;`YgW`Yb`_`Y.`DYf`gc`bU`]g]YfhY`
;`YgW`Yb`_`Y`g]bX`c`Zi`Y]bY`[`i`hY`K`U`ž`XU`g]Y`nY][`Ybž`XUgg`
G]Y`g]W` ;`YXUb`_`Yb`[`Ya`U`W`h`U`VYb`i`bX`g]W`X]Y`A`Ø`Y`
[`Ya`U`W`h`U`VYbž`Yhk`Ug`9]bn][`Ufh][`Yg`ni`Z]bXYb`"8`Ug`_`Ubb`
j`cb`[`fUj`]YfhYb`GW`a`i`W`ghØW`Yb`ØVYf`a`U»[`YgW`bY]XYfhY`
:`chc[`YgW`Yb`_`Y`V]g`]\`b`ni`U`bX[`YgW`f]YVYbYb`
@YVYgVf]YZYb`fY]W`Yb`"

(" 9f`YVb]g[`YgW`Yb`_`Y.`K`Ybb`≠fY`fYi`bX]b`a`Y`f`K`Yfh`Ui`Z`
9f`YVb]ggY`Y`[`h`U`g`Ui`Za`U`hYf]Y`Y`8]b[`Yž`_`ÒbbhY`Y]b`
9f`YVb]g[`YgW`Yb`_`X]Y`dYfZY`hY`K`U`ž`gY]b`"8`Ug`_`Ubb`j`cb`
Y]bYa`fca`Ubh]gW`Yb`K`cW`Yb`Yb`XUi`gZi`[`ØVYf`Y]b`
[`Ya`Y]bgUa`Yg`?`cW`_i`fg`V]g`]\`b`ni`?`c`bnYfh`UfhYb`ZØf`]fY`
@YV`]b[`gVUbX`fY]W`Yb`"

) " :`fU[`Y`]fY`fYi`bXY`c`XYf` :`Ua`J]Y.`: `U`g`G]Y`k`]f`_]W`
fU`h`c`g`g]bXž`ZfU[`Yb`G]Y`XcW`Y]bZUW`]fY`Yb[`ghYb`fYi`bXY`
cXYf` :`Ua`J]Y`ba`]h[`]YXYf`i`a`F`U`h`G]Y`_`YbbYb`≠fY`
:`fYi`bX]b`j`J]Y`Y]W`h`VYggYf`i`bX`_`ÒbbYb`≠bYb`VY]XYf`
5i`gk`U`ž`Y]bYg` ;`YgW`Yb`_`g`Y`ZYbž`XUg`]f`[`UfUbh]Yfh`
[`YZU`Yb`k`]fX`"

* " NY][`Yb`G]Yž`XUgg`G]Y`g]W`A`Ø`Y`[`YVYb.`9[`U`ZØf`
k`Y`W`Yg` ;`YgW`Yb`_`G]Y`g]W`Yb`hgW`Y]XYbž`nY][`Yb`G]Y`≠fYf`
:`fYi`bX]bž`XUgg`G]Y`g]W`X]Y`NY]h[`Ybca`a`Yb`U`VYbž`Yhk`Ug`
6YgcbXYfYg`Ui`gni`k`À`Yb`"9]bY`YVYj`c`j`YfdUW`hY`
DfĀgYb`hU]cb`i`bX`Y]bY`dYfgØb`]W`Y`B`ch]n`_`ÒbbYb`XYb`

I bhYfgWk]YX`a UWkYb`i bX`XUg; YgWkYb`bcWk`gdYn]Y`Yf
a UWkYb`"

8]Y`5i gk U\`XYg`dYfZY`hYb`; YgWkYb`g`ZØf`ÆfY`: fYi bX]b`YfZcfXYfh
Y]b`k Yb][`NY]hž`A Ø\Y`i bX`?fYUhj]]h`hž`UVYf`a]h`X]YgYb`H]ddg
gc`hYb`G]Y`]b`XYf`@U[Y`gY]bž`Y]b`; YgWkYb`ni`Z]bXYbž`XUg`g]Y`gY\`f
gWk`hYb`k`]fX"

GWk`i ggZc`[Yfi b[

Æ`Y]bYf`6Yn]Y\`i b[`gd]Y`Yb`dYfgØb`]WkY`; YgWkYb`Y`Y]bY`k`]Wk]h[Y
Fc`Yž`i a`ÆfY`Ni bY][`i b[`i bX`K`YfhgWk`hni b[`ZØf`ÆfY`: fYi bX]b
ni a`5i gXfi W`ni`Vf]b[Yb`"?fYUhj] Y`ÆYYb`ZØf`dYfgcbU`]g]YfhY
; YgWkYb`Y`_ØbbYb`XUVY]`Y`ZYbž`ÆfY`6Yn]Y\`i b[`ni`gh`f`Yb`i bX
VYgcbXYfY`A`ca`YbhY`bcWk`i bj`Yf[Ygg`]WkYf`ni`a`UWkYb`"8i fWk`X]Y
5i gk U\`XYg`dYfZY`hYb`; YgWkYb`gž`XUg`ni`XYb`ÆhYfYggYb`i bX
J`cf`]YVYb`ÆfYf`: fYi bX]b`dUgghž`_ØbbYb`G]Y`]\`fY`: fYi XY`i bX
8Ub`VUf`Y]h]g]WkYfghY`Yb`"8Yb`Yb`G]Y`XUfUbž`XUgg`Yg`b]Wk]h`i a
XYb`DfY]g`XYg`; YgWkYb`g`[Y\`hž`gcbXYfb`j`]Y`a`Y\`f`i`a`X]Y
dYfgØb`]WkY`B`chY`i bX`X]Y`@]YVYž`X]Y`XU\]bhYf`ghYW`Yb`"NY][`Yb`G]Y
ÆfYf`: fYi bX]bž`k`]Y`gY\`f`g]Y`ÆbYb`Ua`<YfnYb`Y]Y[`hž`a`]h`Y]bYa
Y]bn][`Ufh][`Yb`i bX`dYfgØb`]WkYb`; YgWkYb`_`"

8YhU]`g

6Ygi WkYb`G]Y`i bg`Ui Z.`Y]bY!fY]gY`XY