

: fUb_Zi fh'fC XYfŁ. '9bhXYW_i b[gfY]gY
Xi fWŁ ; YgWŁ]WŁ hYž'B Uhi f'i bX'?'i `]bUf]_

9bhXYW_Yb'G]Y : fUb_Zi fh'fC XYfŁ ; YgWŁ]WŁ hYž'Ci hXccf!
5_hj]]hÅhYbž'_i `]bUf]gWŁ Y'<][\`][\hgž?'i `hi f'gck]Y
; Y\Y]a h]ddg'ZØf'YbhgdUbbhY'B Uhi fUi ZYbh\U'hY"



K]``_ca a Yb'jb' : fUb_Zi fh'fC XYfŁž'Y]bYf'WŁ Ufa UbhYb'GhUXh'ja
C ghYb'8Yi hgWŁ`UbXgž'X]Y'cZi]a 'GWŁ UhhYb']\fYf'[fØ» YfYb
GWŁk YghYf' : fUb_Zi fh'Ua 'A U]b'j Yfk Y]h" '8cWŁ`X]YgY'a U'Yf]gWŁ Y
GhUXh'\Uh'k Y]hUi g'a Y\f'ni `V]YhYbž'U'g'a Ub'ni bÅWŁgh] Yfa i hYb
_ØbbhY" 'A]h']\fYf'fY]WŁ Yb' ; YgWŁ]WŁ hYž'XYb'Y]b`UXYbXYb
I ZYfdca YbUXYb'XYf'cXYf'i bX'Y]bYf'`VYbX][Yb'?'i `hi fgnYbY']gh
: fUb_Zi fh'fC XYfŁ'Y]b' ; Y\Y]a h]dd'ZØf'F Y]gYbXYž'X]Y'Ui Z'XYf'Gi WŁ Y
bUWŁ`Y]bYa `Ui h\Ybh]gWŁ Yb'XYi hgWŁ Yb'9f'YVb]g'g]bX"

⊕`XYb'`_ca a YbXYb'5VgWŁ b]hhYb'bY\`a Yb'k]f'X]WŁ`a]h'Ui ZY]bY
F Y]gY`Xi fWŁ`X]YgY`ZUgn]b]YfYbXY'GhUXh"K]f'hUi WŁ Yb'Y]b']b'X]Y
; YgWŁ]WŁ hYž'i a `X]Y`K i fnY'b'ni `YbhXYW_Ybž'X]Y`V]g']bg'A]hhY`U'hYf
ni fØW_fY]WŁ Yb" `C V'5_hj] i f'Ui VYf'cXYf' ; Ybi gga YbgWŁž'X]Y

Ci hXccf!5_hj]hÅhYb`Ybh`Ub[`XYf`CXYf`V]YhYb`ZØf`YXYb`Yhk Ug`
j cb` : U\ffUXhci fYb`V]g`\\b`ni`YbhgdUbbhYb`K UbXYfi b[Yb`` : Øf
_i`]bUf]gWXY`9bhXYW_Yf`[]Vh`Yg`Y]bY`J]Y`nU\`j cb`fY[]cbU`Yb
GdYn]U`]hÅhYbž`X]Y`XUfUi Z`k UfhYbž`dfcV]Yfh`ni`k YfXYb"

5VYf`XUg`]gh`bcW`b]W`h`U`Y`g`?i bgh!`i bX`?i`hi fZfYi bXY`k YfXYb
]b`XYb`A i gYYb`i bX` ; U`Yf]Yb`XYf`GhUXh`ZØbX][ž`k Å`fYbX
BUhi fYbh`i g]UghYb`[Y`Y]a Y`D`ÅhY`i bX`gh]`Y`C UgYb`YbhXYW_Yb
_ØbbYbž`X]Y`ni f`9f`c`i b[`Y]b`UXYb"i bX`i a`X]Y`c`U`Y
5ha cgd`ÅfY`k]f`_]W`ni`gdØfYbž`k YfZYb`k]f`Y]bYb`6`]W`Ui ZX]Y
`YV`UZhYb`J YfUbghU`hi b[Yb`i bX` : YghYž`X]Y`XUg`@YVYb`\\Yf
VYgh]a a Yb"

A UW`X]W`VYfY]hž` : fUb`_Zi fh`fC`XYf`U`i g`Y]bYf`bYi Yb`DYfgdY`_h]j Y
_YbbYbni`YfbYb` `Yg`Yfk UfhYh`X]W`Y]b`gdUbbYbXYg`5VYbhYi Yf`

9bhXYW_Y`X]Y` ; YgW`]W`hY`j cb` : fUb`_Zi fh fC`XYf`

: fUb`_Zi fh`fC`XYf`]gh`Y]bY`GhUXh`a]h`Y]bYf`fY]W`\\U`h][Yb`i bX
j]Y`gW`]W`h][Yb` ; YgW`]W`hY`ž`X]Y`V]g`]bg`%` " `đ`\\f`i bXYfh
ni fØW`fY]W`h" ; Y[fØbXYh`k i fXY` : fUb`_Zi fh`fC`XYf`%&)` ž`U`g`g]Y
XUg`GhUXh`fYW`h`Y`f`Y`h`"8]Y`@U[Y`Ub`XYf`C`XYf`a UW`hY`X]Y`GhUXh`ni
Y]bYa`k]W`h][Yb`< UbXY`gnYbhfi a` " `a`A]hhY`U`hYf`Yb`hk]W`Y`hY`g]W`
: fUb`_Zi fh`fC`XYf`fUgW`ni`Y]bYa`Zcf]YfYbXYb`A Uf`hc`fhž`XYf`ZØf
gY]bYb`< UbXY`a]h` : Y`Ybž`< c`n`i bX` ; YhfY]XY`VY`_Ubb`h`k Uf"

÷`XYf`YfghYb`< Å`ZhY`XYg`%(" `đ`\\f`i bXYfhg`Yf`YVhY`X]Y`GhUXh`Y]bY
VYgcbXYfY`6`ØhYnY]h" : fUb`_Zi fh`fC`XYf`k Uf`A]h[`]YX`XYf`< UbgYž
Y]bYf`a ÅW`h][Yb`< UbXY`gj YfY]b][i b[ž`X]Y`Yg`XYb`GhÅXhYb`XYg
BcfXYbg`Yfa Ò[`]W`hYž`\\fYb`9]bZi gg`Ui gni`k Y]hYb`"8]YgY
Ni [Y`\\Øf][_Y]h`ZØ`fhY`ni`Y]bYa`k]fhgW`UZh]W`Yb`5i ZgW`k i b[ž`XYf
V]g`]bg`%` " `đ`\\f`i bXYfh`Ub`\\Y`h"

BUW`XYf`HY]i b[`XYf`GhUXh]a`đ`\\f`%-` () ž`U`g`X]Y`C`XYf`X]Y` ; fYbnY
nk]gW`Yb`C`gh!`i bX`K YghXYi hgW`UbX`V]`XYhYž`k i fXY` : fUb`_Zi fh
fC`XYf`Å`HY]`XYf`8Yi hgW`Yb`8Ya`c`_fU]gW`Yb`FYdi`V`]fB`8`F`Ł`
8]YgY`NY]h`VfUW`hY`gck`c`\\`< YfUi`gZcfXYfi b[Yb`U`g`Ui`W`

J YfÅbXYfi b[Yb`a]h'g]WÅ " 5fWÅ]hY`_hcb]gWÅ Y`Gh]`Y`XYf
B UWÅ_f]Y[gnY]h'dfÅ[Yb`V]g`\\Yi hY`XUg`GhUXhV]`X"

9]bY`gdUbbYbXY`9dcWÅY`]b`XYf'; YgWÅ]WÅ hY`j cb` : fUb_Zi fh'fC XYfŁ
k Uf`X]Y` ; fØbXi b[`XYf`J]UXf]bU!i b]j Yfg]hÅh`ja` `đ\`f`%) \$*`"8]Y
l b]j Yfg]hÅh`k Uf`Y]bY`XYf`YfghYb`]b`9i fcdUž`X]Y`g]WÅ`XYf
F YWÅ hgk]ggYbgWÅ UZh`k]Xa` YhY`"6YfØ`a hY`DYfgØb`]WÅ_Y]hYb`k]Y`XYf
D\`cgcd`i bX`8]WÅ hYf`æ\`Ubb` ; chh`]YV` :]WÅ hY`i bX`XYf
<]ghcf_]Yf`K]`\\Y`a`j cb`<i a Vc`Xh`k UfYb`a]h`XYf`l b]j Yfg]hÅh
j YfVi bXYb`"8]Y`J]UXf]bU`k Uf`bUWÅ`]\fYa`j cfØVYf[Y\\YbXYb
J YfVch`k Å`fYbX`XYf`NY]h`XYf`FYZcfa`Uh]cb`gWÅ`]Y»`]WÅ`Y]b
k]WÅh][Yf`6]`Xi b[ghfÅ[Yf`]b`XYf`FY[]cb"

8]Y`GhUXhV`]W`h`Ui ZnU`\\fY]WÅY`\\]ghcf]gWÅY`GY`\\Ybgk ØfX][_Y]hYb
ni fØW`ž`XUfi bhYf.

- <Y`] [[Y]gh_]fWÅ Y` `Y]bY`VYY]bXfi W_YbXY` [ch]gWÅ Y
?]fWÅYž`X]Y`XUg`GhUXhV]`X`dfÅ[h`
- : fUb_Zi fhYf`F Uh`Ui g` `XYf`C fhž`Ub`XYa` `X]Y
GhUXhfY[]Yfi b[`hU[hž`nYi [h]j cb`XYf'; YgWÅ]WÅ hY`i bX
HfUX]h]cb`XYf`GhUXh`
- GWÅ]b_Y`! ?]fWÅ Y` `Y]bY`XYf`YhnhYb`?]fWÅ Ybž`X]Y`j cb`XYa
VYfØ`a hYb`5fWÅ]hY`_hYb`? Uf` : f]YXf]WÅ`GWÅ]b_Y`Yb`hk cfZYb
k i fXYb"

8 Ug`9fVY`XYf`GhUXh`k]fX`Ui WÅ`]b`XYf`fY]WÅ`\\U`h][Yb`5fWÅ]hY`_hi`f
g]WÅ hVUf`"J]Y`Y` ; YVÅi XY`Ui g`XYa` %-`"i bX`&\$`"đ\`f`i bXYfh
nYi [Yb`j cb`XYb`j YfgWÅ]YXYbYb`Gh]`f]WÅ hi b[Ybž`X]Y`X]Y`GhUXh
[YdfÅ[h`\\UVYb`"6YgcbXYfg`X]Y`5`hghUXh`]gh`Y]b`NYi [b]g`X]YgYf
; YgWÅ]WÅ hY`i bX`V]f[h]j]Y`Y`_Y]bYž`WÅ Ufa` UbhY` ; UggYbž`X]Y`ni a
6i a a Y`b`Y]b`UXYb"

9]b`k Y]hYfYf`VYa` Yf_Ybgk YfhYf`Di b_h`]b`XYf'; YgWÅ]WÅ hY`j cb
: fUb_Zi fh'fC XYfŁ`]gh`X]Y`Yb[Y`6Yn]Y`i b[`ni`f`C XYf`"8Yf` : i gg`\\Uh
X]Y`9b`hk]W`_i b[`XYf`GhUXh`ØVYf`X]Y`đ\`f`i bXYfhY`\\]bk Y[
a`U» [YV`]WÅ`VYY]bZi ggh`"9f`Zi b[]YfhY`b]WÅ`h`bi`f`U`g`J Yf_Y`f`gk Y[
ZØf`K UfYb`i bX`A`YbgWÅ Ybž`gcbXYfb`Ui WÅ`U`g`bUhØf`]WÅY` ; fYbnY
i bX`9]bZi ggbU`a`Y`Ui Z`XUg`hÅ[`]WÅY`@YVYb`XYf`6Øf[Yf`"8]Y

I ZYfdca YbUXYž'X]Y`Ybh`Ub[`XYf`CXYf`j Yf`Ai Zhž`Yf]bbYfh`Ub`X]YgY
Yb[Y`JYfV]bXi b[`i bX`V]YhYh`Y]bYb`gW`ÖbYb`D`Uhn`ZÖf`FYZYI]cb
i bX`9f`c`i b["

I a`ia Y`f`ØVYf`X]Y`VYk Y[hY` ; YgW`]W`hY`j cb` : fUb`_Zi fh`fC`XYf`l`ni
YfZU`fYbž`Ya dZY`Yb`k]f`Y]bYb`6Ygi W`]a` **GhUXha i gYi a**
: fUb`_Zi fh`fC`XYf`l`<]Yf`_Ubb`a` Ub`]b`X]Y`JYf[Ub[Yb`Y]h
Y]bhUi W`Yb`i bX`]bhYfYggUbhY`5i gghY`i b[Yb`ØVYf`X]Y`GhUXhi bX
]`fY`9bhk]W`_i b[`VYk i bXYfb"

Ni gUa`a`YbZUggYbX`Äggh`g]W`gU[Ybž`XUgg` : fUb`_Zi fh`fC`XYf`l`b]W`h
bi`f`Y]bY`GhUXh`a`]h`Y]bYf`VYXYi hYbXYb` ; YgW`]W`hY`]ghž`gcbXYfb
Ui W`Y]b`C`fhž`XYf`X]Y`6Ygi W`Yf`XUni`Y]b`ÄXhž`a` Y`f`ØVYf`X]Y
JYf[Ub[Yb`Y]h`ini`YfZU`fYb`"C`V`a` Ub`Xi`fW`X]Y`5`hgUXh
gW`YbXYfhž`XYb`GU[Yb`i`bX`@Y[YbXYb`Ui`gW`h`c`XYf`X]Y
`]ghc`f]gW`Yb` ; YVÄi XY`VYghUi`bh`X]Y`GhUXh`Uhj`]Y`ni`V]YhYb`i`bX
`Ä`h`YXY`A`Yb[Y`gd`UbbYbXYf` ; YgW`]W`hYb`VYfY]hž`X]Y`XUfUi`Z
k`UfhYbž`YbhXYW`_h`ini`k`YfXYb"

8]Y`gW`ÖbghYb`C`i`hXccf!5`_h]j`]hÄhYb`fi`bX`i`a
X]Y`C`XYf`

: fUb`_Zi fh`fC`XYf`l`ž`Y]b[YVYhYh`nk`]gW`Yb`XYb`gUbZhYb`<Ø[Y`b`i`bX
XYf`a`U`YghÄh]gW`Yb`C`XYfž`]gh`Y]b`k`U`fYg`DUfUX]Yg`ZÖf
B`Uhi`f`]YV`UVYf`i`bX`C`i`hXccf!9bh`i`g]UghYb`"8]Y`FY[]cb`V]YhYh
Y]bY`J]Y`nU`j`cb`A`Ö[`]W`_Y]hYbž`X]Y`Zf]gW`Y`@`Zhi`bX`X]Y
k`i`bXYfgW`ÖbY`@UbXgW`UZh`ini`[Yb]Y»Yb`<]Yf`g]bX`Y]b[]Y`XYf
Ui`ZfY[YbXghYb`5`_h]j`]hÄhYbž`X]Y`G]Y`k`Ä`fYbX`Ä`fYg`5i`ZYbh`U`hg`]b
: fUb`_Zi fh`fC`XYf`l`i`bhYfbY`a`Yb`_ÖbbYb"

%`F`UXZU`fYb`Yb`h`Ub[`XYf`C`XYf`

9]b`UVgc`i`hYg`A`i`gg`ZÖf` : U`ffUX`]YV`UVYf`]gh`XYf`C`XYf`!F`UXk`Y[ž
XYf`g]W`ØVYf`i`bXYfhY`j`cb`?`]ca`YhYfb`YfghfYW`_h`i`bX`Y]bY`XYf
gW`ÖbghYb`F`UXghfYW`_Yb`]b`8Yi`hgW`UbX`V]YhYh`8Yf`K`Y[`ZÖ`fh
Yb`h`Ub[`XYg` : i`ggYg`i`bX`Xi`fW`a`U`Yf]gW`Y`8`ÖfZYfž`[fØbY`K`Ä`XYf
i`bX`fY]nj`c`Y`5i`Yb`UbXgW`UZhYb`"5a`VYghYb`Y][`bYh`g]W`X]Y
GhfYW`_Yž`i`a`ia`]h` : fYi`bXYb`c`XYf`XYf` : Ua`]`]Y`Y]bYb`HU[YgUi`gZi`[

ni`i bhYfbY\ a Yb"9g[]Vh'nU\`fY]WXY`F Ughd`ÀhmYž`Ub`XYbYb`G]Y
Y]bY`_`Y]bY`DUi gY`Y]b`Y[Yb`i bX`X]Y`5i gg]W`h[Yb]Y» Yb`_`ÒbbYb"

&"`K UbXYfb`]a`B Uhi fdUf`_`i bhYfYg`C XYfhU`

8Yf`B Uhi fdUf`_`i bhYfYg`C XYfhU`]gh`Y]b`Y]bn][Ufh][Yg
²`_cgmgHYa ž`XUg`g]W`dYfZY`_`h`ZØf`K UbXYfi b[Yb`Y][bYh" <]Yf
`ÒbbYb`G]Y`Ui Z[i h'a Uf`]YfhYb`K UbXYfk Y[Yb`X]Y`ZUgn]b]YfYbXY
: `cfU`i bX`i: Ui bU`Yf`_`i bXYb" < U`hYb`G]Y`5i gg]W`Ui`bUW`gY`hYbYb
J c[Y`UfhYbž`X]Y` \]Yf`VfØhYbž`i bX`[Yb]Y» Yb`G]Y`X]Y`F i \ Y`XYf
B Uhi f"8]Y`K UbXYffci hYb`j Uf]]YfYb`]b`@Ab[Y`i bX
G`W`k]Yf][_Y]hg[fUXž`gcXUgg`ZØf`YXYb`Yhk Ug`XUVY`]gh` j ca
: Ua`j]YbUi gZi [`V]g` \]b`ni`Ub`gd`fi W`gj c`YfYb`K UbXYfi b[Yb"

'`"? U`U`_`!`i bX`? Ubi ZU`fYb`Ui Z`XYf`C XYf

9f`YVYb`G]Y`X]Y`C XYf`Ui g`Y]bYf`bYi Yb`DYfgdY`_`h]j Y`VY]a`? U`U`_`!
cXYf`? Ubi ZU`fYb"9g[]Vh] Yfg]W]YXYbY`5bV]YhYf`]b`XYf`F Y[]cbž
X]Y`5i gfØghi b[Yb`j Yfa`]YhYb`i bX`[YZØ`fhY`Hci fYb`UbV]YhYb"
DUXXY`b`G]Y`Zi ggUVk`Àfhg`i bX`[Yb]Y» Yb`G]Y`X]Y`i bVYfØ`fhY
B Uhi fž`k`À`fYbX`G]Y`XYa`gUbZ`hYb`D`Àhg]W`Yfb`XYg`K UggYfg
`Ui g]W`Yb"6Y]Y]bYf[YZØ`fhYb`Hci f`YfZU`fYb`G]Y`ni XYa
]bhYfYggUbhY: U`hYb`ØVYf`X]Y`F Y[]cb`i bX`]fY`Ò`c`c[]g]W`Y
J]Y`ZU`h"

(`"5b[Y`b`]b`XYfC XYf

8]Y`C XYf`]gh`b]W`h`bi f`ZØf`]\fY`G`W`Òb` \ Y]h`VY`_`Ubbhž`gc`bXYfb`Ui W`
ZØf`]\fY`Ui g[YnY]W`bYhYb`5b[Y`a`Ò[`]W`_`Y]hYb" `C V`G]Y`Y]b
YfZU`fYbYf`5b[`Yf`g]bX`cXYf`[YfUXY`Yfgh`UbZU`b[Ybž` \]Yf`Z]bXYb
G]Y`Y]bY`J]Y`nU` \]j`cb`i:]g]W`UfhYbž`XUfi bhYf`6Ufg]W`ž` < Y]W`h`i bX`
: cfY`Y"8Yb`dYfZY`_`hYb`Gdch`ni a`5b[Y`b`ni`Z]bXYb`]gh`Y]bZUW`ž
XU`X]Y`i ZYf`i bX`_`Y]bYb`6i W`hYb`j]Y`Y`i b[YghØfhY`6YfY]W`Y
V]YhYb"8]Y`5b[Y`nY]h`VY[]bbh`hmd]g]W`Yfk Y]gY`]a`i: fØ` \]b[`i bX
XUi Yfh`V]g`ni a` < YfVghž`U`gc`dUW`_`Yb`G]Y` Æ`fY`5b[Y`Ui gfØghi b[
Y]b`

)`"6c`c`hgZU`fhYb`Ui Z`XYf`C XYf

K Ybb`G]Y`Yg`Yhk Ug`YbhgdUbbhYf`Ub[Y\Yb`a ÒW hYbž`g]bX`
6cc hgzU\ fhYb`Ui ZXYf`CXYf`Y]bY`[fc» Ufh][Y`A Ò[`]W_X]hž`X]Y
I a [YVi b[`ni`Yf`_i bXYb"J YfgW]YXYbY`5bV]YhYf`cZZf]YfYb
Fi bXZU\ fhYb`a]h[Ya Øh]WYb`6cchYbž`X]Y`G]Y`Xi fW_X]Y
UhYa VYfUi VYbXY`@UbXgW UZh`i bX`Ub`\]ghc]gWYb`Gh`hYb
j cfVY]ZØ\ fYb"9g]gh`Y]bY`k i bXYfVUfY`A Ò[`]W_X]hž`X]Y`BUh`f`ni
[Yb]Y» Ybž`k A\ fYbX`G]Y`g]W`ni fØW`Y\ bYb`i bX`X]Y`VYfi`\][YbXY
K]f`_i b[`XYg`K UggYfg`Yf`YVYb"

* ``J c[Y`VYcVUW`hi b[`]a`?]YggYY` : fUb_Zi fh`fC XYfŁ

: Øf`J c[Y``]YV\ UVYf`]gh`XYf`?]YggYY` : fUb_Zi fh`fC XYfŁ`Y]b
k U\ fYg`9`XcfUXc"8]Y`fi`\][Yb`; Yk ÅggYf`XYg`Y\Ya U`][Yb
?]YgUVVUi`g`g]bX`Y]b`VY`]YVhYf`F Ughd`Uhn`ZØf`nU\`fY]W`Y
J c[Y`UfhYb`k A\ fYbX`] \fYf`Ni [nY]hYb" <]Yf`_ØbbYb`G]Y`a]h`Y]bYa
: Yfb[`Ug`Ui`g[YfØgh`h`j]Y`Y`j YfgW]YXYbY`5fhYb`VYcVUW`hYbž
XUfi`bhYf`F Y]\ Yfž`9b`hYb`i bX`gc[Uf`? fUb]W`Y"; Yb]Y» Yb`G]Y`X]Y
Gh``Y`i bX`XUg`Nk]hgW`Yfb`XYf`J Ò[Y`ž`k A\ fYbX`G]Y`Y]bY
YbhgdUbbYbXY`NY]h]a` : fY]Yb`j YfVf]b[Yb"

+ ``J YfUbghU`hi b[Yb`]a` : fY]Yb

: fUb_Zi fh`fC XYfŁ`\Uh`Ui W`Y]bY`YVYbX][Y
J YfUbghU`hi b[g`UbXgW UZhž`X]Y`XUg`[Ub`nY`X\ f`ØVYf`nU\`fY]W`Y`
C i hXccf!9j Yb`hg`V]YhYh"J cb`c`_U`Yb`A Åf`hYb`V]g`ni
Gdcfhj YfUbghU`hi b[Yb`[]Vh`Yg]a` a`Yf`Yhk Ug`ni`YbhXYW`Yb"
6YgcbXYfg`VY`]YVh`g]bX`X]Y`; f]`!`i bX`A`i`g]_ZYgh]j U`gž`X]Y`cZh
X]fY`_h`Ub`XYf`CXYf`j YfUbghU`hYh`k YfXYb`i bX`Y]b`[fc» Ufh][Yg
5a`V]YbhY`V]YhYbž`i a`c`_U`Y`GdYn]U`]h`hYb`ni`dfcV]YfYb`i bX
[`Y]W`nY]h][`@]Y!A`i`g]_ni`[Yb]Y» Yb"

CV`G]Y`bi b`U`_hj]`gY]b`cXYf`Y]bZUW`bi`f`X]Y`GW`Øb`Y]h`XYf`BUh`f
[Yb]Y» Yb`a ÒW hYbž`X]Y`I a [YVi b[`j`cb` : fUb_Zi fh`fC XYfŁ`\Uh`ZØf
`YXYb`Yhk Ug`ni`V]YhYb" ? ca`a`Yb`G]Y`j`cfVY]i`bX`Yb`hXYW`Yb`G]Y
X]Y` : fYi`XY`Ub`XYb`nU\`fY]W`Yb`C i hXccf!5`_hj]`h`hYbž`X]Y`X]YgY
W`Ufa`Ub`hY`GhUX`hi bX`]\fY`I a [YVi b[`ni`V]YhYb`\Uh`

? i `]bUf]gWY' <][\ `][\ hg. '9ggYb' i bX'Hf]b_Yb
]b'XYf'F Y[]cb

: fUb_Zi fh'fCXYfL'i bX'X]Y'i a `]Y[YbXY'F Y[]cb'VY\YfVYf[Yb'Y]bY
gdUbbYbXY'i bX'j]Y'ZÅ'h][Y'_i `]bUf]gWY'GnYbYž'X]Y'gck c\`
hfUX]h]cbY`Y`XYi hgWY'U'g'Ui W']bhYfbUh]cbU`Y'9]bZØggY'j YfY]bh"
8]Y'GhUXhž'X]Y'g]W'a U`Yf]gW'YbhUb[`XYf'CXYf'YfghfYW_hž'V]YhYh
b]W'h'bi f`Y]bY'fY]WY'; YgW]W'hYž'gcbXYfb'Ui W'Y]bY'Ui ZfY[YbXY
DU`YhhY'Ub'; YgW'a UW_gYf`YVb]ggYb"

9]b'VYgcbXYfYf'fY[]cbU`Yf'Ghc`n'g]bX'X]Y'[YfÅi W'YfhYb':]gWYž
X]Y']b'XYb`c_U`Yb'; Yk ÅggYfb[YZUb[Yb'k YfXYb"'9g`c\`bh'g]W'ž]b
Y]bYg'XYf'F YghUi fUbhg'Ua `: `i ggi Zf'Y]bni _Y\`fYbž'i a `Zf]gW
[YfÅi W'YfhYb'5U`cXYf': cfY`Y'ni `[Yb]Y»Yb"'8]YgY'8Y`_UhYggYb
k YfXYb'cZha]h'\Ui g[Ya UW'hYb'6Y]U[Yb'gYfj]Yfhž'X]Y'XYb
bUhØf`]WYb'; YgW'a UW`XYf':]gWY'dYfZY_h'Yf[ÅbnYb"

- : cfY`Y'6`Ui . '9]b`_Ugg]gWYg'; Yf]W'hž'XUg'a]h'Y]bYf
ZY]bYb'GYbZgUi W' i bX'?UfhcZY`b'gYfj]Yfh'k]fXž]gh]b
j]Y`Yb'hfUX]h]cbY`Yb'; Ugh\Åi gYfb'ni `Z]bXYb"
- < YW'hZ]`Yh. 'CZh'Ui Z'X]Y'a YX]hYffUbY'5fh'ni VYfY]hYhž
Vf]b[h'XUg'nUfhY':]Yh'Y]b'GhØW`XYf'CXYf'Ui Z'XYb'H]gW"
- J c fgdY]gYb. 'DfcV]YfYb'G]Y'X]Y'fY[]cbU`Y'GdYn]U]hÅh
?Øb][gVYf[Yf'?`cdgY ž'X]Y'cZh]b`c_U`Yb'F YghUi fUbhg
Ub[YVchYb'k]fX"

BUhØf`]W' []Vh'Yg'Ui W'Y]bY'[fc»Y'5i gk U\`Ub'8Yi hgWYb
6]YfgdYn]U]hÅhYbž'X]Y'a Ub]b[Ya Øh]WYb'?bY]dYb'i bX
6fUi YfY]Yb'XYf'GhUXhj Yf_cghYb'_Ubb"'8]Y'6]Yf'_i `hi f'\Uh]b
: fUb_Zi fh'fCXYfL'Y]bY`Ub[Y'HfUX]h]cbž'i bX'XUg'G]hnYb']b'Y]bYa
6]Yf[UfhYb'[Y\`Øfh'ni f'hmd]gW'XYi hgWYb'9fZU\fi b[`XUni "'<]Yf
_ØbbYb'G]Y'g]W'YbhgdUbbYb'i bX'X]Y`c_U`Y'5ha cgd\ÅfY
[Yb]Y»Ybž'k Å\`fYbX'G]Y'Y]b'Zf]gW' [YnUdZhYg'6]Yf'cXYf'Y]bYb
Ufca Uh]gWYb'5dZY`k Y]b'dfcV]YfYb"

8]Y'K Y]b`]YV\UVYf'i bhYf'XYb'6Ygi W'Yfb'k YfXYb'YVYbZU`g'b]W'h
YbhÅi gW'h'`b XYf'bÅ\`YfYb'l a [YVi b[`Z]bXYb'g]W
K Y]bUbVUi [YV]YhYž'X]Y'nU\`fY]WY'K Y]bZYghY'ja `d\`f

j YfUbgU`hYb`i bX`X]Y`A Ò[`]W_X]h`V]YhYbž`X]Y`fY[]cbU`Yb`K`Y]bY
X]fY`_hj`ca`'9fnYi [Yf`ni`_`cghYb`"8]Y`K`Y]bj Yf`_c`ghi`b[Yb`'g]bX`'cZh
j YfVi bXYb`a`]h`[YZØ`fhYb`Hci`fYb`Xi`fW`X]Y`a`U`Yf]gW`Yb
K`Y]bVYf[Yž`X]Y`Y]bY`]XYU`Y` ; Y`Y[Yb`Y]h`V]YhYbž`a`Y`f`ØVYf`X]Y
`c`_U`Y`?i`hi`f`ni`YfZU`fYb`i bX`X]Y`Y`f`f`]W`Y`5i`gg]W`h`ni`[Yb]Y»Yb`"

; Yf]W`h	6YgW`fY]Vi`b[6Y`]YVhY`@`WU]cbg
: cfY`Y`6`Ui	; Y`_cW`hY` : cfY`Y`]b GYbZgUi`W`	F`Y`ghUi`fUb`h`Ua : `i`ggi`ZYf`
?`Òb][`gVYf[`Yf`?`c`dgY`	: `Y]gW`V`A`W`Yb`a`]h ?`UdYfbgc»`Y`	HfUX]h]cbY`Y` ;`Ugh`Ài`gYf`
;`Yf`Ài`W`YfhYf`5U`	:`f]gW`[`Yf`Ài`W`YfhYf` 5U`	:`]gW`fY`ghUi`fUb`hg`
<`YW`hZ]`Yh`	NUfhYg` :`]Yhž`a`Y]gh a`YX]hYffUb ni`VYfY]hYh`	@`c`_U`Y` :`Y]bgW`a`YW` YffY`ghUi`fUb`hg`

:`Øf`X]Yž`X]Y`Yg`gØ»Yf`a`Ò[Ybž`[]Vh`Yg`X]Y`hfUX]h]cbY`Y`Yb
8YggYfhgž`X]Y`bUW`Y]bYa`Y`f`n`UZhYb`9ggYb`c`Zh`Ui`ZXYb`H]gW`
`ca`a`Yb`"9]b`VY`]YVhYg`8YggYfh]gh`XYf`G`W`k`ÀV]gW`Y`
5dZY`_i`W`Yb`ž`XYf`a`]higU]gcbU`Yb`Y`dZY`b`[YZØ`h`i`bX`a`]h`GU`bY
gYfj`]Yfh`k`]fX`"9]bY`Dcfh]cb`G`W`c`_c`UXYba`ci`ggY`fi`bXYh`XUg
_i`]bUf]gW`Y`9f`YVb]g`dYfZY`_h`UVž`c`Zh`ni`VYfY]hYh`a`]h`c`W`k`Yfh][`Yb
`c`_U`Yb`Ni`hU`hYb`"

6Ygi`W`Yf`gc`h`Yb`Ui`W`X]Y` ; Y`Y[Yb`Y]h`bi`h`Ybž`Xi`fW`X]Y
K`c`W`Yba`Àf`_hY`j`cb` :`fUb`_Z`fh`fC`XYf`l`ni`g`W`Yb`XYfbž`k`c`fY[]cbU`Y
DfcXi`nYbhYb`i`bX`<UbXk`Yf`_Yf`]`fY`Zf]gW`Yb`DfcXi`_hY`UbV]YhYb`"
8]YgY`A`Àf`_hY`g]bX`XYf`dYfZY`_hY`C`fhž`i`a`_`c`_U`Y`?`ÀgYgc`fhYbž
K`i`fghk`UfYb`i`bX`gY`Vgh[Ya`UW`hY`A`Ufa`Y`UXYb`ni`Yb`h`XYW`_Yb`i`bX
a`]h`bUW`<Ui`gY`ni`bY`a`Yb`"A`Y`f`b`Zcfa`Uh]cbYb`ØVYf`X]Y
GhUX`h`i`bX`]`fY`_i`]bUf]gW`Yb`5b[YVchY`[]Vh`Yg`Y`]Yf`"

C`V`VY]a` ; Ybi`gg`Y]bYg`Y`f`n`UZhYb` ; Yf]W`hgž`XYf`9fdfcVi`b[]cb
ZY]bYb`K`Y]bYb`c`XYf`XYa`G`W`Y`a`a`Yb`j`cb`gØ»Yb`J`Yf`gi`W`i`b[Ybž
: fUb`_Z`fh`fC`XYf`l`U`h`ZØf`Y`XYb` ; ci`fa`Yh`Yhk`Ug`ni`V]YhYb`"
HUi`W`Yb`G]Y`Y]b`]b`X]Y`_i`]bUf]gW`Y`J`]Y`ZU`h`i`bX`U`ggYb`G]Y`g]W`
j`cb`XYb`5fca`Yb`XYf`f`Y[]cb`j`YfZØ`fYb`"

? i `hi f`i bX`? i bgh. `A i gYYb`i bX`; U`Yf]Yb`j cb
: fUb_Zi fh`fC XYfŁ

: fUb_Zi fh`fC XYfŁ`Uh`Y]bY`fY]W\U`h[Y`_i `hi fY`Y`GnYbYž`X]Y`j cb
Y]bYf`J]Y`nU\`Ub`A i gYYb`i bX`; U`Yf]Yb`[YdfÀ[h`]gh"8]YgY
=bgh]hi h]cbYb`VYk U\ fYb`b]W h`bi f`X]Y`; YgW]W hY`XYf`GhUXhž
gcbXYfb`V]YhYb`Ui W`nY]h[Yb`Ògg]gW`Y`? i bgh`i bX`]bhYfYggUbhY
5i gghY`i b[Ybž`X]Y`X]Y`6Ygi W`Yf`]b`]fYb`6Ubb`n]Y\Yb`"<]Yf`g]bX
Y]b][Y`XYf`VYa Yf`_Ybgk YfhYghYb`9]bf]W`hi b[Ybž`X]Y`Xi`b]W`h
j YfdUggYb`gc`hYgh

- 6fUbXYbVi f[]gW`Yg`@UbXYga i gYi a`ZØf`a cXYfbY
? i bgh. `8]YgYg`A i gYi a`]gh`Y]b`<][\`][\h`XYf`GhUXhi bX
nY][h`Y]bY`VYY]bXfi W`_YbXY`GUa a`i b[`a cXYfbYf
? i bghk Yf`_Y`"A]h`Y]bYf`: c`_i gg]Yfi b[`Ui Z`fY[]cbU`Y
?ØbghYf`gck]Y`k YW`gY`bXYb`5i gghY`i b[Yb
]bhYfbUh]cbU`Yf`K Yf`_Y`]gh`Yg`Y]b`A i gg`ZØf`U`Y
? i bgh]YV\UVYf"
- GhUXha i gYi a`: fUb_Zi fh`fC XYfŁ. `<]Yf`YfZ\ fgh`Xi`j]Y`
ØVYf`X]Y`; YgW]W hY`XYf`GhUXhžj cb`]fYb
a]hY`U`hYf`]W`Yb`K i fnY`b`V]g`\]b`ni f`a cXYfbYb
9bhk]W`_i b["8 Ug`A i gYi a`V]YhYh`]bhYfYggUbhY
5i gghY`i b[Yb`ØVYf`X]Y`c`_U`Y`? i `hi fž`X]Y`=bXi ghf]Y`i bX
XUg`@YVYb`]b`: fUb_Zi fh`fC XYfŁ"
- ; U`Yf]Y`]a`DUf`. `8]YgY`_`Y]bYž`UVYf`ZY]bY`; U`Yf]Y`]a
GhUXhdUf`_nY][h`nY]h[Yb`Ògg]gW`Y`? i bgh`]b`j YfgW]YXYbYb
A YX]Yb`"J ca`A U`Yb`V]g`ni f`: chc[fUZ]Yž`X]Y`; U`Yf]Y
VY\YfVYf[h`fY[Y`a`À»][`k YW`gY`bXY`5i gghY`i b[Yb
`c`_U`Yf`i bX`ØVYffY[]cbU`Yf`?ØbghYf"
- ? i bgh\Ui g`: fUb_Zi fh.`9]b`k`Y]hYfYf`gdUbbYbXYf`C fh`]gh
XUg`? i bgh\Ui gž`XUg`Y]bY`D`UhZcfa`ZØf`YI dYf]a`YbhY`Y
? i bgh`i bX`]bbcj Uh]j Y`Dfc`Y`_hY`V]YhYh`"<]Yf`_Ubbgh`Xi
i bhYfgW]YX`]W`ghY`J YfUbghU`hi b[Ybž`k]Y`@Ygi b[Ybž
DYfZcfa`UbW`g`i bX`K cf`_g\cdgž`Yf`YVYb"

8]Y`?ca`V]bUh]cb`Ui`g`; YgW]W hY`ž`nY]h[Yb`Ògg]gW`Yf`? i bgh`i bX
_ØbghYf]gW`Yb`9I dYf]a`YbhYb`a`UW`h`: fUb_Zi fh`fC XYfŁ`ni`Y]bYa
_i`hi fY`Yb`<chgdch`6YgcbXYfY`6YUW`hi b[`j YfX]YbYb`X]Y

À\ f`jWkYb`?i bgh!9j Ybhgž`X]Y`cZi]b`X]YgYb`9]bf]Wkhi b[Yb
ghUhhZ]bXYb" <]Yf`g]bX`Y]b][Y`fY[Y`a`À»][`ghUhhZ]bXYbXY
JYfUbghU`hi b[Yb.

JYfUbghU`hi b[6YgWkFY]Vi b[HYfa]b
?i bghZYgh	9]b`ØVYffY[]cbU` VY_UbbhYg` : Ygh]j U`ž XUg`nY]h[YbØgg]gWkY ?i bgh`i bX DYfZcfa UbW j YfY]bh"	ž b]
B UWk h`XYf`A i gYYb	?i `hi f]bhYfYgg]YfhY \UVYb`X]Y A Ø[`]Wk_Y]hž a Y\ fYfY`A i gYYb`]b Y]bYf`B UWk h`ni VYgi WkYb"	C_hcVYf
: fUb_Zi fhYf ?i bghhU[Y	9]b`À\ f`jWkYg HfYZYb`c_U`Yf ?Øbgh`Yfž`X]Y`]\fY K Yf_Y`dfAgYbh]YfYb i bX`X]g_i h]YfYb"	A`Àfn

Ni gÀhn`]Wk`ni`XYb`ZYghYb`5i gghY`i b[Yb`V]YhYh` : fUb_Zi fh`fC XYfŁ
Ui Wk`nU\`fY]WkY` ; Y`Y[Yb`Y]hYb`ZØf`K cf_g\cdg`i bX`_Øbgh`Yf]gWkY
Dfc`Y_hY" `C V`Xi`gY`Vgh`_Øbgh`Yf]gWk`hÀh][`V]gh`cXYf`Y]bZUWk`bi f
]bgd]f]Yfhk YfXYb`a` ØWk hYghž`Yg` []Vh] YfgWk]YXYbY`5b[YVchY.

- A U`!K cf_g\cdg. `J YfgWk]YXYbY`A i gYYb`i bX` ; U`Yf]Yb
V]YhYb`fY[Y`a`À»][`K cf_g\cdg`Ubž`]b`XYbYb`Xi`XY]bY
a U`Yf]gWkYb` : À\][`_Y]hYb`Ui gdfcV]YfYb`_Ubbgh"
- : chc [fUZ]Y! ? i fgY. `9bhXYW_Y`X]Y` : chc [fUZ]Y`]b`Y]bYf
XYfUfh][Yb`i fVUbYb`l a [YVi b[`i bX`YfbY`j cb`YfZU\`fYbYb
: chc [fUZ]b"
- Ghi X]Yb fY]gYb. `J]Y`Y` ðgh]hi h]cbYb`cf[Ub]g]YfYb`F Y]gYb
ni`]bhYfYggUbhYb`?i bghc`fhYb`]b`9i fcdU`i bX`XUfØVYf
\]bUi g"

8]Y'?'i bghgnYbY'j cb': fUb_Zi fh'fC XYfL']gh'Y]b''YVYbX][Yf'HY]'XYg
ghAXh]gWXYb'@VYbg'i bX'YXYb'6Ygi W'k Yfh''K À\fybX'XYf
9f_i bXi b['XYf'A i gYYb'i bX'; U'Yf]Yb'_Ubb'a Ub'b]W'h'bi f
_i bgh\]ghcf]gWXY'9f_Ybbhb]ggY '[Yk]bbYbž'gcbXYfb'Ui W'XYb'Di`g
XYf'_fYUh]j Yb'7ca a i b]hmj cf'C fh'gdØfYb''9]b'6Ygi W']b'Y]bYa
X]YgYf'A i gYYb'_ØbbhY'XYf'6Y[]bb'Y]bYf'h]YZYbž'_ØbghYf]gWXYb
9bhXYW_i b[gfY]gY'gY]b"

K Ybb'Xi'a Y\ f'ØVYf'X]Y'_i 'hi fy''Yb'J YfUbghU'hi b[Yb'i bX
5i gghY''i b[Yb']b': fUb_Zi fh'fC XYfL'YfZU\fyb'a ØW'hYghž'VYgi WXY
X]Y'cZZ]n]Y''Y'K YVgY]hY'XYf'GhUXh'ZfUb_Zi fh'cXYf"XY"

; Y\Y]a h]ddg'ZØf'YbhgdUbbhY'5i ZYbh\U'hY']b
XYf'B Uhi f

8]Y'FY[]cb'fi bX'i a ': fUb_Zi fh'fC XYfL'V]YhYhY]bY'J]Y'nU\''j cb
A Ø[']W_X]hYbž'i a 'XYf'\Y_h]gWXYb'5''hU[gfc i h]bY'ni 'Yb'hZ]Y\Yb
i bX'X]Y'B Uhi f']b'j c''Yb'NØ[Yb'ni '[Yb]Y»Yb''CV'_Y]bY'j YfghYW_hY
D'ÀhnY'ni a '9bhgdUbbYbž'K UbXYfk Y[Y'Xi fW'a U'Yf]gWXY
@UbXgWUZhYb'cXYf'gh]''Y'; Yk ÀggYfž'\Yf'g]bX'Y]b][Y'; Y\Y]a h]ddg
ZØf'YbhgdUbbhY'5i ZYbh\U'hY']b'XYf'B Uhi f"

9]b'k U\fyg'ž k Y'']gh'XYf'A Ø''Yf!6U\ b\cZž'XYf'g]W' [Ubn']b'XYf
BÀ\Y'XYg'GhUXhnYbhf i a g'VYZ]bXYh''8]YgY'_Y]bY'[fØbY'CUgY
V]YhYhY]bY'\Ufa cb]gWXY'?ca V]bUh]cb'Ui g'B Uhi f'i bX'?i bgh"<]Yf
_ØbbYb'6Ygi WYf'X]Y'?'i bgh]bghU''Uh]cb' 9'YbZUbh 'VYk i bXYfbž
k À\fybX'g]Y'Xi fW'X]Y'V'ØYbXYb'; ÀfhYb'gW'YbXYfb''DUW_Yb'G]Y
Y]b'D]W_b]W_Y]b'i bX'[Yb]Y»Yb'G]Y'X]Y'F i \Y'Ui ZY]bYf'XYf'6Àb_Y
a]h'6']W'_Ui ZX]Y'cXYf"

9]b'k Y]hYfyf'[fc»Ufh][Yf'C fh']gh'XUg'B Uhi fgW'i hn[YV]Yh
'?i \Vfi W' "8]YgY'FY[]cb']gh'VY_UbbhZØf'\fy'Y]bn][Ufh][Y':`cFU
i bX': Ui bU''; YgY''[Y'GdUn]Yf[Àb[Y'Xi fW'X]Y'k Y]hYb'K]YgYb'i bX
YbhUb['XYf'_Y]bYb'6UW'Ài ZY'g]bX'b]W'h'bi f'Yf\c'gUa ž'gcbXYfb
V]YhYb'Ui W'\Yf] cffU[YbXY'A Ø[']W_X]hYb'ni f
Jc[Y'VYcVUW'hi b[" < U'hYb'G]Y'5i ggW'Ui 'bUW'gY'hYbYb'5fhYb
k]Y'XYa '?cfbk Y]\Yb'cXYf'XYa 'K UW'hY''

K Ybb`G]Y`bUW`Y]bYa`Cfhigi W`Ybž`i a`ni`f`Fi`\\Y`ni`_ca`a`Yb`i`bX
X]Y`GYY`Y`VUi`a`Y`b`ni`UggYbž`Ya`dZ]Y`\\`h`g]W`X]Y`6fY`\\`a`ghfU»Y"
<]Yf`[`]Vh`Yg`Y]bY`_`Y]bY`<c`nVUb`_ž`X]Y`dYfZY`_h`ni`a`A`YX]h]YfYb
cXYf`Y]bZUW`bi`f`ni`a`;`Yb]Y»Yb`XYf`i`bUfYb`5ha`cgd`\\`ÅfY`]gh"
I`a`[`YVYb`j`cb`\\`cW`[`Yk`UW`gYbYb`6Åi`a`Yb`i`bX`ZUfVYbZfc`\\`Yb
6`i`a`Ybž`]gh`X]Yg`Y]b`]XYU`Yf`D`Uhnž`i`a`X]Y`GW`Òb`\\`Y]hYb`XYf`BUhi`f`
ni`Yf`YVYb"

K UbXYfdUf_d`ÀhmY`]b`XYf`I`a`[`YVi`b`[`U`XYb`XUni`Y]bž`X]Y`FY`[`]cb
a`h`XYa`Y][`YbYb`5i`hc`cXYf`F`UX`ni`Yf`_i`bXYb`"9]b`VY`]YVhYf
5i`g`[`Ub`[`gdi`b`_h]gh`XYf`Fi`bXk`Y`[`Xi`fW`X`Yb`GW`Ui`VYdUf`_"<]Yf
]gh`a`Ub`i`a`[`YVYb`j`cb`a`U`Yf]gW`Yb`GYb`i`bX`U`hYb`K`Y]XYbž`X]Y
ni`Y]bYa`_i`fnYb`Gh`c`d`d`]a`GW`]`Z`Y]b`UXYb`"J`Yf`[`YggYb`G]Y`b]W`h
ÅfY`?`Ua`YfUž`XYbb`XYf`GcbbYbi`bhYf`[`Ub`[`Ua`GW`Ui`VYdUf`_]gh
Y]bZUW`UhYa`VYfUi`VYbX`

5i`»`YfXYa`gc`h`Yb`G]Y`Y]bYb`5VghYW`Yf`ni`XYb`nU`fY]W`Yb
F`UXk`Y`[`Yb`i`bhYfbY`\\`a`Ybž`X]Y`Yb`h`Ub`[`XYf`C`XYf`Z0`fYb`"8]YgY
K`Y`[`Y`g]bX`gck`c`\\`Z0f`F`UXZU`fYf`U`g`Ui`W`Z0f`i`i`»`[`Åb`[`Yf`[`YY][`bYh
i`bX`V]YhYb`gdY`_hU`_i`ÅfY`5i`gV`]W`Y`Ui`Z`X]Y`@UbXgW`UZh`DUW`Yb
G]Y`Y]b`dUUf`GbUW`g`Y]b`i`bX`a`UW`Yb`G]Y`<`U`h`Ub`Y]bYa`XYf
j`]Y`Yb`I`ZYfVYfY]W`Yž`i`a`X]Y`Zf]YX`]W`Y`5ha`cgd`\\`ÅfY`ni`[`Yb]Y»Yb"

p5_h]j`]hÅh`p`6YgW`fY]Vi`b`[`p
p`p`p
pJ`c`[`Y`VYcVUW`hi`b`[`p`6Ygi`W`Yb`G]Y`XUg`?`i`\\`Vfi`W`
BUhi`fgW`i`m`[`YV]Yh`p
pD]W_b]W_`]a`A`Ø`Yf!`6U`b`\\`cZ`p;`Yb]Y»Yb`G]Y`X]Y`?`i`bghi`bX`X]Y
BUhi`f`p
pA`YX]h]YfYb`]b`XYf`6fY`\\`a`ghfU»Y`p;`]bXYb`G]Y`Fi`\\`Y`i`bhYf`XYb
6Åi`a`Yb`p
pF`UXZU`fYb`Ua`C`XYf`I`ZYf`p`9bhXYW`Yb`G]Y`X]Y`@UbXgW`UZh`Ui`Z
nk`Y]F`ÅXYfb`p

:`Øf`Y]bYb`Yhk`Ug`U_h]j`YfYb`5i`ZYbh`U`h]b`XYf`BUhi`f`V]YhYhig]W`XUg
?`Ubi`ZU`fYb`Ui`Z`XYf`C`XYf`Ub`"8]Yg`]gh`gck`c`\\`Y]b`Ui`ZfY`[`YbXYg`U`g
Ui`W`Y]b`Yb`hgdUbbYbXYg`9f`YVb]g`"J`YfgW`]YXYbY`c`_U`Y`5bV]YhYf
Yfa`Ò`[`]W`Yb`Ygž`?`Ubi`g`ni`a`]YhYb`i`bX`X]Y`fi`\\`[`Yb`;`Yk`ÅggYf`ni

Yf_i bXYb"8 UVY]\ UVYb'G]Y'X]Y'A Ò[]W_Y]hžj YfgW]YXYbY
I ZYfVYfY]WY'ni 'YbhXYW_Yb'i bX'j]Y''Y]W'h'gc[Uf'XYb'Y]bYb'cXYf
UbXYfYb'ZfY]\ Yfi a 'Ui ZYbXYb'F Y]\ Yf'ni 'VYcVUW'hYb"

9]b'k Y]hYfYf'; Y\Y]a h]dd']gh'XYf' ; fØbY'F]b['i a ' : fUb_Zi fh
fC XYfŁž'XYf'Y]bY'YbhgdUbbhY'K UbXYfi b['Xi fW'K À'XYf'i bX
K]YgYb'Yfa Ò[]W'h"<]Yf'_ØbbYb'G]Y'X]Y'Z]gWY'@ Zh'i bX'X]Y
\]a a ']gWY'Fi \Y' [Yb]Y» Ybž'k À\ fYbX' Æf'; Y]gh'ni f'Fi \Y'_ca a h'
BY\ a Yb'G]Y'g]W'Y]bY'5i gnY]h'j cb' ÆfYa ' < UbXmi bX'Ui gWYb'G]Y
Y]bZUW'XYb'? Àb[Yb'XYf'BUhi f"

K Ybb'G]Y'Yhk Ug'a Y\ f'5VYbhYi Yf'gi WYbž'gc'hYb'G]Y'XUg
GdfYYk U'X[YV]Yh']b'XYf'BÀ\Y'Yf_i bXYb" <]Yf'Z]bXYb'G]Y
i bnÀ\][Y'K UggYfk Y[Yž'X]Y'Yg'ni 'VYZ\ fYb' []h' 'gY]Yg'a]h'XYa
? Ubi 'cXYf'Ui ZY]bYf'hfUX]h]cbY''Yb'ł? U\ bZU\ fh' "8]Y'fi \][Yb
K UggYf'Ài ZY'i bX'XUg'gUbZhY'D'ÀhgWYfb'XYg'K UggYfg'Vf]b[Yb
YXYb']b'Y]bY'YbhgdUbbhY'Gh]a a i b["

5VgW`Y]» YbX'[]Vh'Yg'fi bX'i a ' : fUb_Zi fh'fC XYfŁ'nU\ fY]WY'c fhYž
X]Y'dYfZY_h[YY][bYh'g]bXž'i a 'X]Y'BUhi f'ni '[Yb]Y» Yb'i bX'X]Y
GYY'Y'VUi a Y'b'ni ''UggYb"J cb'gh]'Yb'D'ÀhnYb'ni a '9bhgdUbbYbž
ØVYf'a U'Yf]gWY'K UbXYfk Y[Y'V]g'\]b'ni 'U_h]j Yb
: fY]nY]hUb[YVchYb' 'X]Y'F Y[]cb'\Uh'ZØf'YXYb'Yhk Ug'ni 'V]YhYb"
9[U'cV'G]Y'Ui ZXYf'Gi WY'bUW'5VYbhYi Yf'cXYf'bUW'Fi \Y'i bX
9f\c'i b['g]bXž'X]YgY'; Y\Y]a h]ddg'a UWYb' ÆfYb'5i ZYbhU'h
i bj Yf[Ygg`]W"

J YfUbghU`hi b[Yb' i bX' : YghY. '9]b'6`]W_`Ui Z
XUg`c`_U`Y`@YVYb

: fUb_Zi fh'fC XYfŁ']gh'b]W'h'bi f'ZØf'gY]bY'VYY]bXfi W_YbXY
; YgW]W'hY'i bX'X]Y'bUhØf']WY'GW'Øb\Y]h'XYf'i a [YVi b[
VY_Ubbhž'gcbXYfb'Ui W'ZØf'gY]b''VYbX][Yg'_i 'hi fY''Yg'@YVYb"
8 Ug[]Ubny' ð\ f'ØVYf'Z]bXYb'nU\ fY]WY'J YfUbghU`hi b[Yb' i bX
: YghY'ghUhh'X]Y'XYb'7\Ufa Y'XYf'GhUXh'k]XYfgd]Y[Y'b' i bX
9]b\Y]a]gWY'gck]Y'6Ygi WYf'ni gUa a YbVf]b[Yb"9[U'ž'cV'[fc» Y
: YghYž'_Y]bYfY'`c`_U`Y`J YfUbghU`hi b[Yb'cXYf'_i 'hi fY''Y
< Ø\Ydi b_hY' ' \]Yf']gh'ZØf'YXYb'Yhk Ug'XUVY]"

À\ f]WXY <][\][\ hg

9]bY`XYf`dfca]bYbhYghYb`J YfUbgH`hi b[Yb`]gh`XUg`:]gW`a Uf`h
: Ygh`XUg`YXYg`À\ f`]a`5i [i gh`ghUhh]bXYh"8]Y`C XYf`j Yfk UbXY`h
g]W`Ub`X]YgYa`K cW`YbYbXY`]b`Y]b`di`g]YfYbXYg`:]gh`XYf`G]bbYž
VY]`XYa`c`_U`Y`<`ÀbX`Yf`Zf]gW`Yb`:]gW`i bX`fY[]cbU`Y
GdYn]U`]h`hYb`UbV]YhYb"6Ygi W`Yf`_`ÒbbYb`b]W`h`bi`f`X]Y
_i`]bUf]gW`Yb`?`Ògh`]W`_Y]hYb`dfcV]YfYb`ž`gc`bXYfb`Ui`W`Ub
?cW`j`cfZ`Ø\`fi b[Yb`hY]`bY`a`Yb`cXYf`@]Y!A`i`g]_`[Yb]Y»Yb"9g`]gh
Y]bY`Yfj`c`ffU[YbXY`:]Y`Y[Yb`Y]hž`X]Y`:]gW`YfY]hfUX]h]cbYb`XYf
FY[]cb`_Yb`bYbni`YfbYb`i bX`g]W`a`]h`UbXYfYb`:]Y]bgW`a`YW`Yfb
Ui`gni`hUi`gW`Yb"

9]b`k`Y]hYfYg`À\ f]W`Yg`9fY][b]g`]gh`XUg`6f`Ø`W`YbZY`ghž`XUg`Ub`XYb
I`ZYfb`XYf`C`XYf`k`À\ fYbX`XYg`:]f`Ø`gca`a`Yfg`[YZY]Yfh`k`]fX" <]Yf
k`]fX`X]Y`Y`Yfv]bXi b[`nk`]gW`Yb`8Yi`hgW`UbX`i bX`Dc`Yb`nY`YVf]Yfhž
XU`:]fUb`_Z]`fh`fC`XYf`X]fY`_h`Ub`XYf`:]fYbnY`ni`Dc`Yb`]Y[hi`bX`]a
:]c`_i`g`XYf`:]Y]f`]W`_Y]hYb`c`Zi`X]Y`[Ya`Y]bgUa`Y`?`i`hi`f`ghY`h"
BYVYb`@]Y!5W`hg`[]Vh`Yg`Ui`W`Y]b`Vi`bhYg`F`U`a`Ybdfc`[fUa`a`a`]h
?`Øbgh`Yfb`ž`X]Y`hfUX]h]cbY`Y`H`ÀbnY`i bX`A`i`g]_`Ui`g`VY]XYb`@`ÀbXYfb
df`ÀgYb]h]YfYb"

?i`hi`fY`Y`J`YfUbgH`hi`b[Yb

?i`hi`fY`U`h`:]fUb`_Z]`fh`fC`XYf`X]YVYbZU`g`j`]Y`ni`V]YhYb"à
?i`hi`f`U`i`g`:]fUb`_Z]`fh`fC`XYf`X]Z]bXYb`fY[Y`a`À»][
?i`bghUi`gghY`i b[Yb`ž`?`c`bnYfhY`i bX`H`Y`U`hY`fUi`Z`Ø\`fi b[Yb`]ghUhh"
8]Y`:]fUb`_Z]`fhYf`A`i`g]_`hU[Y`g]bX`Y]b`<`Ø`Y`di`b`_h]a`_i`hi`fY`Yb
?`U`YbXYf`XYf`G`hUXhž`k`c`HU`Yb`h`Ui`g`XYf`FY[]cb`i bX`XUf`ØVYf
`]bUi`g`Ui`Zhf]h"8]YgY`FY]`Y`j`cb`J`YfUbgH`hi`b[Yb`]gh]XYU`Z`Øf
A`i`g]_`]YV`UVYfž`X]Y`j`YfgW`]YXYbY`:]YbFYg`j`cb`_`Ugg]gW`V]g
a`cXYfb`Yf`YVYb`a`ÒW`hYb"

5i`»`YfXYa`c`W`Yb`X]Y`j`YfgW`]YXYbYb`K`Y]`b`UW`hga`Àf`hY`]b`XYf
5Xj`Yb`hgnY]h`X]Y`6Ygi`W`Yf`]b`X]Y`G`hUXh";`Ydf`À[`h]`cb`Y]bYf
ZYgh`]W`Yb`5ha`cgd`À`fY`V]YhYh`XYf`A`Uf`_h]b`XYf`b`bYbghUXh
?i`bgh`UbXk`Yf`_ž`hfUX]h]cbY`Y`@`W`YfY]Yb`i bX`nU`fY]W`Y`G`h`ÀbXY
a`]h`:]Ø`k`Y]b" <]Yf`_`ÒbbYb`g]W`X]Y`6Ygi`W`Yf`]b`Y]bY`k`]bhYf`]W`Y

A ĀfWYbk Y`hYbhZØ\ fYb`UggYb"

@c_U`Y`HfUX]h]cbYb`i bX`6fĀi WXY

8]Y`GhUXh`\Uh`Ui WXY`]\fY`Y][YbYb`c_U`Yb` : YghY`i bX`HfUX]h]cbYbž
X]Y`h]YZ]b`XYf` ; Ya`Y]bgWUZh] Yfk`i fnY`h]g]bX`"9]b`6Y]gd]Y`]gh`XUg
A Ø\`YbhU[ž`XYf`YXYg`đ\`f`]a`A`U][YZY]Yfh`k`]fX`"5b`X]YgYa`HU[
ÖZbYb`j`]Y`Y`A`Ø\`Yb`]b`XYf`I`a`[YVi`b`[`]\fY`HØfYb`ZØf`X]Y
² ZZb`h]WXY`Y]h`8`Uni`[Y\`ØfYb` : Ø\`fi`b`[Ybž`@YW`YfY]Yb`i bX`cZh
Ui`WXY`_`Y]bY`?`cbnYfhY`"9g`]gh`Y]bY`k`i bXYfVUfY`A`Ò[`]WXY`Y]hž`X]Y
`c_U`Y` ; YgWXY`WXY`hY`i bX`XUg`<`UbXk`Yf`_`VYggYf`_`YbbYbni`YfbYb
i bX`[`Y]WXY`nY]h][`GdU`»`a`]h`XYf`[`UbnYb` : Ua`]]Y`ni` \`UVYb"

9]b`k`Y]hYfYf`k`]WXY`h][Yf`6fUi`WXY`]gh`X]Y`@Ub`[Y`B`UWXY`h`XYf
K`]ggYbgWUZhYbž`X]Y`bcfa`U`Yfk`Y]gY`]a`C`_`hc`VYf`ghUhhZ]bXYh"
<]YfVY]`ÖZbYb`X]Y`I`b]j`Yfg]h`hYb`i bX` : cfgWXY`i`b`[gY]b]f]WXY`h`i`b`[Yb
]\fY`HØfYb`i bX`V]YhYb`Y]bY`J`]Y`nU\`j`cb`gdUbbYbXYb`J`cfhfĀ[Ybž
5i`gghY`i`b`[Yb`i`bX`K`cf`g\`cdg`Ub`"`đ`hYfYgg]YfhY`_`ÖbbYb`]b`X]Y
K`Y`h`XYf`K`]ggYbgWUZhY]bhUi`WXY`b`i bX`X]Y`bYi`YghYb
k`]ggYbgWUZh]WXY`b`9f`_`Ybbhb]ggY`X]fY`_`h]`cb`XYb` : cfgWXY`bXYb
YfZU\`fYb"

Gdcfh]WXY`J`YfUbgH`U`hi`b`[Yb

: fUb`_`Z`fh`fC`XYfĀ`]gh`Ui`WXY`gdcfh]WXY`U`_`h]j`ž`i`bX`X]Y`GhUXh`Z]bXYh
fY[Y`a`Ā`»][`Gdcfh]`YfUbgH`U`hi`b`[Yb`ghUhh`8`Yf`C`XYf`Ui`Zž`Y]bY
@Ui`Z`YfUbgH`U`hi`b`[`Ybh`Ub`[`XYf`C`XYfž`n]Y\`h`YXYg`đ\`f`<`i`bXYfhY
j`cb`@Āi`ZYfb`Ubž`X]Y`g]WXY`Ub`XYf`Z]gWXY`b`@`Zh`VYk`Y[Yb`i`bX`X]Y
gWXY`ÖbY`@Ub`XgWUZh`[Yb]Y`»`Yb`"NU\`fY]WXY`Ni`gWXY`Ui`Yf`ZYi`Yfb`X]Y
@Āi`ZYf`Ub`i`bX`gWXY`UZZYb`Y]bY`[fc`»`Ufh][Y`5`ha`cgd`\ĀfY`k`Ā\`fYbX
XYg`9j`Ybhg"

: Øf`X]Y`GdcfhVY[Y]ghYfhYb`Z]bXYh`YVYbZU`g`XUg` : fUb`_`Z`fhYf
GhUXhZYgh`ghUhhž`VY]`XYa`Gdcfhž`A`i`g]_`i`bX`?`i`h`i`f`]b`Y]bYa`Vi`bhYb
A`I`I`_`ca`V]b]Yfh`k`YfXYb`" <]Yf`_`ÖbbYb`6Ygi`WXY`f`b]WXY`h`bi`f
gdcfh]WXY`8`UfV]Yhi`b`[Yb`Yf`YVYbž`gcbXYfb`Ui`WXY`_`i`_`]bUf]gWXY
?`Øgh]WXY`_`Y]hYb`[Yb]Y`»`Yb`i`bX`g]WXY`ØVYf`c_U`Y`đ`h]Uh]j`Yb
]bZcfa`]YfYb"

: Un]h

: fUb_Zi fh'fC XYfL'V]YhYh'Y]b'fY]W\ U'h][Yg'Dfc [fUa a 'Ub
J YfUbghU'hi b [Yb'i bX': YghYbž'X]Y'X]Y''YVYbX][Y'?'i 'hi f'i bX'X]Y
; Ya Y]bgW\ UZi'XYf'GhUXh'nY][Yb''J cb'ZY]Yf'W]Yb': YghYb'Ua 'i ZYf
XYf'C XYf'V]g'\]b'ni ' _Y]bYbž'W Ufa UbhYb'J YfUbghU'hi b [Yb']b'XYf
GhUXha]hhYž'\]Yf'Yf'YVYb'6Ygi W\Yf'Y]bY' [fc» Ufh][Y'A]gW i b ['Ui g
HfUX]h]cbž'A i g]_ž'?i bgh'i bX'?'i ']bUf]_": Øf' [YbUi YfY
=bZcfa Uh]cbYb'ni 'XYb'U_hi Y''Yb'J YfUbghU'hi b [Yb']b'XYf'FY []cb
gc''hY'a Ub'Y]bYb'6'W_ 'Ui ZX]Y'cZZ]n]Y''Y'K YVg]hY'j cb': fUb_Zi fh
fC XYfL'k YfZYb''

C V'U''Y]bž'a]h': fYi bXYb'cXYf'XYf': Ua]]Y' 'X]Y'j]Y'ZÀ'h][Yb
J YfUbghU'hi b [Yb']b': fUb_Zi fh'fC XYfL' [UfUbh]YfYb'i bj Yf [Ygg]W\Y
9f'YVb]ggY'i bX'gdUbbYbXY'9]bV'W_Y']b'XUg'`c_U'Y'@YVYb''

8 YhU]`g

6Ygi W\Yb'G]Y'i bg'Ui Z.'Y]bY!fY]gY"XY