

6fY]g[Ui !< cWk gWk Ufnk U`X. `BUhi fž
; Ybi gg'i bX`i bj Yf[Ygg`]Wk Y`9f`YVb]ggY

9bhXYW_Yb`G]Y`X]Y`<][\`][\hg`j cb`6fY]g[Ui !
<cWk gWk Ufnk U`X. `BUhi fk i bXYfž`_i`_]bUf]gWk Y` ; YbØggYž
\]ghcf]gWk Y`GhÀhhYb`i bX`H]ddg`ZØf`Y]bYb`Yf\c`gUa Yb
5_h]j i f`Ui V"



K]`_ca a Yb`ja `a U`Yf]gWk Yb`6fY]g[Ui !<cWk gWk Ufnk U`Xž`k c`X]Y
UhYa VYfUi VYbXY`BUhi fž`_Øgh]Wk Y` ; Ughfcbca]Y`i bX`Y]bY`fY]Wk Y
?i`hi f`Ui ZY]bUbXYfhfYZZYb`*8]YgY`FY[]cb`ja `GØXk YghYb
8Yi hgWk`UbXg`V]YhYh`Y]bY`k i bXYfVUFY`A]gWk i b[`Ui gi bVYfØ\fhYf
@JbXgWk UZhž`hfUX]h]cbY`Yf`VUX]gWk Yf`?ØWk Y`i bX`Wk Ufa UbhYb
GhÀXhYbž`X]Y`XUFUi Z`k UfhYbž`YbhXYW`h`ni `k YfXYb``CV`Xi`_]b`X]Y
X]Wk hYb`K`À`XYf`XYg`GWk Ufnk U`Xg`Y]bhUi Wk ghž`X]Y`fY[]cbU`Y
?i`_]bUf]_`[Yb]Y»hicXYf`\]ghcf]gWk Y`GhÀhhYb`Yf_i bXYgh`i`_]Yf
_ca a h`YXYf`Ui Z`gY]bY`?cghYb``ž`X]YgYa`5fh]_Y`bY\`a Yb`k]f
X]Wk `a]h`Ui Z`Y]bY`gdUbbYbXY`FY]gY`Xi fWk`XUg`6fY]g[Ui !
<cWk gWk Ufnk U`Xž`i bX`nY][Yb`X]f`X]Y`j]Y`gY]h][Yb`i : UWk hYb
X]YgYf`VYY]bXfi W`YbXYb`8Ygh]bUh]cb``@Jgg`i bg`cg`Y[Yb`i bX`X]Y

<][\`][\hg'XYf'FY[]cb'[Ya Y]bgUa 'YbhXYW_Yb°

9bhXYW_Y`X]Y`B Uhi fki bXYf`XYg GWk Ufnk U`Xg

8Yf'GWk Ufnk U`Xž'VY_Ubbh'ZØf'gY]bY`UhYa VYfUi VYbXY`GW`Öb\Y]hž
]gh'Y]b`k U\ fYg`B Uhi fdUfUX]Yg`ja `GØXYb`8Yi hgW`UbXg"; Y`Y[Yb
]a `6i bXYg`UbX`6UXYb!K ØfhYa VYf[ž'V]YhYh'X]Y`FY[]cb`6fY]g[Ui !
<cWgWk Ufnk U`X`Y]bY`J]Y`nU\`j cb`A Ø[`]W`_Y]hYbž`X]Y
i bVYfØ\fhY`B Uhi f`ni `Yf`VYb" `A]h'gY]bYf`X]W`hYb`K `Ä`XYfž
a U`Ygh`Äh]gW`Yb`6Yf[Yb`i bX`_`UfYb`GYYb`]gh'XYf`GWk Ufnk U`X`XYf
]XYU`Y`C`fh'ZØf`B Uhi f`]YV\UVYf`i bX`5VYb`hYi fYf"

9]b`VYgcbXYfYf`<Ø\Ydi b`_h`]gh'XYf` : Y`XVYf[ž`XYf`\ÖW`ghY`6Yf[
]a `GWk Ufnk U`X" `A]h'gY]bYb`%(- ` `A YhYfb`V]YhYh`Yf`b]W`h`bi f
UhYa VYfUi VYbXY`5i gV`]W`_Yž`gcbXYfb`Ui W`nU\`fY]W`Y
K UbXYfk Y[Y" `C V]a `Gca a Yf`cXYf`K]bhYfž`XYf` : Y`XVYf[`n]Y\h
C i hXccf!9bh`i g]UghYb`Ubž`X]Y`X]Y`i bVYfØ\fhY`B Uhi f`[Yb]Y»Yb
k`c`Yb" `a ` : fØ\`]b[`i bX`Gca a Yf`V`Ø\Yb`\]Yf`X]Y`K]YgYb`]b
j`c`ghYf`DfUW`hž`k `Ä`fYbX`]a `K]bhYf`XUg` ; YV]YhY]b`VY`]YVhYg`N]Y`
ZØf`G_]ZU\ fYf`i bX`Gbck VcUfXYf`]gh"

9]b`k Y]hYfYg`B Uhi fki bXYf`]gh'XYf`GW`i W`gYYž`XYf`[fØ»hY
GhUi gYY`ja `GWk Ufnk U`X" `I a [YVYb`j cb`K `Ä`XYfb`i bX`6Yf[Ybž`]gh
Yf`XYf`dYfZY`_hY`C`fh'ZØf`K UggYfgdcfhUfhYb`k]Y`GWk]a a Ybž`
GY[Y`b`i bX`5b[Y`b" `5i W`XUg`K UbXYfb`fi bX`i a `XYb`GYY`]gh'Y]b
VY`]YVhYg` : fY]nY]hj Yf[bØ[Yb`i bX`V]YhYh`UhYa VYfUi VYbXY
5i gV`]W`_Y`Ui Z`X]Y`@UbXgW`UZh" `J Yf[YggYb`G]Y`b]W`hž`Y]bY`DUi gY
Y]bni `Y[Yb`i bX`XUg`DUbcfUa U`VY]`Y]bYa `XYf`W`Ufa UbhYb`7UZ`Äg
Ua `GYY`ni `[Yb]Y»Yb`°

: Øf`X]Y`Yb][Ybž`X]Y`g]W`ZØf`X]Y` : `cfU`i bX` : Ui bU`XYg
GWk Ufnk U`Xg`]bhYfYgg]YfYbž`]gh'XYf`B Uhi]cbU`dUf`_
GWk Ufnk U`X`Y]b`UVgc`i hYg`A i gg" `8]YgYf`%\$"\$\$\$`<Y`_hUf`[fc»Y
DUf`_V]YhYhY]bY`J]Y`nU\`j cb`K UbXYfk Y[Ybž`X]Y`Xi fW`X]W`hY
K `Ä`XYf`i bX`ØVYf`gUbZhY`<Ø[Y`ZØ\ fYb" `<]Yf`_ÖbbYb`6Ygi W`Yf
K]`Xh]YfY`k]Y`F`Y\Yž`K]`XgW`k Y]bYž`i bX`Y]bY`J]Y`nU\`j cb
J`c[Y`UfhYb`VYcVUW`hYb" `b`hYfdfYhU]cbgnYbhfYb`i bX`[YZØ\fhY

Hci fYb`V]YhYb`ni gÅh`]W`gdUbbYbXY`bZcfa Uh]cbYb`ØVYf`X]Y
Y]b\Y]a]gWY`H]Yf!`i bX`DZUbnYbk Y`h"

8]Y`I a [YVi b[`XYg`6fY]g[Ui !< cW gWk Ufnk U`Xg`]gh`ni XYa
VY`Ubbh`ZØf`]\fY`h]YZYb`GW`i W`hYb`i bX`K UggYfZÅ`Y`"8Yf`Hf]VYf[
K UggYfZU`ž`Y]bYf`XYf`\`ØW`ghYb`K UggYfZÅ`Y`8Yi hgW`UbXgž
[Y\`Øfh`ni `XYb`gdY`hU`i `ÅfghYb`BUhi fgWUi d`ÅhYb`"8]Y`hcgYbXYb
K UggYfa UggYbž`X]Y`ØVYf`a Y`fYfY`?Ug`UXYb`]b`X]Y`H]YZY`ghØfnYbž
g]bX`Y]b`VYY]bXfi W`YbXYg`GWUi gd]Y`"A Y`fYfY`K UbXYfk Y[Y
ZØ`fYb`ni `XYb`j YfgW]YXYbYb`5i gg]W`hgd`i b`hYbž`j cb`XYbYb`Ui g
6Ygi WYf`X]Y`GW`Øb`Y]h`XYg`K UggYfZU`g`VYk`i bXYfb`_`ØbbYb`"

8]Y`J]Y`ZU`h`XYf`@UbXgW UZhYb

9]bY`K UbXYfi b[`Xi fW`X]Y`FY[]cb`cZZYbVUfh`X]Y`J]Y`ZU`h`XYf
@UbXgW UZhYb`"J cb`k Y]h`Ai Z[Yb`< cW ZÅWYb`i bX`gUZh][Yb
K]YgYb`V]g`\]b`ni `gW Uhh][Ybž`X]W`hYb`K `Å`XYfb`_`ØbbYb`K UbXYfYf
Y]bY`J]Y`nU`\`j cb`@UbXgW UZhYb`Yb`hXYW`Yb`"9]b`VY`]YVhYf`K Y[`]gh
XYf`K U`Xk`]fhgW UZhk Y[ž`XYf`UhYa VYfUi VYbXY`5i gV`]W`Y`Ui Z
X]Y`i a `]Y[YbXYb`6Yf[Y`i bX`HÅ`Yf`V]YhYh"

- Hci f]ga Y`b`]b`XYb`6Yf[Yb.`FY]WY`H]Yfk Y`hi bX
UhYa VYfUi VYbXY`6`]W`Ui Z`XUg`I a `UbX
- GYYb`i bX`:`ØggY.`9fZf]gWYbXY`; Yk ÅggYf`ZØf
gca a Yf`]WY`5`_h]j]h`hYb
- K UbXYfk Y[Y.`. VYf`&\$\$\$`_a`K UbXYfghfYW`Yb`Xi fW`X]Y
]Xm`]gWY`BUhi f

: Øf`X]Y`Yb][Ybž`X]Y`Yg`UVYbhYi Yf`]WYf`a Ø[Ybž`[]Vh`Yg`nU`\`fY]WY
A Ø[`]W`_Y]hYb`ZØf`A ci bhU]bV`_]b[`i bX`?`YhhYfhc`i`fYb`"8]Y
FY[]cb`]gh`Xi fW`nc[Yb`j cb`HfU]`g`i bX`K Y[Ybž`X]Y`gck`c`\`ZØf
5bZÅb[Yf`U`g`Ui W`ZØf`YfZU`\fYbY`6`]Yf`[YY][bYh`g]bX`"J]Y`Y
Øfh`]WY`5bV]YhYf`V]YhYb`ni XYa`[YZØ`fhY`Hci fYb`Ubž`i a`X]Y
VYghYb`F`ci hYb`Xi fW`X]Y`\`Ø[Y][Y`@UbXgW UZh`ni`Yf`_i bXYb`"

GY`Yb`gk`ØfX][`_Y]h	Hmd	6YgcbXYf`Y]hYb
: Y`XVYf[6Yf[< ØW`ghYf`Di`b`_h]a GW`k`Ufnk`U`X

G\Ybgk ØfX][_Y]h GW`i W`gYY	Hmd GhUi`gYY	6YgcbXYf\Y]hYb DYfZY`h`ZØf K`UggYfgdcfh
Hf]VYf[`K`UggYfZU``	K`UggYfZU``	< ØW`ghYf`K`UggYfZU`` 8Yi`hgW`UbXg
BUh]cbU`dUf_ GW`k`Ufnk`U`X	BUh]cbU`dUf_	J]Y`Z`h][`Y`:`cfU`i`bX :`Ui`bU

8]Y`A`Ø[`]W`_Y]hYb`g]bX`bU\Yni`i`bVY[fYbnh" `9[U`ž`c`V`G]Y`Y]bZUW`
bi`f`X]Y`Gh]`Y`XYf`BUhi`f`[`Yb]Y»Yb`c`XYf`U`_h]j`k`YfXYb`k`c`Yb` `X]Y
BUhi`fk`i`bXYf`XYg`GW`k`Ufnk`U`Xg`k`YfXYb`G]Y`VY[`Y]ghYfb`i`bX`]b
]\fYb`6Ubb`n]Y\Yb" `DUW`_Yb`G]Y` ÆfY`K`UbXYfgW`i` \Y`Y]b`i`bX
Yf`VYb`G]Y`X]Y`:`Ugn]bUh]cb`i`bX`GW`Øb\Y]h`X]YgYf`Y]ba`U`][`Yb
FY[`]cb`

? i `]bUf]gW`Y`?`Øgh`]W`_Y]hYb`]b`6fY]g[`Ui

8Yf`6fY]g[`Ui`]gh`b]W`h`bi`f`ZØf`gY]bY`UhYa`VYfUi`VYbXY`BUhi`f
VY`_Ubbhž`gcbXYfb`Ui`W`ZØf`gY]bY`fY]W` \U`h][`Y`i`bX`j`]Y`Z`h][`Y
?`ØW`Y" `5b[fYbnYbX`Ub`XYb`VYfØ\`a`hYb`GW`k`Ufnk`U`X`i`bX`bi`f
Y]bYb`GhY]bk`i`fZ]cb`XYf`h]YZb`K`Y]bFY[`]cb`6UXYb`Yb`hZYfb`hž`V]YhYh
X]YgY`FY[`]cb`_i`]bUf]gW`Y`<][` \][` \hgž`X]Y`gck`c` \ `j`cb
hfUX]h]cbY`Yb`:`Yf]W`hYb`U`g`Ui`W`j`cb`]bbc]Uh]j`Yb`?`fYUh]cbYb
[`Ydf`Ä[`h`g]bX" `<]Yf`g]bX`Y]b][`Y`<][` \][` \hgž`X]Y`Xi`b]W`h]j`YfdUggYb
gc`hYgh"

F Y [`]cbU`Y`GdYn]U`]h`hYb

8]Y`?`ØW`Y`XYg`6fY]g[`Ui`Yf`:`YV]Yhg`]gh]ghUf`_j`cb`XYf`BUhi`f`i`bX
XYa`?`]a`U`XYf`FY[`]cb`VYY]bZi`ggh" `<]Yf`g]bX`Y]b][`Y`XYf`
VY`]YVhYghYb`fY[`]cbU`Yb`GdYn]U`]h`hYb`.

- GW`k`Ufnk`Ä`XYf`GW`]b`_Yb.`9]b`i`Zh[`YhfcW`_bYhYf`
GW`]b`_Ybž`XYf`]b`XYf`FY[`]cb` \Yf[`YghY`h`k`]fX`i`bX`ZØf`
gY]bYb`Y]bn][`Ufh][`Yb`:`YgW`a`UW`_VY`_Ubbh`]gh"
- :`Ua`a`_i`W`Yb.`9]bY`_Øgh]W`Y` \Yfn`UZhY`D]nnU`a`]h`Y]bYf`
6Ug]g`Ui`g`GUi`YffU`a`ž`X]Y`c`Zha`]h`GdYW`_i`bX`Nk`]YVY`b`
VY`Y[`h`k`]fX"

- 6UXYb`K`Y]» k`Y]b.`. VYf`X]Y'; fYbnYb`\]bUi`g[`YgW`Åhnhž`k`j]fX`XYf`VUX]gW`Y`K`Y]bž]bgVYgcbXYfY`XYf`
; fUi`Vi`f[`i`bXYfž`j`cb`c`_U`Yb`K`]bnYfb`a`]hj`jY`@YVY`ni`a`8YhU]`dfcXi`n]Yfh"
- ?]fgW`hc`fhY.`.: Øf`B`UgW`_UhnYb`Y]b`A`i`ggž`X]YgY`_`Ugg]gW`Y`GW`k`Ufnk`Å`XYf`GdYn]U`]h`Åh`_ca`V]b]Yfh`GU`b`Yž`GW`c`_c`UXY`i`bX`?]fgW`Yb`ni`Y]bYa`gØ»Yb`; Ybi`gg"

K`Y]b[`ØhYf`i`bX`8Y[`i`ghUh]cbYb

B]W`hg`j`Yf`_ØfdYfh`X]Y`_i`]bUf]gW`Y`J`jY`ZU`h`6fY]g[`Ui`g`VYggYf`U`g`X]Y`nU`\`fY]W`Yb`K`Y]b[`ØhYf`]b`XYf`FY[`]cb`8]Y`K`Y]bVUi`Y[`YV]YhY`]a`6fY]g[`Ui`UXYb`X]W`Y]bž`X]Y`\Yfj`c`ffU[`YbXYb`K`Y]bY`ni`dfcV]YfYb`i`bX`a`Y`f`ØVYf`XYb`K`Y]bVUi`ni`YfbYb`"J]Y`Y`K`Y]b[`ØhYf`V]YhYb`J`Yf`_c`ghi`b[`Yb`i`bX`:`Ø\fi`b[`Yb`Ubž`k`c`Xi`X]Y`j`YfgW`]YXYbYb`F`YVgcfhYb`XYg`6fY]g[`Ui`g`YbhXYW`Yb`_Ubbgh`

- ; fUi`Vi`f[`i`bXYf`
- F]Yg`]b[`
- Gd`ÅhVi`f[`i`bXYf`
- K`Y]»`Vi`f[`i`bXYf`

HfUX]h]cbY`Y`; Ugh\Ui`g`_i`hi`f`

⇒XYb`[`Ya`Øh]W`Yb`; Ugh\Åi`gYfb`i`bX`_Y]bYb`F`YghUi`fUbhg`XYf`FY[`]cb`_Ubbgh`Xi`X]Y`\Yfn`]W`Y`; UghZfYi`bXgW`UZh`Yf`YVYb`i`bX`X]Y`fY[`]cbU`Y`?ØW`Y`]b`YbhgdUbbhYf`5ha`cgd`\ÅfY`[`Yb]Y»Yb`"J]Y`Y`X]YgYf`c`_U`Yb`@c`_U`Y`Y[`Yb`K`Yfh`Ui`Z`Zf]gW`ni`VYfY]hYhYž`gU]gcbU`Y`Ni`hUhYb`"6Y`_UbbhY`; Ugh\Åi`gYfž`X]Y`Y]bYb`6Ygi`W`k`Yfh`g]bXž`g]bX`.

- ; Ugh\Ui`g`@Øk`Yb`]b`Gh`"6`Ug]Yb`
- GW`k`Ufnk`U`Xghi`VY`]b`HcXhbUi`
- ; Ugh`c`Z`ni`a`F`chYb`?`fYi`n`]b`:`fY]Vi`f[`

GhfYYh`: ccX`i`bX`A`Åf`_hY`

B`YVYb`XYb`hfUX]h]cbY`Yb`F`YghUi`fUbhg`c`\bh`g]W`Y]b`6Ygi`W`X`XYf`

`c_U`Yb`K cW`Yba`Åf`hY" <]Yf`Z]bXYgh`Xi`b]W`h`bi`f`Zf]gW`Y
DfcXi`_hY`ž`gcbXYfb`Ui`W`Y]b`j`j]Y`Z`h][`Yg`5b[`YVchi`Ub`GhfYYh: ccX"
DfcV]Yf`i`bVYX]b[`h`

- < Ui`g[`Ya`UW`hY`6`fUhk`ØfghY`a`]h`GUi`Yf`fUi`h`
- ?`ÅgY`Ui`g`XYf`F`Y[`]cb`ni`XYU`U`g`a`V]gg`cXYf`Gci`j`Yb]f`
- GY`Vgh[`Ya`UW`hY`A`Ufa`Y`UXYb`i`bX`<cb][`ž`X]Y`X]f`XYb`
YW`hYb`;`YgW`a`UW`_`XYf`F`Y[`]cb`b`Å`YfVf]b[`Yb"

?`cW`_i`fgY`i`bX`K`cf`g`cdg`

:`Øf`X]Y`Yb][`Ybž`X]Y`U`_h]`k`YfXYb`a`ØW`hYbž`V]YhYb`j`j]Y`Y`6`Yhf]YVY`
?`cW`_i`fgY`Ubž`]b`XYbYb`Xi`X]Y`;`Y`Y]a`b]ggY`XYf`VUX]gW`Yb`
?`ØW`Y`j`cbY]bUbXYf`YfZU`fYb`_`Ubbgh`Gc`W`Y`K`cf`g`cdg`g]bX`
a`Y]gh]b`hYfU`_h]`i`bX`V]YhYb`Y]bY`k`i`bXYfVUfY`;`Y`Y[`Yb`Y]hž`X]Y`
Ni`VYfY]hi`b[`_`Ugg]gW`Yf`;`Yf]W`hY`ni`YfbYb":`fU[`Yb`k`j]Y`K`j]Y`
a`UW`Y`]W`X]Y`dYfZY`_hY`GW`k`Ufnk`Å`XYf`?`]fgW`hc`fhY3`k`YfXYb`Y]Yf`
VYUbhk`cfhYh`

9]b`_i`b]Uf]gW`Yg`9f`YVb]g`a`]h;`Ybi`gg`

C`V`Xi`Y]b: `Y]bgW`a`YW`Yf`cXYf`Y]bZUW`bi`f`Y]b`@]YV`UVYf`[`i`hYf`
GdY]gYb`V]ghž`XYf`6`fY]g[`Ui`U`h`ZØf`YXYb`Yhk`Ug`ni`V]YhYb"8]Y`
?`ca`V]bUh]cb`Ui`g`Zf]gW`Yb`Ni`hUhYbž`hfUX]h]cbY`Yb`F`YnYdhYb`i`bX`
XYf`@Y]XYbgW`UZhi`XYf`F`Y[`]cbU`VYk`c`bYf`a`UW`h`YXY`A`U`nY]h`ni`
Y]bYa`VYgcbXYfYb`9f`YVb]g"B]a`a`X]f`NY]hž`X]Y`_i`b]Uf]gW`Yb`
GY]hYb`XYf`F`Y[`]cb`ni`YbhXYW`Ybž`i`bX`[`Yb]Y»`Y`X]Y`
Yfj`c`ffU[`YbXYb`A`YbØg"

6Ygi`W`Y`ZØf`k`Y]hYfY`bZcfa`Uh]cbYb`ØVYf`_i`b]Uf]gW`Y`9f`YVb]ggY`
i`bX`j`YfUbghU`hi`b[`Yb`X]Y`c`ZZ]n]Y`Y`K`YVg]hY`XYg`6`fY]g[`Ui`!
<`c`W`gW`k`Ufnk`U`X"

<`]ghc`f]gW`Y`Gh`Å`hhYb`i`bX`_i`hi`fY`Y`
<`Ø`Y`di`b`_`hY`

8]Y`F`Y[`]cb`6`fY]g[`Ui`!<`c`W`gW`k`Ufnk`U`X`]gh`b]W`h`bi`f`ZØf`]YfY`

UhYa VYfUi VYbXY B Uhi f VY_UbbhžgcbXYfb Ui Wk Z0f\ fY
ZUgn]b]YfYbXY; YgWk]Wk hY i bX j]Y ZÀ h][Y ? i hi f" <]ghcf]gWk Y
GhÀhhYb i bX _i hi fY Y < Ò \Ydi b_hY d fÀ [Yb X Ug 6] X X]YgYf
Wk Ufa UbhYb F Y []cb i bX V]YhYb XYb 6Ygi Wk Yfb Y]bYb h]YZYb
9]b V]W_]b X Ug 9fVY i bX X]Y HfUX]h]cbYb X]YgYf; Y [YbX"

9]b VYgcbXYfg \ YfUi gfU [YbXYg 6Y]gd]Y]ghX]Y GhUXh: fY]Vi f []
]a 6fY]g [Ui žX]Y a]h] \ fYf [ch]gWk Yb ? Uh \ YXfU Y ž XYa A ØbghYfž
X]Y G_m]bY XYf GhUXh Xca]b]Yfh 8Yf d fUWk hj c Y 6Ui ž XYggYb
6Ui nY]h]a \ f % & \$ VY [Ubbžn]Y \ hi 6Ygi Wk Yf a]h]gY]bYb
VYY]bXfi W_YbXYb HØfa Yb i bX XYa Z] [fUbYb : UggUXYbgWk a i W_
]b gY]bYb 6Ubb " ð b YfYb _ØbbYb G]Y Ui » Yf [Yk Ò \ b] Wk Y
? i bghk Yf_Y i bX \]ghcf]gWk Y F Y]_hY VYk i bXYfb"

: fY]Vi f []ghUi » YfXYa VY_UbbhZ0f gY]b ghÀXhYVUi]Wk Yg
? c b n Y d h ž X Ug Y]bY \ Ufa cb]gWk Y J YfV]bXi b [nk]gWk Yb GhUXh i bX
B Uhi f VY]b \ U h Y h " 9]b GdUn]Yf [Ub [Xi fWk X]Y 5 hghUXh Z0 \ fh G]Y
j cfVY]Ub XYb a U Yf]gWk Yb 6À Wk Y ž XYb _Y]bYb K UggYf Ài ZYbž
X]Y X]Y GhfU » Yb gÀi a Yb ž i bX XYb nU \ fY]Wk Yb [i h Yf \ U h Yb Yb
\]ghcf]gWk Yb ; YVÀi XYb ž X]Y j cb XYf ; YgWk]Wk hY XYf GhUXh
YfnÀ \ Yb"

9]b k Y]hYfYg _i hi fY Y g <] [\] [\ h]ghXUg VYY]bXfi W_YbXY
GWk k Ufnk U Xa i gYi a]b XYf GhUXh <]bhYfnUfhYb ž X Ug]b Y]bYa
\]ghcf]gWk Yb 6Ui Yfb \ Ui g i bhYf [YVfUWk h]gh" <]Yf _ØbbYb G]Y X]Y
hfUX]h]cbY Y @VYb gk Y]gY XYf GWk k Ufnk À XYf A YbgWk Yb
_YbbYb YfbYb ž U h Y < UbXk Yf_ghYWk b]_Yb YbhXYW_Yb i bX a Y \ f
ØVYf X]Y B Uhi f i bX H]Yfk Y h XYg GWk k Ufnk U Xg YfZU \ fYb"

ð GhUi ZYb ž Y]bYf _Y]bYb GhUXh a U Yf]gWk [Y Y [Yb Ui ZY]bYa
< Ø [Y ž Z]bXYb G]Y X]Y F i]bYb XYf GhUi ZYb Vi f [ž X]Y X]Y GhUXh
ØVYfV]W_h " 8]YgY 6i f [ž X]Y Ui ZY]bY Ubb [Y ; YgWk]Wk hY
ni fØW_V]W_h ž V]YhYh b]Wk h i b i f UhYa VYfUi VYbXY 5i gV]W_Y ž
gcbXYfb YfnÀ \ h Ui Wk ; YgWk]Wk hYb Ui g À b [gh] Yf [Ub [YbYb
NY]hYb " 8]Y 9f_i bXi b [XYf U h Yb ; Ya Ài Yf i bX X]Y i a [YVYbXYb
K UbXYfk Y [Y g]bX Y]b A i gg Z0f ; YgWk]Wk hg]bhYfYgg]YfhY"

GhUXh	GY \ Ybgk ØfX] [_Y]h	6YgcbXYf \ Y]hYb
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GhUXh : fY]Vi f[GY\Ybgk ØfX][_Y]h A ØbghYf	6YgcbXYf\Y]hYb ; ch]gWXY ? Uh\YXfU`Yž VYY]bXfi W_YbXY HØfa Y
<]bhYfnUfhYb	GWk Ufnk U`Xa i gYi a	HfUX]h]cbY`Yg < UbXk Yf_ž`U`hY @YVYbgk Y]gY
GhUi ZYb	GhUi ZYbVi f[<]ghcf]gWXY`Fi]bYbž [fUbX]cgY 5i gg]W hYb

8]Y?i bgh!i bX?i`hi f[YgW]W hY`k]fX`Ui W`Xi fW`nU\`fY]WXY
 A i gYyb`i bX; UYf]Yb`fYdfÅgYbh]Yfh"9]b`VYgcbXYfg
 VYa Yf_Ybgk YfhYg`]gh`XUg`J]hfU`8Yg][b`A i gYi a `]a
 VYbUWVUfhYb`K Y]`Ua `F\Y]b"8Yf`j cb`: fUb_`; Y\fm[YghU`hYhY
 6Ui `]gh`b]W h`bi f`UfW]hY`_hcb]gW`Y]b`A Y]ghYfk Yf_ž`gcbXYfb
 VY\YfVYf[h`Ui W`Y]bY`XYf`VYXYi hYbXghYb`GUa a `i b[Yb
 a cXYfbYf`A ØVY`!i bX`ϕXi ghf]YXYg][bg"

8]Y`FY[]cb`]gh`Ui W`ZØf`\fY`>U\`fYga Åf`hY`i bX`: YghY`VY`Ubbhž
 X]Y`Y]bY`Vi bhY`DU`YhY`Ub`hfUX]h]cbY`Yb`6fÅi W`Yb`V]YhYb"8Yf
 VY`UbbhY`: fY]Vi f[Yf`K Y]\bUW`hga Uf`h`n]Y\`h`Å\`f`]W`nU\`fY]WXY
 6Ygi W`Yf`Ubž`X]Y`X]Y`ZYgh`]W`Y`Gh]a a i b[`i bX`X]Y`J]Y`ZU`h`Ub
 \UbX[YZYfh][hYb`; YgW`Yb`_Yb`i bX`XY`_UhYb`@YW`YfY]Yb`[Yb]Y»Yb
 a ØW`hYb"

Ni a `i`hi fY`Yb`9fVY`XYf`FY[]cb`[Y\Øfh`Ui W`X]Y`
 GWk Ufnk U`XV`Uga i g]_ž`X]Y`]b`j]Y`Yb`8ØfZYfb`i bX`GhÅXhYb`]a
 6YfY]W`XYg`6fY]g[Ui !<cW`gWk Ufnk U`Xg[YdZY[h`k]fX" <]YfVY]
 \UbXY`hYg`g]W`i a `YV\UZhY`6`Uga i g]_ž`X]Y`VY]`c`_Yb`: YghYb
 i bX`J YfUbghU`hi b[Yb`ni `ØfYb`]gh`i bX`XUg; Ya Y]bgW`UZhg[YZØ\`
 XYf`A YbgW`Yb`ghÅf`h"

K Ybb`G]Y`Ui ZXYf`Gi W`Y`bUW`Y]bYa`h]YZYf[Y\YbXYb`J YfghÅbXb]g
 XYf; YgW]W hY`i bX`?i`hi f`XYg`6fY]g[Ui !<cW`gWk Ufnk U`Xg
 g]bXž`c\`bh`g]W`Y]b`6Ygi W`XYf`UbgÅgg][Yb`5fW`Jj Y`i bX`
 6]V`]ch\Y`_Ybž`X]Y`cZh`Y]bY`J]Y`nU\`j cb`\]ghcf]gW`Yb

8c_i a YbhYb'i bX'GWk f]ZhYb'Ui ZVYk U\fyb"

Ni gUa a YbZUggYbX`Äggh'g]Wk'gU[Ybž'XUgg'XYf'6fY]g[Ui !
< cWk gWk Ufnk U`X`b]Wk'h'bi f`Xi fWk'gY]bY`VYY]bXfi W_YbXY
@UbXgWk UZh'VYgh]Wk'hž'gcbXYfb'Ui Wk'Xi fWk'gY]b'fY]Wk'Yg'_i`hi fY`Yg
9fVYž'XUg'YXYb'6Ygi Wk'ni`Y]bYa`i bj Yf[Ygg']Wk'Yb'9f'YVb]g
a UWk'h": Øf'a Y\ f' ð Zcfa Uh]cbYb'ØVYf'\]ghc f]gWk'Y'Gh`hYb'i bX
_i`hi fY`Y`J YfUbghU`hi b[Yb`]b'XYf'FY []cb'VYgi Wk'Yb'G]Y`X]Y
cZ]n]Y`Y`K YVgY]hY`j cb'6fY]g[Ui !< cWk gWk Ufnk U`X"

5_h]j i f`Ui V`]b`XYb`6Yf[Yb`i bX`K `X`Yfb

8Yf'6fY]g[Ui !< cWk gWk Ufnk U`X`]gh`Y]b`k U\fyg'DUfUX]Yg'ZØf
Ci hXccf!9bh\i g]UghYb"A]h'gY]bYf`UhYa VYfUi VYbXYb`@UbXgWk UZhž
XYb`gWk fcZYb`;]dZY`b`i bX`X]Wk'hYb`K `X`Yfb`V]YhYh`X]Y`FY []cb
Y]bY`J]Y`nU`\`j cb'5_h]j]h`hYbž'X]Y`Yg`ni`YbhXYW_Yb`[]`h`9[U`ž`cV
G]Y`A ci bhU]bV]_Ybž`K UbXYfb`cXYf`Y]bZUWk`bi f`X]Y`BUhi f
[Yb]Y»Yb`a ØWk'hYb` \]Yf`[]Vh`Yg'ZØf`YXYb`Yhk Ug"

K UbXYfb`ja`GWk k Ufnk U`X

8]Y`K UbXYfa Ø[`]Wk`_Y]hYb`ja`6fY]g[Ui !< cWk gWk Ufnk U`X`g]bX
gWk]Yf`i bYbX`]Wk"A]h'ØVYf', "\$\$\$`_a`a Uf_]YfhYb`K UbXYfk Y[Yb
[]Vh`Yg`nU`\`fY]Wk'Y`F ci hYb`ZØf`YXYb`GWk]Yf`[]_Y]hg[fUX""Ni a
6Y]gd]Y`.

- : Y`XVYf[.`8Yf`\ØWk'ghY`;]dZY``ja`GWk k Ufnk U`X`V]YhYh
UhYa VYfUi VYbXY`DUbcfUa Yb`i bX`UVk YWk'g`i b[gfY]Wk'Y
K UbXYfi b[Yb"
- GWk`i Wk'hYb'ghY][.`8]YgY`F ci hY`ZØ\fh`G]Y`Xi fWk
UhYa VYfUi VYbXY`GWk`i Wk'hYb`i bX`K `X`Yf"
- BYi Ybk Y[.`9]b`hfUX]h]cbY`Yf`K Y[ž'XYf`g]Wk`Xi fWk
a U`Yf]gWk'Y`8ØfZYf`i bX`a U`Yf]gWk'Y`@UbXgWk UZhYb
gWk`Åb[Y`h"

A ci bhU]bV]_Yb`i`Y]b`F]hh`Xi fWk`X]Y`5`dYb

: Øf`X]Y`5VYb'hYi Yf`i gh][Yb`i bhYf` ð bYb`]gh`A ci bhU]bV]_Yb`ja

GWk Ufnk U`X`Y]b`UVgc`i`hYg`A`i`gg"8]Y`F`Y[]cb`V]YhY`h`nU\`fY]WXY
6]_YdUf_g`i`bX`HfU]`g`Z0f`YXYb`@Yj`Y""CV`hYWb]gW
Ubgdfi`W`gj`c``Y`GhfYW_Yb`cXYf[]Ya`0h]WXY`F`UXhci`fYbž`\]Yf`]gh`Z0f`
YXYb`Yhk`Ug`XUVY]"6Y`]YVhY`GhfYW_Yb`g]bX.

- : Y`XVYf[!A`ci`b`hU]bV]_Y!HfU]`. `8]YgY`GhfYW_Y`V]YhY`h`
gck`c\``YfUi`gZcfXYfbXY`5VZU\fhYb`U`g`Ui`W`
UhYa`VYfUi`VYbXY`5i`gV`]W_Y"
- 6]_YdUf_`HcXhbUi`. `9]b`<`chgdch`Z0f`:`fYYf]XYf`a`]h`
j`YfgW]YXYbYb`GhfYW_Yb`i`bX`GWk`]Yf[]_Y]hg[fUXYb"
- 6cXYbgYY!F`UXhci`f. ;`Yb]Y»`Yb`G]Y`X]Y`Xm`]gWXY`
@UbXgW`UZh`Yb`h`Ub[]XYg`6cXYbgYYg"

G_]gdU»`]a`K`]bhYf`

K`Ybb`X]Y`K`]bhYfa`cbUhY`UbVfYW`Ybž`j`Yfk`UbXY`h`g]W`X]Y`F`Y[]cb`
]b`Y]b`k`]bhYf`]W`Yg`K`i`bXYf`UbX""G_]!`i`bX`Gbck`VcUfXZU\`fYf`
_0bbYb`g]W`Ui`Z`nU\`fY]W`Y`D]ghYb`i`bX`@Ub[]Ui`Zc]dYb`ZfYi`Yb`
6Y`]YVhY`G_] [YV]YhY`g]bX.

- : Y`XVYf[.`A`]h`0VYf`*`\$`_a`D]ghYb`i`bX`Y]bYa`j`]Y`Z`h`[]Yb`
5b[]Vch`Z0f`5bZ`b[]Yf`V]g`DfcZ]g"
- GWk`Ufnk`U`X`\`c`W`ghfU»`Y. `9]b`k`Y]hYfYg`[]fc»`Ufh[]Yg`
;`YV]Yh`a`]h`Ui`g[]YnY]W`bYhYb`6YX]b[]i`b[]Yb`i`bX`j`]Y`Yb`
5VZU\fhYb"
- 6Y`W`Yb. `6]YhY`h`gck`c\``Z0f`G_]ZU\`fYf`U`g`Ui`W`Z0f`
Gbck`VcUfXYf`]XYU`Y`6YX]b[]i`b[]Yb"

8U`X]Y`F`Y[]cb`c`Z`h`a`]h`Y]b`Yf`X]W_Yb`GW`b`YYgW]W`h`V`Y`X`Y`W`h`]ghž`]gh`
g]Y`d`Yf`Z`_`h`Z0f`]Xm`]gW`Y`K`]bhYfk`UbXYfi`b[]Yb`cXYf`
GW`b`YYgW`i`\`k`UbXYfi`b[]Yb"

: Ua`j`]YbZfYi`bX`]W`Y`5`_h]j`]h`h`Yb`

8]Y`F`Y[]cb`6fY]g[]Ui`!<`c`W`g`W`k`Ufnk`U`X`]gh`b]W`h`b`i`f`Z0f`
9fk`U`W`g`Yb`Yž`gc`b`XYfb`Ui`W`Z0f`:`Ua`j`]Yb`a`]h?`]bXYfb`]XYU""9g`[]Vh`
nU\`fY]W`Y`_]bXYfZfYi`bX`]W`Y`K`UbXYfk`Y[]Y`i`bX`
: fY]nY]hU`_h]j`]h`h`Ybž`X]Y`X]Y`[]Ub`nY`:`Ua`j`]Y`Ub`gd`f`Y`W`Yb""9]b[]Y`

<][\`][\hg'g]bX.

- G\k Ufnk U`Xncc. '6Ygi \kYb'G]Y`XYb`VY`YVhYb`Ncc`]b : fY]Vi f[ž'XYf'a]hj]Y`Yb`\Y]a]g\kYb`H]YfUfhYb`Ui Zk UfhYh"
- Gd]Y`d`ÀhnY`i bX`5VYb`hYi YfdUf_g. 'b`j Yfg\k]YXYbYb CfhYb`Z]bXYb`G]Y`_fYUh]j Y`Gd]Y`d`ÀhnY`i bX 5VYb`hYi YfdUf_g"
- Hf]VYf[Yf`K UggYfZÀ`Y. '9bhXYW_Yb`G]Y`X]Y`\Ò\kghYb K UggYfZÀ`Y`8Yi hg\k`UbXg'i bX`[Yb]Y»Yb`G]Y`X]Y VYY]bXfi W_YbXY`BUhi f"

8]Y`BUhi f`]bhYbg]j`Yf`YVYb

8]Y`FY[]cb`V]YhYh`Ui \k`[YZØ\fhY`Hci fYb`i bX`K cf_g\cdg`Ubž`X]Y Yg`ÀbYb`Yfa Ò[`]W\kYbž`X]Y`BUhi f`bc\k`]bhYbg]j`Yf`ni`Yf`YVYb" K Ufi a `b]W`h`Y]bY`K U`Xh\YfUd]Y!GYgg]cb`Ui gdfcV]YfYb3`8]YgY h\YfUdYi h]g\k`Y`DfUI]g`ZØfXYfh`XUg`K c`\VYZ]bXYb`i bX`Yfa Ò[`]W`h Yg`ÀbYbž`X]Yb`K U`X`a]h`U`Yb`G]bbYb`ni`Yf`YVYb" `5`hYfbUh]j`[]Vh Yg`Ui \k`@Yfbk UbXYfi b[Ybž`VY]`XYbYb`: UW`Yi hY`ÀbYb]bhYfYggUbhY`: U_hYb`ØVYf`X]Y`:`cfU`i bX`:`Ui bU`XYf`FY[]cb bÀ\YfVf]b[Yb"

9j`Ybhg`i bX`:`Ygh]j`U`g

À\f`]W`Z]bXYb`j]Y`Y`Ci hXccf!9j`Ybhg`]b`XYf`FY[]cb`ghUhh`CV HfU`]fi bb]b[!9j`Ybhgž`A ci bhU]bV]_Y!FYbbYb`cXYf`[YZØ\fhY K UbXYfi b[Yb` `Yg`[]Vh`nU`\fY]W`Y`A Ò[`]W`_Y]hYbž`g]W`U_h]j`Ua ; YgW`Y`Yb`ni`VYhY`] [Yb`"DUUfYb`G]Y`ÀfYb`5_h]j`i f`Ui V`a]h`Y]bYa 6Ygi \k`gc`\k`Yf`9j`Ybhg`i bX`Yf`YVYb`G]Y`XYb` ; Ya`Y]bgW`UZhg[Y]gh XYf`FY[]cb`

: Øf`bZcfa Uh]cbYb`ØVYf`U_hi`Y`Y`J`YfUbghU`hi b[Yb`i bX`k`Y]hYfY 8YhU]`g`ni`5_h]j`]h`hYb`]b`XYf`FY[]cbž`VYgi \kYb`G]Y`X]Y`cZZ]n]Y`Y`K`YVgY]hY"

8]Y`VYghYb`H]ddg`ZØf`Ybhgd`Ubb`hY`K`Y`b`Ygg! C UgYb

8 Yf'6fY]g[Ui !<cWgWk Ufnk U`X`]gh`b]W`h`bi f`ZØf`gY]bY
UhYa VYfUi VYbXYb`BUhi f`UbXgW UZhYb`VY`_Ubbhž`gcbXYfb`V]YhYh
Ui W`nU`fY]W`Y`K Y`bYgg!C UgYbž`X]Y`dYfZY`_hY`F ØW`ni [gc fhY`ZØf
9f`c`i b[ggi W`YbXY`g]bX" `<]Yf`_Ubbgh`Xi`XY]bYb`5`hU[` \]bhYf`X]f
`UggYbž`ja`9]b`_Ub[`a`]h`XYf`BUhi f`Yb`hgdUbbYb`i bX`bYi Y`9bYf[]Y
hUb`_Yb" `<]Yf`g]bX`Y]b][Y`XYf`VYghYb`H]ddg`ZØf`Yb`hgdUbbhY
K Y`bYgg!C UgYb`]b`XYf`F Y []cb"

%" `H\Yfa Y`]b`6UX`? fcn]b[Yb

8]Y`H\Yfa Y`]b`6UX`? fcn]b[Yb`]gh`Y]b`k U`fYg`DUfUX]Yg`ZØf
K Y`bYgg!@]YV\UVYf" `A]h`Y]bYf`[fc» nØ[][Yb`K UggYfk Y`hž
j YfgW]YXYbYb`GUI bYb`i bX`Y]bYa`i a`ZUb[fY]W`Yb`GdU!5b[YVch
V]YhYhX]YgY`H\Yfa Y`U`Ygž`k Ug`XUg`<Yfn`VY[Y`fh" `6YgcbXYfg
Ya`dZY`Yb`gk Yfh`]gh`X]Y`GUI b`U`Ub`XgW UZhž`k`c`Xi`nk]gW`Yb
j YfgW]YXYbYb`H\Ya`Yb!GUI bYb`k`À`Yb`_Ubbgh" `9]b][Y`XYf
<][` \][`hg`g]bX.

- Gc`YVYW`_Yb`a`]h`Ub`\Y]nYbXYb`Gc`Ydcc`g
- 5i » YbVYW`_Yb`a`]h`6`]W`_Ui`ZX]Y`i`a` `]Y[YbXYb`K`Y]bVYf[Y
- 9f`c`i b[gf`Ai`a`Y`a`]h`Fi` \Y`]Y[Yb`i bX`Fi` \YcUgYb

&" `J Yfk Ø\ba`ca`Yb`hY`]a` `<chY` `<cZ[i`h`GhYfbYb

8 Ug`<chY` `<cZ[i`h`GhYfbYb`j`YfY]bh`hfUX]h]cbY`Y`Yg`GWk Ufnk U`X!
5a`V]Yb`hY`a`]h`a`cXYfbYb`K Y`bYgg!5b[YVchYb" `<]Yf`_Ubbgh`Xi
Y]bY`J]Y`nU` `j`cb`6Y`UbX`i b[Yb`Vi`W`Yb`ž`XUfi`bhYf`A`UggU[Ybž
; Yg]W`hgdZY[Yb`i bX`Yb`hgdUbbYbXY`6`ÅXYf" `8]Y`?ca`V]bUh]cb`Ui`g
gdU»][Yb`5`_h]]h`ÅhYb`i bX`Yf`c`YbXYb`K Y`bYggVY`UbX`i b[Yb
gcf[h`ZØf`Y]b`i b] Yf[Ygg`]W`Yg`9f`YVb]g" `<]Yf`Y]b][Y`XYf
Ub[YVchYbYb`@Y]ghi b[Yb.

- ?`Ugg]gW`Y`A`UggU[Yb
- 5fca`Uh`YfUd]Y
- GWk Ufnk U`X!6`ÅXYf`a`]h`c`_U`Yb`2` `Yb

' ``GdU`]a` `<chY` `ni`a` `@Øk`Yb

8 Ug' < chY`ni a '@Ok Yb`]b`Gh`6`Ug]Yb`V]YhYh`Y]bY
K Y`bYgg`UbXgWUZh`X]Y`ni a `9bhgdUbbYb`Y]b`ÀXh`A]h`Y]bYa
df]j UhYb`K Y`bYggVYfY]W`i bX`]bX]j]Xi Y`Yf`6YhfYi i b[` _Ubbgh`Xi
`Yf`X]Y`GY`Y`VUi a Y`b`UggYb`Ni`XYb`VYgcbXYfYb`GYfj]Wg
nÀ`Yb.

- Df]j UhY`GUi bYb
- K `]f`dcc`VY]`7UbX`Y!@[`h
- bX]j]Xi Y`Y`K Y`bYgg!DU_YhY`ZØf`DUUfY

(``8]Y`< Y]`ei Y`Yb`j cb`6UXYbk Y]`Yf

9]b`k Y]hYfYf`YbhgdUbbYbXYf`Cfh`]gh`XUg`? i fnYbhfi a
6UXYbk Y]`Yfž`XUg`ØVYf`< Y]`ei Y`Yb`j YfZØ[hž`X]Y`gY]h`XYf`5bh]_Y
ZØf`]\fY`k c`h`i YbXY`K]f_i b[`VY_Ubbh`g]bX``8]Y`H\Yfa U`VÀXYf
i bX`gUZh][Yb`; ÀfhYb`g]bX`dYfZY`_h`ZØf`Y]bY`5i gnY]h`8]Y
k]W`h][ghYb`5b[YVchY`i a ZUggYb.

- H\Yfa U`Ub`k YbXi b[Yb
- GW`k]a a VUX`a]h`A]bYfU`k UggYf
- ?fÀi hYfUb`k YbXi b[Yb`a]h`Y]a]gW`Yb`DZUb`nYb

) ``B Uhi fa UggU[Y`]a `: fY]Yb

9]bY`VYgcbXYfY` : cfa `XYf`9bhgdUbbi b[`V]YhYh`X]Y`
B Uhi fa UggU[Y`]a `: fY]Yb``NU`fY]W`Y`K Y`bYgg!5bV]YhYf`]b`XYf
FY[]cb`V]YhYb`A UggU[Yb`]ba]hYb`XYf`B Uhi f`Ubž`k c`Xi`XYb`?`Ub[
XYf`K À`XYf`i bX`X]Y`Zf]gW`Y`@`Zh`[Yb]Y» Yb`_Ubbgh``8]YgY
6Y`UbX`i b[Yb`gh`Àf`_Yb`]b]W`h`bi f`XYb`?`ØfdYfž`gcbXYfb`Ui W`X]Y
GY`Y`Y`6YgcbXYfY`5gdY`_hY`X]YgYf`Y]bn][Ufh][Yb`9fZU`fi b[`g]bX.

- A UggU[Yb`a]h`bUhØf`]W`Yb`2`Yb
- @YVYbX][Y`?`Ub[gW`U`Yb!A UggU[Yb
- K c`ZØ`!F]hi U`Y`]b`XYf`B Uhi f

* ``H]ddg`ZØf`X]Y`f]W`h][Y`K Y`bYgg!`?`Y]Xi b[

6Y]`XY]bYa `6Ygi W`X]b`Y]bYf`K Y`bYgg!C UgY`]gh`X]Y`f]W`h][Y

?`Y]Xi b[`YbhgWXY]XYbX`ZØf`XY]b`K c\`VYZ]bXYb" <]Yf`g]bX`Y]b`dUUf
H]ddgž`k Ug`Xi `VYUW`hYb`gc`hYgh

- HfU[Y`VYeI Ya Yž`cW`YfY`?`Y]Xi b[ž`X]Y`b]W`h`Y]bYb[h"
- 6f]b[`XY]bYb`Y][YbYb`6UXYa UbhY`i bX`<Ui ggW`i \Y`a]hž
k Ybb`Ui g[YgW`cggYb"
- J Yf[]gg`b]W`h`XY]bYb`GW`k]a a Ubni [`ZØf`X]Y
K UggYfVYfY]W`Y`

+`"8 Ug`f]W`h][Y`H]a]b[`ZØf`XY]bYb`6Ygi W`

I a `Y]b`j c`YbXYhYg`K Y`bYgg!9f`YVb]g`ni `[Yb]Y»Ybž`gc`hYgh`Xi
Ui W`Ui ZXYb`NY]hdi b`h`XY]bYg`6Ygi W`Yg`UW`hYb"8]Y`?YfbnY]hYb
g]bX`\Ài Z][`ØVYfZØ`hYf"8U\Yf`]ghYg`fUhgUa ž`k À`fYbX`XYf
BYVYbgU]gcb`ni `_ca a Yb"9]b][Y`H]ddg`g]bX.

- K cW`YbhU[Y`g]bX`cZ`h`fi \][Yf`U`g`K cW`YbYbXYb"
- : fØ`\`Ua `A cf[Yb`cXYf`gd`À`h`Ua `5VYbX`g]bX`X]Y`VYghYb
NY]hYb`ZØf`Y]bYb`6Ygi W`"

, " ; Yb]Y»Yb`a]h`5b[Y\`Øf][Yb

K Y`bYgg`_Ubb`Ui W`Y]bY`[YgY`][Y`5b[Y`Y[Yb\Y]h`gY]b"J]Y`Y
GdUg`V]YhYb`gdYn]Y`Y` : Ua]`Yb!`cXYf`DUUf!DU`_YhY`Ubž`X]Y`Yg`X]f
Yfa Ø[`]W`Ybž`X]Y`9bhgdUbbi b[`VY]a `i [Ya Y]bgUa Yb`9f`YVb]g`ni
[Yb]Y»Yb"9f`_i bX][Y`X]W`ØVYf.

- : Ua]`YbUb[YVchY`ZØf`X]Y`[YgUa hY` : Ua]`Y
- DUUf!DUW`_U[Yg`]b`_i g]j Y`fca Ubh]gW`Yf`8]bbYf!C dh]cbYb
- K Y`bYgg!`?i fgY`ZØf` ; fi ddYb

; Y\Y]a h]ddg`ZØf`i bj Yf[Ygg`]W`Y`5i gZ`Ø[Y`]b
XYf`F Y[]cb

K Ybb`Xi `X]Y`F Y[]cb`6fY]g[Ui !<cW`gW`k Ufnk U`X`VYgi W`ghž`[]Vh
Yg`nU`\fY]W`Y`j YfghY`W`_hY`GW`À`h`nY`i bX` ; Y\Y]a h]ddgž`X]Y`UVgY]hg
XYf`hmd]gW`Yb`Hci f]ghYbdZUXY`]Y[Yb`i bX`XY]bYb`5i ZYbh`U`h`ni

Y]bYa`i bj Yf[Ygg`]WXYb`9f`YVb]g`a UWXYb`" <]Yf`g]bX`Y]b][Y
 9a dZY`i b[Ybž`X]Y`Xi`b]W`h`j` YfdUggYb`gc`hYgh

- 8 Yf`H]h]gYY. `9]ba U`][Y`B Uhi fYf`YVb]ggY`Yfk UfhYb`X]W`
 Ua`H]h]gYY`"A UWXY`Y]bY`Yb hgdUbbhY`6cc hgZU`fh`Ui Z`XYa
 [`]hYfbXYb`K UggYf`cXYf`k UbXYfY`Ui Z`XYb`a U`Yf]gWXYb
 K Y[Yb`fi bX`i a`XYb`GYY`"9g`[]Vh`Ui W`nU`fY]WXY`_`Y]bY
 Ghf`AbXYž`Ub`XYbYb`Xi`Y]bY`DUi gY`Y]b`Y[Yb`_`Ubbgh"
- 8 Yf`GW`i` W`gYY. `K Yb][Yf`VY`_`Ubbh`U`g`XYf`H]h]gYYž`UVYf
 YVYbgc`gW`Öbž`]gh`XYf`GW`i` W`gYY`" <]Yf`_`Ubbgh`Xi
 gW`k]a a Ybž`gY[Y`b`cXYf`Y]bZUW`bi`f`X]Y`fi` \][Y
 5ha`cgd`ÅfY`[Yb]Y»Yb`"8]Y`K UbXYfk Y[Y`i a`XYb`GYY
 g]bX`dYfZY`_`h`ZØf`Y]bYb`HU[YgUi gZi ["
- 8]Y`K`i`hUW`gW`i` W`h`i` : Øf`5VYbhYi Yf`i gh][Y`]gh`X]Y
 K`i`hUW`gW`i` W`h`Y]b`k`U`fYg`DUfUX]Yg`"8]Y
 VYY]bXfi`W`_`YbXYb`i` : Y`gZcfa`Uh]cbYb`i`bX`X]Y`Ødd][Y`i`c`fU
 i`bX`i`Ui`bU`a`UWXYb`X]Y`K`UbXYfi`b[`Ybh`Ub[`XYf`GW`i` W`h
 ni`Y]bYa`i`bj`Yf[Ygg`]WXYb`9f`YVb]g`"J`Yf[]gg`b]W`hž`ZYghYg
 GW`i` \k`Yf`_`Ubni`n]Y`Yb`°

9]b`k`Y]hYfYf`i` ; Y`Y]a`h]dd`i`Y[h]b`XYf`W`Ufa`UbhYb`GhUXh`i`fY]Vi`f[
]a`6fY]g[Ui`"8]Y`5`hghUXh`a`h]i`fYa`VYfØ`a`hYb`A`ØbghYf`i`bX`XYb
 Yb[Yb`i` ; UggYb`i]gh`Y]b`_`i`hi`fY`Yg`<][`][`h`i`bX`V]YhYh`Y]bY
 J]Y`nU`i`j`cb`_`Y]bYb`7UZ`Å`g`i`bX`@`XYb`"5i`W`XYf`A`Uf`_`h`Ua
 A`ØbghYfd`Uhnž`XYf`Y`XYb`GUa`ghU[`ghUhhZ]bXYhž`]gh`Y]b`UVgc`i`hYg
 A`i`gg`" <]Yf`_`Ubbgh`Xi`fY[]cbU`Y`DfcXi`_`hY`i`bX`?`Øgh]W`_`Y]hYb
 YbhXYW`Yb`"

5_h]j]h`h`	C`f`h`	6YgcbXYf`Y]h`
6cc hgZU`fh`	H]h]gYY`	?f]ghU`_`_`UfYg`K`UggYf`
K`UbXYfb`	K`i`hUW`gW`i` W`h`	6YY]bXfi`W`_`YbXY : Y`gZcfa`Uh]cbYb`
A`Uf`_`hVi`a`a`Y`	: fY]Vi`f[F`Y[]cbU`Y` ?`Øgh]W`_`Y]hYb`

9VYbZU`g`Ya`dZY`Yb`gk`Yfh`]gh`Y]b`5i`gZi [`ni`f`Fi`]bY
 <c`Yb[Yfc`XgYW`ž`X]Y`Ui`Z`Y]bYa`i`<Ø[Y`h`fcb`hi`bX`Y]bY
 ZUbhUgh]gWXY`5i`gg]W`h`Ui`Z`X]Y`i`a`[YVi`b[`V]YhYh`"8]Y`i` ; YgW`W`hY`

X]YgYf'fca Ubh]gWYb'6i f[fi]bY'gh'ZUgn]b]YfYbXž'i bX'Yg[]Vh
nU\`fY]WY'A Ò[`]W\`_Y]hYb'ZØf`_Y]bY`K UbXYfi b[Yb`]b`XYf
I a [YVi b["DUW_Y`Y]b`D]W_b]W_Y]bž'i a `X]Y`Yff`]WY`5i gg]W\h
bcW`a Y\`f[Yb]Y» Yb`ni `ÖbbYb"

8]Y`6ÄfYb\Ö\`Y`]b`Gh"6`Ug]Yb`]gh`Y]b`k Y]hYfYg`j YfghYW_hYg`đ k Y`
XYf`FY[]cb"8]YgY`VYY]bXfi W_YbXY`HfcdZghY]b\Ö\`Y`]gh`Y]b`hc`Yg
N]Y`ZØf`Y]bYb': Ua `]YbUi gZi ["8]Y': Ø\fi b[Yb`Xi fW`X]Y`<Ö\`Y
g]bX`Y\`ffY]W`i bX`V]YhYb`Y]bYb`Y]ba U`][Yb`9]bV`]W_]b`X]Y
i bhYf]fX]gWY`K Y`h"8]Y`_Ø\`Yb`HYa dYfUhi fYb`i bX`X]Y`a mgh]gWY
5ha cgd\ÄfY`a UWYb`XYb`6Ygi W`i bj Yf[Ygg`]W`"

K i gghYgh`Xi ž`XUgg`XYf`GW`k Ufnk U`X`Ui W`ZØf`gY]bY
k i bXYfgW`ÖbYb`K Y]bFY[]cbYb`VY`_Ubbh]gh3`9]b`6Ygi W`XYf
K Y]bVYf[Y`fi bX`i a `: fY]Vi f[`i bX`XYb`6UX]gWYb
K Y]bVUi [YV]YhYb`V]YhYh`X]Y`A Ò[`]W\`_Y]hž`Y]b][Y`XYf`VYghYb
K Y]bY`8Yi hgW`UbXg`ni `dfcV]YfYb"J]Y`Y`K Y]b[ØhYf`V]YhYb
: Ø\fi b[Yb`Ubž`X]Y`X]f`U`Yg`ØVYf`XYb`K Y]bUbVUi `i bX`X]Y`c`_U`Yb
6YgcbXYf\Y]hYb`YfnÄ\`Yb"

5VgW`]Y» YbX`XUfZgh`Xi `b]W\`h`X]Y`Uha cgd\Äf]gWYb`6Yf[XÖfZYf
XYf`FY[]cb`a `]ggYb" `CfhY`k]Y`6U]YfgVfcb`b`cXYf`GW`ÖbUi `g]bX
dYfZY`_h`ZØf`Y]bYb`HU[YgUi gZi [ži a `X]Y`hfUX]h]cbY`Y
GW`k Ufnk Ä`XYf`?i `hi f`ni `Yf`YVYb" <]Yf`_Ubbgh`Xi `XUg`VYfØ\`a hY
GW`k Ufnk Ä`XYf`?]fgW`k UggYf`_cghYb`cXYf`X]Y`_Ögh]WYb
GW`k Ufnk Ä`XYf`?]fgW`hc`fhYb`dfcV]YfYb"

9[U`ž`cV`Xi `BUhi fž`?i `hi f`cXYf`?i `]bUf]_`gi W`ghž`X]Y`; Y\Y]a h]ddg
]a `6fY]g[Ui !<cW`gW`k Ufnk U`X`V]YhYb`ZØf`YXYb`; YgW`a UW_
Yhk Ug" <Äi Z][`g]bX`X]YgY`CfhY`k Yb][Yf`ØVYf`Ui ZYb`i bX`V]YhYb`X]f
X]Y`A Ò[`]W\`_Y]hž`X]Y`FY[]cb`]b`] \fYf`Ui h\Yb]h]gWYb': cfa `ni
Yf`YVYb" `5`gc`gW`bUdd`X]f`XY]bYb`Fi W_gUW`i bX`a UW`X]W`Ui Zni
i bj Yf[Ygg`]WYb`5VYbhYi Yfb`

6Ygi W\ Yb 'G]Y 'i bg 'Ui Z. 'Y]bY!fY]gY"XY