

: ØfghYbZY`XVfi W_`9bhXYW_Yb. ; YgWk]Wk hYž
; Ybi gg`i bX ; Y\Y]a h]ddg

9bhXYW_Yb`G]Y`X]Y`j]Y`ZÀ`h][Y ; YgWk]Wk hYž`_i`_]bUf]gWk Y
<][\`][\hg`i bX`VYY]bXfi W_YbXY`BUhi f`i : ØfghYbZY`XVfi W_g"
@UggYb`G]Y`g]Wk`j cb`J YfUbgH`U`hi b[Yb`i bX`æg]XYf!H]ddg
]bgd]f]YfYb`°



K]`_ca a Yb`]b` : ØfghYbZY`XVfi W_žY]bYf`Wk Ufa UbhYb`GhUXh`ja
< YfnYb`6UmYfbgž`X]Y`b]Wk h`bi f`a]h`]\fYf`fY]Wk Yb` ; YgWk]Wk hYž
gcbXYfb`Ui Wk`a]h`UhYa VYfUi VYbXYf`BUhi f`i bX`_i`_]bUf]gWk Yb
? Øgh]Wk`_Y]hYb`VY[Y]ghYfh`C V`Xi`_Y]b` ; YgWk]Wk hg]bhYfYgg]YfhYfž`Y]b
: Y]bgWk a YW_Yf`cXYf`Y]b`BUhi f`i]YV\UVYf`V]gh`i : ØfghYbZY`XVfi W_
\Uh`ZØf`YXYb`Yhk Ug`ni`V]YhYb`°`æ`X]YgYa`_5fh]_Y`bY`a Yb`k]f`X]Wk
a]h`Ui ZY]bY`gdUbbYbXY`9bhXYW_i b[gfY]gY`Xi fWk`X]YgY`j]Y`ZÀ`h][Y
FY[]cbž`VY[]bbYbX`a]h`XYb`K i fnY`b`]\fYf` ; YgWk]Wk hY`V]g`_]\b`ni
XYb`VYghYb`GY\Ybgk ØfX][`_Y]hYbž`X]Y`Xi`_Ui Z`_Y]bYb` : U`

j YfdUggYb`gc`hYgh"@Uggi bg`Y]bUi WXYb`j]b`X]Y`_i`]bUf]gWXYb
<Ò\Ydi b_hYžX]Y`Y]bXfi W_gj c`Yb`BUhi fgWxi hn[YV]YhY`i bX`X]Y
`YVYbX][Yb`_i`hi fY`Yb`J YfUbgH`hi b[Ybž`X]Y`XUg`[UbnY`đ\`f`ØVYf
ghUhh]bXYb`"i bX`bUhØf`]W`j YffUHYb`k]f`X]f`Ui W`Y]b][Y`đg]XYf!
H]ddgž`X]Y`XY]bYb`5i ZYbh`U`hi bj Yf[Ygg`]W`a UWXYb`k YfXYb`
6YfY]h3`8Ubb`Uggi bg`: ØfghYbZY`XVfi W`[Ya`Y]bgUa`Yf`_i`bXYb`

9bhXYW`_i`b[`XYf`; YgW`]W`hY`j`cb
: ØfghYbZY`XVfi W`_

: ØfghYbZY`XVfi W`ž`Y]bY`W`Ufa UbhY`GhUXh`ja`cVYfVUmYf]gWXYb
@UbX`_fY]g`: ØfghYbZY`XVfi W`ž`V]YhYhY]bY`ZUgn]b]YfYbXY`FY]gY
Xi fW`X]Y`; YgW`]W`hY`j`cb`XYf`; fØbXi b[`ja`A`]hhY`U`hYf`V]g`ni`f
a`cXYfbYb`GhUXhYbhk`]W`_i`b[``8]Y`K`i`fnY`b`XYf`GhUXh`fY]WXYb`V]g
]bg`%`" `đ\`f`i`bXYfh`ni`fØW`ž`U`g`g]Y`U`g`A`Uf`_gh`h`hY`i`a`XUg`?`cghYf
: ØfghYbZY`X`Yb`hghU`bX`ž`XUg`%&) \$`j`cb`XYb`N]ghYfn]YbgYfa`ÒbWXYb
[Y[fØbXYh`k`i`fXY``8]YgYg`?`cghYf`ghY`hY`XYb`YfghYb`5b`_Yfdi`b`_h
ZØf`X]Y`9bhk`]W`_i`b[`XYf`GhUXh`XUf`i`bX`VYgh]a`a`hY`ØVYf
đ\`f`i`bXYfhY`]\`]bk`Y[`XUg`[YgY`gW`UZh]WXY`i`bX`k`]fhgW`UZh]WXY
@VYb`XYf`FY[]cb"

=a`@Ui`ZY`XYf`NY]h`Ybhk`]W`_Y`hY`g]W`: ØfghYbZY`XVfi W`_ni`Y]bYa
k`]W`h][Yb`<UbXY`gnYbhfi`a`"8Yf`A`Uf`_hd`Uhnž`i`a`[YVYb`j`cb`U`hYb
; YV`Ai`XYb`i`bX`a`]h`hfUX]h]cbY`Yb`; YgW`ÄZhYbž`ÄXh`X]Y`6Ygi`WXYf
Y]bž`X]Y`]\`]ghc]f]gWXY`5ha`cgd`Ä`fY`bUW`ni`gdØfYb``6YUW`hYb`gk`Yfh
]gh`XUg`GhUXhgW`cggž`XUg`]a`%,`" `đ\`f`i`bXYfh]a`6Ufc`W`gh]`YfVUi`h
k`i`fXY`i`bX`Y`i`hY`XUg`GhUXha`i`gY`i`a`VY`YfVYf[h`<]Yf`Z]bXYb`g]W
nU`fY]WXY`5i`gghY`i`b[Ybž`X]Y`X]Y`GhUXh[YgW`]W`hY`YV`UZh
df`ÄgYb]YfYb`i`bX`XYb`6Ygi`WXYfb`X]Y`9bhk`]W`_i`b[`XYf`FY[]cb
bÄ`YfVf]b[Yb"

9]b`k`Y]hYfYf`k`]W`h][Yf`Di`b`_h]b`XYf`; YgW`]W`hY`j`cb
: ØfghYbZY`XVfi W`_]gh`X]Y`6U`b`]b]Y`A`ØbWXYb!8cbUi`k`Øfh`ž`X]Y
%,`+%`Y]b[Yk`Y]\`h`k`i`fXY``8]YgY`J`YfV]bXi`b[`gh`Ä`f`_hY`X]Y
k`]fhgW`UZh]WXYb`A`Ò[`]W`_Y]hYb`XYf`GhUXh`Yf`YV]WXY`i`bX`ZØ`fhY`ni
Y]bYf`Ni`bU`a`Y`XYf`6Yj`Ò`_Yfi`b[`gck`]Y`Y]bYf`k`Y]hYfYb
l`fVUb]g]Yfi`b[``5i`g`X]YgYf`NY]h`ghUa`a`Yb`j`]Y`Y`XYf
VYY]bXfi W`_YbXYb`J`Y`Ybž`X]Y`Yb`h`Ub[`XYf`U`hYb`6U`b`]b]Y`Yff]WXYh

k i fXYbži bX`X]Y`bcWk` \Yi hY`XUg`GhUXhV]`X`dfÄ[Yb`"

9]b`YbhgWkY]XYbXYg`9fY][b]g]b`XYf`bYi YfYb` ; YgWk]Wk hY`j cb
: ØfghYbZY`XVfi W_`k Uf`k Ä`fYbX`XYg`9fghYb`i bX`Nk Y]hYb
K Y`h_f]Y[g`8]Y`GhUXh`k i fXY`Ui Wk`ni a`GhUbXcfh`a`]]hÄf]gWkYf
9]bf]Wk hi b[YbžX]Y`gck c`\`]b`XYf`NY]h`XYg`BUh]cbU`gcn]U`]ga`i g`U`g
Ui Wk`]b`XYf`BUWk`_f]Y[gnY]h`Y]bY`F c`Y`gd]Y`hYb`"6YgcbXYfg
\Yfj cfni \YVYb`]gh`X]Y`<Ui dhgWk i`Y`j cb` : ØfghYbZY`XVfi W_žX]Y`Y]b
nYbhfU`Yf`C fh`ZØf`X]Y`5i gV]`Xi b[`i bX`ϕhY[fUh]cb`j cb
đ [YbX`]WkYb`bUWk`XYa`Nk Y]hYb`K Y`h_f]Y[`k Uf`"

<Yi hY`_ÖbbYb` ; YgWk]Wk hg]b hYfYgg]YfhY`]b` : ØfghYbZY`XVfi W_`j]Y`Y
Gdi fYb`XYf`J Yf[Ub[Yb\Y]h`Yb hXYW_Yb`"<]Yf`g]bX`Y]b][Y`XYf
VYa Yf_Ybgk YfhYghYb` \]ghcf]gWkYb`C fhYžX]Y`a Ub`i bVYX]b[h
VYgi WkYb`gc`hY`.

- Gh]Zhg_]fWkY` : ØfghYbZY`X.`8]YgY`VYY]bXfi W_YbXY
?]fWkYžYfVUi hi]a`%+`"đ\`f`i bXYfhž`nY][hik i bXYfVUfY
VUfcW_Y`5fWk]hY`_hi f`i bX`]gh`Y]b`C fh`XYf`5bXUWk hi bX
6Yg]bbi b["
- 5`hY`GWk i`Y.`9]b`8Yb`_a U`XYf`6]`Xi b[g[YgWk]Wk hY`žXUg
9]bV`]W_Y`]b`XUg`GWk i`YVYb`j Yf[Ub[YbYf`NY]hYb`[Yk Ä`fh`
- ?`cghYf` : ØfghYbZY`X.`<Yi hY`hY]`k Y]gY`fYghUi f]Yfhž`V]YhYh
Yg` : Ø\fi b[ghci fYb`i bX`Äggh`X]Y` ; YgWk]Wk hY`XYf
N]ghYfn]YbgYf`Ui ZYVYb`"
- 8Yf` ; fUg`cZ`9]b`Y`Ya U`][Yg`6Øf[Yf`Ui gž`XUg`Ui g`XYa
%)`"đ\`f`i bXYfh`ghUa`a hi bX`Y]b` \Yfj cffU[YbXYg`6Y]gd]Y`
ZØf`a`]hY`U`hYf`]WkY`6Ui`_i bgh`]gh`"

9]b`VYgcbXYfg`Y]bXfi W_gj c`Yg`9fY][b]g]gh`X]Y`đ V]`Äi a`gZY]Yfž`X]Y
U`Y`ZØbZ`đ\`fY`ghUhhZ]bXYhi bX`X]Y` ; fØbXi b[`XYg`?`cghYfg`i bX`X]Y
XUa`]h`j YfVi bXYbY`GhUXh[YgWk]Wk hY`ZY]Yfh`"8]YgY` : Y]Yf`Vf]b[h`X]Y
 ; Ya Y]bgWk UZh`ini gUa`a Yb`i bX`Yf]bbYfh`Ub`X]Y`K i fnY`b`XYf`GhUXh`
A]h`hfUX]h]cbY`Yf`A i g]_ž`5i ZZØ\fi b[Ybži bX`VY]a` ; Ybi gg`c`_U`Yf
GdYn]U`]hÄhYbž`V]YhYh`XUg` : Ygh`Y]bYb` \Yfj cffU[YbXYb`9]bV`]W_`]b
X]Y`?`i`hi f`i bX`HfUX]h]cbYb`XYf`FY[]cb`"

8]Y`GhUXh] Yfk U`hi b[`j cb` : ØfghYbZY`XVfi W_` \Uh`g]Wk`Ui Wk`XYf`

9f\U`hi b[`XYg\]ghcf]gW\Yb`9fVYg j YfgW\f]YVYb`i bX`cf[Ub]g]Yfh
nU\`fY]W\Y`J YfUbghU`hi b[YbžK UbXYfi b[Yb`i bX` : Ø\fi b[Yb`ni
j YfgW\]YXYbYb`H\Ya Ybž`i a `XUg`6Yk i gghgY]b`ZØf`X]Y` ; YgW\]W\hY
XYf`GhUXh`ni `ZØfXYfb`" ðhYfYgg]YfhY`_ØbbYb`g]W\`Ui W\`Ui Z`XYf
cZZ]n]Y`Yb`K YVg]hY`ØVYf`U_hi Y`Y`J YfUbghU`hi b[Yb`]bZcfa`]YfYb
i bX`k Y]hYfY`8YhU]`g`ni f` ; YgW\]W\hY`i bX`?i `hi f`XYf`GhUXh
YfZU\`fYb`"

æa` ; fc»Yb`i bX` ; UnYb`ghY`h`X]Y` ; YgW\]W\hY`j cb
: ØfghYbZY`XVfi W`_Y]bY`9fnÅ\`i b[`j cb`HfUX]h]cbž`J YfÅbXYfi b[Yb
i bX`XYa`GhfYVYb`bUW` : cfhgW\f]hh`XUf`"C V`Xi `Y]b
; YgW\]W\hgZUbUh]_Yf`V]gh`cXYf`Y]bZUW\`bi f`X]Y`GhUXh`Yf`_i bXYb
a`ØW\hYghž`\]Yf`[]Vh`Yg j]Y`ni `Yb`hXYW`Yb`i bX`ni `Yf`VYb`"8]Y
fY]W\Y`i bX`YVYbX][Y` ; YgW\]W\hY`k]fX`]a` a`Yf`k]YXYf`bYi `YfnÅ\`h
i bX`[]Vh`XYb`6Ygi W\Yfb`X]Y`A`Ø[`]W\`_Y]hž`]b`Y]bY`UbXYfY`NY]h
Y]bni hUi W\Yb`"

? i `]bUf]gW\Y`< Ø\Ydi b`_hY`XYf`F Y[]cb

: ØfghYbZY`XVfi W`_]gh`b]W\h`bi f`Y]b`Cfh`a`]h`fY]W\Yf` ; YgW\]W\hY`ž
gcbXYfb`Ui W\`Y]b`k U\`fYg`DUfUX]Yg`ZØf` : Y]bgW\`a`YW`_Yf`"8]Y
F Y[]cb`V]YhYh`Y]bY`J]Y`nU\`j`cb`_i` `]bUf]gW\Yb` ; YbØggYbž`X]Y
`c`_U`Y`HfUX]h]cbYb`k]XYfgd]Y[Y`b`i bX`ni [`Y]W\`]bbcj`Uh]j`Y
5bgÅhnY`]b`XYf`?ØW\Y`nY`YVf]YfYb`"9]b`F`i bX[Ub[`Xi`fW\`X]Y
[Ughfcbca`]gW\Y`@UbXgW\UZh` : ØfghYbZY`XVfi W`_g`cZZYbVUfh`Y]bY
gdUbbYbXY`A`]gW\i b[`Ui`g`U`hVYk`Å\`fhYb`F`YnYdhYb`i bX`a`cXYfbYb
?fYUh]cbYb`"

ð`XYb`F`YghUi`fUbhg`XYf`GhUXh`i bX`XYf`i a` `]Y[YbXYb` ; Y[YbX
_ØbbYb`6Ygi W\Yf`gck`c`\`]bHfYbUh]cbU`Y`?ØW\Y`U`g`Ui W\
hfUX]h]cbY`Y`VUmYf]gW\Y`GdYn]U`]hÅhYb`[Yb]Y»Yb`"<]Yf`g]bX`Y]b][Y
XYf`<][\`][\hgž`X]Y`Xi`b]W\h]j`YfdUggYb`gc`hYgh

- 6UmYf]gW\Y`GW\`a`Ub`_Yf`.` ; YbØggY`k]Y`GW\`k Y]bg\`Ui Yž
C VUmXU`i bX`j YfgW\]YXYbY`K ØfghY`g]bX`]b`XYb
; Ugh\`Åi`gYfb`XYf`F Y[]cb`k Y]h]j`YfVfY]hYh`6YgcbXYfg
VY`YVh`g]bX`X]Y`Gca`a`YfZYgh]j`U`gž`VY`]XYbYb`Xi`X]Y
; Y`Y[Yb\Y]h`\Ughž`X]YgY`HfUX]h]cbYb`]b`Y]bYa` `[YgY`][Yb

5a V]YbhY`ni`Yf`YVYb"

- :]gWk [Yf]Wk hY`Ui`g`XYf`i`a` `]Y[YbXYb`B`Uhi`f.`8]Y`B`A`Y`
ni`f`K`Øfa`i`bX`UbXYfYb` ; Yk`ÅggYfb`Yfa`Ø[`]Wk`hYg`XYb`
F`YghUi`f`Ubhgž`Zf]gWk`Yb` :]gWk`Ubni`V]YhYb`"DfcV]Yf`X]Y`
`c`_U`Yb` :]gWk`gdYn]U`]h`hYbž`X]Y`c`Zh`Ui`Z`hfUX]h]cbY`Y`5fh`
ni`VYfY]hYh`k`YfXYb"
- GU]gcbU`Y`i`bX`fY[]cbU`Y`DfcXi`_hY.`ϕ`j`]Y`Yb`
F`YghUi`f`Ubhg`k`]fX`K`Yfh`Ui`Z`B`UWk`U`h][`_Y]h[`Y`Y[`h`?`ØWk`Yž`
X]Y`gU]gcbU`Y`DfcXi`_hY`j`Yfk`YbXYhž`]gh`b]Wk`h`bi`f`
gWk`a`UW`U`Zž`gcbXYfb`i`bhYfgh`Øhnh`Ui`Wk`X]Y`c`_U`Yb`
@UbXk`]fhY"

? UZZY!`i`bX`?`i`Wk`Yb[Yb]Y»Yf`_ca`a`Yb`YVYbZU`g`Ui`Z`\fY`?`cghYb`"
8]Y`j`]Y`Yb`[`Ya`Øh]Wk`Yb`7`UZÅg`]b`XYf`ϕ`bYbghUXh`UXYb`ni`a`
J`Yfk`Y]Yb`Y]b`<]Yf`_Ubbgh`Xi`ni`a`6Y]gd]Y`.

- GWk`k`Ufnk`Å`XYf`?`]fgWk`hc`fhY.`8]YgY`_`Ugg]gWk`Y`
XYi`hgWk`Y`Hc`fhY`]gh`]b`j`]Y`Yb`7`UZÅg`Y]b`ZYghYf`6YghUbXhY]`
XYf`GdY]gY`_UfhY`i`bX`gc`hY`i`bVYX]b[`h`d`fcV]Yfh`k`YfXYb"
- <`Ui`g[`Ya`UWk`hY`Ghfi`XY`.`8]Y`J`]Y`ZU`h`Ub`Ghfi`XY`bž`
gck`c`\`gØ`U`g`Ui`Wk`d]_Ubhž`]gh`VYY]bXfi`W`YbX`"
6YgcbXYfg`Ya`dZY`\`Ybgk`Yfh]g]bX`5dZY`ghfi`XY`i`bX`XYf`
hfUX]h]cbY`Y`?`ÅgY!Ghfi`XY`"

: ØfghYbZY`XVfi`W`_]gh`Ui`Wk`<Y]a`Uhj`YfgWk]YXYbYf`K`Y]b[`ØhYf`i`bX`
6fYbbYfY]Ybž`X]Y`g]Wk`Ui`Z`X]Y`<YfghY`i`b[`j`cb`c`_U`Yb`Gd]f]hi`cgYb`
i`bX`K`Y]bYb`gdYn]U`]g]Yfh`\UVYb`"8]Y`FY[]cb`di`b`_hY`h`a`]h.

- <`Ui`g[`YVfUbb`hY`C`VghVf`Å`bXY.`8]YgY`GdYn]U`]h`hYb`
k`YfXYb`Ui`g`\Y]a`]gWk`Ya`C`Vgh`\Yf[`YghY`h`i`bX`g]bX`
dYfZY`_h`U`g`8][`Ygh]Z`bUWk`Y]bYa`Y`fn`UZhYb`9ggYb"
- K`Y]bZYghY.`8Ug`Å`f`]Wk`Y`K`Y]bZYgh`]gh`Y]b`<][`\][`\h`ZØf`
K`Y]b`]YV`\UVYf`<]Yf`_Ubbgh`Xi`b]Wk`h`bi`f`j`YfgWk]YXYbY`
K`Y]bY`d`fcV]YfYbž`gcbXYfb`Ui`Wk`a`Y`f`ØVYf`X]Y`
K`Y]b`d`fcXi`_h]cb`]b`XYf`FY[]cb`YfZU`fYb"

; Yf]Wk`h`

6YgcbXYf`Y]h`

GWk`k`Y]bg`U`I`Y`

?`bi`gdf][`Y`GWk`k`UfhYž`gYfj`]Yfh`

; Yf]W h	6YgcbXYf\Y]h
	a]h'GUi Yf_fUi h
C VUhnXU	9]bY`_Ögh]WY`A]gW i b[`Ui g 7Ua Ya VYfh'i bX` ; Yk ØfnYbž]XYU`U`g`6fc hUi Zghf]W
5dZY`ghfi XY`	HfUX]h]cbY`Yfž`k Ufa `gYfj]YfhYf 5dZY`ghfi XY`a]h`J Ub]`Ygc» Y
<Ui g[Ya UW hYf`C VghVfUbX	DYfZY`h`U`g`J YfXUi i b[ggW bUdg bUW`Y]bYa `YW_YfYb`A U\`

Ni gÄhn`]W` []Vh`Yg`]b` : ØfghYbZY`XVfi W`_j]Y`Y`A Äf`hY`i bX` : YghYž
X]Y`g]W`XYb`_i`]bUf]gW`Yb` ; YbØggYb`k]Xa Yb``8Yf`K cW`Yba Uf`hž
XYf`fY[Y`a Ä»] [`ghUhhZ]bXYhž`V]YhYh`Y]bY`J]Y`nU\`Zf]gW`Yf`DfcXi _hY
j cb`c`_U`Yb`6Ui Yfbž`k Ug`Y]bY` [fc» Ufh][Y` ; Y`Y[Yb\Y]h`]ghž`i a`X]Y
fY[]cbU`Yb`5fca Yb`X]fY`_hj cf`C fh`ni `Yf`YVYb"

9]b`k Y]hYfYf`_i`]bUf]gW`Yf`<Ö\Ydi b`_h]g]bX`X]Y`j]Y`Yb`_`Y]bYbž
ZUa]]Yb[YZØ\fhYb`F YghUi fUbhg`i bX`7UZÄgž`X]Y`a]h`j]Y`@]YVY`i bX
@Y]XYbgW`UZh`GdY]gYb`ni VYfY]hYb``<]Yf`gdØfh`a Ub`cZi`X]Y
; UghZfYi bXgW`UZh`i bX`X]Y`J YfVi bXYb\Y]h`ni f`F Y[]cb``9g`c`b`h
g]W`ž`Ui W`a U`UVgY]hg`XYf`VY`_UbbhYb`DZUXY`ni `gW`Ui Ybž`i a
j YfghYW`hY`GW`ÄhnY`XYf` ; Ughfcbca]Y`ni `Yb`hXYW`_Yb"

: Øf`U`Y`ž`X]Y` [YfbY`BYi Yg`Ui gdfcV]YfYbž` []Vh`Yg`K cf`g`cdg`i bX
?cW`_i fgYž`X]Y`g]W`]bgVYgcbXYfY`Ui ZhfUX]h]cbY`Y`VUmYf]gW`Y
; Yf]W`hY`_cbnYbhf]YfYb``<]Yf`\Ugh`Xi`X]Y`A Ö[`]W`_Y]hž`gY`Vgh
<UbX`Ubni `Y[Yb`i bX`X]Y` ; Y\Y]a b]ggY`XYf`VUmYf]gW`Yb`?ØW`Y`ni
Yf`YfbYb"

: ØfghYbZY`XVfi W`_j]gh`b]W`h`bi f`Y]b`C fh`XYf` ; YgW`]W`hY`i bX`?i`hi fž
gcbXYfb`Ui W`Y]b`GW`UfUZZYb`UbX`ZØf` : Y]bgW`a YW`_Yf``J cb
\Yfn\UZhYb`GW`a Ub`_Yf`b`ØVYf`gØ» Y`J YfZØ\fi b[Yb`V]g`\]b`ni
fY[]cbU`Yb` ; YhfÄb`_Yb` []Vh`Yg`\]Yf`ZØf`YXYb` ; Ui a Yb`Yhk Ug`ni
Yb`hXYW`_Yb``GW`U[Y`XY]bY` : Ø» Y`]b`X]Y`9fXY`XYf`F Y[]cb`i bX
Yf`YVY`X]Y`J]Y`ZU`h]\fYf`5fca Yb`

B Uhi fdUfUX]Yg`ZØf`K UbXYfYf`i bX`F UXZU\ fYf

: ØfghYbZY`XVfi W_`i bX`gY]bY`l a [YVi b[`g]bX`Y]b`k U\`fYg`9`XcfUXc
ZØf`B Uhi f`j]YV\`UVYfž`K UbXYfYf`i bX`F UXZU\`fYf``A]higY]bYf
]Xm`]gWXYb`@U[Y`Ua `F UbXY`XYf`VUmYf]gWXYb`J cfU`dYb`V]YhYh`X]Y
FY[]cb`Y]bY`J]Y`nU\`Ub`A Ò[`]W_`Y]hYbž`X]Y`VYY]bXfi W_`YbXY
@UbXgWUZh`ni `Yf`_i bXYb``8]Y`gUbZhYb`<Ø[Y`ž[fØbYb`K]YgYb`i bX
WUfa UbhYb`K `À`XYf`a UWXYb`YXY`Hci f`ni `Y]bYa `VYgcbXYfYb
9f`YVb]g"

9]bY`XYf`VY`]YVhYghYb`K UbXYfi b[Yb`ZØ\`fh`Xi fW`XUg
: ØfghYbZY`XVfi W_`Yf`@UbX``<]Yf`_Ubbgh`Xi `X]Y`B Uhi f`]b`]fYf
fY]bghYb` : cfa `[Yb]Y»Yb``8Yf`K UbXYfk Y[`ZØ\`fh`X]W`Xi fW
a U`Yf]gWXY`8ØfZYfž`j cfVY]`Ub`\]ghcf]gWXYb`6Ui Yfb`\ØZYb`i bX
Yb`h`Ub[`XYg`_Øbgh`Yf]gW`[YghU`hYhYb`K UggYfk UbXYfk Y[g``?Y]bYf
gc``h`X]Y`DUbcfUa U!K UbXYfi b[`Ui ZXYb`bÀ\Yf[Y`Y[YbYb
6i WXYbVYf[Yf`6Yf[`j YfdUggYbž`j cb`k c`Ui g`g]W`Y]b
UhYa VYfUi VYbXYf`6`]W_`Ui Z`X]Y`5`dYb`YfØZbYh"

<]Yf`g]bX`Y]b][Y`XYf`gW`ØbghYb`K UbXYfk Y[Y`]b`i bX`i a
: ØfghYbZY`XVfi W_`.

- 8Yf` : ØbZ!GYYb!K Y[.`≠YU`ZØf`U`Yž`X]Y`[YfbY`Ub`GYYb
k UbXYfb``8i ` _Ubbgh`V]g`ni `ZØbZj YfgW]YXYbY`GYYb
a]hY]bUbXYf`j YfV]bXYb"
- 8Yf`B Uhi f`Y\`fdZUX`]a `6i WXYbVYf[k U`X. `9]b
]bZcfa Uh]j Yf`Fi bXk Y[ž`XYf`X]f`X]Y` : `cfU`i bX` : Ui bU`XYf
FY[]cb`bÀ\Yf`Vf]b[h"
- 8Yf`K UggYfk UbXYfk Y[.`DYfZY`_h`ZØf` : Ua `j]Ybž`XU`Yf
_]bXYfZFYi bX`]W`]ghi bX`Ub`j]Y`Yb`Gd]Y`d`ÀhnYb
j cfVY]ZØ\`fh"

: Øf`F UXZU\`fYf`]gh`X]Y`FY[]cb`YVYbZU`g`Y]b`k U\`fYf`HfUi a `
NU\`fY]WXY`F UXk Y[Yž`X]Y`gck c`\`ZØf`5bZÅb[Yf`U`g`Ui W`ZØf
YfZU\`fYbY`F UXZU\`fYf`[YY][bYh`g]bXž`V]YhYb`X]f`X]Y`A Ò[`]W_`Y]hž
X]Y`l a [YVi b[`U_h]j `ni `Yf`_i bXYb``6YgcbXYfg`Ya dZY`\`Yb`gk Yfh`]gh
X]Y`Hci f`Yb`h`Ub[`XYf`5a dYfž`X]Y`Xi fW`Y]b][Y`XYf`gW`ØbghYb
@UbXgWUZhYb`ZØ\`fh`i bX`a]h`WUfa UbhYb`_`Y]bYb`7UZÅg`i bX
6]Yf[`ÀfhYb`[Ygd]W_h`]gh"

<]Yf'g]bX'Y]b][Y'Ya dZc\`YbY'F UXfci hYb.

- 8]Y'5a dYf!F UXfci hY. '9bh'Ub[`XYg': `i ggYg'5a dYf'\Ugh Xi `nU\`fY]WXY; Y'Y[Yb\Y]hYbž'X]Y'BUhi f'ni '[Yb]Y»Yb'i bX j YfgW]YXYbY'C fhghY]Y'ni `VYgi WXYb"
- 8]Y'?`cghYffci hY. '8]YgY'F ci hY'ZØ\fhni `XYb \]ghcf]gWXYb'?`ØghYfb`XYf'FY[]cb'i bX'V]YhYh]a '9]b`Ub[a]h'XYf'; YgW]W hY'Y]bY'a U`Yf]gWXY'F UXZU\fh"
- 8]Y'F UXfci hY'ni `XYb': ØbZ'GYyb. '8]YgY'Hci f'ZØ\fhi a d]hcfYg_Y'GYyb'i bX']gh'VYgcbXYfg]a 'Gca a Yf'[YfbY [Ybi hnhž'i a `bUW`Y]bYa `Ub[Yb'F]h'ni `gWk]a a Yb"

I a `X]Y[YgUa hY'GW`Øb\Y]h'XYf'FY[]cb'ni `Yf'YVYbž']gh'Yg Ya dZ\`YbYgk Yfhž'Y]bY'HU[YgUi gZi [ghci f'ni `d`UbYbž'VY]'XYf'Xi K UbXYfi b[Yb'i bX'F UXhci fYb'_ca V]b]YfYb'_Ubbgh" '9g[]Vhij]Y`6]_Y/`<]_Y!A Ø[`]W`_Y]hYb'`Y]bY'dYfZY_hY'?ca V]bUh]cb'Ui g F UXZU\`fYb'i bX'K UbXYfbž'X]Y'XUg'6YghY'Ui g'VY]XYb'K Y'hYb j YfY]bh"

8]Y'NY]hž'X]Y'Xi `]b': ØfghYbZY`XVfi W`_j Yfvf]b[ghž'k]fX'Xi fW`X]Y UhYa VYfUi VYbXY'BUhi f'b]W'h'bi f'VYfY]WXYfhž'gcbXYfb'Ui W YbhgdUbbYbX" <]Yf'g]bX'Y]b][Y'H]ddgž'i a `X]Y'BUhi f'cdh]a U'ni bi hYb.

H]ddg'ZØf'K UbXYfYf	H]ddg'ZØf'F UXZU\`fYf
: fØ\`Ua `A cf[Yb'ghUfhYbž'i a XYb'Hfi VY`ni `j Yfa Y]XYb"	G]WXYfY'XY]b'F UX`]a a Yfž k Å\`fYbX'Xi `X]Y GY\`YbYgk ØfX][`_Y]hYb'Yf_i bXYgh"
; i hY'K UbXYfgW`i \Y'g]bX'Y]b A i gg'ZØf'i bYVYbY'K Y[Y"	HfU[Y`<Y'a `i bX'[YY][bYhY ?`Y]Xi b[`ZØf'a UI]a U`Yb ?ca Zcfh"
BY\`a Y'K UggYf'i bX'GbUW`_g'ZØf Y]bY'9fZf]gW`i b[`nk]gWXYbXi fW a]h"	Bi hNY'fY[]cbU`Y'?UfhYb!5ddg ZØf'X]Y'VYghYb'F ci hYb"

8 Yb_Y`XUfUbž'XUgg`XUg'K YhhYf`]b'6UmYfb'cZhi bVYfYWXYbVUf'gY]b _Ubb" `GhY`Y'g]WXYfž'XUgg'Xi `Ui Z'U`Y'K YhhYf`U[Yb'j cfVYfY]hYh'V]ghž]bXYa `Xi `Y]bY`Y]W hY'FY[Yb'UW`_Y'i bX'Ui gfY]WXYbX

GcbbYbgWxi hni'a]hVf]b[gh"8]YgY'J cfVYfY]hi b[Yb'k YfXYb'X]f
\\Y'ZYbz'XY]bYb'5i ZYbh\U'h]b'XYf'B Uhi f'j]b'j c''Yb'NØ[Yb'ni
[Yb]Y» Yb"

: ØfghYbZY'XVfi W_]gh'Y]b'BUhi fdUfUX]Ygž'XUg'5VYbhYi Yf'i gh'i bX
9f\c'i b['ZØf'U''Y'5'hYfg[fi ddYb'V]YhYh"9[U'ž'cV'Xi 'U''Y]bYž'a]h
: fYi bXYb'cXYf'XYf': Ua]'Y'fY]ghž'YbhXYW_Y'X]Y'ZUgn]b]YfYbXYb
K UbXYf!'i bX'F UXk Y[Yž'X]Y'X]YgY'W Ufa UbhY'F Y[]cb'ni 'V]YhYb
\Uh" 'D'UbY'XY]bYb'6Ygi W' i bX'Yf'YVY'X]Y' i bVYfØ\fhY'BUhi fž'X]Y
XYb'7\Ufa Y': ØfghYbZY'XVfi W_g'Ui ga UW'h"

? i 'hi fY''Y'J YfUbghU`hi b[Yb'i bX': Ygh]j U`g

: ØfghYbZY'XVfi W_]gh'b]W'h'bi f'Y]b'a U'Yf]gW'Yf'C fh'a]h'Y]bYf
fY]W'Yb'; YgW]W'hYž'gcbXYfb'Ui W'Y]b'_i 'hi fY''Yg'NYbhfi a ž'XUg
XUg[]UbnY'ž\ f'ØVYf'Y]bY'J]Y'nU\''j cb'J YfUbghU`hi b[Yb'i bX
: Ygh]j U`g'V]YhYh"8]Y'GhUXh'j YfY]bh'HfUX]h]cb'i bX'a cXYfbY
@YVYbgUfhi bX'n]Y\h'XUa]h'b]W'h'bi f'9]b\Y]a]gW'Yž'gcbXYfb'Ui W'
Hci f]ghYb'Ub"

9]b'VYgcbXYfg'VYXYi hYbXYg'9fY][b]g]gh'XUg': ØfghYbZY'XVfi W_Yf
Jc'_gZYghž'XUg'YXYb'5i [i gh'ghUhhZ]bXYh"9g]gh'Y]bYg'XYf' [fØ» hYb
Jc'_gZYghY']b'XYf'F Y[]cb'i bX'n]Y\h'hUi gYbXY'6Ygi W'Yf'Ub" '<]Yf
_ØbbYb'X]Y': ÅghY'hfUX]h]cbY''Y'VUmYf]gW'Y': Yf]W'hY' [Yb]Y» Ybz
k Å\ fYbX'g]Y'Vi bhY': U\ f[YgW'ÅZhY'i bX'nU\ 'fY]W'Y'GhÅbXY
Yf_i bXYb"8]Y'\Yfn'W'Y'5ha cgd\ÅfYž'X]Y'HfUW'hYb'i bX'X]Y'@]j Y!
A i g]_V]YhYb'Y]b'i bj Yf[Ygg'W'Yg'9f'YVb]g'ZØf'X]Y' [UbnY': Ua]'Y"

9]b'k Y]hYfYg'<][\'] [\h']gh'XYf'7\ f]gh_]bX'a Uf_hž'XYf']b'XYf
5Xj YbhgnY]h'X]Y'5'hghUXh']b'Y]b'k U\ fYg'K]bhYfk i bXYf'UbX
j Yfk UbXY'h" GhÅbXY'a]h'\UbX[YZYfh][hYb'; YgW'Yb_Ybž'; 'Ø\k Y]b
i bX'ZYgh]W'Yb'@YW_YfY]Yb'hfU[Yb'ni f'k Y]\bUW'h]W'Yb'Gh]a a i b[
VY]"<]Yf'_Øbbh']\ f'X]Y'K Y]\bUW'hgnY]h']b'j c''Yb'NØ[Yb' [Yb]Y» Yb
i bX'X]Y'fY[]cbU'Yb'GdYn]U']hÅhYb'Xi fW'dfcV]YfYb"

Ni gÅhn'W'Z]bXYb']b': ØfghYbZY'XVfi W_'fY[Y'a Å»][
? i 'hi fj YfUbghU`hi b[Yb']a 'VY''YVhYb'? i 'hi fnYbhfi a f'ghUhh"Jcb
?cbnYfhYb'ØVYf'@Ygi b[Yb'V]g'\]b'ni 'H\YUhYfUi ZØ\fi b[Yb' 'X]Y

Öfh]WXYb' ? ØbghYf'i bX']bhYfbUh]cbU`Yb' ; ÅghY`V]YhYb`Y]b`VfY]hYg
 GdY_hfi a`Ub`XUfghY`YbXYf'? i bgh" C Zh'k YfXYb` \]Yf`Ui W
 K cf_g\cdg'i bX`J cfhfÅ[Y`Ub[YVchYbž`X]Y`XUg` ðbhYfYggY`i bX`X]Y
 ?fYUh]j]hÅh`XYf`6Ygi WXYf`UbYf[Yb"

9]bY`k Y]hYfY`Yfk Å\ bYbgk YfhY`J YfUbghU`hi b[`]gh`XUg`6fi W_Yf
 Gca a YfZYgh]j U`ž`XUg`]b`XYb`k Åfa YfYb`A cbUhYb`Y]bY`J]Y`nU\`j cb
 CdYb!5]f! ?cbnYfhYb`i bX`!5_h]j]hÅhYb`VY]b`U`hYh"8]Y`GhfU» Yb`g]bX
 VY`YVhia]h`A i g]_Yfbž? ØbghYfb`i bX`_`Y]bYb`A Åf`hYbž`X]Y`X]Y
 ðbYbghUXh]b`Y]bYb`ZYghYb`FUi a`j Yfk UbXY`b"6YgcbXYfg`VY`]YVh
 g]bX`X]Y`@j Y! ?cbnYfhY`fY[]cbU`Yf`6UbXgž`X]Y`ZØf`[i hY`Gh]a a i b[
 gcf[Yb`i bX`ni a`HUbnyb`Y]b`UXYb"

I a`X]Y`? i bghgnYbY`XYf`GhUXh`bcW`]bhYbg]j Yf`ni`Yf`YVYbž`c\ bh
 g]W`Y]b`6Ygi W`XYf`? i bghgW`UZZYbXYb`i bX`A i gYYb
 : ØfghYbZY`XVfi W_g"9g`[]Vh`fY[Y`a Å»][Y`K YW`gY`Ui gghY`i b[Ybž
 X]Y`gck c`\`nY]h[YbØgg]gW`Y`U`g`Ui W`hfUX]h]cbY`Y`? i bghk Yf`_Y
 nY][Yb"8]Y`J Yf`_bØdZi b[`j cb`a cXYfbYb`i bX`\]ghcf]gW`Yb
 9`Ya YbhYb`gW`UZZh`Y]bYb`gdUbbYbXYb`8]U`c[`nk]gW`Yb
 j YfgW`]YXYbYb`9dcW`Yb`XYf`? i bgh[YgW`]W`hY"

<]Yf`g]bX`Y]b][Y`XYf`VYXYi hYbXghYb`Å\ f`]WXYb`J YfUbghU`hi b[Yb
]b` : ØfghYbZY`XVfi W_`Ui ZY]bYb`6`]W_.

J YfUbghU`hi b[HYfa]b	6YgW`fY]Vi b[
: ØfghYbZY`XVfi W_Yf J c`_gZYgh	5i [i gh	HfUX]h]cbY`Yg J c`_gZYgh`a]h VUmYf]gW`Yb GdYn]U`]hÅhYb`i bX : U\ f[YgW`ÅZhYb"
7\ f]gh_]bX`a Uf_h	8YnYa VYf	K Y]\ bUW`hga Uf_h a]h`\ UbX[YZYfh][hYb ; YgW`Yb`_Yb`i bX fY[]cbU`Yb @YW`_YfY]Yb"
6fi W_Yf Gca a YfZYgh]j U`	Gca a Yfa cbUhY	CdYb!5]f! ?cbnYfhY i bX`_i`hi fY`Y 5_h]j]hÅhYb`]a

J YfUbgH`hi b[HYfa]b	6YgW fY]Vi b[
?i `hi fnYbhfi a	8 Ug[Ubny`đ\ f	GhUXhnYbhfi a "
J YfUbgH`hi b[Yb		? c b n Y f h Y ž`H \ Y U h Y f i b X`K c f_g \ c d g`Z0f U`Y`5`h Y f g[fi d d Y b"

: ØfghYbZY`XVfi W_`V]YhYh`Ui W`Y]bY`FY]\Y`j cb`6Y[Y[bi b[Yb`a]h
 ?Øbgh`Yfbž`]b`XYbYb`6Ygi W`Yf`X]Y` ; Y`Y[Yb\Y]h`UVYbž`a]h`XYbYb
]b`?c b h U`_h`ni`hfYhYbž`X]Y`X]Y`c`U`Y`?i`hi`fgnYbY`dfA[Yb`"9g[]Vh
 K c f_g \ c d g`i b X`8]g_i gg]c b Y b ž`X]Y`j c b`?i b g h g W`U Z Y b X Y b
 j Y f U b g H`h Y h`k Y f X Y b ž`i b X`X]Y g Y` ; Y`Y[Y b \ Y]h Y b`V]Y h Y b`Y]b Y b
 h]Y Z b`9]b V`]W_`]b`X]Y`_f Y U h]j Y b`D f c n Y g g Y`i b X`X]Y`đgd]f U h]c b`X Y f
]b X]j]X i Y`Y b`?Ø b g h`Y f"

?i`hi`fY`Y`J Y f U b g H`h i b[Y b`g]b X`b]W`h`b i f`Y]b Y` : Y]Y f`X Y f`?i b g h
 i b X`?f Y U h]j]h`hž`g c b X Y f b`Z0f X Y f b`U i W`X U g` ; Y a Y]b g W`U Z h g[Y Z0\`
 i b X`X]Y`g c n]U`Y b`6]b X i b[Y b`]b b Y f \ U`V`X Y f`G h U X h`"8]Y`9]b k c \ b Y f
 j c b` : ØfghYbZY`XVfi W_`Y b[U[]Y f Y b`g]W`U`_h]j`VY]`X Y f`D`U b i b[`i b X
 8 i f W`Z0\ f i b[`X]Y g Y f`9j Y b h g ž`k U g`X]Y`J Y f U b g H`h i b[Y b`i a g c
 k Y f h j c`Y f`a U W`h"

đg[Y g U a`h]g h`X]Y`_i`hi`fY`Y`@U b X g W`U Z h]j c b` : ØfghYbZY`XVfi W_
 X m b U a`]g W`i b X`j]Y`Z`h][`"đ f`k Y f X Y h`Z Y g h g h`Y`Y b ž`X U g g`Y g`V Y]
 ^X Y a`6 Y g i W`b Y i Y`8]b[Y`n i`Y b h X Y W`_Y b`[]V h`"9[U`ž`n i`k Y`W`Y f
 đ\ f Y g n Y]h]`f`X]Y`G h U X h`V Y g i W`h ž`X]Y`J Y f U b g H`h i b[Y b`i b X
 : Y g h]j U`g`V]Y h Y b`g h Y h g`Y]b Y`A`0[`]W`_Y]h ž`]b`X]Y`?i`hi`f i`b X`X]Y
 @Y V Y b g U f h`X]Y g Y g`W`U f a`U b h Y b`C f h Y g`Y]b n i h U i W`Y b"

: Øf`k Y]h Y f Y`đ Z c f a`U h]c b Y b`Ø V Y f`U`_h i Y`Y`J Y f U b g H`h i b[Y b`i b X
 8 Y h U]`g`_Ø b b h]`f`X]Y`c Z Z]n]Y`Y`K`Y V g]h Y`V Y g i W`Y b"

GY\Ybgk ØfX][`_Y]hYbž`X]Y`Xi`b]W`h
 j YfdUggYb`gc`hYgh

: ØfghYbZY`XVfi W_`]g h`b]W`h`b i f`Y]b`W`U f a`U b h Y g`G h`X`h`W`Y b`]b
 6 U m Y f b ž`g c b X Y f b`V Y \ Y f V Y f[h`U i W`Y]b Y`J]Y`n U \`j c b
 G Y \ Y b g k Ø f X][`_ Y]h Y b ž`X]Y`g c k c \`X]Y` ; Y g W`]W`h Y`U`g`U i W`X`Y
 _i`hi`fY`Y`J]Y`Z`U`h`X Y f`F Y[]c b`k]X Y f g d]Y[Y`b`"<]Y f`g]b X`Y]b][Y

<][\`][\hgž`X]Y`Xi `Ui Z`_Y]bYb` : U``j YfdUggYb`gc``hYgh

- 8 Ug`? `c ghYf` : ØfghYbZY`X.`9]bYg`XYf`VYXYi hYbXghYb
6UfcW_VUi k Yf_Y`]b`6UmYfb``8 Ug` ; Y`ÀbXYž`XUg
i fgdfØb[`]W`]a `%' " `đ\`f\i bXYfh[Y[fØbXYh`k i fXYž`V]YhYh
\Yi hY`Y]bY`ZUgn]b]YfYbXY`A]gW`i b[`Ui g` ; YgW`]W`hYž
?i bghi bX`5fW`]hY`_hi f``6YgcbXYfg`gY`Ybgk Yfh`g]bX`X]Y
dfÀW`h][Yb`?]fW`Yb`fÀi a Y`i bX`XYf`VYY]bXfi W`_YbXY
?fYi n[Ub["
- GhUXha i gYi a ` : ØfghYbZY`XVfi W`_.`8]YgYg`A i gYi a
`]Y[h`]a `Y`Ya U`][Yb`?`c ghYf`i bX`ZØ`fh`X]Y`6Ygi W`XYf`Xi fW`
X]Y` ; YgW`]W`hY`j cb` : ØfghYbZY`XVfi W`_``<]Yf`YfZ`A`fgh`Xi
j]Y`ØVYf`X]Y``c`_U`Y`?i `hi fž`< UbXk Yf`_i bX`X]Y
9bhk]W`_i b[`XYf`GhUXh`ØVYf`X]Y`đ\`f\i bXYfhY"
- 8]Y`5`hY`i` ZYfUb`U[Y.`9]b`gW`Øb`[YghU`hYhYf`DUf`_
Ybh`Ub[`XYf`5a`dYfž`]XYU``ZØf`YbhgdUbbhY`GdUn]Yf[`Àb[Y
cXYf`Y]b`D]W`_b]W`_``8]Y`i` ZYfUb`U[Y`V]YhYh`b]W`h`bi`f`Y]bYb
a U`Yf]gW`Yb`6`]W`_Ui ZXYb` : `i ggž`gcbXYfb`Ui W`_nU`fY]W`Y
A Ø[`]W`_Y]hYb`ZØf`9f`c`i b[`i bX` : fY]nY]hU`_h]j]h`hYb"
- 8 Yf`A Ø`VUW`.`9]bY`W`Ufa`UbhY`6i W`hž`X]Y`ni`YXYf
đ\`fYgnY]h`Y]bYb`6Ygi W`_k`Yfh`]gh``<]Yf`_Ubbgh`Xi`XYb
?`Àb[Yb`XYf`BUhi f`Ui gW`Yb`i bX`X]Y`i fgdfØb[`]W`Y
GW`Øb`Y]h`XYf`i a [YVi b[`[Yb]Y»Yb"
- 8]Y`GhUXhdZUff`_]fW`Y`Gh`` `x` \ Ub`bYg`6Udh]gh.`8]YgY
]a`dcgUbhY`?]fW`Y`]gh`Y]b`k`U`fYg`A`Y]ghYfk`Yf`_XYf` ; ch]_``
`f` \ c` \ Yf`Hi`fa`_]gh`Y]b`a`Uf`_UbhYg`K`U`fnY]W`Yb`XYf`GhUXh
i bX`X]Y`XYhU]`fY]W`Y` `b`Yb`Ui`gghUhi b[`]gh`Y]bZUW`
VYY]bXfi W`_YbX"

GY`Ybgk ØfX][`_Y]h	<][\`][\hg	² Zbi b[gnY]hYb
?`c ghYf` : ØfghYbZY`X	6UfcW`_UfW`]hY`_hi fž ?fYi n[Ub[HÀ[`]W`_`%\$. \$\$` %+.`\$\$`i` \f
GhUXha i gYi a	<]ghc`f]gW`Y 9i`dcbUhYž`c`_U`Y ?i`hi`f	8]`_`Gc`%\$. \$\$` %+.`\$\$`i` \f
5`hY`i` ZYfUb`U[Y	GdUn]Yf[`Àb[Yž D]W`_b]W`_	HU[`i bX`B`UW`h ni [`Àb[`]W`_
GhUXhdZUff`_]fW`Y	; ch]gW`Y	A`c` : `f`\$,`.\$\$`

GY\Ybgk ØfX][_Y]h	<][\][\hg	² Zzi b[gnY]hYb
	5fW]hY_hi fž	%, .\$\$'i \f
	VYY]bXfi W_YbXYg	
	⊖bYbXY_cf	

<]ghcf]gWY'8Yb_a Å'Yf'g]bX']b': ØfghYbZY`XVfi W_VYgcbXYfg
nU\`fY]Wž'i bX'j]Y`Y'j cb']\bYb'ghY\Yb'i bhYf'8Yb_a U'gW'i hn"
GdUn]Yf[Åb[Y`Xi fW`X]Y'5'hghUXh'ZØ\`fYb`X]W`j cfVY]'Ub`]]YVYj c`
fYghUi f]YfhYb'; YVÅi XYbž`X]Y`X]f`X]Y'; YgW]W`hY`XYf`GhUXh
bÅ\`YfVf]b[Yb"5W`hY`Ui ZX]Y`\]ghcf]gWYb`K UddYb`Ub`XYb
: UggUXYb`'g]Y`YfnÅ\`Yb`X]Y'; YgW]W`hYb`XYf`UbgÅgg][Yb
: Ua]']Yb'i bX']\fYf`HfUX]h]cbYb"

9]b`k Y]hYfYg'<][\][\h]gh'XYf'6fi W_Yf`GhUXhd`Uhnž`Y]b`VY`]YVhYf
HfYZZdi b_h'a]h`Y]bYa ``YV\UZhYb`A Uf_hd`Uhn"<]Yf`Z]bXYb
fY[Y`a Å`][]YfUbghU`hi b[Yb`ghUhhž'i bX`Xi`_Ub bgh`X]Y`VUmYf]gWY
@YVYb gUfh`\Ui hbU\`Yf`YVYb"5b`A Uf_hhU[Yb`k]fX`Y]bY`J]Y`nU\`Ub
fY[]cbU`Yb`DfcXi`_hYb`Ub[YVchYbž`j cb`Zf]gWYa`CVghi bX
; Ya ØgY`V]g`\]b`ni`\UbX[Ya UW`hYb`?Øgh`]W`_Y]hYb"

: Øf`?i bghi`i bX`?i`hi`f`]YV\UVYf[]Vh`Yg`]b': ØfghYbZY`XVfi W_
fY[Y`a Å`][]?i bghUi gghY``i b[Yb`i bX`_cbnYfhUbhY
J YfUbghU`hi b[Yb"8]Y`GhUXh]gh'ghc`n`Ui Z]\f`_i`hi fY`Yg`9fVY`i bX
ZØfXYfh`c`_U`Y`?ØbghYf`i bX`A i g]_Yf"5W`hY`Ui ZX]Y
J YfUbghU`hi b[gUb_ØbX][i b[Yb`]b`XYf`Hci`f]gh]bZcfa`Uh]cb`cXYf`Ui Z
XYf`cZZ[n]Y`Yb`K YVg]hY"

Ni`[i hYf`@Yhnh]gh`X]Y`i a [YVi b[]j cb': ØfghYbZY`XVfi W`_b]W`h
k Yb][Yf`VYY]bXfi W_YbX"Bi`f`Y]bYb`_i fnYb`GdUn]Yf[Ub[`cXYf`Y]bY
F UXhci`f`Yb`hZYfb`h`Z]bXYgh`Xi`nU\`fY]W`Y`K UbXYfk`Y[Y`i bX
BUhi fgW`i hn[YV]YhY"8]Y`F`Y[]cb`ÅXh`XUni`Y]bž`X]Y`GW`Øb\Y]h`XYf
VUmYf]gWYb`@UbXgW`UZh`ni`Yf`_i bXYb`i bX`X]Y`GY`Y`VUi a`Y`b`ni
`UggYb"

9[U`ž`cV`Xi`Ub'; YgW]W`hY`ž`5fW]hY_hi`f`cXYf`BUhi`f`]bhYfYgg]Yfh
V]gh`': ØfghYbZY`XVfi W`_`Uh`ZØf`YXYb`Yhk Ug`ni`V]YhYb" `D`UbY
XY]bYb`5i ZYbh`U`h`gc`f[ZÅ`h][ži a`g]W`Yfni ghY`Ybž`XUgg`Xi`U`X]Y
UhYa`VYfUi`VYbXYb`GY\Ybgk ØfX][_Y]hYb`[Yb]Y»Yb`_Ub bghž`X]Y

X]YgY`W\Ufa UbhY`GhUXhini `V]YhYb`\Uh"

≠bg]XYf!H]ddg`ZØf`Y]bYb`i bj Yf[Ygg`]W\Yb
5i ZYbh\U`h

K Ybb`Xi` : ØfghYbZY`XVfi W`VYgi W\ghž`[]Vh`Yg`j]Y`Y`_`Y]bY
; Y\Y]a b]ggY`i bX`≠bg]XYf!H]ddgž`X]Y`XY]bYb`5i ZYbh\U`h`bcW\
VYgcbXYfYf`a UW\Yb`_ØbbYb" <]Yf`g]bX`Y]b][Y`9a dZY\`i b[Yb`j cb
9]b\Y]a]gW\Yb`i bX`FY]gYbXYbž`X]Y`X]Y`GhUXh]b`U``]\fYb` : UW`hhYb
Yf`YVh`\UVYb"

- : fØ\ghØW`_]a`7UZÅ`]a`?`cghYf.`6Y[]bbY`XY]bYb`HU[`]a
7UZÅ`]a`?`cghYf`ž`k c`Xi`hfUX]h]cbY`Y`VUmYf]gW\Y
: fØ\ghØW`gni hUhYb`k]Y`6fYnYb`i bX`K`Y]» k i fgh[Yb]Y» Yb
_Ubbgh"
- 6Ygi W\`VY]a`K`cW\Yba`Uf`_h.`8Yf`c`U`Y`K`cW\Yba`Uf`_h
Z]bXYh`YXYb`A]hk`cW\`i bX`GUa`ghU[`Ui`ZXYa`A`Uf]Ybd`Uhn
ghUhh`<]Yf`_Ubbgh`Xi`Zf]gW\Y`DfcXi`_hYž`\UbX[YZYfh][hY
K`UfYb`i bX`fY[]cbU`Y`GdYn]U`]hÅhYb`Y]b`_Ui`ZYb"
- ; Y\Y]a`Y`K`UbXYfk`Y[Y.`9f`_i`bXY`X]Y`k`Yb][Yf
VY`_UbbhYb`K`UbXYfk`Y[Y`fi`bX`i`a` : ØfghYbZY`XVfi W`ž`k]Y
X]Y`F`ci`hY`Ua`5a`dYfZi`ggž`X]Y`k`i`bXYfgW\ØbY`5i`gV`]W`Y
i`bX`fi`\][Y`D`ÀhnY`V]YhYh"
- <]ghc`f]gW\Y`GhUXhZØ\`fi`b[Yb.`B]a`a`Ub`Y]bYf
[YZØ\fhYb`GhUXhk`UbXYfi`b[`hY]`ž`i`a`a`Y`f`ØVYf`X]Y
; YgW\]W\hY`i`bX`X]Y`j`YfghYW`hYb`GW\ÀhnY
: ØfghYbZY`XVfi W`g`ni`YfZU\`fYb"8]YgY` : Ø\fi`b[Yb`g]bX`c`Zh
bi`f`]b`_`Y]bYf` ; fi`ddYž`k`Ug`Y]bY`dYfgØb`]W\Y`9fZU\`fi`b[
Yfa`Ø[`]W\h"
- 8]Y`VYghYb`5i`gg]W\hgd`i`b`_hY.`J`YfdUggY`b]W\h`XYb
5i`gg]W\hgd`i`b`_h`ØVYf`XYa`5a`dYfgYYž`VYgcbXYfg`VY]
GcbbYbi`bhYf[Ub[""9g]gh`Y]b`k`i`bXYfgW\ØbYf`C`fhž`i`a`XYb
HU[`Ui`g`_]b[Yb`ni`"UggYb"

8]Y`GhUXh`V]YhYh`b]W\h`bi`f`GY\Yb`gk`ØfX][]Y]hYbž`gcbXYfb`Ui`W\`Y]b
fY]W\`U`h][Yg`_i`hi`fY`Y`g`i`bX`[YgY`gW\UZh]W\Yg`@YVYb" <]Yf`g]bX
Y]b][Y`c`_`U`Y`J`YfUbghU`hi`b[Yb`i`bX` : YghYž`X]Y`Xi`b]W\h`j`YfdUggYb
gc`hYgh

- 5a dYfZYgh. : ØfghYbZY`XVfi W`XUg`5a dYfZYghž`VY`XYa`Xi`[Ya Øh]WUa` :`i gg`g]hnYbž`@j Y!A i g]_` \ÖfYb`i bX`c_U`Y ? Ògh]W`_Y]hYb`dfcV]YfYb`_Ubbgh"
- K Y]\bUW`hga Uf_h. :8Yf`K Y]\bUW`hga Uf_h]a`8YnYa VYf]gh`Y]b`k U\`fYg`<][\`][\h" <]Yf`Z]bXYgh`Xi`b]W`h`bi`f <UbXk Yf_g_i bghž`gcbXYfb`Ui W`_Ögh]W`Y`@YW`YfY]Yb`i bXY]b`ZYgh]W`Yg`5a V]Yb`hY"

9]b`k Y]hYfYg`\`j`ZfY]W`Yg`8YhU]`g]bX`X]Y`HfUbgdcfha Ò[`]W`_Y]hYb. 8]Y`5bV]bXi b[`Ub`A ØbW`Yb`]gh`VYgcbXYfg`[i hž`a]h`fY[`Ya`À»][Yb NØ[Ybž`X]Y`X]W`_]b`bi`f`k`Yb][Yb`A]bi`hYb`]b`X]Y`VUmYf]gW`Y <Ui`d`hghUXh`Vf]b[Yb`"9f_i bXY`X]Y`GhUXhž`UVYf`Ugg`X]f`Ui W`_NY]h ZØf`Y]bYb`_i fnYb`5i gZi [`]b`X]Y`I a [YVi b["`6Ygi W`Y`X]Y bU\Y[Y`Y[YbYb`GYb`cXYf`XUg`gW`ÖbY`I a`UbX"

K Ybb`Xi`Y]b` : Ub`j`cb`Ci`hXccf!5_hj]h`h`hYb`V]ghž`g]bX`X]Y A]YhZU\ff`ÄXYf`]b`XYf`GhUXh`Y]bY`\Yfj`cffU[YbXY`Cdh]cb`"8i`_Ubbgh X]Y`I a [YVi b[`Ui`Z`XYa`FUX`Yf_i bXYb`i bX`XUVY]`X]Y`Zf]gW`Y`@ Zh i bX`X]Y`a`U`Yf]gW`Y`@UbXgW`UZh[Yb]Y» Yb`"J]Y`Y` : U\ffUXj`Yf`Y]\Y V]YhYb`ni`XYa` [YZØ\fhY`Hci`fYb`Ubž`gcXUgg`Xi`a`Y\`f`ØVYf`X]Y FY[`]cb`YfZU\`fYb`_Ubbgh"

9]b`k Y]hYfYf`H]dd`j`cb`9]b`Y]a`]gW`Yb`]ghž`X]Y`_`Y]bYbž`k`Yb][Yf ZfYe`i`Yb]h]YfhYb`F`YghUi`f`Ubhg`i`bX`7UZ`Äg`Ui`gni`dfcV]YfYb`"C`Zh j`YfghYW`_Yb`g]W`_]b`XYb`B`YVYbghfU» Yb`\Yfj`cffU[YbXY _i`]bUf]gW`Y` ; Y\Y]a`h]ddgž`X]Y`b]W`h]a`F`Y]gYZØ\`fYf`ghY\`Yb`"GHY`Y`g]W`Yfž`XUgg`Xi`Ui`W`_X]Y`VUmYf]gW`Yb`6]YfY`i`bX`hfUX]h]cb`Y`Yb`GdY]gYb`dfcV]Yfgh"

9a dZY`\`i`b[6YgW`fY]Vi`b[
7UZ`Ä`ja`?`c`ghYf`	@YW`_YfYg` : fØ\`ghØW`_`a`]h VUmYf]gW`Yb`GdYn]U`]h`h`hYb`"
K`c`W`Y`ba`Uf_h`	: f]gW`Y`DfcXi`_hY`i`bX`c_U`Y ?i`bgh\`UbXk`Yf`_Y`"
5a`dYfZYgh`	Gca`a`YfZYgh`Ua` :`i`gg`a`]h A`i`g]_`i`bX`GdY]gYb`"
K`Y]\`b`UW`hga`Uf_h`	F`ca`Ubh]gW`Y`5`ha`cgd`\`ÄfY`]a`

9a dZY\`i b[

6YgW\`fY]Vi b[

8YnYa VYf"

J Yf[]gg`b]W\`hž`X]Y`G\`ÀhnY`XYf`GhUXh`k Y]hYf`ni`Yf`_i bXYb`
: ØfghYbZY`XVfi W`_]gh`Y]b`C fhž`XYf`a]h`gY]bYf`A]gW\`i b[`Ui`g
; YgW\`]W\`hYž`?i`hi`f`i bX`BUhi`f`Y]bZUW\`VY[Y]ghYfh`<U`hY`X]Y`5i [Yb
cZYb`ZØf`gdcbhUbY`9f`YVb]ggY`i bX`b]a a`X]f`NY]hž`X]Y`5ha cgd`\`ÀfY
Ui Zhi`gUi [Yb`"C Zh`g]bX`Yg`X]Y`_`Y]bYb`A ca YbhY`i bX
6Y[Y[bi b[Ybž`X]Y`XY]bY`FY]gY`i bj Yf[Ygg`]W\`a UW\`Yb"

8YhU]`g

6Ygi W\`Yb`G]Y`i bg`Ui Z.`Y]bY`!fY]gY`"XY