

9bhXYW_Y`8]h\ a UfgW\ Yb. `? ØghYbnUi VYfž
; YgW\]W\ hY`i bX` ; Ybi gg`Yf`YVYb`°

9bhXYW_Yb`G]Y`X]Y`J]Y`ZU`h`8]h\ a UfgW\ Ybg.
? ØghYb`UbXgW\ UZhYbž`\]ghcf]gW\ Y`Gh\XhYž`_i` `]bUf]gW\ Y
<][\`][\hg`i bX`i bj Yf[Ygg`]W\ Y`B Uhi fYf`YVb]ggY`ja
B Uh]cbU`dUf`_"



K]``_ca a Yb`]b`8]h\ a UfgW\ Ybž`Y]bYa` j YfghYW_hYb`š k Y`Ub`XYf
bcfXXYi hgW\ Yb`? ØghYž`XUg`XUfUi Zk UfhYhž`j cb`ÀbYb`YbhXYW_hini
k YfXYb`°8]YgY`gdUbbYbXY`FY[]cb`]b`GW\`Ygk][!<c`ghY]b
ZUgn]b]Yfh`a`]h`\fYf`Y]bn][Ufh][Yb`?ca V]bUh]cb`Ui g`a U`Yf]gW\ Yb
? ØghYb`UbXgW\ UZhYbž`\]ghcf]gW\ Yb`Gh\XhYb`i bX`Y]bYf`fY]W\ Yb
_i` `]bUf]gW\ Yb`HfUX]h]cb`"6Ygi W\ Yb`G]Y`X]Y`W\ Ufa UbhYb`8 ÖfZYfž`X]Y
g]W\`k]Y`DYf`Yb`YbhUb[`XYf`BcfXgY`Y`ØghY`UbY]bUbXYffY]\Ybž`i bX
`UggYb`G]Y`g]W\`j cb`XYf`\Yfn`]W\ Yb` ; UghZfYi bXgW\ UZh`XYf
9]b\Y]a]gW\ Yb`a]hfY]» Yb`"8cW\`8]h\ a UfgW\ Yb`\Uh`b]W\ h`bi f
_i`hi fY`j]Y`ni`V]YhYb`/X]Y`VYY]bXfi W_YbXY`B Uhi f`ÅXh`ni`U_h]j Yb
9f`YVb]ggYb`Y]bž`gY]`Yg`VY]a`F UXZU\ fYbž`K UbXYfb`cXYf`VY]a
9f_i bXYb`XYg`I B9G7C!K Y`hbUhi fYfVYg`K UhYba YfYf`"š`X]YgYa

5fh]_Y`bY\`a Yb`k]f`G]Y`a]h`Ui Z`Y]bY`F`Y]gY`Xi fW`X]Y`k]W`h][ghYb
<][\`][\`hg`X]YgYf`ZUgn]b]YfYbXYb`F`Y []cb` `j cb`_`Øgh`W`Yb`c`_`U`Yb
GdYn]U`]h`ÅhYb`V]g`\]b`ni `Y`VYbX][Yb`J`YfUbgU`hi b [Yb`i`b`X`:`Y`ghYb`
6YfY]hYb`G]Y`g]W`X`UfUi Z`j`cfz`]b`X`Ug`Ui h`Y`bh]gW`Y`bcf`X`X`Y` hgW`Y
@Y`V`Y`b`Y]bni`h`Ui`W`Y`b`°

9bhXYW_i b [`XYf`? ØghYb`UbXgW UZhYb`j`c`b 8]h\`a`UfgW`Y`b`

8]h\`a`UfgW`Y`b`ž`Y]bY`a`U`Yf]gW`Y`F`Y []cb`Ub`XYf`B`cfX`g`Y`Y`_`ØghY`ž
V`Y`Y]b`X`fi`W`_`h`i`a`]h`g`Y]b`Y`f`Y]bn][Ufh][Yb`?`ØghYb`Ub`X`g`W`U`Z`h`X]Y`Y]b`Y
: `Ø`Y`j`cb`9`f`Y`V`b]ga`Ø [`]W`_`Y]h`Y`b`V]Y`h`Y`h`8`Y`f`k`i`b`X`Y`fg`W`Ø`b`Y
?`ØghY`b`gh`f`Y]Z`Y`b`Y`f`gh`f`Y`W`_`h`g]W`X`Ø`V`Y`f`%`%`\$`?`]`ca`Y`h`Y`f`i`b`X`V]Y`h`Y`h`Y]b
U`V`k`Y`W`g`i`b [gfY]W`Y`g`@`Ub`X`g`W`U`Z`hg`V]`X`ž`X`U`g`j`cb`g`Ub`Z`h`Y`b
G`h`f`Å`b`X`Y`b`ž`Y]b`X`fi`W`_`g]c`Y`b`8`Y]W`Y`b`i`b`X`W`U`fa`U`b`h`Y`b
?`ØghY`b`X`Ø`f`Z`Y`f`b`[`Y`d`f`Å`[`h`]`gh`"

8]Y`F`Y []cb`]gh`Y]b`k`U`f`Y`g`D`U`f`U`X]Y`g`Z`Ø`f`B`U`h`i`f`]Y`V`U`V`Y`f`i`b`X
C`i`h`X`c`c`f`!`9`b`h`i`g]U`gh`Y`b`" <]Y`f`_`U`b`b`gh`X`i`X`Y`Z`f]gW`Y`G`Y`Y`i`Z`h
[Yb]Y»Ybž`k`Å`f`Y`b`X`X`i`X`Y`j`Y`f`g`W`]Y`X`Y`b`Y`b`?`ØghYb`Ub`X`g`W`U`Z`h`Y`b
Y`f`_`i`b`X`Y`gh`ž`X]Y`U`Y`g`ni`V]Y`h`Y`b`U`V`Y`b` `j`cb`a`U`Y`f]gW`Y`b
5`i`g`V`]W`_`Y`b`Ø`V`Y`f`X]Y`B`c`f`X`g`Y`Y`V]g`\]b`ni`U`h`Y`a`V`Y`f`U`i`V`Y`b`X`Y`b
G`c`b`b`Y`b`i`b`h`Y`f [Å`b [Ybž`X]Y`X]f`X`Y`b`5`h`Y`a`f`U`i`V`Y`b`k`Y`f`X`Y`b`"

9]b`U`V`g`c`i`h`Y`g`<][\`][\`h`]gh`X`Y`f`<]hng`Ub`X`ž`Y]b`k`Y]h`Å`i`Z [Y`g
B`U`h`i`f [Y`V]Y`h`ž`X`U`g`g]W`X`Y`U`Z`Ø`f`Ub [Y`G`d`U`n]Y`f [Å`b [Y`U`b`X`Y`f`?`ØghY
Y][b`Y`h`8]Y`g`U`b`Z`h`Y`b`8`Ø`b`Y`b`i`b`X`X`U`g`g`W`Å`i`a`Y`b`X`Y`K`U`g`g`Y`f`X`Y`f
B`c`f`X`g`Y`Y`U`X`Y`b`ni`a`J`Y`f`k`Y]Y`b`Y]b`"9]b`G`d`U`n]Y`f [U`b [\`]Y`f`V]Y`h`Y`h
X]Y`A`Ø [`]W`_`Y]h`ž`X]Y`j`Y`Z`Å`h [Y`:`c`f`U`i`b`X`:`U`i`b`U`X`Y`f`F`Y []cb`U`i`g
b`Å`W`gh`Y`f`B`Å`Y`ni`Y`f`Y`V`Y`b`"

K`Y`b`b`X`i`a`Y`f`Ø`V`Y`f`X]Y`?`ØghYb`Ub`X`g`W`U`Z`h`Y`b`Y`f`b`Y`b`a`Ø`W`h`Y`gh`ž
`c`\`b`h`g]W`Y]b`6`Y`g`i`W`X`Y`f`K`U`h`h`Y`b`a`Y`Y`f`f`Y []c`b`"8]Y`g`Y`g`I`B`9`G`7`C`!
K`Y`h`b`U`h`i`f`Y`f`V`Y`]gh`Z`Ø`f`g`Y]b`Y`Y]bn][Ufh][Yb`:`Y`n`Y]h`Y`b`d`\`Å`b`c`a`Y`b`Y
V`Y`_`U`b`b`h`"6`Y]9`V`V`Y`_`U`b`b`gh`X`i`U`i`Z`X`Y`b`g`W`U`a`a`][Yb`6`Ø`X`Y`b`X`Y`g
K`U`h`h`Y`b`a`Y`Y`f`Y`g`k`U`b`X`Y`f`b`i`b`X`X]Y`Z`U`gn]b]Y`f`Y`b`X`Y`b`K`U`h`h`H]Y`f`Y
V`Y`c`V`U`W`h`Y`b`ž`X`U`f`i`b`h`Y`f`A`i`g`W`Y`b`ž`?`f`U`V`V`Y`b`i`b`X`X`U`g`V`Y`f`Ø`a`h`Y
K`U`h`h`i`f`a`"9`g`]gh`Y]b`i`b`j`Y`f [Y`g`g]W`Y`g`9`f`Y`V`b]g`ž`i`b`X`j`]Y`Y`Ø`f`h]W`Y`X

5bV]YhYf'ZØ\ fYb' [YZØ\ fhY' Hci fYbž'VY]'XYbYb'Xi' 'a Y\ f'ØVYf'X]Y
V]c`c[]gWXYb'6YgcbXYf\Y]hYb'XYg'; YV]YhYg'YfZU\ fYb' _Ubbgh"

8]Y' ? ØghYb fY[]cb' j' cb' 8]h\ a UfgWXYb']gh' b]W\ h' bi' f' ZØf']\ fY
bUhØf']WY' G\ W\ Øb\ Y]h' VY_ Ubbhž' gcbXYfb' Ui W\ 'ZØf']\ fY' a U' Yf]gWXYb
8 ØfZYf' i' bX' Gh\ XhY žX]Y' Ybh' Ub['XYf' BcfXgYY_ ØghY' j' YfghfYi' h
g]bX" 8]Y' c' fhghmd]gWXYb' :]gWXYfVcchY žX]Y' gUbZhYb' K Y`Yb' XYg
A YYfYg' i' bX' X]Y' \]ghc' f]gWXYb' 6UW_ghY]b\ Åi' gYf' a UWXYb' YXYb
6Ygi W\ 'ni' Y]bYa' 9f' YVb]g' XYf' VYgcbXYfYb' 5fh" 6YgcbXYfg
Yfk Å\ bYbgk Yfh]gh' X]Y' GhUXh' < Y]XY žX]Y' a]h] \ fYa' W\ Ufa UbhYb
A Uf_ hd' Uhn' i' bX' XYb']bhYfYggUbhYb' ; YgW\ ÅZhYb' ni' a' : 'Ub]YfYb
Y]b' ÅXh"

9]b' k Y]hYfYg' <] [\] [\ h' XYf' ? ØghYb' UbXgW\ UZh' g]bX' X]Y
VYY]bXfi W_ YbXYb' 8 Y]W\ Y žX]Y' X]Y' F Y []cb' j' c' f' XYb' ; YnY]hYb' XYf
BcfXgYY' gW\ ØhnYb" 8]Y' 8 Y]W\ Y' g]bX' b]W\ h' bi' f' Y]b' hYW\ b]gWXYg
A Y]ghYfk Yf_ ž' gcbXYfb' Ui W\ 'Y]b' VY']YVhYf' K UbXYf! i' bX' F UXk Y ["
Jcb' \]Yf' Ui' g' _Ubbgh' Xi' 'b]W\ h' bi' f' X]Y' fUi' Y' G\ W\ Øb\ Y]h' XYf
? ØghYb']b]Y' VYk' i' bXYfbž' gcbXYfb' Ui W\ 'X]Y' Zfi W\ hVUfYb' : Y' XYf' i' bX
XUg' <]bhYf' UbX' Yf_ i' bXYbž' XUg' 8]h\ a UfgWXYb' ni' 'V]YhYb' \Uh" 9]b
6Ygi W\ 'Ua' 8 Y]W\ ']gh' Ui W\ 'Y]b' \Yfj' cffU[YbXYf' D' Uhnž' i' a' X]Y
j]Y' Z\ h] [Y' Jc [Y' k Y' h' ni' 'VYcVUW\ hYbž' X]Y' \]Yf' b]ghYh' i' bX' fUghYh"

: Øf' X]Y' 5VYbhYi' Yf' i' gh] [Yb' []Vh' Yg' Ui W\ 'X]Y' A Ø [']W\ _Y]hž'
?]hYgi fZYb' cXYf' K]bX! i' bX' K Y`Yb' fY]hYb' Ub' XYb' GhfÅbXYb
j' cb' 8]h\ a UfgWXYb' Ui' gni' d' fcV]YfYb" 8]Y' c' dh]a U' Yb' K]bXY' i' bX
K Y`Yb' VYX]b [i' b [Yb' a UWXYb' X]Y' F Y []cb' ni' 'Y]bYa' ' < chgdch' ZØf
K UggYfgdcfh' Yf" A Ub' Z]bXYh' gck' c\ `fi' \] [Y' 5VgW\ b]hhY' ZØf
5bZÅb [Yf' U' g' Ui W\ ' \YfUi' gZcfXYfbXY' K Y`Yb' ZØf' X]Y
: c' fh [YgW\ f]hhYbYb"

K Ybb' Xi' X]Y' ? ØghYb' UbXgW\ UZhYb' j' cb' 8]h\ a UfgWXYb' Yf_ i' bXYb
a ØW\ hYghž' d' UbY']XYU' Yfk Y]gY' XY]bYb' HU ['gcž' XUgg' Xi' 'b]W\ h' bi' f'
XUg' @UbXgW\ UZh' gV]X' [Yb]Y» Yb' _Ubbghž' gcbXYfb' Ui W\ 'X]Y
Y]b\ Y]a]gWXY' ? i' hi' f' i' bX' ; Ughfcbca]Y' VY [fØ» h" 8 Yf' c' _U' Y' A Uf_ h
]b' < Y]XY' j' Yf_ Ui' Zh' Zf]gWXY' GYYd' fcXi' _hY' i' bX' fY []cb' U' Y
GdYn]U']hÅhYbž' X]Y' XY]bYb' 5i' ZYb\ h' U' h' _i']bUf]gW\ 'UVfi' bXYb" <]Yf
Ubbgh' Xi' X]Y' hmd]gWXYb' @YW YfY]Yb' k]Y' Zf]gWXY'

B c f X g Y Y _ f U V V Y b ` d f c V] Y f Y b ` i b X ` X] W `] b ` X] Y ` H f U X] h] c b Y b ` X Y f
F Y [] c b ` Y] b h U i W X Y b "

8] Y ` ? Ø g h Y b ` U b X g W X U Z h Y b ` j c b ` 8] h \ a U f g W X Y b ` g] b X ` Y] b ` Y W X h Y f
; Y b i g g ` i b X ` n Y] [Y b ` X] Y ` Z U g n] b] Y f Y b X Y ` J Y f V] b X i b [` n k] g W X Y b ` B U h i f
i b X ` ? i ` h i f " 9 [U ` c V ` X i ` Y] b ` : U b ` j c b ` f i \] [Y b ` G d U n] Y f [` Å b [Y b ž
U i Z f Y [Y b X Y b ` K U g g Y f g d c f h U f h Y b ` c X Y f ` Y] b Z U W X ` b i f ` j c b ` X Y f
U h Y a V Y f U i V Y b X Y b ` @ U b X g W X U Z h ` V] g h ` `] b ` 8] h \ a U f g W X Y b ` Z] b X Y g h ` X i
Z Ø f ` Y X Y b ` Y h k U g "

<] g h c f] g W X Y ` G h Å X h Y ` i b X ` W X U f a U b h Y ` 8 Ø f Z Y f
Y f _ i b X Y b

8] h \ a U f g W X Y b ž] a ` B c f X k Y g h Y b ` 8 Y i h g W X ` U b X g [` Y ` Y [Y b ž] g h ` b] W X h
b i f ` Z Ø f ` g Y] b Y ` V Y Y] b X f i W _ Y b X Y b ` ? Ø g h Y b ` U b X g W X U Z h Y b ` V Y _ U b b h ž
g c b X Y f b ` U i W X ` Z Ø f ` g Y] b Y ` Z U g n] b] Y f Y b X Y b ` \] g h c f] g W X Y b ` G h Å X h Y ` i b X
W X U f a U b h Y b ` 8 Ø f Z Y f " <] Y f ` h f] Z h ` a U f] h] a Y ` ; Y g W X] W X h Y ` U i Z ` Å b X `] W X Y
≠ m ` Y ž i b X ` Y g [] V h j] Y ` ` n i ` Y b h X Y W _ Y b " 8] Y ` F Y [] c b ` V] Y h Y h ` Y] b Y
J] Y ` n U \ ` j c b ` C f h Y b ž X] Y ` ; Y g W X] W X h g `] Y V \ U V Y f ` i b X ` B U h i f `] Y V \ U V Y f
[` Y] W X Y f a U » Y b ` V Y [Y] g h Y f b "

9] b Y ` X Y f ` U i Z Å `] [g h Y b ` G h Å X h Y `] b ` 8] h \ a U f g W X Y b `] g h < Y] X Y ž ` X] Y ` X U g
< Y f n ` X Y f ` F Y [] c b ` X U f g h Y ` ` h " 6 Y f Ø \ a h ` Z Ø f `] \ f Y b ` K c W X Y b a U f _ h ž X Y f
n i ` X Y b ` [f Ø » h Y b `] b ` G W X ` Y g k] [! < c ` g h Y] b ` [Y \ Ø f h ž ` V] Y h Y h ` < Y] X Y ` Y] b Y
J] Y ` n U \ ` j c b ` c _ U ` Y b ` D f c X i _ h Y b " 8] Y ` W X U f a U b h Y ` 5 ` h g h U X h] g h
[Y d f Å [h j c b ` \] g h c f] g W X Y b ` ; Y V Å i X Y b ` i b X ` _ Y] b Y b ` ; U g g Y b ž ` X] Y
n i a ` G W X ` Y b X Y f b ` Y] b ` U X Y b " 6 Y g c b X Y f g ` g Y \ Y b g k Y f h `] g h ` X] Y ` G h "
> Ø f [Y b ! ?] f W X Y ž ` X] Y ` a] h `] \ f Y a ` \ c \ Y b ` H i f a ` Y] b ` V Y `] Y V h Y g
K U \ f n Y] W X Y b ` X Y f ` G h U X h `] g h "

K Y] h Y f ` [Y \ h Y g ` b U W X ` < i g i a ž ` X] Y ` [f U i Y ` G h U X h ` U a ` A Y Y f " 8] Y g Y
G h U X h ` \ U h ` Y] b Y b ` V Y g c b X Y f Y b ` 7 \ U f a Y ` i b X ` k i f X Y ` j c b ` H \ Y c X c f
G h c f a ž ` Y] b Y a ` X Y f ` V Y X Y i h Y b X g h Y b ` 8] W X h Y f ` 8 Y i h g W X ` U b X g ž
_ i b g h j c ` ` V Y g W X f] Y V Y b " G W X ` Y b X Y f b ` G] Y ` X i f W X ` X] Y ` a U ` Y f] g W X Y b
; U g g Y b ` i b X ` V Y k i b X Y f b ` G] Y ` X] Y ` V i b h Y b ` < Å i g Y f ` U a ` < U Z Y b "
J Y f g Å i a Y b ` G] Y ` b] W X h ž ` X U g ` G W X ` c g g ` < i g i a ` n i ` V Y g] W X h] [Y b ž ` X U g
j c b ` Y] b Y f ` k Y] h Å i Z [Y b ` D U f _ U b ` U [Y ` i a [Y V Y b `] g h i b X ` X] Y
; Y g W X] W X h Y ` X Y f ` F Y [] c b ` Y f n Å ` ` h "

9]b`k Y]hYfYg`<][\`][\h]gh`XUg`_`Y]bY` :]gW`YfXcfZ`A Y`XcfZ`XUg`
a]h]gY]bYf`k i bXYfgW`ÒbYb`?]fW`Y`i bX`\]ghcf]gW`Yb` ; YV`Ài XYb`
VYY]bXfi W`h`8Yf`A Y`XcfZYf`8ca`]gh`Y]b`A Y]ghYfk Yf`_`XYf`
6UW`ghY]b[ch]_`i bX`nYi [hij cb`XYf`Ub[Yb` ; YgW`]W`hY`XYg`CfhYg`
5i » YfXYa` `ÀXh`X]Y`I a [YVi b[`ni` [Ya Øh]W`Yb`GdUn]Yf[`Àb[Yb`
i bX`FUXhci fYb`Y]bž`VY]`XYbYb`G]Y`X]Y`k i bXYfgW`ÒbY`BUhi f`
8]h`a UfgW`Ybg`[Yb]Y» Yb`_`ÒbbYb`"

8]Y`W`Ufa UbhYb`8`ÒfZYfž`X]Y`8]h`a UfgW`Yb`VYj`Ò`_`Yfbž`g]bX`Y]b`
k U`fYg`9f`YVb]g`ZØf`g]W`"8Ug`8cfZ`K YggY`Vi fYbž`XUg`Ui Z[fi bX`
gY]bYf`?]fW`Y`i bX`XYf`[i h`Yf`U`h`YbYb`U`h`Yb`<`Ài gYf`VY`_`Ubbh`]ghž`
[]Vh`Y]bYb`9]bV`]W`_]b`XUg``ÀbX`]W`Y`@YVYb`" <]Yf`_`ÒbbYb`G]Y`Ui W`
XUg`K YggY`Vi fYbYf`A ccf`Yf`_`i bXYbž`Y]b`BUhi fgW`i hm[YV]Yhž`
XUg`Y]bY`J]Y`nU`j cb`Jc[Y`UfhYb`VY`Y]a UhYhi bX`X]Y`GW`Òb`Y]h`
XYf`FY[]cb`i bhYfghfY]W`h`"

ϑ`XYf`GhUXh`6fi bgVØhhY`ž`X]Y`Ua`Ni gUa`a YbZi gg]j cb`9`VY`i bX`
BcfXgYY`]Y[hž`[]Vh`Yg`YVYbZU`g]j]Y`ni`YbhXYW`Yb`"6Ygi W`Yb`G]Y`
XYb`K UggYfhi fa ž`XYf`Y]bY`\Yfj cffU[YbXY`5i gg]W`h`Ui Z`XYb`
< UZYb`i bX`X]Y`I a [YVi b[`V]YhYh`"8]Y`a Uf]h]a Y`5ha cgd`ÀfY`XYg`
CfhYg`]gh`Y]ba U`][`i bX``ÀXh`XUni`Y]bž`X]Y`Zf]gW`Y`BcfXgYY`i Zhini`
[Yb]Y» Yb`"

GhUXh#8cfZ	GY`Ybgk ØfX][`_`Y]hYb`
<Y]XY	K cW`Yba Uf`_`hž`Gh`"Øf[Yb! ?]fW`Y`
<i gi a	GW`cgg`<i gi a ž`< UZYbž` a U`Yf]gW`Y` ; UggYb`
A Y`XcfZ	A Y`XcfZYf`8ca` ž`\]ghcf]gW`Y` 5`hghUXh`
K YggY`Vi fYb`	K YggY`Vi fYbYf`A ccfž`U`hY` <`Ài gYf`
6fi bgVØhhY`	K UggYfhi fa ž`< UZYb`

9]b`k Y]hYfYg`_`Y]bYgž`UVYf`YbhmØW`YbXYg`8cfZ]gh` ; UfX]b[["`9g`]gh`
VY`_`Ubbh`ZØf`gY]bY`[i h`Yf`U`h`YbYb`\]ghcf]gW`Yb` ; YV`Ài XY`i bX`X]Y`
HfUX]h]cb`XYg`8Y]W`VUi g`" <]Yf`_`ÒbbYb`G]Y`a Y`f`ØVYf`X]Y`
; YgW`]W`hY`XYf`8Y]W`k]fhgW`UZhi bX`XYb`? Ua dZ[Y[Yb`XUg`

K UggYf`YfZU\`fYb"; UfX]b[`]gh`Ui W\`Y]b`]XYU`Yf`5i g[Ub[gdi b_hž
i a `X]Y`i a `]Y[YbXYb`BUhi fgW\i hn[YV]YhY`ni `Yf_i bXYb"

@JggYb`G]Y`Ui W\`Gh" `DYhYf!C fX]b[`b]W\h`Ui gž`XUg`ZØf`gY]bY
gdY_hU_i `ÀfYb`GhfÀbXY`VY_Ubbh]gh" `CVk c\`Yg`a Y\`f`U`g`6UXYcfh
[]hž[]Vh`Yg`\]Yf`YVYbZU`g`Y]bY`\]ghcf]gW\Y`5`hghUXh`a]h`gW\`ØbYb
FYYhXUW\`Ài gYfb" `9g`c\`bh`g]W\ž`X]Y`Øfh]W\Yb"; YgW\`ÀZhY`i bX
7UZÅg`ni `VYgi W\Ybž`i a `Y]b"; YZØ\`ZØf`X]Y`c_U`Y`?i `hi`f`ni
VY_ca a Yb"

⊖`8]h\`a UfgW\Yb`[]Vh`Yg`gc`j]Y`Y`\]ghcf]gW\Y`Gh`XhY`i bX
W\Ufa UbhY`8`ØfZYfž`X]Y`XUfUi Z`k UfhYbž`Yb`hXYW_h`ni `k YfXYb" `>XYg
\Uh`gY]bYb`Y][YbYb`7\UfU_hYf`i bX"; YgW\]W\hYb`ni `Yfn`À\`Yb"
K Ybb`G]Y`a Y\`f`ØVYf`X]Y`; YgW\]W\hY`i bX`X]Y`Y]bn][Ufh][Yb
5hhfU_h]cbYb`X]YgYf`F`Y[]cb`YfZU\`fYb`a `ØW\hYbž`VYgi W\Yb`G]Y`X]Y
cZZ]n]Y`Y`K YVg]hY`j cb`8]h\`a UfgW\Yb. `8]h\`a UfgW\Yb
Hci f]ga i g"

? i `]bUf]gW\Y`<][\`][\hg. `J cb`; fØb_c\`V]g
BcfXgYY_fUVVYb

8]h\`a UfgW\Ybž`X]Y`[fØbY`?ØghYbFY[]cb`GW\`Ygk][!<c`ghY]bgž]gh
b]W\h`bi`f`ZØf`\`fY`a U`Yf]gW\Yb`@UbXgW\UZhYb`VY_Ubbhž`gcbXYfb
Ui W\`ZØf`Y]bY`j]Y`gY]h][Y`i bX`_Øgh]W\Y`?ØW\Y" `A]h`\`fYb`Zf]gW\Ybž
fY[]cbU`Yb`Ni hUhYb`V]YhYh`X]Y`F`Y[]cb`Y]b`k U\`fYg; Ygh`ZØf`X]Y
G]bbY" `Jcb`\`Yfn\UZhY`a`; fØb_c\`V]g`\]b`ni `XYb`nUfhYb
BcfXgYY_fUVVYb`X]Y`_i`]bUf]gW\Yb`; YbØggY`8]h\`a UfgW\Ybg
g]bX`j]Y`ZÅ`h][`i bX`j Yf`Y]\`Yb`YXY`a`6Ygi W\`XUg`VYgcbXYfY`9hk Ug"

9]b`UVgc`i hYg`<][\`][\h`XYf`X]h\`a UfgW\Yf`?ØW\Y`]gh`XYf`
; fØb_c\`HfUX]h]cbY`k]fX`Yf`]b`XYf`_U`hYb`>\`fYgnY]h`gYfj]Yfh
i bX`[]h`U`g`_cghVUfYg; i h`XYf`bcfXXYi hgW\Yb`?ØW\Y" `8]Y
Ni VYfY]hi b[`YfZc`[h`a Y]gh`a]h`K ØfghW\Yb`i bX`D]b`_Y`ž`Y]bYf
gdYn]Y`Yb`; fØh`k i fgh" `8]YgYf`\`Yfn\UZhY`9]bhcdZ`k]fX`cZh]cb
?UfhcZY`b`VY[`Y]hYh`i bX`]ghY]bY`dYfZY`_hY`K U\`ZØf`_U`hY`HU[Y" `⊖
XYb`Gh`XhYb`i bX`8`ØfZYfb`8]h\`a UfgW\Ybg`Z]bXYb`fY[Y`a `À»][`.
; fØb_c\`!A `ÀfgW\Y`ghUhhž`VY]`XYbYb`X]Y`c_U`Y`6Yj `Ø`_Yfi b[`]b
[YgY`][Yf`Fi bXY`GW\ØggY`b`a]h; fØb_c\`[Yb]Y»Yb`i bX`X]Y

_i`]bUf]gWXY`HfUX]h]cb`ZY]Yfb"

9]b`k Y]hYfYg`[Ughfcbca]gWXYg`<][\`][\h`g]bX`X]Y`
BcfXgYY_fUVVYbž`X]Y`]b`XYb`_`UfYb` ; Yk`ÀggYfb`j`cf`XYf`?`ØghY`
8]h`a UfgWXYbg`[YZUb[Yb`k YfXYb`"8]YgY`_`Y]bYb`8Y`_`UhYggYb`
\UVYb`Y]bYb`Y]bn][Ufh][Yb` ; YgW`a UW`_`i`bX`g]bX`]XYU`ZØf`
j`YfgW`]YXYbY` ; Yf]W`hY`"C`V`U`g`?`fUVVYbgU`Uhž`Ui`Z`Zf]gW`Ya`
6U[i`YhY`c`XYf`Y]bZUW`bi`f`di`f`a`]h`Yhk`Ug`N]hfc`bY`_`X]Y`
BcfXgYY_fUVVY`]gh`Y]b`A`i`gg`ZØf`Y`XYb` : Y]bgW`a`YW`Yf`°`

8]Y`VYghY`NY]hž`i`a`_`X]YgY`@YW`YfV]ggYb`ni`_`[Yb]Y»Ybž`]gh`k`À`fYbX`
XYf`?`fUVVYbgU]gc`bž`X]Y`a`Y]gh`j`cb`A`U]`V]g`5i`[i`gh`XUi`Yfh`"J`]Y`Y`
F`YghUi`fUbhg`i`bX` :]gW`gh`À`b`XY`Y`b`h`Ub[`XYf`?`ØghY`V]YhYb`Zf]gW`Yž`
`c`_`U`Y`?`fUVVYb`Ub`i`bX`]bZcfa`]YfYb`X]Y` ; ÀghY`ØVYf`X]Y`VYghYb`
Ni`VYfY]hi`b[ga`Ò[`]W`_`Y]hYb`"Ni`XYa`_`ÒbbYb`6Ygi`W`Yf`Ub`
?`fUVVYb`di`_`Yb!9j`Ybhg`hY]`bY`a`Ybž`VY]`XYbYb`X]Y`?`i`bgh`XYg`
?`fUVVYbgUa`a`Y`bg`i`bX`!ni`VYfY]hYbg`b`À`Yf[YVfUW`h`k`]fX`"

; Yf]W`h`	Ni`hUhYb`	6Ygc`bXYf`Y]h`
; fØb`_`c`\`a`]h`D]b`_`Y`	; fØb`_`c`\`ž`D]b`_`Y`ž` K`ØfghW`Ybž` ?`Ufhc`ZZ`b`	HfUX]h]cb`Y`Y`g` K`]bhYf[Yf]W`h`
?`fUVVYbgU`Uh`	BcfXgYY_fUVVYbž` A`Umc`bbU]gYž` Nk`]YVY`bž` ; Yk`ØfnY`	@Y]W`h`i`bX`Zf]gW`
?`fUVVYbVf`ØhW`Yb`	6U[i`YhY`ž` BcfXgYY_fUVVYbž` N]hfc`bY`	?`Ugg]gW`Yg` GbUW`Ub[YVch`

B`UhØf`]W`VYgW`f`À`b`_`h`g]W`X]Y`[Ughfcbca]gWXY`J`]Y`ZU`h`
8]h`a UfgWXYbg`b]W`h`bi`f`Ui`Z` ; fØb`_`c`\`i`bX`?`fUVVYb`"5i`W`
UbXYfY`fY[]cbU`Y`GdYn]U`]h`h`Yb`YfZfYi`Yb`g]W`i`[fc»Yf`6Y`]YVh`Y]h`

- A`Uh`Y`gZ]`Yh` : f]gW`i`[YZUb[YbYf`<Yf]b[ž`XYf`VYgc`bXYfg`]a`
Gca`a`Yf`Ui`ZXYb`H]gW`Yb`XYf`9]b`Y]a`]gW`Yb`i`bX` ; ÀghY`
`UbXYh`"
- GUb`X`X`c`fb`d`fc`Xi`_`hY` : 6Y`_`Ubb`h`ZØf`]`fY`
[Ygi`bX`Y]hgZØfXYfbXYb`9][YbgW`UZhYbž`_`Ubb`a`Ub`g]Y`]b`

: cfa j cb'A Ufa Y`UXYž'GUZh'cXYf'@]_Öf'[Yb]Y» Yb"

- GW`Ygk][!< c`ghY]b]gW`Yf`? ÄgY.

FY[]cbYbØVYf[fY]ZYbXY`? ÄgYdfcXi _h]cbYb`V]YhYb
 j YfgW`]YXYbY`? ÄgYgc fhYbž`X]Y`[YgW`a UW_]W`Y]bn][Ufh][
 g]bX"

8]h\ a UfgW`Yb` \Uh`Ui W`j]Y`Y`6Ui Yfba Äf_hY`i bX`c_U`Y
 9fnYi [Yfa Äf_hYž`Ui ZXYbYb`6Ygi W`Yf`Zf]gW`Y`DfcXi _hY`Ui g`XYf
 FY[]cb`_Ui ZYb`_ÖbbYb" '<]Yf`]gh`Yg`a Ö[`]W`ž`a]h`XYb`6Ui Yfb`]bg
 ; YgdfÄW`ni `_ca`a Yb`i bX`a Y`f`ØVYf`X]Y`9fnYi [i b[`i bX
 Ni VYfY]hi b[`XYf`fY[]cbU`Yb`DfcXi _hY`ni `YfZU`fYb" '8]Y`A Äf_hY
 g]bX`b]W`h`bi f`Y]b`C`fh`ni a`9]b_Ui ZYbž`gcbXYfb`Ui W`Y]bY
 k i bXYfVUfY` ; Y`Y[Yb`Y]hž`X]Y`XÄb]gW`Y` ; UghZfYi bXgW`UZh`i bX
 XYb`7`Ufa Y`XYf`fY[]cb`bÄ`Yf`_YbbYbni `YfbYb"

K Yf`X]Y`_i `]bUf]gW`Yb`<][\`][\hg`8]h\ a UfgW`Ybg`Ui hbU`Yf`YVYb
 a ÖW`hYž`gc`hY`g]W`b]W`h`Yb]h[Y`Yb`UggYbž`Y]bY`XYf
 j YfgW`]YXYbYb`? ØW`YbUVc!Hci fYb`ni `Vi W`Yb" '8]YgY`Hci fYb
 V]YhYb`X]Y`A Ö[`]W`_Y]hž` \]bhYf`X]Y`?i `]ggYb`j cb`fYghUi fUbhg`i bX
 <cZÄXYb`ni `gW`Ui Ybž`k c`X]Y`c_U`Yb`? Ögh]W`_Y]hYb`a]h
 @Y]XYbgW`UZh`ni VYfY]hYh`k YfXYb" 'Gc`_ÖbbYb`HY]`bY`a Yf
 gY`VghÄbX][Y`9]bV`]W`_Y]b`X]Y`HfUX]h]cbg_ØW`Y`Yf`U`hYb`i bX`[Ubn
 VYgcbXYfY` ; YgW`a UW_gYf`YVb]ggY`gUa`a Y`b`°

6Ygi W`Y`b`8]h\ a UfgW`Yb`g]bX`gca]h`b]W`h`bi f`Y]b`j]gi Y`Yg
 9f`YVb]gž`gcbXYfb`Ui W`Y]b` ; Ybi gg`ZØf`U`Y`G]bbY" '9g`]gh`X]Y
 dYfZY`_hY`XYgh]bUh]cb`ZØf` ; ci fa Yhgž`X]Y`XUg`Ui h`Yb]h]gW`Y
 ; YgW`a UW_gYf`YVb]g`gi W`Yb`i bX`[`Y]W`nY]h][`X]Y`bcfXXYi hgW`Y
 ; UghZfYi bXgW`UZh`Yf`YVYb`a ÖW`hYb" 'K Yf`a Y`f`ØVYf`X]Y
 _i `]bUf]gW`Yb`GdYn]U`]hÄhYb`8]h\ a UfgW`Ybg`YfZU`fYb`a ÖW`hYž
 _Ubb`X]Y`cZZ]n]Y`Y`K YVg]hY`8]h\ a UfgW`Yb`Hci f]ga`i`g
 VYgi W`Yb"

B Uhi f`Yf`YVYb. '8]Y`J]Y`ZU`h`XYg

K UhhYba YYfg`i bX`XYb`B Uh]cbU`dUf`_

8 Ug`K UhhYba YYf`j cf`XYf`? ØghY`8]h\ a UfgW`Ybg`]gh`Y]b
 Y]bn][Ufh][Yg`BUhi fd`Äbca Ybž`XUg`ni f`I B9G7C!K Y`hYfVYghÄhY

YfbUbbh'k i fXY"8]YgYg'j]Y`gY]h][Y`² _cgmghYa`]gh`b]W`h`bi f`Y]b
@VYbYgfUi a`]Z0f`nU\`fY]W`Y`H]Yf!`i bX`DZUbnYbUfhYbž`gcbXYfb
V]YhYh`Ui W`Y]bY` : Ø`Y`j cb`5_hj]h`hYb`Z0f`BUh`i f`]YV\UVYf"8 Ug
K UhhYba YYf`YfghfYW_h`g]W`U`g`Y]bXfi W_gj c`Yg` ; YnY]hYb[YV]Yh
Yb`h`Ub[`XYf`BcfXgYY_0ghY`i bX`^`Xh`ni` 9f`_i bXi b[Yb`i bX
9f`YVb]ggYb`Y]b"

9]bY`XYf`ZUgn]b]YfYbXghYb`5fhYbž`XUg`K UhhYba YYf`ni` Yb`hXYW_Ybž
]gh`Y]b[YZ0\fhYf`K Uhhk UbXYfi b["6Y]X]YgYb`Hci fYb`Z0\fYb
YfZU\fybY` ; i]XYg`X]Y`6Ygi W`Yf`0VYf`X]Y`gUbX][Yb`i bX
gW`Ua a`][Yb`60XYb`XYg`K Uhhg" <]Yf`YfZU\fyb`G]Y`a Y\`0VYf`X]Y
Y]bn][Ufh][Y` : `cfU`i bX` : Ui bUž`X]Y`]b`X]YgYa` VYgcbXYfYb
@VYbYgfUi a`] [YXY]\h"8]Y`Hci fYb`V]YhYb`Y]bY` [fc» Ufh][Y
 ; Y`Y[Yb`Y]hž`VY]gd]Y`gk Y]gY`A i gW`Y`bž? fUVVYb`i bX`UbXYfY
A YYfYgVYk c\`bYf`]b`]\fYa` bUh0f`]W`Yb`@VYbYgfUi a` ni
VYcVUW`hYb"

8 Ug` : f0\`U\`f`i bX`XYf`< YfVgh`g]bX`X]Y`VYghYb`NY]hYbž`i a` XUg
K UhhYba YYf`ni` Yf`_i bXYbž`XU`ni` X]YgYb`NY]hYb`j]Y`Y`Ni [j 0[Y`
Ui Z]\fYf`F Y]gY`F Ugh`a UW`Yb"6Y`]YVhY`J c[Y`UfhYb`k]Y`
 : `i gggYYgW`k U`VYž`K Uhj 0[Y`i bX`GW`fY]\U`g`bi hYb`XUg
K UhhYba YYf`U`g`BU\fi b[gei Y`Y`i bX`B]ghd`Uhn"8]Y
J c[Y`VYcVUW`hi b[`]gh`Y]b`YW`hYf` ; Ybi ggž`i bX`j]Y`Y
BUh`i f`]YV\UVYf`ghUhhYb`8]h`a UfgW`Yb`[YfUXY`ni` X]YgYb
»\fYgnY]hYb`Y]bYb`6Ygi W`U`Vž`i a` X]Y`VYY]bXfi W_YbXYb
J c[Y`n0[Y`ni` Yf`YVYb"

: 0f`Y]bYb`bcW`]bhYbg]j YfYb`9]bXfi W`XYf`BUh`i f`\Uh
8]h`a UfgW`Yb`XYb`BUh]cbU`dUf`_GW`Y`gk][! < c`ghY]b]gW`Yg
K UhhYba YYf`]bg`@VYb`[Yfi ZYb"8]YgYf`BUh]cbU`dUf`_YfghfYW_h
g]W`0VYf`Y]bY`[fc» Y` : `AW`Y`i bX`gW`0mh`b]W`h`bi f`@VYbYgf`Ai a Yž
gcbXYfb`]gh`Ui W`<Y]a Uh`Z0f`j]Y`Y`YbXYa`]gW`Y`5fhYb"»bYf`U`V
XYg`DUf`_g`[]Vh`Yg`nU\`fY]W`Y`K UbXYf!`i bX`FUXk Y[Yž`X]Y`Yg
^XYa`6Ygi W`Yf`Yfa 0[`]W`Ybž`Ui ZY][YbY` : Ui gh`ni` Yf`_i bXYb`i bX
X]Y`GW`0b`Y]h`X]YgYf`UhYa VYfUi VYbXYb`I a [YVi b[`ni` [Yb]Y»Yb"

5_hj]]h`hYb`]a`BUh]cbU`dUf`_

<]Yf'g]bX'Y]b][Y'XYf'VY'YVhYghYb'5_h]j]hÅhYbž'X]Y'6Ygi WXYf'ja
BUh]cbU'dUf_'Ui gdfcV]YfYb' _ÖbbYb.

- K Uhhk UbXYfi b [Yb. '9f'VYb'G]Y'X]Y ; Y\Y]a b]ggY'XYg
K UhhYba YYfg'\Ui hbU\i bX'YfbYb'G]Y'j cb'9I dYfhYbž'k]Y
X]Y'BUhi f'Zi b_h]cb]Yfh"
- 6]fXk UhW]b [. 'K UbXYfb'G]Y'ni 'XYb'VYghYb
6YcVUW hi b [gdi b_hYb'i bX' [Yb]Y»Yb'G]Y'X]Y'J]Y'ZU'h'XYf
J Ö [Y'ž'X]Y'\]Yf']\fY'<Y]a UhZ]bXYb"
- : chc [fUZ]Y. ' < U'hYb'G]Y'X]Y'VYY]bXfi W_YbXYb
@UbXgW UZhYb'i bX'H]YfY'a]h'ÀfYf'?Ua YfU'ZYgh'i bX
gW UZZYb'G]Y'V'Y]VYbXY'9f]bbYfi b [Yb"
- F UXZU\ fYb. '9f_i bXYb'G]Y'X]Y' l a [YVi b ['Ui Z'XYb'a Ubm
k Y''!a Uf_YX'V']_Y'dUh\g'i bX' [Yb]Y»Yb'G]Y'X]Y'Zf]gWY'@ Zh
i bX'X]Y'gW ÖbY'5i gg]W h"
- GWk]a a Yb'i bX'GhfUbXYb. 'J]Y'Y'6Ygi WXYf' [Yb]Y»Yb
X]Y'GhfÅbXY'fi bX'i a 'X]Y'?ØghYž'X]Y'jXYU'Y'c fhY'ZØf
GWk]a a Yb'i bX'9bhgdUbbYb'V]YhYb"

I a 'Y]bYb'9]bV']W_]b'X]Y'5fhYbj]Y'ZU'h'XYg'BUh]cbU'dUf_g'ni
VY_ca a Ybž'_ÖbbYb'6Ygi WXYf'Ui W'X]Y'6Ygi WXYfnYbhfYb']b'XYf
FY []cb'Ui Zgi WXYb" '8]YgY'NYbhfYb'V]YhYb']bhYfU_h]j Y
5i gghY''i b [Yb'i bX' ðZcfa Uh]cbYb'ØVYf'X]Y': 'cfU'i bX': Ui bU'gck]Y
XUg'^2 _cgmghYa 'K UhhYba YYf" '8 Ug' ðZcfa Uh]cbgnYbhf'i a ']b'
K YghYf\Yj Yf'V]YhYh'ØVYfX]Yg'hc''Y'K cf_g\cdg'i bX
J YfUbghU'hi b [Ybž'X]Y'X]Y'6Ygi WXYf'k Y]hYf']b'XUg'ZUgn]b]YfYbXY
H\Ya U'XYf'; YnY]hYbk Y'hY]bZØ\ fYb"

K]ggYbgW UZh']WXY'6YXYi hi b ['XYg'K UhhYba YYfYg

8 Ug'K UhhYba YYf'\Uh'b]W h'bi f'Y]bY' [fc»Y'bUhØf']WXY'GW Öb\Y]h
ni 'V]YhYbž'gcbXYfb']gh'Ui W'j cb'k]ggYbgW UZh']WXYa ' ðhYfYggY"
NU\ fY]WXY': cfgW i b [gdfc'Y_hY'i bX'Ghi X]Yb'_cbnYbhf]YfYb'g]W
Ui ZXUg'^2 _cgmghYa ži a 'XYggYb'8mbUa]_i bX'X]Y'5i gk]f_i b [Yb
XYg'?]a Uk UbXY'g'Ui Z'X]Y'fY []cb'VYggYf'ni 'j YfghY\Yb"
I b]j Yfg]hÅhYb'i bX': cfgW i b [g]bgh]hi hY'bi hnYb'XUg'K UhhYba YYf
U'g'Y]b''VYbX][Yg'@UVcfnYbUf]cži a 'k]W h][Y' l a k Y'hghi X]Yb
Xi fW ni ZØ\ fYb"

8]YgY`ØVYffY]WXY`@UbXgWUZh]gh`Y]b`6Yk Y]g`XUZØfž`k]Y`k]W h][`Yg
]ghž`X]Y`BUhi f`ni`gW`ØhnYb`i bX`ni`VYk U`fYb"8]Y`J YfdZ]W hi b[
ni a`9f`U`h`XYg`2`_cgmghYa`g`k]fX`j`cb`j]Y`Yb`C`f[Ub]gUh]cbYb`i bX
`b]h]Uh]j`Yb`i b hYfghØhnhž`X]Y`g]W`ZØf`XYb`GW`i`hn`i bX`X]Y` : ØfXYfi b[
XYf`Y]bn][`Ufh][`Yb`BUhi f`8]h`a`UfgW`Yb`g`Y]bgYhnYb"

9]b`6Ygi W`]a`K`UhhYba`YYf`i bX`]a`BUh]cbU`dUf`_`GW`Ygk][`!
<c`ghY]b]gW`Yg`K`UhhYba`YYf`]gh`b]W`h`bi`f`Y]b`9f`YVb]g`ZØf`X]Y
G]bbYž`gcbXYfb`Ui W`Y]bY` ;`Y`Y[`Yb`Y]hž`X]Y`Y][`YbYb`?`Yb`hb]ggY
ØVYf`X]Y`BUhi f`ni`Yfk`Y]hYfb`i bX`g]W`ZØf`XYfYb`GW`i`hn
Y]bni`gYhnYb"@UggYb`G]Y`g]W`j`cb`XYf`F`i`Y`i bX`XYf`GW`Øb`Y]h
XYf`bcfXXYi`hgW`Yb`?`ØghYb`UbXgWUZh`VY[`Y]ghYfb`i bX`bY`a`Yb`G]Y
g]W`X]Y`NY]hž`i`a`X]Y`K`i bXYf`XYf`BUhi f`U`i`hb`U`ni`Yf`YVYb"

: Øf`k`Y]hYfY`bZcfa`Uh]cbYb`ØVYf`XYb`BUh]cbU`dUf`_`GW`Ygk][`!
<c`ghY]b]gW`Yg`K`UhhYba`YYf`i bX`[`Yd`Ub`hY`5`_hj`]h`hYb`VYgi`W`Yb
G]Y`X]Y`c`ZZ]n]Y`Y`K`YVg]hY"

5_h]j`i`f`Ui`V`]b`8]h`a`UfgW`Yb.`F`UX`ZU`fYb i`bX`K`UbXYfb`]a` ;`fØbYb

8]h`a`UfgW`Yb`]gh`b]W`h`bi`f`VY`_`Ubb`h`ZØf`gY]bY`a`U`Yf]gW`Yb`?`ØghYb
i`bX`W`Ufa`Ub`hYb`Gh`X`hYž`gcbXYfb`V]YhYh`Ui`W`Y]bY`J]Y`n`U`j`cb
A`Ø[`]W`_Y]hYb`ZØf`gdc`fh]W`5_h]j`Y"8]Y`F`Y[`]cb`]gh`a`]h`Y]bYa
i`a`ZUggYbXYb`BYhn`Ub`F`UX!`i`bX`K`UbXYfk`Y[`Yb`Ui`g[`YghUhhYhž`X]Y
Xi`fW`g`UbZ`hY`@UbXgWUZhYbž`k`Y]hY` :`Y`XYf`i`bX`]Xm`g]W`Y`A`cc`fY
ZØ`fYb"<]Yf`Z]bXYb`gck`c`Y` ;`Y`Y[`Yb`Y]hg`fUX`Yf`U`g`Ui`W
YfZU`fYbY`K`UbXYfYf`XUg`dYfZY`_`hY`HYffU]bž`i`a`X]Y`BUhi f`ni
[`Yb]Y»`Yb`i`bX`[`Y]W`nY]h][`X]Y`Y][`YbY` :`]hbYgg`ni`ZØfXYfb"

8]Y`F`UXk`Y[`Y`]b`8]h`a`UfgW`Yb`g]bX`j`]Y`Z`h][`i`bX`[`i`h
Ui`g[`YgW`]X`Yf`h"9]bY`XYf`VY`]YV`hYghYb`F`ci`hYb`]gh`XYf`F`UXk`Y[
Yb`h`Ub[`]XYf`B`cf`X`g`Y`Y`ž`XYf`G]Y`Xi`fW`X]Y`hf`Ui`a`U`ZhY`?`i`]ggY
XYf`?`ØghYb`UbXgWUZh`ZØ`f`h"5i`Z`X]YgYf`GhfYW`Y`U`VYb`G]Y`X]Y
A`Ø[`]W`_Y]hž`XYb`i`bj`Yf[`Ygg`]W`Yb`6`]W`_`Ui`Z`XUg`K`UhhYba`YYf`ni
[`Yb]Y»`Yb`i`bX`XYb`Zf]gW`Yb`G`Y`Y`k`]bX`ni`gd`ØfYb"J]Y`Y`F`UXk`Y[`Y
g]bX`Ui`W`ZØf` :`Ua`]Yb`[`Y]Y][`bY`h`i`bX`V]YhYb`_]bXYfZFYi`bX`]W`Y
GhfYW`Yb`a`]h`n`U`fY]W`Yb`DUi`gYba`Ø[`]W`_Y]hYb"

- @Àb[Y. ' , VYf'&\$\$'_a 'j cb'8]h\ a UfgW\Yb'V]g'ni f'BcfXgYY
- GW\k]Yf][_Y]hg[fUX. '@Y]W\h'V]g'a cXYfUh
- <][\ `][\ hg. 'K UhhYba YYfž'\]ghcf]gW\Y'K]bXa Ø\`Ybž
_`Y]bY'< UZYbcfhY

9]bYf'XYf'a U'Yf]gW\ghYb'c fhY'Yb'hUb['XYg'F UXk Y[Yg']gh'GUb_h
DYhYf!CfX]b[žk c'X]Y'`Ub[Yb'GUbXghfÀbXY'i bX'X]Y
VYY]bXfi W_YbXYb'DZU\`VUi hYb'ni a 'J Yfk Y]'Yb'Y]b'UXYb'"<]Yf
_ÒbbYb'G]Y'Ui W\`bUW\`XYa 'F UXZU\`fYb']b'Y]bYa 'XYf
GhfUbXfYghUi fUbhg'Y]b_Y\`fYb'i bX'g]W\`a]h'c_U'Yb'?Ògh]W\`Y]hYb
ghÀf_Yb"

: Øf'K UbXYfZfYi bXY'V]YhYh'8]h\ a UfgW\Yb'YVYbgc'nU\`fY]W\Y
A Ò[`]W\`Y]hYb'"8Yf'B Uh]cbU`dUf'_`GW\`Ygk][!< c`ghY]b]gW\Yg
K UhhYba YYf'']gh'Y]b'A Uf_YbnY]W\Yb'XYf'F Y[]cb'i bX'Y]b'k U\`fYg
K UbXYfdUfUX]Yg'"8]Y'[i h'Ui g[YgW\`]XYfhYb'K UbXYfk Y[Y'ZØ\`fYb
G]Y'Xi fW\`UhYa VYfUi VYbXY'BUhi fž'k c'G]Y'X]Y'Y]bn][Ufh][Y': `cfU
i bX': Ui bU'XYg'K UhhYba YYfYg'\Ui hbU\`Yf'YVYb'`_ÒbbYb"

- K UbXYfk Y[Y. 'A Y\`f'U`g'%) \$'_a 'K UbXYfk Y[Y
- GW\k]Yf][_Y]hg[fUXY. ': Øf'U`Y'5`hYfg[fi ddYb'i bX
:]hbYgg`Yj Y`g
- 6Y`]YVhY'F ci hYb.'8]Y' K UbXYfi b['ni f'`bgY`5a fi a
i bX'XYf' ?ØghYbk UbXYfk Y[

9]b'[fc» Yf'D'i gdi b_h'ZØf'K UbXYfYf'g]bX'X]Y'[YZØ\`fhYb'Hci fYbž
X]Y'j cb'YfZU\`fYbYb'F Ub[Yfb'Ub[YVchYb'k YfXYb'"8]YgY'; i]XYg
hY]'Yb']\`f'K]ggYb'ØVYf'X]Y'6YgcbXYf\`Y]hYb'XYg'K UhhYba YYfYg
i bX'nY][Yb'`bYb'j YfVcf[YbY'GW\`Òb\`Y]hYbž'X]Y'a Ub'U`g'Hci f]gh
j]Y`Y]W\`h'ØVYfgY\`Yb'k ØfXY'"9g']gh'Y]bY'[fc» Ufh][Y'; Y`Y[Yb\`Y]hž
i a 'a Y\`f'ØVYf'XUg'² _cgmghYa 'X]YgYg'i B9G7C!K Y'h_i`hi fYfVYg
ni 'YfZU\`fYb"

K Ybb'G]Y'Ui ZXYf'Gi W\Y'bUW\`k Y]hYfYb'5_hj]hÀhYb'g]bXž'gc`hYb
G]Y'Y]bY'[YZØ\`fhY'K Uhhk UbXYfi b['j]b'6YhfUW\`hin]Y\`Yb'"6Y]
X]YgYb'Hci fYb'`_ÒbbYb'G]Y'XUg' @UbX'i bhYf'XYb': Ø» Yb'gdØfYb
i bX'YfghUi b']W\Y'9]bV`]W_Y']b'X]Y'H]Yfk Y'h'i bX'X]Y '@YVYbgfÀi a Y
XYg'K UhhYba YYfYg'[Yk]bbYb'"5W\`hYb'G]Y'XUfUi Zž'Y]bYb

K UggYfX]W hYb`Fi W_gUW_i bX`ZYghYg`GWXi \k Yf_a]hni Vf]b[Yb`

8]Y`FY[]cb`8]h\ a UfgWYb`U`h`b]W h`bi f`Y]bY`k i bXYfgW`ObY
@UbXgW`UZh`ni`V]YhYb`ž`gc bXYfb`Ui W`Y]bY`Y`fj`c`ffU[YbXY
`bZfUghfi`_hi`f`Z0f`U`_hj]Y`i`f`Ui`VYf`"NU\`fY]WY
I bhYf_i bZhga`0[`]W`_Y]hYb`ž`j`cb`W`Ufa`UbhYb`DYbg]cbYb`V]g`\]b`ni
: Yf]Ybk`c`\bi`b[Yb`ž`ghY`Yb`VYfY]h`ž`i`a`"fY` , VYfbUW`hi`b[Yb`gc
Ub[YbY`a`k`]Y`a`0[`]W`_ni`i`[YghU`hYb`"

9]b`VYgcbXYfYg`9f`YVb]g`Z0f`F`UXZU`fYf`i`bX`K`UbXYfYf`]gh`XYf`
8]h\ a UfgWYf`9b`hXYW`_YfdUgg` ž`XYf`"bYb`b]W h`bi f`F`UVUhhY
Ui`Zj`YfgW`]YXYbYb`5`h`fU`_h]cbYb`V]YhYh`ž`gc bXYfb`Ui W`Ni`[Ub[`ni
XYb`VYghYb`F`ci`hYb`i`bX` ; Y`Y]a`h]d`dg`Z0f`"fYb`5i`ZYb`h`U`h`"Y
a`Y`f`G]Y`Yf_i`bXYb`ž`XYghc`a`Y`f`J`c`fhY]Y`_0bbYb`G]Y`[Yb]Y»Yb`

CV`a`]h`XYa` : U`ffUX`Yb`h`Ub[`XYf`?`0ghY`c`XYf`Ui`Z`GWXi`ghYfg
F`UddYb`Xi`fW`X]Y`i`bVYf0`f`hY`BUhi`f` `8]h\ a UfgWYb`]gh`Y]b
]XYU`Yg`N]Y`Z0f`Y]bYb`U`_hj]Yb`i`f`Ui`V`ž`XYf`b]W h`bi f`GdU»`a`UW`h`ž
gc bXYfb`Ui W`i`bj`Yf[Ygg`]WY`9f]bbYfi`b[Yb`\]bhYf`Agg`"DUW`_Yb
G]Y`"fY`Gdc`fhgW`i`\Y`i`bX`XUg`F`UX`Y]b`i`bX`[Yb]Y»Yb`G]Y`X]Y
GW`0b`\Y]h`XYf`BUhi`f`8]h\ a UfgWYb`g`

J YfUbghU`hi`b[Yb`i`bX` : YghY.`8 Ug`_i`h`i`fY`Y`Y
@YVYb`]b`8]h\ a UfgWYb`

8]h\ a UfgWYb`ž`Y]bY`FY[]cb`]a`< YfnYb`GW`Ygk`][!< c`ghY]bgž`]gh
b]W h`bi f`Z0f`]\fY`UhYa`VYfUi`VYbXYb`?`0ghYb`UbXgW`UZhYb`i`bX
_i`]bUf]gWYb`GdYn]U`]h`hYb`VY`_Ubb`h`ž`gc bXYfb`Ui W`Z0f`]\fY
`VYbX][Y`?`i`h`i`fgnYbY`"<]Yf`Z]bXYb`XUg`[Ub`nY`"Y`f`0VYf
nU`\fY]WY`J YfUbghU`hi`b[Yb`i`bX` : YghY`ghU`h`ž`X]Y`gck`c`\`
9]b`Y]a`]gWY`U`g`Ui`W`6Ygi`W`Yf`Ub`n]Y`Yb`"CV`hfUX]h]cbY`Y`Y
: Y]Yfb`ž`a`cXYfbY` : Ygh]j`U`g`cXYf`_i`h`i`fY`Y`9j`Yb`hg`"X]Y`J`]Y`ZU`h`]gh
[fc»`i`bX`V]YhYh`Z0f`YXYb` ; YgW`a`UW`_Y`hk`Ug`"

9]b`YfUi`gfU[YbXYg`9j`Yb`h]a`"?`U`YbXYf`]gh`XUg` ; f0b`_c`\`/`
A`c]b` : Ygh`]b`XYf`GhUX`h`<`i`gi`a`"Y`XYg`"Y`f`]a`"Y`bi`Uf`k`]fX`\]Yf
XYf` ; f0b`_c`\`[YZY]Yf`h`ž`Y]b`i`bj`Yfn]W`hVUfYg` ; Yf]W`h`]b`XYf
bcfXXYi`hgWYb`?`0W`Y`"6Ygi`W`Yf`_0bbYb`g]W`Ui`ZY]bY`A`]gW`i`b[

Ui g_i `]bUf]gWYb ; YbØggYb i bX'fY[]cbU`Yb'DfcXi _hYb'ZFYi Yb"
GhfYYhZccX!GhÅbXYž@j Y!A i g_]i bX'fY[]cbU`Y'?ØbghYf'gcf[Yb'ZØf
Y]b`Y]bn][Ufh][Yg'5a V]YbhYž'XUg'X]Y`HfUX]h]cb'i bX
; UghZFYi bXgWUZh'XYf'F Y[]cb'i bhYfghfY]W h"

9]b`k Y]hYfYg'<][\`][\h]gh'XUg'8]h\ a UfgWYf`K i fghZYghž'XUg
`Å\`]W`]b'6fi bgVØhhY`ghUhhZ]bXYh"<]Yf'XfY\h'g]W`U`Yg'i a`X]Y
YX`Yb : `Y]gWgdYn]U`hÅhYb'8]h\ a UfgWYb'gž'X]Y`b]W h'bi f`]b`XYf
F Y[]cbž'gcbXYfb`k Y]h'XUfØVYf`\]bUi g`[YgWÅhnhk YfXYb"
: Y]bgW a YW_Yf`Yfk UfhYb`J Yf_cghi b[Yb`j cb`K i fghk UfYbž'GbUW_g
i bX`GUI Wb`gck]Y`nU\`fY]WY`GhÅbXYž'X]Y`\UbX[Ya UW hY
DfcXi _hY`UbV]YhYb"K cf_g\cdg'i bX'?cWj cfZØ\fi b[Yb`[YVYb
9]bV`]W_Y`]b`X]Y`J YfUfVY]hi b[`j cb : `Y]gW`i bX`X]Y`<YfghY`i b[
hfUX]h]cbY`Yf`K i fghk UfYb"

æa`Gca a Yf`k]fX`X]Y`F Y[]cb`ni a`GWUi d`Uhn`XYg'8]h\ a UfgWYf
A i g_]ZYgh]j U`g"8]YgYg': Ygh]j U`V]YhYhY]b`j]Y`ZÅ'h[Yg'Dfc[fUa a
a]h@j Y!5i Zhf]hhYb`j cb`fY[]cbU`Yb`i bX`ØVYffY[]cbU`Yb'?Øbgh`Yfb"
J ca`_Ugg]gWYb'?cbnYfh'a` : fY]Yb`V]g`\]b`ni`fcW_] [Yb`GYgg]cbg
[]Vh`Yg'ZØf`A i g_]YV\UVYf`Y[`]WYf; YbfY`Yhk Ug`ni`Yf`YVYb"
: Ua`]Yb`_ØbbYb`g]W`Ui ZY]b`Vi bhYg`F U\ a Ybdfc[fUa a`a]h
?]bXYfUb]a Uh]cb`i bX`K cf_g\cdg'ZFYi Yb"

HfUX]h]cbY`Y : YghY`]b`8]h\ a UfgWYb

8]Y ; Ya Y]bXYVYn]f_Y`j cb`8]h\ a UfgWYb`\UVYb`]fY`Y][YbYb
hfUX]h]cbY`Yb : YghYž'X]Y`cZh`X\`f\i bXYfhY`U`h'g]bX"8]YgY : YghY
g]bX`h]YZ]b`XYf`c_U`Yb'?i`hi f]j Yfk i fnY`hi bX`n]Y\Yb`j]Y`Y
6Ygi WYf`Ub.

- ? ØghYbZYgh]b` : f]YXf]W g_cc [.`9]b` : Ygh`ni f` : Y]Yf`XYf
]bX][YbY'?ØghYb_i`hi fž'a]h` : c`_`cfY`i bX`c_U`Ya
<UbXk Yf`_"
- :]gWYfZYgh]b`Gh" `DYhYf!C fX]b [.`9]b`9j Ybh`ni`9\ fYb
XYg :]gW ZUb [gž'XUg`_Øgh]WY`A YfYgZfØW hY`i bX`c_U`Y
? Øgh]W_Y]hYb`V]YhYh"
- A Uf_hhU[Y`]b`<Y]XY. `A Y\fa U`g`]a`X\`f]j Yfk UbXY`h'g]W
X]Y`GhUXh]b`Y]bYb`YV\UZhYb`A Uf_h`a]h`GhÅbXYbž`A i g_]`

i bX`5_hj]hÅhYb`ZØf`X]Y`[UbnY` : Ua `]`Y"

? i `hi fY`Y`J YfUbghU`hi b[Yb

B YVYb`XYb`gU]gcbU`Yb` : YghYb`VY`YfVYf[h`8]h\ a UfgWXYb`Ui W
nU`fY]WXY`_i`hi fY`Y`9fY][b]ggY`"C ZhZ]bXYb`]a `? i `hi fnYb hfi a
]b`A Y`XcfZ]bhYfYggUbhY`5i gghY`i b[Yb`i bX
H\YUhYfUi ZZØ\fi b[Yb`ghUhh`"Ni XYa` `[]Vh`Yg`]b`XYf`FY[]cb`Y]b
U_hj] Yg`J YfY]bg`YVYbž`XUg`j]Y`Y`J YfUbghU`hi b[Yb`cf[Ub]g]Yfhž`k]Y
ni a`6Y]gd]Y`.

J YfUbghU`hi b[K Ubb	K c
8]h\ a UfgWXYf : fØ\`]b[A Åfn	A Y`XcfZ
? i bgha Uf_h 8]h\ a UfgWXYb	5i [i gh	6fi bgVØhhY`
K Uhhk UbXYfi b[`i bX Dfc[fUa a	A U]`V]g`GYdhYa VYf	B Uh]cbU`dUf`_GW`Yg k][!< c`ghY]b]gWXYg K UhhYba YYf

ŸXYg`Ÿ\`f`_ca a Yb`Ui W`nU`fY]WXY`?Øbgh`Yf`i bX
? i `hi fgW UZZYbXY`]b`X]Y`FY[]cbž`i a`K cf_g\cdg`i bX`? i fgY
Ubni V]YhYb`"8]YgY`9j Ybhg`g]bX`b]W`h`bi f`Y`ffY]W`ž`gcbXYfb
ZØfXYfb`Ui W`XYb`5i ghUi gW`i bX`X]Y`J YfbYhni b[`j cb`? fYUhj] Yb`"

8 Ug`9bXY`XYg`Ÿ\`fYg`k]fX`]b`8]h\ a UfgWXYb`a`]hi bhYfgW]YX`]WXYb
K Y]\bUW`hga Åf`hYb`[YZY]Yfhž`X]Y`X]Y`]Xm`]gWXY
K]bhYfUha`cgd`ÅfY`i bhYfghfY]WXYb`"6YgcbXYfg`gW`Øb`g]bX`X]Y
A Åf`hY`]b`< Y]XY`i bX`< i gi a žk c`? i bgh\UbXk Yf`ž`c`_U`Y
8Y`]_UhYggYb`i bX`ZYgh]WXY`A i g]_`Yfk UfhYh`k YfXYb`_ØbYb`"

8]Y`J YfUbghU`hi b[Yb`]b`8]h\ a UfgWXYb`g]bX`Y]b`Gd]Y[Y`V]`X`XYf
FY[]cb` `[YdfÅ[hij cb`HfUX]h]cbž`UVYf`Ui W`cZZYb`ZØf`BYi Yg`"ŸXYg
9j Ybh`YfnÅ`h`Y]bY`Y][YbY` ; YgW]W`hYž`i bX`X]Y`?ca V]bUh]cb`Ui g
[Ya`Øh`]WXYb` : YghYb`i bX`_i`hi fY`Y`Yb`< Ø\Ydi b`hYb`a UW`h
8]h\ a UfgWXYb`ni`Y]bYa`VYgcbXYfYb`C fh`ZØf`U`Yž`X]Y`X]Y
bcfXXYi hgWXY`@VYbgUfh`Yf`YVYb`a`ØW`hYb`": Øf`U`hi`Y`Y
ŸZcfa Uh]cbYb`ØVYf`J YfUbghU`hi b[Yb`i bX` : YghY`]b`8]h\ a UfgWXYb

Ya dZ]Y\`h'g]W\`Y]b'6Ygi W\`XYf'cZZ]n]Y``Yb'K YVg]hY`XYf'FY[]cb
i bhYf'k k k "X]h\`a UfgW\`Yb"XY"

8YhU]`g

6Ygi W\`Yb'G]Y`i bg'Ui Z.`Y]bY!fY]gY"XY