

; Y \ Y] a h] d d g ' Z Ø f ' ; Ò h h] b [Y b . ' 9 b h X Y W _ Y
; Y g W X] W X h Y ž ' ; Y b i g g ' i b X ' B U h i f °

9 b h X Y W _ Y b ' G] Y ' X] Y ' \] g h c f] g W X Y ' 5 ' h g h U X h ' ; Ò h h] b [Y b g ž
_ i '] b U f] g W X Y ' < Ò \ Y d i b _ h Y ž ' [f Ø b Y ' C U g Y b ' i b X ' _ i ' h i f Y ' Y
J Y f U b g h U ' h i b [Y b " ' 9 f ' Y V Y b ' G] Y ' X] Y ' J] Y ' Z U ' h i X] Y g Y f
W X U f a U b h Y b ' G h U X h °

K] ' _ c a a Y b '] b ' ; Ò h h] b [Y b ž Y] b Y f ' W X U f a U b h Y b ' i b] j Y f g] h Å h g g h U X h ž
X] Y ' b] W X h ' b i f ' Z Ø f ' \ f Y ' U _ U X Y a] g W X Y ' 9 i n Y ' Y b n ' V Y _ U b b h '] g h ž
g c b X Y f b ' U i W X ' a] h ' Y] b Y a ' f Y] W X Y b ' _ i ' h i f Y ' Y b ' 9 f V Y ' i b X ' Y] b Y f
' Y V Y b X] [Y b ' 5 h a c g d \ Å f Y ' V Y [Y] g h Y f h " ' C V ' X i ' Y] b
; Y g W X] W X h g] b h Y f Y g g] Y f h Y f ž ' Y] b ' ; Y] b g W X a Y W _ Y f ž ' Y] b ' B U h i f '] Y V \ U V Y f
c X Y f ' Y] b ' ? i ' h i f Y b h \ i g] U g h ' V] g h ' ; Ò h h] b [Y b ' \ U h ' Z Ø f ' Y X Y b ' Y h k U g ' n i
V] Y h Y b " ' ð ' X] Y g Y a ' 5 f h] _ Y ' b Y \ a Y b ' k] f ' X] W X ' a] h ' U i Z ' Y] b Y
9 b h X Y W _ i b [g f Y] g Y ' X i f W X ' X] Y ' \] g h c f] g W X Y ' 5 ' h g h U X h ž ' n Y] [Y b ' X] f ' X] Y
_ i '] b U f] g W X Y b ' <] [\] [\ h g ž X] Y ' X Y] b Y ' ; Y g W X a U W _ g b Y f j Y b
j Y f k Ò \ b Y b ' k Y f X Y b ž i b X ' Y f _ i b X Y b ' X] Y ' [f Ø b Y b ' C U g Y b ž X] Y ' n i a
9 b h g d U b b Y b ' Y] b ' U X Y b " ' K] f ' k Y f Z Y b ' U i W X ' Y] b Y b ' 6 '] W _ U i Z ' X] Y
h f U X] h] c b g f Y] W X Y ' i b] j Y f g] h Å h ; Ò h h] b [Y b ' i b X ' X] Y ' g d U b b Y b X Y b
_ i ' h i f Y ' Y b ' J Y f U b g h U ' h i b [Y b ž X] Y ' X U g ' [U b n Y ' ð \ f ' Ø V Y f ' g h U h h Z] b X Y b "
I b X ' k Y b b ' X i ' U i Z X Y f ' G i W X Y ' b U W X ' g W X Ò b Y b ' 5 i g Z i [g n] Y ' Y b '] b ' X Y f
I a [Y V i b [' V] g h ž ' \ U V Y b ' k] f ' h c ' Y ' 9 a d Z Y \ i b [Y b ' Z Ø f ' X] W X ' ° @ U g g ' i b g
[Y a Y] b g U a '] b ' X U g ' j] Y ' Z Å ' h] [Y ' K Y g Y b ' ; Ò h h] b [Y b g ' Y] b h U i W X Y b ' i b X
X] Y ' G W X Å h n Y ' X] Y g Y f ' Z U g n] b] Y f Y b X Y b ' G h U X h ' Y b h X Y W _ Y b "

9 b h X Y W _ i b [g f Y] g Y ' X i f W X ' X] Y ' \] g h c f] g W X Y
5 ' h g h U X h ' j c b ' ; Ò h h] b [Y b

8] Y ' 5 ' h g h U X h ' j c b ' ; Ò h h] b [Y b '] g h Y] b ' k U \ f Y g ' ð k Y ' ž ' X U g ' ; Y g W X] W X h Y ž
5 f W X] h Y _ h i f ' i b X ' Y] b Y ' Y V Y b X] [Y ' 5 h a c g d \ Å f Y ' a] h Y] b U b X Y f
j Y f V] b X Y h " ' 8] Y g Y f ' W X U f a U b h Y ' C f h n] Y \ h i 6 Y g i W X Y f ' b] W X h i b i f ' a] h

gY]bYb` \]ghcf]gWYb`6Ui k Yf_Yb`]b`XYb`6UbbžgcbXYfb`Ui W`a`]h
XYf`Ui ZFY[YbXYb`A`]gW`i b[`Ui g`ghi XYbh]gWYa` @YVYb`i bX
hfUX]h]cbY`Yf`?i`hi`f`

9]b`dYfZY`_hYf`GhUfh`Z0f` Æ fY`9bhXYW`i b[gfY]gY`]gh`XYf`
; ÅbgY`]YgY`!6fi bbYbž`XYf`XUg`< Yfngh0W`_XYg`A Uf`hd`UhnYg
V]`XYh`"8]YgY`VY`]YVhY` :][i`f`]gh`gY]h`š\`f\`i bXYfhYb`Y]b`Gma`Vc`XYf`
GhUXhi bX`ghY`h`Y]b`A`ÅXWYb`XUfž`XUg`a`]h`Y]bYf`< YfXY` ; ÅbgY
gd]Y`h`"9g`]gh`Y]b`VY`]YVhYf`C`fh`Z0f` : c`hgž`i bX`YXYf` ; 0hh]b[Yf
_Ybbh`X]Y` ; YgW]W`hY`XYg` ; ÅbgY`]YgY`"

K`Ybb`G]Y`XYb`A`Uf`hd`Uhn`j`Yf`UggYb`i bX`Xi`fW`X]Y`
; ÅbgY`]YgY`ghfU»`Y`gW`YbXYfbž`k`YfXYb`G]Y`j`cb`XYf`J]Y`nU\`Ub
Vi`bhYb` : UW`k`Yf`_`Åi`gYfb`VYY]bXfi`W`hgY]b`"8]YgY
6Ui`XYb`_a`Å`Yfž`X]Y`Ui`g`XYa``%*`"i`bX`%+`"š\`f\`i bXYfh`ghUa`a`Ybž
YfnÅ`Yb` ; YgW]W`hYb`j`Yf[`Ub[`YbYf`NY]hYb`i bX`gd]Y[`Y`b`XYb
F`Y]W`hi`a`XYf`GhUXh`k`Å`fYbX`j\`fYf`6`0hYnY]h`k`]XYf`"

9]b`k`Y]hYfYg`<][` \`][` \`h]gh`X]Y`Gh`"šUWc`Vg_]fW`Y`f]š`_c`Vg_]fW`Y`š
X]Y`a`]h]\`fYa` ` \`cW`[`ch]gW`Yb`Gh`"i bX`XYa` `VYY]bXfi`W`YbXYb
?`]fW`hi`fa` `XUg`GhUXhV]`X`d`f`Å[`h`"8]YgY`?`]fW`Y`]gh`b]W`h`bi`f`Y]b`C`fh
XYg` ; YVYhgž`gcbXYfb`Ui`W`Y]b`_i`hi`fY`Yg`NYbhfi`a`ž`XUg
fY[`Y`a`Å»][`Z0f`?`cbnYfhY`i bX`5i`gghY`i b[`Yb`[`Ybi`hnh`k`]fX`" <]Yf
_0bbYb`6Ygi`W`Yf`X]Y`hc`Yb`Vi`bhYb` ; `UgZY`bghYf`VYk`i bXYfbž`X]Y
X]Y`V]V]gW`Y` ; YgW]W`hY`YfnÅ`Yb`"

6Ygi`W`Yb`G]Y`UbgW`Y]Y»`YbX`X]Y`5`hY`5i`U`XYf`I`b]j`Yfg]h`Åh
; 0hh]b[`Yb`ž`X]Y`Y]bY`XYf`Å`hYghYb`I`b]j`Yfg]h`ÅhYb`8Yi`hgW`UbXg`]gh`
8]YgY`VYY]bXfi`W`YbXY`š`gh]hi`h]cb`k`i`fXY`%+` +`[`Y[`f0bXYhi`bX`U`h
nU\`fY]W`Y`B`cVY`d`fY]ghf`Å[`Yf`\`Yfj`cf[`YVfUW`h`"8]Y`5`hY`5i`U`]gh`Y]b
k`i`bXYfgW`0bYg`6Y]gd]Y`VUfc`W`Yf`5`fW`]hY`_hi`f`i`bX`VYY]bXfi`W`h
a`]h]\`fYf`d`fi`b`_j`c`Yb`š`bYb[`YghU`hi`b[`"

8]Y`H0fa`Y`XYf`DYhf]_]fW`Y`g]bX`Y]b`k`Y]hYfYg`VYa`Yf`_Ybgk`YfhYg
A`Yf`_a`U`XYf`5`hghUXh`"J`cb`\`]Yf`Ui`g`\UVYb`G]Y`Y]bYb
UhYa`VYfUi`VYbXYb`6`]W`_0VYf`X]Y`GhUXhi`bX`X]Y`i`a`]Y[`YbXY
@UbXgW`UZh`"9g`c`\bh`g]W`ž`X]Y`HfYddYb`ni`Yf`_]a`a`Ybž`i`a`X]Y
5i`gg]W`h`ni`[`Yb]Y»`Yb`"8]Y`?`]fW`Y`gY`Vgh`\Uh`Y]bY`VYk`Y[`hY`

; YgWk]Wk hY ži bX`]\fY`VYY]bXfi W_YbXY`5_i gh]_n]Y\`hcZh`A i g]_Yf
i bX`7\`ÖfY`Ub"

9]b`GdUn]Yf[Ub[`Xi fWk`X]Y`5`hghUXh`ZØ\`fh`G]Y`Ui Wk`ni`j`YfghYW_hYb
9W_Ybž`k]Y`XYa`<`]ghc`f]gWk`Yb`?`Ui`Z\`Ui`gž`XUg`]a`F`YbU]ggUbW!
Gh]`YfVUi`h`k`i`fXY`"<`]Yf`_ÖbbYb`G]Y`X]Y`5ha`cgd\`ÄfY`j`Yf[Ub[YbYf
NY]hYb`gdØfYb`i`bX`X]Y`gh]`j`c`Y`Y`UggUXY`VYk`i`bXYfb`"9g
VY\`YfVYf[h`i`Yi`hY`j`YfgWk]YXYbY`_i`hi`fY`Y`J`YfUbghU`hi`b[Yb`i`bX
?`i`bghUi`gghY`i`b[Yb"

8]Y`K`j`\`Y`a`gghfU»`Y`]gh`X]Y`<`Ui`d`hghfU»`Y`;`Öhh]b[Yb`gž`X]Y`b]Wk`h
bi`f`ZØf`\`fY`;`YgWk`Ä`ZhY`VY`_`Ubb`h]ghž`gc`bXYfb`Ui`Wk`ZØf`\`fY`i`fVUbY
5ha`cgd\`ÄfY`"<`]Yf`Z]bXYb`G]Y`nU\`fY]Wk`Y`7`UZÄ`g`i`bX`6`Ufgž`]b`XYbYb
G]Y`Y]bY`DUi`gY`Y]b`Y[Yb`_ÖbbYbž`i`a`VY]`Y]bYa`?`UZZY`X]Y
Ghi`XYb`hYb`VY]a`@`YfbYb`ni`VYc`VUWk`hYb`c`XYf`Y]b`ZUWk`X]Y`GhUX`h`ni
[Yb]Y»`Yb"

:`Øf`Y]b`i`bj`Yf[Ygg`]Wk`Yg`9f`YVb]g`Ya`d`Z]Y\`h`Yg`g]Wk`ž`Y]bYb`:`Ø\`fYf
ni`Yb[U[]YfYbž`i`a`a`Y\`f`ØVYf`X]Y`Ui`ZfY[YbXY`;`YgWk]Wk`hY`XYf
GhUX`h`ni`YfZU\`fYb`"Hci`fYb`g]bX`c`Zh`Ui`Z`j`YfgWk]YXYbY`H\`Ya`Yb
Ui`g[Yf]Wk`hY`hž`j`cb`XYf`;`YgWk]Wk`hY`XYf`i`b]j`Yfg]hÄ`h`V]g`\`]b`ni
;`Y]ghYf[YgWk]Wk`hYbž`X]Y`gY`Vgh`X]Y`9]b\`Y]a`]gWk`Yb`a`UbWk`a`U`
gWk`Ui`XYfb`"UggYb"

5VgWk`]Y»`YbX`Ä`ggh`g]Wk`gU[Ybž`XUgg`X]Y`5`hghUX`h`j`cb`;`Öhh]b[Yb
Y]b`ZUgn]b]YfYbXYg`F`Y]gYn]Y`]ghž`XUg`gck`c\`a`]h`igY]bYf
;`YgWk]Wk`hY`U`g`Ui`Wk`a`]h`igY]bYa`Y`VYbX][Yb`9b[U[Ya`Yb`h`ZØf`X]Y
;`Y[Ybk`Ufh`VYY]bXfi`W_h`J`Yfd`UggYb`G]Y`b]Wk`h`X]Y`;`Y`Y[Yb\`Y]hž
Xi`fWk`X]Y`GhfU»`Yb`ni`gWk`YbXYfbž`X]Y`5`fWk]hY`_hi`f`ni`VYk`i`bXYfb
i`bX`]b`X]Y`_i`hi`fY`Y`J`]Y`ZU`h`Y]bni`hUi`Wk`Ybž`X]Y`X]Y`gY`GhUX`h`ni
V]Y`hYb`\`Uh"

?`i``]b`Uf]gWk`Y`<`][`\`][`\`hg.`K`c`a`Ub`]b
;`Öhh]b[Yb`[i`h`YggYb`_`Ubb

;`Öhh]b[Ybž`X]Y`Wk`Ufa`Ub`hY`i`b]j`Yfg]hÄ`hgghUX`hž`V]Y`hY`h`Y]bY
j`]Y`ZÄ`h][Y`i`bX`Ui`ZfY[YbXY`;`Ughfc`gnYbY`"J`cb`hfUX]h]cbY`Y`Yb
XYi`hgWk`Yb`;`Yf]Wk`hYb`V]g`\`]b`ni`]b`hYfbUh]cb`U`Yf`?`ØWk`Y`Z]bXY`h`a`Ub

]b`X]YgYf`YV\UZhYb`GhUXh`nU\`fY]WXY`A`O[`\]W_X]hYb`z`i`a`gY]bYb`
;`Ui`a`Yb`ni`j`Yfk`O\`bYb`"<`]Yf`g]bX`Y]b][`Y`_`i`_`]bUf]gWXY`<`][`\`][`\hg`z`
X]Y`a`Ub`i`bVYX]b[`h`Ui`gdfcV]YfYb`gc`hY`

%`HfUX]h]cbY`Y`XYi`hgWXY`?`ØWXY`

K`Yf`g]W`bUWXY]bYa`Yfn\UZhYb`9ggYb`gY\`bh`z`gc`hY`XUg`
F`Y`gh`Ui`f`Ub`h`Ni`a`5`h`Yb`5`i`c`Z`VYgi`WXYb`"<`]Yf`k`YfXYb`
fY[`]cbU`Y`GdYn]U`]h`hYb`gYfj`]Yfh`z`XUfi`bhYf`X]Y`VYfØ\`a`hY`
;`Øhh]b[`Yf`6`fU`h`i`f`gh`i`bX`XUg`XYZh][`Y`G`U`i`Y`f`V`f`U`h`Y`b`"8`]Y`i`f][`Y`
5`ha`cgd\`Á`fY`XYg`@`_`U`g`gc`f[`h`X`U`Z`Ø`f`z`X`U`gg`a`Ub`g]W`gc`Zc`fh`k`c`\`
ZØ\`h`

&`b`hYfbUh]cbU`Y`?`ØWXY`

:`Øf`X]Y`Yb][`Yb`z`X]Y`[`YfbY`]b`UbXYfY`_`i`_`]bUf]gWXY`K`Y`hYb`
Y]b`h`Ui`WXYb`a`ØW`hYb`z`[`]V`h`Y`g`j`]Y`Y`F`Y`gh`Ui`f`Ub`hg`z`X]Y`
]b`hYfbUh]cbU`Y`?`ØWXY`UbV]YhYb`"8`Ug`**Gi`g\`6`Uf`;** `Øhh]b[`Yb`
VY[`]Y]ghYfh`a`h`Zf]gWXYa`Gi`g\`i`bX`UdUb]gWXYb`GdYn]U`]h`hYb`]b`
Y]bYa`a`cXYfbYb`5a`V]Yb`hY`"5`hYfbUh]j`_`Ubb`a`Ub`]a`**@]V`U`b`c`b`
F`Y`gh`Ui`f`Ub`h`X]Y`Uf`ca`Uh]gWXY`?`ØWXY`XYg`B`U`Y`b`C`ghYbg`[`Yb]Y`»`Yb`
i`bX`g]W`Xi`fW`_`Øgh]WXY`A`YnnY`d`f`c`V]YfYb`"**

'`hU`]Yb]gWXY`J`]Y`ZU`h`

8]Y`hU`]Yb]gWXY`?`ØWXY`]gh`YVYbZU`g`ghUf`_`j`YfhfYhYb`]b`;`Øhh]b[`Yb`
8`Ug`**F`]ghc`f`Ub`hY`D]nnYf]U`8`U`G`U`j`Uhc`fY`V]**YhYh`Y]bY`
\Yfj`c`ffU[`YbXY`5i`gk`U\`Ub`D]nnU`i`bX`DUghUz`X]Y`Ui`g`Zf]gWXYb`
Ni`hU`hYb`ni`VYfY]hYh`k`YfXYb`"8`]Y`ZfYi`bX`]WXY`5`ha`cgd\`Á`fY`a`UW`h`
Yg`]XYU`ZØf`Y]b`Yb`hgd`Ubb`hYg`5`VYb`XYggYb`a`]h`i`fYi`bXYb`c`XYf`
:`Ua`j`]Y`"

(`J`Y[`YhUf]gWXY`i`bX`j`Y[`UbY`C`d`h]cbYb`

h`;`Øhh]b[`Yb`Z]bXYb`Ui`W`J`Y[`YhUf]Yf`i`bX`J`Y[`UbYf`nU\`fY]WXY`
A`O[`\]W_X]hYb`"8`Ug`**J`c`k`Yfh`F`Y`gh`Ui`f`Ub`h`V]**YhYh`Y]bY`fY]b`
dZ`Ub`n`]WXY`?`UfhY`a`]h`UVk`YW`g`i`b[`gfY]WXYb`i`bX`[`Ygi`bXYb`
;`Yf]W`hYb`"<`]Yf`k`]fX`K`Yfh`Ui`Z`fY[`]cbU`Y`i`bX`V]c`c[`]gWXY`Ni`hU`hYb`

[Y`Y[hž'gcXUgg'a Ub`a]h[i hYa `; Yk]ggYb`[Yb]Y»Yb`_Ubb"

) ``7UZÅg`i bX`GØ»gdY]gYb

: Øf`Y]bY`gØ»Y`DUi gY`V]YhYh; Òhh]b[Yb`j]Y`Y`[Ya Øh]WXY`7UZÅg"
8 Ug`7UZÅ`6Yf`b`]gh`VY`_Ubbh`ZØf`gY]bY`Y`W`YfYb`?i WXYb`i bX
Hc`fhYb``9]b`?`Ugg]_Yf`]gh`XYf`GUW`Yf`h`f`h`Y`ž`X]Y` \]Yf`b`UW
U`h`VYk`À`f`hYa` `F`YnYdh`g`Yfj`]Yf`h`k`]fX``5i W`X]Y`?`c`b`X]`h`c`f`Y]
GW`f`Y]V`Yf`n`À`h`ni` `X`Yb`; Y`Y]a` h]`d`d`g`ž`k`c`a` Ub`Z`f]g`W`[`]Y`V`U`W`_`Y`b`Y`
D`À`h`W`X`Y`b`i` b`X`G`h`f`i` X`Y`[`]Y`b`]Y`»`Y`b`_`U`b`b`"

* ``@c`_`U`Y`; Y`h`f`À`b`_`Y`

B`U`h`Ø`f`]W`X`[`]Y` \`Ø`f`h`ni` `Y]b`Ya` `[`]Y`i` b[`]Y`b`Y`b` `9`gg`Y`b` `Ui` W`X`U`g`f`]W`X`h][`]Y`
; Y`h`f`À`b`_` `` ð`X`Y`f`G`h`U`X`h`[`]V`h`Y`g`a` Y` \`f`Y`f`Y` `7`f`U`Z`h`6]Y`f`!`6`f`U`i` Y`f`Y]Y`b`ž`X]Y`
`Ø`g`h]W`X`Y` `6]Y`f`Y` `Ub`V]Y`h`Y`b``8`U`g`6`f`U`i` \`U`i` g`; Ò`h`h]b[`]Y`b` `]gh`V`Y``U`b`b`h`
Z`Ø`f`g`Y]b` \`U`i` g`Y][`]Y`b`Y`g`K`]Y`»`V]Y`f`i` b`X` `Ub`X`Y`f`Y` `6]Y`f`j` U`f]U`h]c`b`Y`b``8]Y`
6`f`Y`b`b`Y`f`Y]`6`f`U`i` B`]V]Y`h`Y`h`ni` X`Y`a` `j`c`f`C`f`h` \`Y`f[`]Y`g`h`Y` ``h`Y`G`W`b`À`d`g`Y`
i` b`X`@]_`Ø`f`Y` `Ub`ž`X]Y` `b`U`W` `Y]b`Ya` `[`]i` h`Y`b` `9`gg`Y`b` `i` b`V`Y`X]b[`]h`d`f`c`V]Y`f`h`
k`]Y`f`X`Y`b` `g`c` ``h`Y`b`"

+``; U`g`h`f`c`b`c`a`]g`W`X`Y` `9]`Y`b`h`g`

; Ò`h`h]b[`]Y`b` `j`Y`f`U`b`g`h`U`h`Y`h` `Ui` W`X` `j`Y`f`g`W`X]Y`X`Y`b`Y` `i` ``]b`U`f]g`W`X`Y` `9]`Y`b`h`g`ž`
X]Y` `a` Ub` `b]W`X`h`j`Y`f`d`U`g`g`Y`b` `g`c` ``h`Y``6`Y]g`d]Y`g`k`]Y`g`Y`Z]b`X`Y`h` `Y`X`Y`b`
G`c`a` `a`Y`f`X`U`g`; Ò`h`h]b[`]Y`f`G`h`f`Y`Y`h`:`c`c`X`:`Y`g`h]j`U` `g`h`U`h`ž`k`c` ``c`_`U`Y`
?`Ø`W`X`Y`i` b`X` `9`gg`Y`b`g`g`h`À`b`X`Y`]\`f`Y`?`f`Y`U`h]c`b`Y`b` `d`f`À`g`Y`b`h]Y`f`Y`b``<`]Y`f`_`U`b`b`
a` Ub` `Y]b`Y`J`]Y`n`U` \``j`c`b` `]b`h`Y`f`b`U`h]c`b`U`Y`b` `G`d`Y]g`Y`b` `d`f`c`V]Y`f`Y`b`i` b`X`X]Y`
J]Y`Z`U`h`X`Y`f`K`c` \`b`n]a` `a`Y`f`_`i` `h`i`f`Y`f`Y`V`Y`b`"

ð`g[`]Y`g`U`a` `h]g`h; Ò`h`h]b[`]Y`b` `b]W`X`h`b`i` `f`Y]b`Y`G`h`U`X`h`Z`Ø`f`K`]gg`Y`b`g`W`U`Z`h`
i` b`X` `6]`X`i` b[`]ž`g`c`b`X`Y`f`b` `Ui` W`X` `Y]b` `k` U` \`f`Y`g` `D`U`f`U`X]Y`g`Z`Ø`f`
:`]Y]b`g`W`X`a` Y`W`_`Y`f``9[`]U`ž`c`V` `a` Ub` `Y]b` `[`]Ya` Ø`h]W`X`Y`g` `5`V`Y`b`X`Y`gg`Y`b` `d` `U`b`h`
c`X`Y`f`Y]b`Z`U`W` `b`i` `f`Y]b` `G`h`Ø`W`_`?i` W`X`Y`b` `]b` `Y]b`Ya` ` `7`UZ`Å`[`]Y`b`]Y`»`Y`b`
a` Ò`W`X`h`Y`ž`]b`; Ò`h`h]b[`]Y`b`Z]b`X`Y`h`g]W`X`Z`Ø`f` `Y`X`Y`b`; Y`g`W`X`a` U`W`_`Y`h`k`U`g`
D`f`c`V]Y`f`Y`b`G]Y`g`Y`V`g`h`X]Y` `i` ``]b`U`f]g`W`X`Y`b`<`][` \``][` \`h`g`i` b`X` ``U`g`g`Y`b` `G]Y`
g]W`X` `j`c`b`X`Y`f`J]Y`Z`U`h`i` b`X` `E`i`U`]h`À`h`X`Y`f` `F`Y`g`h`U`i`f`U`b`h`g`Ø`V`Y`f`f`U`g`W`X`Y`b` `

8]Y '[fØbY 'C UgY. 'DUf_g'i bX 'B Uhi fYf`YVb]ggY
fi bX'i a ; Òhh]b[Yb

; Òhh]b[Yb]gh'b]Wk'h'bi f'ZØf'gY]bY '\]ghc f]gWkY '5`hghUXhi bX'gY]bY
U_UXYa]gWkY '9I nY`Ybn`VY_Ubbhž'gcbXYfb'Ui Wk`ZØf'gY]bY
k i bXYfgWk ÒbYb'DUf_g'i bX'bUhi fbU\Yb'9f\c'i b[g[YV]YhY"" ð'i bX
i a 'X]Y'GhUXh'[]Vh'Yg'nU\`fY]WkY '[fØbY 'C UgYbž'X]Y'gck c\`
9]b\Y]a]gWkY 'U`g'Ui Wk`6Ygi WkYf'ni a '9bhgdUbbYb'i bX'9f_i bXYb
Y]b`UXYb"<]Yf'g]bX'Y]b][Y'XYf'VYghYb'C fhYž'i a 'X]Y'B Uhi f'jb
; Òhh]b[Yb'i bX'i a [YVi b['ni '[Yb]Y»Yb"

%" '8 Yf'5`hY '6c hUb]gWkY'; UfhYb

8 Yf'5`hY '6c hUb]gWkY'; UfhYb'XYf'i b]j Yfg]hÀh'; Òhh]b[Yb'i]gh'Y]b
k U\`fYg ð k Y`i bX'V]YhYh'Y]bY'VYY]bXfi W_YbXY'J]Y'ZU'h'Ub
DZUbnyb'Ui g'j YfgWk]YXYbYb'?`]a UncbYb"<]Yf'Z]bXYh'a Ub.

- , VYf'%"\$ \$\$ 'DZ'UbnybUfhYb. 'J cb'hfcd]gWkYb'DZUbnyb
V]g'\]b'ni 'Y]b\Y]a]gWkYb'; Yk ÀWk'gYb"
- K i bXYfgWk ÒbY'H\Ya Yb[ÀfhYb. 'Ni 'XYb'<]['\][\hg
[Y\ ÒfYb'X]Y'5fnyb]dZUbnybgUa a 'i b['i bX'XYf
GhY]b[UfhYb"
- F i \][Y'GdUn]Yf[Àb[Y. 'NU\`fY]WkY'K Y[Y'UXYb'ni
Y]bYa 'YbhgdUbbhYb'Fi bX[Ub['Y]b"

6YgcbXYfg]a : fØ\U\`f'i bX'Gca a Yf'V`Ø'h'XYf'; UfhYb']b'j c`Yf
DfUWk'hi bX'n]Y\hj]Y'Y'6Ygi WkYf'Ub"

&" '8]Y 'A i g[_]bgY`']a '?]YggYYdUf_

8 Yf'?]YggYYdUf_]gh'Y]b'VY`]YVhYf'C fh'ni a 'GWk]a a Ybž
GcbbYbVUXYb'i bX'D]W_b]W_Yb" '8 Yf'DUf_'nY]Wk'byh'g]Wk'Xi fWk'XYb
?]YggYY'Ui gž'XYf'Y]b']XYU'Yg'B U\Yf\c'i b[gn]Y`']gh"<]Yf'[]Vh'Yg.

- 9]b '[fc» Yg'GhfUbXUfYU'. 'DYfZY_h'ni a '9bhgdUbbYb'i bX
ZØf'gdcfh]WkY '5_hj]hÀhYb"
- J YfUbghU'hi b[Yb. '8]Y 'A i g[_]bgY`'k]fX'fY[Y'a À»]['ZØf

?cbnYfhY'i bX`_i`hi fY`Y`9j Ybhg`[Ybi hnh"

- K UbXYfk Y[Y. Fi bX'i a`XYb`GYY`[]VhYg'nU\`fY]WXY
K Y[Y`ZØf`æ[[Yf'i bX`GdUn]Yf[Åb[Yf"

' "8 Yf`GhUXhk U`X` ; Òhh]b[Yb

8 Yf`GhUXhk U`X`]gh`Y]b`Yfj cffU[YbXYg`N]Y`ZØf`BUhi f`]YV\UVYf'i bX
K UbXYfVY[Y]ghYfhY"<]Yf`_Ubb`a Ub`]ba]hYb`j cb`6Åi a Yb`i bX
BUhi f`YbhgW`Yi b][Yb`i bX`X]Y`Zf]gWXY`@ Zh[Yb]Y»Yb"<][\`][\hg
]a`GhUXhk U`X`g]bX.

- J]Y`ZU`h`]b`XYf` : `cfU`i bX` : Ui bU. `8 Yf`K U`X`VY\YfVYf[h
nU\`fY]WXY`H]YfUfhYb`i bX`Y]bY`J]Y`nU\`j cb`6Ui a UfhYb"
- : U\ffUX!`i bX`K UbXYfk Y[Y. `XYU`ZØf`FUXhci fYb`i bX
GdUn]Yf[Åb[Y`Xi fW`X]Y`k i bXYfgW`ÒbYb`@UjXgW`UZhYb"
- K]`X[Y\Y[Y. `9]b`_`Y]bYf`6YfY]W`XYg`K U`XYg`k]fX`U`g
K]`X[Y\Y[Y`[Ybi hnh`i bX`]gh`ZØf` : Ua`]Yb`VYgcbXYfg
]bhYfYggUbh"

("8 Yf`6chUb]gWXY` ; UfhYb`XYf`I b]j Yfg]hÅh
; Òhh]b[Yb

6Ygi WXYf`_ÒbbYb`]a`6chUb]gWXYb` ; UfhYb`XYf`I b]j Yfg]hÅh`X]Y
GW`Òb`Y]h`XYf`DZUbnybk Y`h`YbhXYW`_Yb`"8]YgYf` ; UfhYb`]gh`b]W`h
bi f`ZØf`K]ggYbgW`UZhYf`]bhYfYggUbh`ž`gcbXYfb`Ui W`ZØf`X]Y`VfY]hY
² ZZbh]W`_Y]h

- @Y\ffY]WXY` : Ø\fi b[Yb. `FY[Y`a Å»][`k YfXYb
: Ø\fi b[Yb`Ub[YVchYbž`X]Y`]bhYfYggUbhY``Zcfa Uh]cbYb
ØVYf`X]Y`DZUbnyb`i bX`XYfYb`J Yfk YbXi b[`j Yfa]hY`b"
- J YfUbghU`hi b[Yb. `8 Yf` ; UfhYb`] YfUbghU`hY`cZh
K cf`g\cdg`i bX`J cfhfÅ[Y"
- 5`hYf`6Ui a VYghUbX. `BYVYb`VchUb]gWXYb`GW`Åhnyb`[]Vh
Yg`VYY]bXfi W`_YbXY`U`hY`6Åi a Yž`X]Y`Y]bYb`6Ygi W`k Yfh
g]bX"

) "8 Yf`æ\Ubb]gd`Uhn`]a`< YfnYb`XYf`GhUXh

8Yf'æ\Ubb]gd`Uhn]gh`Y]b`]Xm`]gWXYf`Cfh]a`<YfnYb`; Òhh]b[Ybgž
]XYU`ni a`9bhgdUbbYb`ni`YXYf`đ\`fYgnY]h`8Yf`D`Uhn`V]YhYh

- 6Åb_Y`i`bX`; fØbZ`ÅWXYb.`9]b`dYfZY`_hYf`Cfhž`i`a`Y]b
6i`W`ni`YgYb`cXYf`Y]bZUW`X]Y`GcbbY`ni`[Yb]Y»Yb"
- ?`i`hi`fY`Y`5b[YVchY.`FY[Y`a`À»][`Z]bXYb`_\`Yf`_`Y]bY
A`Åf`_hY`i`bX`; YghY`ghUhh"
- <]ghcf]gWXY; YVÅi`XY.`I`a`[YVYb`j`cb`W`Ufa`UbhYb
; YVÅi`XYb`V]YhYhXYf`D`Uhn`Y]bY`a`U`Yf]gWXY`?`i`]ggY"

*`"5i`gZ`Ø[Y`]b`X]Y`B`Uhi`f.`<`Ufn`i`bX`I`a`[YVi`b[

K`Yf`VYfY]h]ghž; Òhh]b[Yb`ni`j`Yf`UggYbž`Z]bXYh]b`XYf`I`a`[YVi`b[
k`i`bXYfgW`ØbY`@UbXgW`UZhYb`i`bX`B`Uhi`fgW`i`hn[YV]YhY`"9]b`_i`fnYf
5i`gZi`[`]b`XYb`<`Ufn`_`Ubb`g]W`_`c`b`Yb`" <]Yf`g]bX`Y]b][Y
<][`\\][`hg.

- K`UbXYfi`b[Yb`Ui`Z`XYb`6fcW`_Yb.`8Yf`_\`ØW`ghY`;]dZY`
]a`<`Ufn`V]YhYhgdY`_hU`_i`_`ÅfY`5i`gg]W`hYb`i`bX`]gh`Y]b
VY`]YVhYg`K`UbXYfn]Y`"
- 8]Y`K`Yfb][Yf`ØXYf`5`hghUXh.`9]bY`FY]gY`]b`X]Y
k`i`bXYfgW`ØbY`5`hghUXh`j`cb`K`Yfb][YfcXY`]gh`gY`f
Ya`dZY`\`Ybgk`Yfh"
- B`Uhi`fgW`i`hn[YV]YhY.`9f`_i`bXYb`G]Y`X]Y`i`bVYfØ`fhY
B`Uhi`f`XYg`<`UfnYg`a`]hY]bYf`J]Y`nU`\`j`cb`K`UbXYfk`Y[Yb"

æg[YgUa`h`V]YhYh; Òhh]b[Yb`i`bX`X]Y`i`a`Y[YbXY`FY[]cb`Y]bY
: Ø`Y`j`cb`B`Uhi`fYf`YVb]ggYb`"J`ca`V`chUb]gWXYb`; UfhYb`V]g`\]b`ni
XYb`Yb`hgdUbbYbXYb`; fØbZ`ÅWXYb`]a`GhUXhk`U`Xž`X]Y; Y`Y[Yb`Y]hž
X]Y`B`Uhi`f`ni`[Yb]Y»Ybž`]gh`b]Y`k`Y]h`Yb`hZYfbh`C`V`G]Y`Y]b
GhUXhVYk`c`b`Yf`cXYf`Y]b`6Ygi`W`Yf`g]bXž`X]Y`[fØbY`C`UgY`fi`bX`i`a
; Òhh]b[Yb`_`ÅXh`G]Y`Y]bž`X]Y`Zf]gWXY`@`Zhi`bX`X]Y`fi`\\[Y
5ha`cgd`_`ÅfY`ni`[Yb]Y»Yb"

K`]ggYb`gW`UZh`i`bX`HfUX]h]cb.`8]Y`I`b]j`Yfg]h`Åh
; Òhh]b[Yb`_\`Ui`hb`U`\`Yf`YVYb

8]Y; Ycf[!5i`[i`gh!`I`b]j`Yfg]h`Åh; Òhh]b[Yb`]gh`b]W`h`bi`f`Y]bY

XYf`À`hYghYb`I`b]j`Yfg]h`hYb`8`Yi`hgW`UbXgž`gcbXYfb`Ui`W`Y]b
di`g]YfYbXYf`C`fh`XYf`K`]ggYbgW`UZh`i`bX`HfUX]h]cb";`Y[`f0bXYh]a
š\`f`%+`(`ž`n]Y\`h`X]Y`I`b]j`Yfg]h`h`gY]h`š\`f\`i`bXYfhYb`Ghi`XYbhYb
i`bX`:`c`fgW`YbXY`Ui`g`XYf`[`UbnYb`K`Y`h`Ub`"A`]h]\`fYa
VYY]bXfi`W`_YbXYb`7`Ua`di`g`i`bX`XYb`j`]Y`Z`h][`Yb
:`c`fgW`i`b[`g]bgh]hi`h]cbYb`V]YhYh`g]Y`nU\`fY]W`Y`A`0[`]W`_Y]hYbž`X]Y
U`_UXYa`]gW`Y`5`ha`c`gd`\`fY`\`Ui`hbU\`ni`Yf`YVYb"

9]b`UVgc`i`hYg`<][`\`][`\h`VY]`Y]bYa`6`Ygi`W`]b`;`0hh]b[`Yb`]gh`XUg`
I`b]j`Yfg]h`h`g`a`i`gYi`a`"("<]Yf`_Ubb`a`Ub`]b`X]Y`;`YgW`]W`hY`XYf`
I`b]j`Yfg]h`h`Y]b`hUi`W`Yb`i`bX`a`Y`\`f`0VYf`\`fY`VYXYi`hYbXYb
k`]ggYbgW`UZh`]W`Yb`9`bhXYW`_i`b[`Yb`YfZU\`fYb`"8`]Y
5i`gghY`i`b[`ggh0W`_Y`fY]W`Yb`j`cb`\`]ghc`f]gW`Yb`a`YX]n]b]gW`Yb
#ghfi`a`YbhYb`V]g`\]b`ni`ZUgn]b]YfYbXYb`GUa`a`i`b[`Yb`ni`f
A`Uh\`Ya`Uh]_`i`bX`D\`mg]_`"8`Yf`9]bhf]hh`]gh`c`Zi`ZfY]ž`k`Ug`XUg`A`i`gYi`a
ni`Y]bYa`]XYU`Yb`N]Y`Z0f`6`X`i`b[`g\`i`b[`f][`Y`a`UW`h"

9]b`k`Y]hYfYf`C`fh]j`cb`6`YXYi`hi`b[`]gh`X]Y`5`hY`5i`Už`Y]b
dfUW`hj`c`Yf`GUU`ž`XYf`g]W`d`YfZY`_h`Z0f`?`cbnYfhY`i`bX
k`]ggYbgW`UZh`]W`Y`J`c`fhf`À[`Y`Y][`bYh`"8`]Y`5i`U`VY[`Y]ghYfh`a`]h]\`fYf
Y`Y[`Ub`hYb`5`fW`]hY`_hi`fi`bX`XYa`VYgcbXYfYb`7`\`Ufa`Y
j`Yf[`Ub[`YbYf`NY]hYb`"6`Y]gdYn]Y`Yb`J`YfUbghU`hi`b[`Yb`_Ubb`a`Ub
\`Ui`hbU\`Yf`YVYbž`k`]Y`K`]ggYb`i`bX`HfUX]h]cb`Ui`W`\`Yi`hY`bcW`]b
;`0hh]b[`Yb`[`Y`YVh`k`YfXYb"

:`0f`U`Y`#`hYfYgg]YfhYb`Ub`B`Uhi`fk`]ggYbgW`UZhYb`]gh`Y]b`6`Ygi`W`XYf
;`0hh]b[`Yf`6`c`h`Ub]gW`Yb`;`UfhYb`Y]b`A`i`gg`"8`]Y`,`VYf`&\$\$`š\`fY
U`hY`5b`U[`Y`VY\`Y]a`UhYh`nU\`fY]W`Y`YI`ch]gW`Y`DZUbnYbUfhYb`i`bX
]gh`Y]b`@UVcf`Z0f`:`c`fgW`i`b[`i`bX`@Y\`fY`"<]Yf`_Ubb`a`Ub`[`Ya`0h]W`
gdUn]YfYb`[`Y\`Yb`i`bX`[`Y]W`nY]h][`X]Y`J`YfV]bXi`b[`nk`]gW`Yb
K`]ggYbgW`UZh`i`bX`B`Uhi`f`[`Yb]Y»`Yb"

8]Y`I`b]j`Yfg]h`h`h;`0hh]b[`Yb`\`Uh`Ui`W`Y]bY`nU\`fY]W`Y`5`bnU\`Ub`
6]V`]c`h\`Y`_Ybž`X]Y`U`g`k`U\`fY`G`W`Uhn`_Ua`a`Yfb`XYg`K`]ggYbg
[`Y`hYb`"8`]Y`I`b]j`Yfg]h`h`g`V]V`]c`h\`Y`_`;`0hh]b[`Yb`]gh`Y]bY`XYf
[`f0»`hYb`6]V`]c`h\`Y`_Yb`]b`8`Yi`hgW`UbX`i`bX`V]YhYh`Y]bY
i`a`ZUb[`fY]W`Y`GUa`a`i`b[`À`hYfYf`i`bX`a`cXYfbYf`K`Yf`_Y`"G]Y`]gh
Y]b`VY`]YVhYf`C`fh`Z0f`Ghi`XYbhYb`i`bX`:`c`fgW`YbXYž`X]Y]b`fi`\`][`Yf`

5ha cgd\ÅfY`YfbYb`i bX`UfVY]hYb`a ÒW`hYb`"

Ni gÀh`]W`ni`XYb`i b]j Yfg]hÅfYb`9]b]W`hi b[Ybž`]gh; Òh]b[Yb
Ui W`XYf`GW`Ui d`Uhn`nU`fY]W`Yf`k]ggYbgW`UZh`]W`Yf`HU[i b[Yb
i bX`?cb[fYggY`>XYg`>U`f`Z]bXYh`\\Yf`X]Y` ; Òh]b[Yf
I b]j Yfg]hÅhg[YgY`gW`UZh`ghUhh`X]Y` : cfgW`Yf`i bX` : UW`Yi hY`Ui g
j YfgW`]YXYbYb`8]gn]d`]bYb`ni gUa`a YbVf]b[h`8]YgY`9] Ybhg`V]YhYb
XYb`dYfZY`hYb`F`U`a Ybž`i a`g]W`ØVYf`U`hi Y`Y
: cfgW`i b[gYf[YVb]ggY`Ui gni hUi gW`Yb`i bX`BYh`nk Yf`Y`ni
_bØdZYb`"

5i W`X]Y`K]ggYbgW`UZhgfY[]cb` ; Òh]b[Yb`\\Uh`g]W`YhUV`]Yfh`
G]Y`]gh`HY`Y`]bYg`BYh`nk Yf`_g`j cb`&gh]hi h]cbYbž`X]Y`g]W`Ui Z
Gd]hnYbZc`fgW`i b[`]b`6YfY]W`Yb`k]Y`A`YX]n]bž`6]c`c[]Yž`i bX
&Zc`fa`Uh`_`gd`Yn]U`]g]Yfh`\\UVYb`>`&`X]YgYf`F`Y[]cb`k]fX`X]Y
J`YfV]bXi b[`nk]gW`Yb`U`UXYa`]gW`Yf`5i gV]`Xi b[`i bX`dfU`_h]gW`Yf`
5bk YbXi b[`VYgcbXYfg`XYi h]W`ž`k Ug`b]W`h`bi`f`ZØf`Ghi`X]YfYbXYž
gcbXYfb`Ui W`ZØf`i bhYfbY`a Yb`j`cb`J`cfhY`]`]gh`"

8]Y`I b]j Yfg]hÅh`i bX`X]Y`GhUXh`V]YhYb`Ui W`² ZZYb`h`]W`Y`J`c`fhf`Å[Y`
i bX`GYa`]bUfY`Ubž`X]Y`c`Zi`_cghYb`cg`g]bX`"6Y]gd]Y`Y`g]bX`X]Y
F`Y]`Y` ; Òh]b[Yb`@W`hi`fYg`ž`]b`XYf`B`cVY`dY]ghf`Å[Yf`i bX
fYbca`a`]YfhY`K]ggYbgW`UZh`Yf`]\fY` : cfgW`i b[gYf[YVb]ggY
df`ÅgYbh]YfYb`<]Yf`_Ubb`Y`XYfž`i bUV`\\Åb[] [`j`cb`?Yb`hb]ggYb`cXYf
<]bhYf[fi bXž`]b`X]Y`ZUgn]b]YfYbXY`K`Y`h`XYf`K]ggYbgW`UZh
Y]bhUi W`Yb`"

GY`Ybgk`ØfX][`_Y]h	6YgW`fY]Vi b[² ZZbi b[gnY]hYb
I b]j Yfg]hÅhga`i`gYi`a	<]ghcf]gW`Y 5i`gghY`i`b[Yb`ni`f K]ggYbgW`UZh	8]!Gc.`%\$!%+`I`\\f
5`hY`5i`U	?`c`bnYfhY`i`bX J`c`fhf`Å[Y`]b \\]ghcf]gW`Ya 5a`V]YbhY	J`Uf]UVY` J`YfUbghU`hi`b[Yb dfØZYb
6`chUb]gW`Yf` ; UfhYb	DZUb`nYbj`]Y`ZU`h`i`bX 9f`\\c`i`b[H`Å[`]W`.`-`!%,`I`\\f

Ni gUa a YbZUggYbX`Āggh'g]W`gU[Ybž'XUgg'X]Y`i b]j Yfg]hĀh
; Òhh]b[Yb`b]W`h`bi f`Y]b`C fh`XYg`@YfbYbg`i bX`XYf` : c fgW`i b[`]ghž
gcbXYfb`Ui W`Y]bYb`YVYbX][Yb`HY]`XYf`GhUXh`_i `hi f`Ui ga UW`h"
K Yf`g]W`ZØf`K]ggYbgW`UZh`i bX`HfUX]h]cb`]bhYfYgg]Yfhž`k]fX`]b
; Òhh]b[Yb`Ui Z`gY]bY`?cghYb`_ca a Yb`"9[U`cV`VY]`Y]bYa
GdUn]Yf[Ub[`ØVYf`XYb`7Ua di gž`XYa`6Ygi W`Y]bYg`A i gYi a g
cXYf`XYf`HY]`bU`a Y`Ub`Y]bYf`ÒZYbh]W`Yb`J YfUbghU`hi b[`X]Y
GhUXh`nY][hž`k]Y`ghUf`_`Y]Yf`K]ggYbgW`UZh`i bX`HfUX]h]cb
a]hY]bUbXYf`j Yfk cVYb`g]bX`"K Y]hYfY`bZcfa Uh]cbYb`ØVYf`X]Y
6Ui ghY]bY`XYf`i b]j Yfg]hĀhZ]bXYb`G]Y`Ui Z`XYf`cZ]n]Y`Yb`K YVg]hY
XYf`i b]j Yfg]hĀh"; Òhh]b[Yb`"

? i `hi fY`Y`J YfUbghU`hi b[Yb.` : Ygh]j U`g`i bX
9j Yb hg`]b`XYf`F Y[]cb

; Òhh]b[Ybž'X]Y`di `g]YfYbXY`i b]j Yfg]hĀhgghUXhž`U`h] jY`a Y`f`ni
V]YhYb`U`g`bi f`]\fY`VYY]bXfi W`YbXY` ; YgW`]W`hY`i bX`5`_UXYa]gW`Y
HfUX]h]cb`"X`XYg`X`f`j Yfk UbXY`h]g]W`X]Y`GhUXh]b`Y]b`YVYbX][Yg
NYbhf`i a`ZØf`?i`hi`f`i`bX`?i`bghž`k`c`nU`fY]W`Y`J`YfUbghU`hi`b[`Yb
i`bX` : Ygh]j`U`g`6Ygi`W`Yf`Ui`g`bU`i`bX`ZYfb`Ubn]Y`Yb`"8]YgY
9fY][`b]ggYž`X]Y`cZ`h`Y]bY`J]Y`ZU`h`Ub`?i`bghZcfa`Yb`i`bX`_fYU]h]`Yb
5i`gXfi`W`gZcfa`Yb`d`f`ĀgYbh]YfYbž`g]bX`b]W`h`bi`f`ZØf`9]b`Y]a]gW`Yž
gcbXYfb`Ui`W`ZØf`Hci`f]ghYb`Y]b`hc`Yg`9f`YVb]g"

9]bYf`XYf`VY`_Ub`bhYghYb`<Ò\Ydi`b`_hY`]a`J`YfUbghU`hi`b[`g`_U`YbXYf
]gh`XUg` ; Òhh]b[`Yf`@]hYfUhi`f`YfVghž`XUg`]b`XYf`F`Y[`Y`]a`C`_hc`VYf
ghUhhZ]bXYh`"8]YgYg` : Ygh]j`U`Vf]b[`h`b]W`h`bi`f`5i`hc`fYb`i`bX`@YgYf
ni`gUa`a`Ybž`gcbXYfb`V]YhYh`Ui`W`@Ygi`b[`Ybž`K`cf`_g`l`cdg`i`bX
8]g`_i`gg]cbgfi`bXYb`Ub`"6YgcbXYfg`VYfØ`a`h`g]bX`X]Y
f ; UghUi`hc`fYb`f`ž`X]Y`fYbca`a`]YfhYghYb`G`W`f]ZhghY`Yf`Ui`g`[`Ubn
8Yi`hgW`_UbX`i`bX`XUfØVYf`_\]bUi`g`Ubn]Y`Yb`"9g`]gh`Y]bY
\Yfj`cffU[`YbXY` ; Y`Y[`Yb`Y]hž`]b`bYi`Y`]hYfUf]gW`Y`K`Y`hYb
Y]bni`hUi`W`Yb`i`bX`g]W`a`]h ; `Y]W`[`Yg]bbhYb`Ui`gni`hUi`gW`Yb"

p8Uhi`a`p`J`YfUbghU`hi`b[`p`6YgW`fY]Vi`b[`p

p p !p

p

pC`_hc`VYf`p ; Òhh]b[`Yf`@]hYfUhi`f`YfVgh`p`9]b` : Ygh`XYf`@]hYfUhi`f`a`]h

@Ygi b[Ybž'K cf_g\cdg'i bX'a Y\ f" p
pA U]V]g'ž b]p; Òhh]b[Yf'?'bXYf! 'i bX'ž [YbXVi W\ a YggY'p6ØW\Yf
ZØf'† b[Y'@YgYf'i bX'_fYUh]j Y'K cf_g\cdg"p
p5i [i gh'p; Òhh]b[Yf'žUnnZYgh]j U'pžUnna i g]_j cb'c_U'Ya 'HU'Ybh
V]g'ni 'j]bhYfbUh]cbU'Yb'; fØ» Yb" p

9]b'k Y]hYfYg'<][\'] [\h']gh'X]Y'; Òhh]b[Yf'?'bXYf! 'i bX
ž [YbXVi W\ a YggYž'X]Y'ja 'A U]cXYf'ž b]ghUhhZ]bXYh'i bX'g]W\
[Yn]Y'h'Ub'† b[Y'@YgYf'f]W\hYh"8]Y'A YggY'V]YhYh'Y]bY'D'UhhZcfa
ZØf'B UW\k i W\gUi hcfYb'i bX'≡i ghfUhcYbž'\fY'K Yf_Y'ni
dfÄgYbh]YfYb"?'bXYf'\UVYb'X]Y'A Ò['j]W\ _Y]hž'\fY
@]YV'j]b[gUi hcfYb'ni 'hfYZZYb'i bX'Ub'j YfgW\]YXYbYb'K cf_g\cdg
hY]ni bY\ a Ybž'X]Y'\fY'@YgY'i gh'i bX'?'fYUh]j]hÄh'UbfY[Yb"

≈a ' <Ui h'XYg'Gca a Yfh\YUhYfgž'XUg'j]b'XYf'F Y[Y''ja '5i [i gh
ghUhhZ]bXYhž'j Yfk UbXY'h'g]W\ 'XYf'5i » Ybgd]Y'd'Uhn'j]b'Y]b
: fY]i Zh\YUhYf" <]Yf'k YfXYb'gck c\''_Ugg]gW\Y'GhØW_Y'U'g'Ui W\
a cXYfbY'žbhYfdYhUh]cbYb' [YZY]Yfh'9g'j]gh'Y]bY'Ui g[YnY]W\ bYhY
; Y'Y[Yb\Y]hž'i a 'XYb'NUi VYf'XYf'8 UfghY''YbXYb'?'i bghi bhYf
ZfY]Ya ' <]a a Y'ni 'Yf'YVYb" C Zha U'g' []Vh'Yg'Ui W\ '5b[YVchY'ZØf
: Ua]'j]Ybž'VY]XYbYb'_]bXYfZfYi bX'j]W\Y'GhØW_Y'Ui Z[YZØ\fh'k YfXYb"

9]b'k Y]hYfY'VYa Yf_Ybgk YfhY'J YfUbgU'hi b['j]gh'XUg'; Òhh]b[Yf
žUnnZYgh]j U'ž'XUg'A i g]_j]YV\UVYf'Ui g'XYf' [Ubnyb'F Y []cb'Ubn]Y\h'
8]YgYg': Ygh]j U'ž'XUg'ja '5i [i gh'ghUhhZ]bXYhž'V]YhYh'Y]bY'D'UhhZcfa
ZØf'j]bhYfbUh]cbU'Y'i bX'c_U'Y'žUnn_Øbgh'Yfž'X]Y'Y]b
UVk YW\g'i b[gfY]W\Yg'Dfc [fUa a 'V]YhYb"6Ygi W\Yf'_ØbbYb'g]W\
Ui ZgdUbbYbXY'5i Zh]hhYž'žJa !GYgg]cbg'i bX'K cf_g\cdg'ZfYi Ybž
X]Y'XUg'\Ufa cb]gW\Y'Ni gUa a Ybgd]Y'j cb'A i g]_i bX
; Ya Y]bgW\UZh'ZØfXYfb'i bX'X]Y'VYgcbXYfY'5ha cgd\ÄfY'XYg'žUnn
nY'YVf]YfYb"

Ni gÄhn'j]W\ 'ni 'X]YgYb'Ä\ f'j]W\Yb': Ygh]j U'g' []Vh'Yg'nU\ 'fY]W\Y
_Y]bYfY'c_U'Y'9j Ybhgž'X]Y'cZh'X]Y'?'i 'hi f'i bX'HfUX]h]cb'XYf
F Y []cb'k]XYfgd]Y[Y'b" A Äf_hYž'?'i bghUi gghY''i b[Ybž
H\YUhYfUi ZØ\fi b[Yb'i bX'A i g]_ZYgh]j U'g'k YfXYb'fY[Y'a Ä» []
Xi fW\ [YZØ\fh'i bX'hfU[Yb'XUni 'VY]ž'X]Y'j]Y'ZÄ'h][Yb'_i 'hi fY''Yb
: UW\hYb'XYf'GhUXh'ni 'dfÄgYbh]YfYb"9]b'k Yfhj c''Yf'A U_Yf']gh'XYf

?i bgh! i bX' < UbXk Yf_Yfa Uf_hžXYf'fY[Y'a Å»][']b'XYf' ðbYbghUXh
ghUhhZ]bXYh'i bX' _fYUh]j Y'DfcXi _hY' j cb' `c_U'Yb'? ØbghYfb' i bX
< UbXk Yf_Yfb' j Yf_Ui Zh"

8]Y'A i gYi a gbUWk h]gh'Y]b'k Y]hYfYg'Ui ZfY[YbXYg'9fY][b]g']b
; Òhh]b[Yb'"8]YgY'Y]bn][Ufh][Y'J YfUbgHU'hi b[' `ÀXh'XUni 'Y]bž'X]Y
A i gYYb' i bX'; U'Yf]Yb'XYf'GhUXh'bUWk '9]bVfi Wk'XYf'8i b_Y'\Y]h'ni
Yf_i bXYb'" : Ugn]bUh]cb'di f'Yfk UfhYh'X]Y'6Ygi WkYf. '5i gghY'`i b[Ybž
a i g]_U`]gWkY'8UfV]Yhi b[Yb' i bX'A]ha UWk!5_h]cbYb'gWkUZZYb'Y]b
i bj Yf[Ygg']WkYg'9f'YVb]g'ZØf'U'`Y'5'hYfg[fi ddYb"

K Yf'g]Wk'ZØf'X]Y'`c_U'Y'?i 'hi f']bhYfYgg]Yfhž'gc'`hY'Ui Wk'XYb
; Òhh]b[Yf'K Y] \bUWk hga Uf_h'b]Wk'hj YfdUggYb'"8]YgYf'hfUX]h]cbY'`Y
A Uf_hžXYf']b'XYf'5Xj YbhgnY]h'ghUhhZ]bXYhž'n]Y\h'nU'\fY]WkY
6Ygi WkYf'Ubž'X]Y'X]Y'ZYgh']WkY'5ha cgd\ÅfY' [Yb]Y» Yb' i bX
hmd]gWkY'k Y] \bUWk h]WkY'? Ògh]Wk_Y]hYb'dfcV]YfYb'a ÒWk hYb"
GhÅbXY'j Yf_Ui ZYb'\UbX[YZYfh][hY'; YgWkYb_Y' i bX'XYf'8i Zhj cb
; `Ø\k Y]b' i bX' [YVfUbbhYb'A UbXY'b'YfZØ'h'X]Y'@ Zh"

5VgWk']Y» YbX'`Àggh'g]Wk'gU[Ybž'XUgg'X]Y' _i 'hi fY'`Yb
J YfUbgHU'hi b[Yb']b'; Òhh]b[Yb'Y]bY' [fc» Ufh][Y'A Ò[']Wk_Y]h'g]bXž
]b'X]Y'`YVYbX][Y'5ha cgd\ÅfY'XYf'GhUXh'Y]bni hUi WkYb'"G]Y'V]YhYb
b]Wk'h'bi f'i bhYf\U'hi b[ž'gcbXYfb'Ui Wk'X]Y'A Ò[']Wk_Y]hž'g]Wk'a]h
XYf'`c_U'Yb'; Ya Y]bgWkUZh'ni 'j YfV]bXYb' i bX'X]Y'?i 'hi f']b']\fYf
fY]bYb': cfa'ni 'Yf'YVYb'"K Y]hYfY' ðZcfa Uh]cbYb'ni 'XYb
J YfUbgHU'hi b[Yb' i bX'HYfa]bYb'Z]bXYb'g]Wk'Ui ZXYf'cZZ]n]Y'`Yb
K YVgY]hY'j cb'; Òhh]b[Yb'"

9[U'ž'cV'G]Y'Y]b': Ub'j cb'@hYfUhi fž'A i g]_ž'H\YUhYf'cXYf'?i bgh
g]bX' ']b'; Òhh]b[Yb' []Vh'Yg']a a Yf'Yhk Ug'ni 'YbhXYW_Yb'`<c`Yb'G]Y
g]Wk' ÆfY'H]W_Yhg'i bX'Yf'YVYb'G]Y'X]Y' _i 'hi fY'`Yb'GWkÅhnYž'X]Y
X]YgY'WkUfa UbhY'GhUXh'ni 'V]YhYb'\Uh'

HU[YgUi gZØ[Y']b'X]Y' i a [YVi b[. '8]Y
gWk ÒbghYb'N]Y'Y'fi bX' i a ; Òhh]b[Yb

; Òhh]b[Yb']gh'b]Wk'h'bi f'Y]b'c'fh'a]h'\]ghc'f]gWkYb'; YVÅi XYb' i bX
Y]bYf'`YVYbX][Yb' i b]j Yfg]hÅž'gcbXYfb'Ui Wk'XYf']XYU'Y

5i g[Ub[gdi b_hZØf'i bj Yf[Ygg]WXY`HU[YgUi gZØ[Y`]b`X]Y
i a `]Y[YbXY`FY[]cb"<]Yf`g]bX`Y]b][Y`XYf`VYghYb`N]Y`YžX]Y`G]Y
k À\fybX`À\fyg`5i ZYbh\U`hg`]b`; Øhh]b[Yb`YbhXYW_Yb`gc`hYb"

%`XYf`B Uhi fdUf_`< Ufn

Bi f`Yhk U`Y]bY`Ghi bXY` : U\fhj`cb`; Øhh]b[Yb`YbhZYfbhž`V]YhYh`XYf`
B Uhi fdUf_`< Ufn`Y]bY`UhYa`VYfUi`VYbXY`?i`]ggY`ZØf`Ci`hXccf!
5_hj]]hÀhYb`"K UbXYfbž`FUXZU\fyb`i`bX`gc[Uf`K`]bhYfgdcfhg]bX`bi`f
Y]b][Y`XYf`9f`YVb]ggYž`X]Y`G]Y`\]Yf`Yfk`UfhYb"

- K UbXYffci`hYb.`8Yf`VYfØ\`a`hY`6fcW_Ybž`XYf`\`ØW`ghY
;]dZY`]a`< Ufnž`c`b`h`g]W`ZØf`Y]bYb`XYf
UhYa`VYfUi`VYbXghYb`5i`gV`]W_Y`]b`XYf`FY[]cb"
- GY\Yb`gk`ØfX][`_Y]hYb.`6Ygi`WXYb`G]Y`X]Y`a`mh\]gWXYb
< UfnYf`< YI`Ybgh]Y[`cXYf`X]Y`\]ghcf]gWXY`GhUXh
E`i`YX`]bVi`f[`a`]h`]fYb`[i`h`Yf\`U`hYbYb` : UW`k`Yf`\`Ài`gYfb"

&`X]Y`GhUXh`? UggY`

9hk U`(\$`?)`ca`YhYf`bcfXk`Ygh]W`j`cb`; Øhh]b[Yb`]Y[h`? UggY`ž
VY`_Ubbh`ZØf`XUg`VYY]bXfi`W_YbXY`6Yf[dUf`_`K`]`\Y`a`g\`Ø\Yž`XYf
ni`a`l`B`9G7C`!K`Y`h`i`hi`fYfVY`[Y\`Øfh`<]Yf`_`ØbbYb`G]Y`b]W`h`bi`f
X]Y`\Yff`]WXY`@UbXgW`UZh[Yb]Y»Ybž`gcbXYfb`Ui`W`ZUgn]b]YfYbXY
?i`bgh`i`bX`; YgW`]W`hY`Yf`YVYb"

- GW`c`gg`K`]`\Y`a`g\`Ø\Y.`9]b`Y]bXfi`W_gj`c`Yg`GW`c`gg
a`]h`?i`bghgUa`a`i`b[Ybž`XUg`Y]bYb`6Ygi`W`k`Yfh`]gh"
- <Yf`_i`Yg!GhUhi`Y.`J`cb`\]Yf`Ui`g`\UVYb`G]Y`Y]bYb
ZUbhUgh]gWXYb`6`]W`_Ui`ZX]Y`GhUXhi`bX`XYb`DUf`_"

'`"XUg`a`U`Yf]gWXY`8cfZ`< Ubb`"A`ØbXYb

8]YgYg`W`Ufa`UbhY`8cfZ`XUg`i`b[YZÀ\f`" \$`?)`ca`YhYf`gØX`]W`j`cb
; Øhh]b[Yb`]Y[hž`]gh`VY`_Ubbh`U`g`XYf`Ni`gUa`a`YbZ`i`gg`j`cb
K`YffU`i`bX` : i`XU`< Ubb`"A`ØbXYb`V]YhYh`Y]b`hc`Yg`5a`V]YbhY`a`]h
[YdZUghYfhYb`; UggYb`i`bX`\]ghcf]gWXYb`; YV`Ài`XYb"

- 5`hghUXh. `GW`YbXYfb`G]Y`Xi fW`X]Y`Yb[`Yb`; UggYb`a]h]\fYb`[i hYf\U`hYbYb`: UWk Yf_`Åi gYfb"
- K UbXYfk Y[Y.`8]Y`i a [YVi b[``ÅXh`ni`K UbXYfi b[Yb Yb`hUb[`XYf`: `ØggY`Y]bž`]XYU`ZØf`BUhi`f`]YV\UVYf"

(``XYf`GW`cggdUf_`6UX`Dmfa`cbh

9]b`k Y]hYfYg`c\`bYbXYg`N]Y``]gh`XYf`GW`cggdUf_`6UX`Dmfa`cbhž Yhk U`* \$`?`]ca YhYf`k Ygh]W`j`cb`; Øhh]b[Yb``8Yf`DUf_]gh`]XYU`ZØf Y]bYb`YbhgdUbbhYb`HU[``<]Yf`Z]bXYb`G]Y`nU`\fY]W`Y`K UbXYfi`i`bX GdUn]Yfk Y[Yž`X]Y`j`cb`k`i`bXYfgW`ØbYb`DZUb`nYb`i`bX`\]ghcf]gW`Yb ; YVÅi`XYb`[YgÅi`a`hig]bX"

- H\Yfa U`VÅXYf. `Bi`hnYb`G]Y`X]Y`; Y`Y[Yb\Y]hž`X]Y \Y]`YbXYb`H\Yfa`U`ei`Y`Yb`ni`[Yb]Y»Yb"
- DU`U]g`i`bX`; ÅfhYb. `6Yk`i`bXYfb`G]Y`XUg`dFUW`hj`c``Y DU`U]g`]a`DUf_]i`bX`X]Y`[i`h[YdZY[hYb`; ÅfhYb"

) ``XYf`F`Y]b`UfXgk`U`X

8Yf`F`Y]b`UfXgk`U`X`VYZ]bXYh]g]W`gØXk`Ygh]W`j`cb`; Øhh]b[Yb i`bX`]gh`Y]b`k`U`\fYg`DUfUX]Yg`ZØf`K UbXYfYf`i`bX`F`UXZU`\fYf``8]YgYf [fc»Y`K`U`X`V]YhYh`fi`\][Y`K`UbXYfk`Y[Y`i`bX`Y]bY`J]Y`ZU`h`Ub`: `cfU i`bX`: Ui`bUž`X]Y`bUhi`fVY[Y]ghYfhY`6Ygi`W`Yf`YfZfYi`Yb"

- K UbXYfk Y[Y.`9f`YVYb`G]Y`X]Y`nU`\fY]W`Yb Ui`g[YgW`]XYfhYb`K UbXYfk Y[Y`Xi`fW`i`bVYfØ`fhY`BUhi`f"
- 5VYb`hYi`Yf`ZØf`: Ua`]Yb. `8Yf`K`U`X`V]YhYh`Ui`W gdUbbYbXY`9f`YVb]gUb[YVchY`ZØf`X]Y`[Ub`nY`: Ua`]Yž`k`]Y ?`YhhYfdUf_g`i`bX`BUhi`fZØ`fi`b[Yb"

* ``X]Y`U`hYb`6i`f[Yb`]b`XYf`i`a [YVi`b[

9]b`5i`gZi [`ni`XYb`\]ghcf]gW`Yb`6i`f[Yb`]b`XYf`F`Y[]cb`]gh`Y]b A`i`gg``6i`f[Yb`k`]Y`X]Y`6i`f[`D`YggY`i`bX`X]Y`6i`f[GW`UfZYb`ghY]b`V]YhYb`Y]bYb`9]bV`]W_]b`X]Y`; YgW`]W`hY`XYf F`Y[]cb`i`bX`c`Zi`Ui`W`Y]bYb`ZUbhUgh]gW`Yb`5i`gV`]W_`ØVYf`X]Y @UbXgW`UZi"

- 6i f['D`YggY. '6Ygi WXYb`G]Y`X]Y`Fi]bYb`i bX`[Yb]Y» Yb`G]Y Y]bY`K UbXYfi b['Ui ZX]Y`Gd]hnY`XYf`6i f['a]h`c`Ya 5i gV`]W_"
- 6i f['GWX UfZYbghY]b. '8]YgY`6i f[']gh`VYgcbXYfg`dZY[`]WX Yf\U`hYb`i bX`ÅXh`ni f`9f`_i bXi b['Y]b"

K]WX h][Y`H]ddg`ZØf`X]Y`D`Ubi b['≠fYg
 HU[YgUi gZi [g

I a `XUg`6YghY`Ui g`≠fYb`HU[YgUi gZØ[Yb`ni `a UWXYbž`VYUWXhYb
 G]Y`Zc`[YbXY`H]ddg.

- HfUbgdcfh. 'Bi mYb`G]Y`fY[]cbU`Y`Ni [j YfV]bXi b[Yb`cXYf 6i ggYž`i a `ni `XYb`N]Y`Yb`ni `[Y`Ub[Yb"
- : fØ\ `Ui ZVfYWX Yb. 'GhUfhYb`G]Y`ZfØ\`nY]h][ž`i a `[YbØ[YbX NY]h`ZØf`9I d`c`fUh]cb`i bX`9bhgdUbbi b[`ni `UVYb"
- DUi gYb`Y]bd`UbYb. ; ÖbbYb`G]Y`g]WX`DUi gYb`]b`c`_U`Yb 7UZÅg`cXYf`FYghUi fUbhgž`i a `X]Y`fY[]cbU`Y`?ØWXY`ni [Yb]Y» Yb"

Ni gUa a YbZUggi b[

8]Y`FY[]cb`fi bX`i a `; Öhh]b[Yb`V]YhYh`Y]bY` : Ø`Y`j cb
 HU[YgUi gZi [gn]Y`Ybž`X]Y`j cb`\]ghcf]gWXYb`GhÅXhYb`ØVYf
 VYY]bXfi W_YbXY`BUhi f`V]g`\]b`ni `a U`Yf]gWXYb`8ØfZYfb`fY]WXYb"
 9[U`ž`c`V`G]Y`Y]b`BUhi f`]YV\UVYfž; YgWX]WXhg]bhYfYgg]YfhYf`cXYf
 Y]bZUWX`bi f`Ui ZX]Yf`Gi WXY`bUWX`Y]bYa`YbhgdUbbhYb`HU[`g]bXž`G]Y
 k YfXYb`g]WXYf`Yhk Ug`Z]bXYbž`XUg`≠fYb`≠bhYfYggYb`Ybhgd]W`h"

8YhU]`g

6Ygi WXYb`G]Y`i bg`Ui Z. `Y]bY!fY]gY"XY