

; Ygi bX\Y]h'YbhXYW_Yb. 'B Uhi fk i bXYfž
? i `]bUf]_ 'i bX '[Y\Y]a Y '9f`YVb]ggY

9bhXYW_Yb`G]Y`X]Y`B Uhi fk i bXYfž`_i `]bUf]gWXY`<][\`][\hg
i bX`_i `hi fY`Yb`GWÅhnY`j cb`; Ygi bX\Y]h`9f`YVYb`G]Y
5VYbhYi Yf`i bX`gUa a Y`b`G]Y`H]ddg`ZØf`≠fY`F Y]gY`

K]`_ca a Yb`]b`XYf`ZUgn]b]YfYbXYb`K Y`h`j cb`; Ygi bX\Y]hž`Y]bYa
j YfghYW_hYb`ž k Y`ž`XUg`XUfUi Zk UfhYhž`j cb`X]f`YbhXYW_h`ni
k YfXYb`8]YgY`F Y[]cb`j YfY]bh`UhYa VYfUi VYbXY
B Uhi fgW`Öb\Y]hYbž`[Ughfcbca]gWXY`?`Ögh]W_X]hYb`i bX`Y]bY
fY]WXY`?`i `hi fž`X]Y`ni `Y]bYa `i bj Yf[Ygg`]WXYb`5VYbhYi Yf`Y]b`UXYb`
9[U`ž`cV`Xi `Y]b`Y]XYbgW`UZh`]WXYf`B Uhi fZfYi bX`ž`Y]b
: Y]bgW`a YW_Yf`cXYf`Y]b`; YgW`]W`hg]bhYfYgg]YfhYf`V]gh`
; Ygi bX\Y]h`\Uh`ZØf`YXYb`Yhk Ug`ni `V]YhYb`"≠`X]YgYa `5fh]_Y`
bY`a Yb`k]f`X]W`a]h`Ui ZY]bY`F Y]gY`Xi fW`X]Y`a U`Yf]gWXYb
@UbXgW`UZhYb`i bX`YVYbX][Yb`GhÅXhYž`k Å`fYbX`k]f`X]Y
Ui »Yf[Yk`Ö`b`]WXYb`B Uhi fk i bXYfž`X]Y`_i `]bUf]gWXYb`<][\`][\hg
i bX`X]Y`ZUgn]b]YfYbXYb` \]ghcf]gWXYb`GhÅhYb`Yf`_i bXYb`"K Ybb`Xi
Ui »YfXYa `bUW`Ui ZfY[YbXYb`5_h]j]hÅhYb`ZØf`C i hXccf!: Ubg
gi W`gh`cXYf`[Y\Y]a Y`H]ddg`ZØf`Y]b`Y]ba U][Yg`9f`YVb]g`VYb`Öh][ghž
Z]bXYgh`Xi ` \]Yf`U`Ygž`k Ug`Xi `VfUi W`gh`5`gc`gW`bUdd`X]f`XY]bYb
F i W_gUW`_i bX`a UW`X]W`VYfY]hž`X]Y`j YfVcf[YbYb`GWÅhnY`j cb
; Ygi bX\Y]h`ni `YbhXYW_Yb`

8]Y`B Uhi fk i bXYf`j cb`; Ygi bX\Y]h
YbhXYW_Yb

; Ygi bX\Y]h]gh`b]W`h`bi f`Y]b`B Ua Yž`gcbXYfb`Y]b`YW`hYg`DUfUX]Yg
ZØf`B Uhi fZfYi bXY`i bX`5VYbhYi fYf`"l a [YVYb`j cb
UhYa VYfUi VYbXYb`@UbXgW`UZhYbž`j cb`a U`YghÅh]gWXYb`6Yf[Yb`V]g
\]b`ni `h]YZ[fØbYb`K Å`XYfbž`V]YhYh`X]YgYf`C fh`X]Y`dYfZY`_hY`?`i `]ggY

ZØf'9f_i bXi b[Yb"8]Y'UhYa VYfUi VYbXYb'BUhi fk i bXYf'\]Yf'ni
YbhXYW_YbžVYXYi hYhž]b'Y]bY'K Y'hj c''Yf'GW Òb\Y]hi bX': f]YXYb
Y]bni hUi WXYb"

9]b'<][\][\h]gh'g]WXYf'WXYf'BUh]cbU'dUf_'; Ygi bX\Y]hžXYf
g]WXYf'Xi fW'gY]bY'j]Y'ZÀ'h][Y': ^cfU'i bX': Ui bU'Ui gnY]WXYbYh"
K UbXYfk Y[Y'gW'Àb[Y'b'g]WXYf'Xi fW'X]WXYh'K À'XYfž'Ub'_UfYb
GYYb'j cfVY]i bX'V]YhYb'5i gV'W_Y'Ui Z'gWXYbYVYXYW_hY';]dZY'ž'X]Y
^XYg'<Yfn'\Ò\Yf'gW'U[Yb''UggYb" '<]Yf'_ÒbbYb'G]Y'Zc'[YbXY
5_h]j]hÀhYb'[Yb]Y»Yb.

- K UbXYfb.'i bnÀ\][Y'K UbXYfk Y[Y'ZØf'^XYg':]hbYgg'Yj Y'
'j ca '5bZÀb[Yf'V]g'ni a 'YfZU\fybYb'K UbXYfyf"
- J c[Y'VYcVUW hi b[. '9]b'DUFUX]Yg'ZØf'C fb]h\c'c[Yb'a]h
Y]bYf'J]Y'nU\''Ub'Y]b\Y]a]gWXYb'i bX'a][f]YfybXYb
J c[Y'UfhYb"
- : c hc [fUZ]Y. 'XYU''ZØf'BUhi fZc hc [fUZybž'X]Y'X]Y'GW Òb\Y]h
XYf'@UbXgWUZhi bX'H]Yfk Y'hZYgh\U'hYb'a ÒWXYb"

9]b'k Y]hYfyf'ZUgn]b]YfybXYf'C fh]bbYf\U'V'XYg'BUh]cbU'dUf_g]gh
XYf'F c gYbk UggYfZU''ž'Y]b'gdY_hU_i 'ÀfYf'K UggYfZU''ž'XYf'g]W
Ui g'Y]bYf'<Ò\Y'j cb'(\$'A YhYfb']b'Y]bYb'[]mYfbXYb'Dcc''Yf[]Y»h'
8]Y'Zf]gW'd'ÀhgWXYfbXY'K UggYfcVYfZÀWY'i bX'X]Y'i a [YVYbXY
H]Yfk Y'h'gWUZZYb'Y]bY'a U[]gWXY'5ha cgd\Àfy"DUW_Yb'G]Y'Y]b
D]W_b]W_Y]b'i bX'[Yb]Y»Yb'G]Y'X]Y'Zf]YX']WXY'i a [YVi b[°

8UVY]'_ca a h'Ui WXY]Y]bWfYX]V'Y': ^cfU'b]WXYh'ni '_i fn"
; Ygi bX\Y]h]gh'<Y]a UhZØf'j]Y'Y'gY'hYbY'DZUbnybUfhYbž'XUfi bhYf
X]Y'i bVYfØ\fhY'; Ygi bX\Y]hg'']Yž'X]Y'bi f']b'X]YgYb'; YZ]XYb
j cf_ca a h"9]b'; Ub['Xi fW'X]Y'k]'Xk UWXYgYbXYb'6'i a Ybk]YgYb
'Y\fh'G]Y'a Y\f'ØVYf'X]Y''c_U'Y'6chUb]_ž'i bX'G]Y'k YfXYb'X]Y
GW Òb\Y]h'XYf'BUhi f']b'j c''Yf'DfUWXYf'YVYb'_ÒbbYb"

: Øf'X]Y'Yb][Ybž'X]Y'Yhk Ug'h]YZf'']b'X]Y'BUhi f'Y]bhUi WXYb
a ÒWXYbž'Ya dZ]Y\h'g]WXY]bY'[YZÀ\ f'WXYž'UVYf''c\ bYb'gk YfhY
9I dYX]h]cb']b'X]Y'i a 'Y]Y'YbXYb'6Yf[Y''8]Y';]dZY'hci f'ni a '
<c\Yb'N]Y['Yf'V]YhYh'b]WXYh'bi f'Y]b'i bj Yf[Ygg']WXYg'9f'YVb]gž
gcbXYfb'Ui WXY]bYb'UhYa VYfUi VYbXYb'6']W'Ui Z'; Ygi bX\Y]hi bX

XUfØVYf` \]bUi g" 8Yb_Yb`G]Y`XUfUbž`g]W` [i h] cfni VYfY]hYb`i bX
X]Y`f]W`h][Y`5i gfØghi b[`a]hni Vf]b[Yb`

5i » YfXYa` []Vh`Yg`]b`XYf`i a [YVi b[`XYf`GhUXh`Y]b][Y`a U`Yf]gW`Y
GYYbž`XUfi bhYf`XYf` ; `]hnYb`gYY`"8]YgYf`_`UfYž`V`Ui ! [fØbY`GYY`]gh
]XYU`ni a`GW`k]a a Yb`i bX`ZØf`K UggYfgdcfhUfhYb`k]Y
?U`U_ZU`fYb`i bX`GhUbX!i d!DUXX`]b[""9]b`HU[`Ua`K UggYfž
i a [YVYb`j cb`XYf`i bVYfØ`fYb`BUhi fž`]gh`Y]bZUW`
i bk]XYfghY` \ `]W`"9g`]gh`Y]b [fc» Ufh][Yf`C fhž`i a`a]h: fYi bXYb
cXYf` : Ua]Y`NY]hni `j Yfvf]b[Ybž`k Å`fYbX`a Ub`XYb`?`Ub[`XYf
BUhi f`[Yb]Y»h"

9]b`6Ygi W`XYf`K U`Xk]YgYb`]gh`YVYbZU`g`Y]b`A i gg`"8]YgY
k Y]h`Ai Z[Yb` ; fUgZ`ÅW`Yb`g]bX`b]W`h`bi f`Y]b`VY`]YVhYf`GhUbXcfh`ZØf
Y]b` \ Y]a]gW`Y`K]`Xh]YfYž`gcbXYfb`Ui W`Y]b`k i bXYfgW`ØbYf`C fh`ZØf
YbhgdUbbhY`GdUn]Yf[`Åb[Y`" <]Yf`_Ubb`a Ub`]a`GW`UhhYb`XYf`U`hYb
6`Ai a Y`j Yfk Y]`Yb`i bX`X]Y`BUhi f`a]h`U`Yb`G]bbYb`[Yb]Y»Yb"

K Ybb`G]Y`XUg`5VYbhYi Yf`bcW`k Y]hYf`gi W`Ybž`g]bX`X]Y`
: Y`gZcfa Uh]cbYb`VY]` : Y`gYb`_fYi n`XYf`dYfZY`_hY`Gdch`ZØf
?`YhhYfYf`i bX`5VYbhYi fYf`"8]YgY`VYY]bXfi W`YbXYb` : Y`gYb`V]YhYb
gck c` \ `Y]bZUW`Y`U`g`Ui W` \ YfUi gZcfXYfbXY`F ci hYbž`]XYU`ZØf
5bZ`Åb[Yf`i bX`YfZU`fYbY`?`YhhYfYf`[`Y]W`Yfa U»Yb`"8]Y`5i gg]W`h
j cb`cVYb`]gh`UhYa VYfUi VYbX`i bX`VY`c` \ bh`YXYb`5i Zgh]Y["

H]ddg`ZØf`BUhi fVY[Y]ghYfhY.

- : fØ` \ `Ui ZghY` \ Ybž`i a`X]Y`BUhi f`]b`XYf`A cf[Ybghi bXY`ni
Yf`YVYb"
- : Yfbfc` \ f`a]hbY` \ a Yb`ZØf`J c[Y`g]W`hi b[Yb"
- ; YbØ[YbX`K UggYf`i bX`GbUW`_g`ZØf`Ub[Y`K UbXYfi b[Yb
Y]bdUW`Yb"

≠g[YgUa h`V]YhYh` ; Ygi bX` \ Y]hi bn`Å` \] [Y`A Ò[`]W`_Y]hYbž`X]Y
GW`Øb` \ Y]hXYf`BUhi f`ni` [Yb]Y»Yb`i bX`ni`Yf`_i bXYb`"9[U`ž`cV`G]Y
Y]b`VY[Y]ghYfhYf`K UbXYfYfž`Y]b`BUhi f`]YV` \ UVYf`cXYf`Y]bZUW`bi f
Ui ZXYf`Gi W`Y`bUW`F i` \ Y`i bX`9bhgdUbbi b[`g]bXž`X]Y
BUhi fk i bXYf`j cb` ; Ygi bX` \ Y]h`k YfXYb`G]Y`b]W`h`Ybhh`Åi gW`Yb"

? i `]bUf]gW\ Y` <][\ `][\ hg`i bX`c_U`Y

GdYn]U`hÅhYb

8]Y`FY[]cb`i a `; Ygi bX\Y]h`]gh`b]W`h`bi f`ZØf`]\fY
UhYa VYfUi VYbXYb`@UbXgW\UZhYb`VY_Ubbhž`gcbXYfb`Ui W`ZØf`]\fY
j]Y`ZÅ`h][Y`i bX`gW\ a UW_\UZhY`? ØW\Y"" <]Yf`hfYZZYb`hfUX]h]cbY`Yg
< UbXk Yf_`i bX`fY[]cbU`Y`Ni hUhYb`Ui Z`fYUh]j Y`?cW\`i bgh`"K Ybb
G]Y`Ui ZXYf`Gi W\Y`bUW`bYi Yb`; YgW\ a UW_gYf`YVb]ggYb`g]bXž
gc`hYb`G]Y`X]Y`_i `]bUf]gW\Yb`<][\ `][\ hg`i bX`c_U`Yb`GdYn]U`hÅhYb
b]W`h`j YfdUggYb"

9]b`i bj Yfn]W`hVUfYf`HY]`XYf`[Ughfcbca]gW\Yb`?i`hi`f`j cb
; Ygi bX\Y]h`g]bX`X]Y`fY[]cbU`Yb`A Åf`_hY""8]YgY`A Åf`_hY`V]YhYb
b]W`h`bi f`Zf]gW\Y`DfcXi _hY`Ui g`XYf`l a [YVi b[žgcbXYfb`Ui W`X]Y
; Y`Y[Yb\Y]hž`a]h`c_U`Yb`DfcXi nYbhYb`i bX`? ØW\Yb`]b`?cbhU`h`ni
hfYhYb"" <]Yf`Z]bXYb`G]Y.

- GU]gcbU`Y`C Vgh`i bX`; Ya ØgYgcfhYb
- ? ÅgY`i bX`A]`W`dfcXi _hY`j cb`fY[]cbU`Yb`< ØZYb
- 5`hY`? YfbgdYn]U`hÅhYbž`k]Y`hfUX]h]cbY`Y`K i fghk UfYb
- < Ui g[Ya UW`hY`A Ufa Y`UXYb`i bX`< cb][`Ui g`XYf`; Y[YbX

9]b`k Y]hYfYg`<][\ `][\ h`g]bX`X]Y`hmd]gW\Yb`; Yf]W`hYž`X]Y`a Ub
\]Yf`i bVYX]b[h`dfcV]YfYb`gc`hY""8Uni`nÅ`Yb.

- ; Ygi bX\Y]hggi ddY. `9]bY`\Yfn\UZhY`6fØ\Yž`X]Y`a]h
Zf]gW\Ya `; Ya ØgY`i bX`fY[]cbU`Ya `; `Y]gW\`ni VYfY]hYh
k]fX"
- 6cXYbghÅbX][Y`9]bhØdZY. `8]YgY`XYZh[Yb`; Yf]W`hY`g]bX
dYfZY`_h`ZØf`_U`hY`HU[Y`i bX`V]YhYb`Y]bY`J]Y`nU`\`Ub
5fca Yb"
- < Yfn\UZhY`DZUb_b`_i W\Yb. `C Zh[YZØ`h`a]h`fY[]cbU`Yb
Ni hUhYb`k]Y`D]`nYb`cXYf`? ÅgYž`g]bX`g]Y`Y]b`VY`]YVhYf
GbUW`_ZØf`nk]gW\YbXi fW"

B]W`h`ni `j Yf[YggYb`g]bX`X]Y`Y`W`YfYb`8YggYfhgž`X]Y`j
; Ygi bX\Y]h`Ub[YVchYb`k YfXYb""J Yfk Ø\bYb`G]Y`g]W`a]h
\Ui g[Ya UW`hYb`?i W\Yb`i bX`8YggYfhgž`X]Y`cZh`a]h`Y`dZY`bž

6YfYb'cXYf'BØggYb'ni VYfY]hYh'k YfXYbž'i bX'X]Y'k U\ fY
; Ui a YbZfYi XYb'V]YhYb"

8]Y'`c_U`Yb`K`Y]bY'gc`hYb`YVYbZU`g`Ui Z`fYa`NYhY`ghY\Yb" `b
XYb`K`Y]bUbVUi [YV]YhYb'fi bX'i a `; Ygi bX\Y]h'k YfXYb'Ui g
j YfgW\]YXYbYb`HfUi VYb`Yi ei]g]hY`K`Y]bY`YfnYi [hž`X]Y`G]Y`]b`XYb
j]Y`Yb`K`Y]bghi VYb`i bX`F YghUi fUbhg[Yb]Y»Yb`_ÖbbYb" `8]Y
K`Y]bYfY []cb`]gh`VY`_Ubbh`ZØf.

- : fi W\h][Y`K`Y]»k`Y]bYž`X]Y`]XYU`ni `:]gW\ [Yf]W\hYb`dUggYb
- Jc`a`i`bX][Y`F`chk`Y]bYž`X]Y`g]W\`Yfj`c`ffU[YbX`a`]h`XYb
XYZh][Yb`GdY]gYb`_ca`V]b]YfYb`UggYb
- Gdf]hn][Y`F`cgÅk`Y]bYž`dYfZY`_h`ZØf`k`Ufa`Y`Gca`a`YfhU[Y

Ni`YXYf`A`U\`nY]h`[Y\Öfh`Ui`W\`Y]b`[i`hYg`6]Yf" `8]Y`6fUi`YfY]Yb`]b
XYf`i`a`[YVi`b`[V`fUi`Yb`Y]bY`J`]Y`nU\`j`cb`hfUX]h]cbY`Yb
6]YfgcfhYbž`X]Y`G]Y`i`bVYX]b[h`d`f`c`V]YfYb`gc`hYb" `6YgcbXYfg
Ya`dZY\`Yb`gk`Yf`h`g]bX`X]Y`\`UbXk`Yf`_]W\`[YVfUi`hYb`6]YfYž`X]Y`G]Y
]b`XYb`[Ya`Øh]W\Yb`?bY]dYb`i`bX`6]Yf[ÅfhYb`XYf`F`Y []cb
j`Yf`_c`ghYb`_ÖbbYb"

| | |
|-------------------------|--|
| ; Yf]W\h | 6YgW\ fY]Vi b[|
| ; Ygi bX\Y]hggi ddY | <Yfn\UZhY`6fØ\Y`a`]h; Ya`ØgY i`bX`:`Y]gW\ |
| 6cXYbghÅbX][Y`9]bhÖdZY | 8YZh][Y`; Yf]W\hY`ZØf`_U`hY`HU[Y |
| <Yfn\UZhY`DZUbb`_i`W\Yb | ; YZØ`h`a`]h`fY []cbU`Yb`Ni`hU`hYb` |

8Yf`6Ygi`W\`j`cb`; Ygi`bX\Y]h'k`ÅfY`i`bj`c`ghÅbX][ž`c`b`Y`Y]bY`Hci`f
ni`XYb`c`_U`Yb`F`Y`ghUi`f`Ubhg`i`bX`7`UZÅg" `A`UW\Yb`G]Y`g]W\`Ui`Z
X]Y`Gi`W\`Y`b`UW\`XYb`j`YfghY`_`hYb`G`W\`Å`hnYbž`X]Y`hfUX]h]cbY`Y
?ØW\Y`i`bX`a`cXYfbY`9]bZØggY`a`]hY]bUbXYf`j`YfV]bXYb" `J`Yf[YggYb
G]Y`b]W\hž`Ui`W\`X]Y`hÅ[`]W\Yb`GdY]gY`Ya`dZY\`i`b[Yb`XYf`?ØW\Y
ni`d`f`c`V]YfYbž`X]Y`c`Zh`X]Y`Zf]gW\YghYb`i`bX`VYghYb`Ni`hU`hYb`XYf
GU]gcb`Yb`h`U`hYb`

8Ug`G`W\`Yb`XYfb`Xi`f`W\`X]Y`G`hfU»Yb`j`cb`; Ygi`bX\Y]h'i`bX`X`Ug
9bhXYW`_Yb`XYf`j`YfgW\]YXYbYb`; Ughfcbca`]Yb`Åggh`b]W\h`bi`f`XYb
; Ui`a`Yb`g`W\`k`Y`[Ybž`gcbXYfb`Ui`W\`X]Y`G`Y`Y`V`Ui`a`Y`b" `5b`XYb

H]gWkYb'g]hnYb'cZiZfYi bX`]WkY'9]b\Y]a]gWkYž'X]Y`VYfY]h'g]bXž'\fY
; YgWk]WkhYb'ni`hY`Yb'i bX`≠bYb'X]Y`VYghYb'H]ddg'ZØf'≠fYb
5i ZYbh\U'hini`[YVYb"

C V`VY]a`6Ygi Wk`Y]bYg'hfUX]h]cbY`Yb': YghYg'cXYf`Y]bZUWk`VY]
Y]bYa`YbhgdUbbhYb'5VYbXYggYbž'X]Y`?i`]bUf]_`j`c`b
; Ygi bX\Y]h'k]fX`≠bYb'i bj Yf[Ygg`]WkY'9f]bbYfi b[Yb
VYgWkYfYb"; ØbbYb'G]Y`g]Wk`X]Y`NY]hž`U`X]YgY'; YgWka`ÅW`Yf'i bX
HfUX]h]cbYb'ni`YbhXYW`Yb`Yg'k]fX`g]Wk`c`bYb`

<]ghcf]gWkY`GhÅhhYb`i bX`_i`hi`fY`Y`GWk`ÅhnY

; Ygi bX\Y]h]gh'b]Wk'h'bi`f`Y]b`C`fh`XYf`bU`hØf`]WkYb`GWk`Øb\Y]hž
gcbXYfb`Ui`Wk`Y]b`k`U\`fYg`DUfUX]Yg`ZØf'; YgWk]Wkhg!`i`bX
?i`hi`f]bhYfYgg]YfhY""8]Y`F`Y[]cb`]gh`fY]Wk`Ub`\]ghcf]gWkYb`GhÅhhYb
i`bX`_i`hi`fY`Y`b`GWk`ÅhnYbž'X]Y`XYb`6Ygi WkYf`]b`X]Y`J`Yf[Ub[Yb\Y]h
YbhZØ\`fYb`i`bX`X]Y`fY]WkY'; YgWk]WkhY`XYf'; Y[YbX`YVYbX][
k`YfXYb`UggYb"

9]b`<][\`][\h]gh`X]Y`6i`f[`; Ygi bX\Y]hž'X]Y`a`U`YghÅh]gWk`Ui`Z
Y]bYa`<Ø[Y`h\`fcbh""8]YgY`VYY]bXfi`W`YbXY`6i`f[]ghUa`a`h`Ui`g
XYa`%&"`≠\`f\`i`bXYfhi`bX`]gh`Y]b`\`Yfj`c`ffU[YbXYg`6Y]gd]Y`
a`]hY`U`hYf`]WkYf`5fWk]hY`_hi`f""≠fY`A`Ui`Yfb`YfnÅ`\`Yb`; YgWk]WkhYb
j`cb`F`]hYfbž`6Y`U[Yfi`b[Yb`i`bX`<Y`XYbhU`hYbž`k`Å`\`fYbX`X]Y
5i`gg]Wk'h`j`cb`XYf`Gd]hnY`ØVYf`X]Y`i`a`]Y[YbXYb`@ÅbXYfY]Yb
UhYa`VYfUi`VYbX`]gh": Ø\`fi`b[Yb`V]YhYb`]bZcfa`Uh]`Y`9]bV`]W`Y`]b
X]Y'; YgWk]WkhY`XYf`6i`f[`i`bX`XUg`@YVYb`YbYf`NY]hYb"

B]Wk'h`k`Y]h`YbhZYfbh`VY]Z]bXYh'g]Wk`XUg`GhUXha`i`gYi`a`j`c`b
; Ygi bX\Y]hž'XUg`Y]bY`ZUgn]b]YfYbXY`GUa`a`i`b[]j`cb`5fhYZU`hYbž
\]ghcf]gWkYb`8c`_i`a`YbhYb`i`bX`]bhYfU`_h]j`Yb`5i`gghY`i`b[Yb
VY\`YfVYf[h`<]Yf`_Ubb`a`Ub`U`Yg`ØVYf`X]Y`9bhk`]W`_i`b[`XYf
F`Y[]cbž`X]Y`@YVYb`gk`Y]gY`XYf`A`YbgWkYb`i`bX`Y]bZi`ggfY]WkY
9fY][b]ggY`YfZU\`fYb""9]b`fY[Y`a`Å»][Yg`Dfc[fUa`a`j`c`b
GcbXYfUi`gghY`i`b[Yb`gcf[h`XUZØfž`XUgg`Yg`]a`a`Yf`Yhk`Ug`BYi`Yg`ni
YbhXYW`Yb`[]Vh"

- 6i`f[`; Ygi bX\Y]h`9]bY`VYY]bXfi`W`YbXY`F`Y]gY`]b`X]Y

J Yf[Ub[Yb\Y]h"

- GhUXha i gYi a .; YgW\W\hY`ni a `5bZUggYb"
- ? i `hi fY`Y : Yghj U`g. : Y]Yfb`XYf`HfUX]h]cb"

: Øf`@]YV\UVYf`XYf`5fW\]hY`_hi f`g]bX`X]Y`U`hYb`?]fW\Yb`j`c`b`
 ; Ygi bX\Y]h`VYgcbXYfg`VYa Yf`_Ybgk Yfh`"8]Y`Gh`"A Ufh]bg_]fW\Yž
 Y]b`A Y]ghYfk Yf`_XYf`; ch]_ž`VYg]hnh`\]bFY]»YbXY`; `UgZYbghYf`i`bX
 VYY]bXfi W_YbXY`<c`ngW\`b]hnYfY]Yb`"9]b`6Ygi W\`c`\bh`g]W\
 VYgcbXYfg`ni f`NY]h`XYf`; chhYgX]YbghYž`k`Ybb`X]Y`?]fW\Y`j`c`Yf`
 ; YgUb[`i`bX; Ya Y]bgW\UZhg[Y]gh]gh"

Ni gÅhn`]W\`ni`X]YgYb`\]ghcf]gW\Yb`GY\Ybgk ØfX][`_Y]hYb`V]YhYh
 ; Ygi bX\Y]h`fY[Y`a`Å»][`_i`hi fY`Y : Yghj U`gž`X]Y`X]Y
 HfUX]h]cbYb`i`bX`6fÅi W\Y`XYf`FY[]cb`ZY]Yfb`"9]bYg`XYf`
 VY`_UbbhYghYb`]gh`XUg`; Ygi bX\Y]h`J`c`_gZYghž`VY]`XYa
 9]b\Y]a]gW\Y`i`bX`Hci f]ghYb`ni`gUa`a`Yb`_ca`a`Ybž`i`a`A`i`g]_ž`HUbn
 i`bX`hfUX]h]cbY`Y`?ØW\Y`ni`[`Yb]Y»Yb`"Gc`W\Y`J`YfUbghU`hi`b[`Yb
 g]bX`Y]bY`k`i`bXYfVUFY; Y`Y[`Yb\Y]hž`X]Y; UghžFY`bXgW\UZh`i`bX
 <Yfn`]W\`_Y]h`XYf`; Ya Y]bgW\UZh`\Ui`hbU\`ni`Yf`YVYb"

| GY\Ybgk ØfX][`_Y]h | 6YgcbXYf\Y]h | 2 ZZbi b[gnY]hYb |
|--------------------|--------------------------------|---------------------------------|
| 6i f[; Ygi bX\Y]h | <]ghcf]gW\Y : Ø\fi b[Yb | HÅ[`]W\`%\$. \$\$` %, . \$\$ |
| GhUXha i gYi a | K YW\gY`bXY 5i gghY`i b[Yb | A]`Gc`%&\$. \$\$` %+. \$\$ |
| Gh`A Ufh]bg_]fW\Y | ; ch]gW\Y`5fW\]hY`_hi f | 2 ZYbh`]W\Y ; chhYgX]YbghY |

9]b`k`Y]hYfYg`_i`hi fY`Y`Yg`GW\`a`i`W_ghØW`_j`cb`; Ygi bX\Y]h`]gh`XUg`
 <]ghcf]gW\Y`F`Uh\`Ui`gž`VY`_Ubbh`ZØf`gY]bY`VYY]bXfi W_YbXY
 : UggUXY`i`bX`X]Y`XYhU]`fY]W\Y``b`bYbUi`gghUhh`i`b[`" <]Yf`Z]bXYb
 fY[Y`a`Å»][`_5i`gghY`i`b[`Yb`i`bX`_i`hi fY`Y`J`YfUbghU`hi`b[`Yb`ghUhhž
 X]Y`X]Y; YgW\W\hY`XYf`; Ya Y]bXY`YVYbX][`U`hYb`"8 Ug`F`Uh\`Ui`g
]gh`Y]b`C`fh`XYf`6Y[Y[bi b[`i`bX`XYg`5i`ghUi`gW\gž`k`Ug`Yg`ni`Y]bYa
 nYbhfU`Yb`Di`b`_h`]b`XYf`GhUX`h`a`UW`h"

8]Y`I`a`[`YVi`b[`j`cb`; Ygi bX\Y]h`Å`Xh`YVYb`ZU`g`XUni`Y]bž`X]Y
 J Yf[Ub[Yb\Y]h`ni`Yf`_i`bXYb`"NU\`fY]W\Y`<]ghcf]gW\Y`K`UbXYfk`Y[`Y`

ZØ\ fYb`ni`U`hYb`GhÅhYbž`k`jY`Y\Ya`U`][Yb`A`Ø\`Yb`i`bX`
6Ui`Yfb`\`ÖZYbž`X]Y`X]Y` ; YgWÅ`jWÅ`hY`XYf`FY`[]cb`j`YfUbgWÅ`Ui``jWÅ`Yb`"
8]YgY`K`UbXYfi`b[Yb`V]YhYb`b]WÅ`h`bi`f`Y]bYb`9]bV`]W_`]b`X]Y`
; YgWÅ`jWÅ`hY`ž`gcbXYfb`Ui`WÅ`]b`X]Y`VYY]bXfi`W_YbXY`BUhi`f`fi`bX`i`a`
; Ygi`bX\Y]h`"

CV`a`Ub`Y]b` ; YgWÅ`jWÅ`hgZfYi`bX`]ghž`XYf`g]WÅ`ZØf`U`hY`6i`f[Yb`i`bX`
A`i`gY`Yb`]bhYfYgg]Yfhž`cXYf`Y]bZUWÅ`bi`f`X]Y`_i`hi`fY`Yb`HfUX]h]cbYb`
XYf`FY`[]cb`Yf`VYb`a`ÖWÅ`hY`ž` ; Ygi`bX\Y]h`\Uh`ZØf`YXYb`Yhk`Ug`ni`
V]YhYb`"8]Y`A`]gWÅ`i`b[`Ui`g` ; YgWÅ`jWÅ`hY`ž`5fWÅ`]hY`_hi`f`i`bX`
JYfUbg`hU`hi`b[Yb`a`UWÅ`h`XYb`C`fh`ni`Y]bYa`Y]bn][`Ufh][`Yb`
FY]gYn]Y`ž`XUg`Yg`ni`Yf`_i`bXYb`c`b`h`"

: Øf`k`Y]hYfY`=bZcfa`Uh]cbYb`ØVYf`X]Y`\]ghcf]gWÅ`Yb`GhÅhYb`i`bX`
_i`hi`fY`Yb`5b[YVchY`]b` ; Ygi`bX\Y]hž`VYgi`WÅ`Yb`G]Y`X]Y`c`Z]n]Y`Y`
K`YVg]hY`.; **Ygi`bX\Y]h`XY`"**

5VYb`hYi`Yf`]WÅ`Y`5`_h]j`]hÅhYb`ZØf`Ci`hXccf!
: Ubg

; Ygi`bX\Y]h`V]YhYh`Y]bY`VYY]bXfi`W_YbXY`?i`_]ggY`ZØf`
5VYb`hYi`YfgdcfhUfhYb`i`bX`Ci`hXccf!5`_h]j`]hÅhYbž`X]Y`gck`c`
5XFYbU`]b`↑`b_]Yg`U`g`Ui`WÅ`BUhi`f`]YV\UVYf`VY[Y]ghYfb`"I`a`[YVYb`
j`cb`Ødd][Yf`BUhi`fž`a`U`YghÅh]gWÅ`Yb`6Yf[Yb`i`bX`fi`\][Yb`
; Yk`ÅggYfb`VYghY\Yb`nU`\fY]WÅ`Y`A`Ö[`]WÅ`_Y]hYbž`X]Y`@UbXgWÅ`UZh`
U_h]j`ni`Yf`_i`bXYb`"<]Yf`g]bX`Y]b][Y`XYf`VYghYb`5`_h]j`]hÅhYbž`X]Y`
Ci`hXccf! : Ubg]b` ; Ygi`bX\Y]h[Yb]Y»Yb`_ÖbbYb`"

K`UbXYfb`i`bX`HfY`__]b[

8]Y`FY`[]cb`i`a` ; Ygi`bX\Y]h`]gh`Y]b`k`U\`fYg`DUfUX]Yg`ZØf`K`UbXYfYf`"
A`h]Y]bYa`BYhmk`Yf`_j`cb`ØVYf`&\$\$`_a`K`UbXYfk`Y[Yb`[]Vh`Yg`
F`ci`hYb`ZØf`YXYb`GWÅ`k`]Yf][`_Y]hg[fUX`"9]b][Y`VY`]YVhY`
K`UbXYfi`b[Yb`g]bX`.

- **8Yf`DUbcfUa`Uk`Y[.`8]YgY`F`ci`hY`ZØ\`fh`X]WÅ`Yb`h`Ub[`XYf`
VYghYb`5i`gg]WÅ`hgd`i`b`_hY`XYf`FY`[]cb`i`bX`V]YhYh`
UhYa`VYfUi`VYbXY`5i`gV`]W_Y`Ui`ZX]Y`i`a`]Y[YbXYb`6Yf[Y`"**

- 8Yf'K]`Xh]YfdZUX. '9bhXYW_Y`X]Y`Y]b\Y]a]gWXY: `cfUi bX : Ui bU'i bX`U`hY`5i ggWUi `bUW`K]`Xh]YfYbžk A`fYbX`Xi Xi fW`gW`ObY`K A`XYf`gdUn]Yfgh"
- 8Yf'; YgW]W`hgdZUX. '9]bY`?ca V]bUh]cb`Ui g`BUhi f'i bX ; YgW]W`hYž`VY]`XYf`Xi `X]Y`_i `hi fY`Yb`<][\`][\hg`XYf FY[]cb`YfZc`fgW`Yb`_Ubbgh"

: U\ffUXZU\ fYb`i bX`A`ci b`hU]bV]_]b[

: Øf`F`UX`]YV\UVYf`[]Vh`Yg`nU\`fY]W`Y: U\ffUXk Y[Y`i bX A`ci b`hU]bV]_]!F`ci hYbž`X]Y`gck`c\`ZØf`5bZ`Ab[Yf`U`g`Ui W`ZØf YfZU\ fYbY: U\ fYf`[Y]][bYh`g]bX`"8]Y`UhYa`VYfUi`VYbXYb @UbXgW`UZhYb`a`UW`Yb`YXY`F`UXh`ci`f`ni`Y]bYa`VYgcbXYfYb 9f`YVb]g`<]Yf`g]bX`Y]b][Y`<][\`][\hg.

- 8Yf': `i`ggfUXk Y[. '9]bY`a`U`Yf]gW`Y`GhfYW_Y`Yb`h`Ub[`XYg : `i`ggYgž`]XYU`ZØf`[Ya`Øh]W`Y: U\fhYb`a`]h`XYf': Ua`]`Y"
- 8]Y`6Yf[ghfYW_Y. : Øf`X]Y`K`U[Ya`i`h][Yb`[]Vh`Yg \YfUi`gZc`fXYfbXY`HfU]`g`a`]h`ghY]`Yb`5b`gh]Y[Yb`i`bX Ui`ZfY[YbXYb`5VZU\fhYb"

?`Y`hhYfb`i`bX`6`ci`X`Yfb

8]Y`VYY]bXfi`W_YbXYb: Y`gYb`i`bX`?`]ddYb`]b`XYf`I`a`[YVi`b[V]YhYb`\Yfj`c`ffU[YbXY`A`Ø[`]W`_Y]hYb`ni`a`?`Y`hhYfb`i`bX`6`ci`X`Yfb" NU\`fY]W`Y`?`Y`hhY`ffc`i`hYbž`X]Y`ZØf`5bZ`Ab[Yf`i`bX: c`fh[YgW`f]hYbY [Y]][bYh`g]bXž`Z]bXYb`g]W`]b`XYf`FY[]cb`"9g`[]Vh`Ui`W j`YfgW]YXYbY`?`Y`hhYfdUf_gž`]b`XYbYb`Xi`i`bhYf`5b`Y]hi`b[]j`cb 9I`dYfhYb`XY]b`?`ØbbYb`j`YfVYggYfb`_Ubbgh"

K`UggYfgdc`fh`i`bX`5`b[Y`b

8]Y: Yk`ÅggYf`fi`bX`i`a` ; Ygi`bX\Y]h`V]YhYb`j`]Y`Y`A`Ø[`]W`_Y]hYb`ZØf`K`UggYfgdc`fh`8i`_Ubbgh`?`U`U`_ZU\`fYbž`GhUbX`I`d!DUX`X`]b[Ui`gdfcV]YfYb`c`XYf`Y]bZUW`[Ya`Øh]W`]a`6`cch`Ui`Z`XYa`K`UggYf`hfY]VYb`"5i`»`YfXYa`]gh`5b[Y`b`]b`XYb`_UfYb`GYYb`i`bX: `ØggYb`Y]bY`VY`]YVhY: fY]nY]hYgW`ÅZ]`[i`b["`<]Yf`g]bX`Y]b][Y`XYf`VYghYb`GhY`Yb`ni`a`5b[Y`b.

- 8Yf`GYY`j`c`b` ; Ygi`bX`Y`h.`6Y`_Ubb`h`ZØf`gY`b`Yb`f`Y`j`W`Y`b`
:]g`W`V`Y`gh`Ub`X`i`b`X`X`Y`g`W`Ø`b`Y`i`a` [`Y`V`i`b`[`" `
- 8Yf`:` `i`gg` ; fØ`b`V`U`W` .`9`b`i`X`Y`U`Y`f`C`f`h`ZØf`:` `Y`[`Y`b`Z`g`W`Y`f`ž`
X`Y`X`Y`<`Y`f`U`i`g`Z`c`f`X`Y`f`i`b`[`i`g`i`W`Y`b`"

K]bhYfgdcfh

⇒`X`Y`b`K`]bhYfa`cb`U`h`Y`b`j`Y`fk`U`b`X`Y`h`g`j`W` ; Ygi`bX`Y`h`i`b`Y`b`
K`]bhYfk`cb`X`Y`f`U`b`X`"G`_]Z`U`f`Y`b`i`b`X`G`b`c`k`V`c`U`f`X`Y`b`g`j`b`X`V`Y`Y`V`h`Y`
5`_`h`j`]h`Å`h`Y`b`]b`X`Y`b`i`c`_`U`Y`b`G`_]`[`Y`V`Y`h`Y`b`"9`g`[`]V`h`D`]g`h`Y`b`ZØf`U`Y`
?`Ø`b`b`Y`f`g`h`i`Z`Y`b`ž`g`c`k`]Y`Y`b`Y`j`]Y`n`U`Å`j`cb`5`b`[`Y`V`c`h`Y`b`ZØf`G`_]`i`f`g`Y`"
K`Y`]h`Y`f`Y`K`]bhYfU`_`h`j`]h`Å`h`Y`b`g`j`b`X`.

- @U`b`[` `U`i`Z`Y`b` .`8`Y`Y`f`j`c`f`f`U`[`Y`b`X`d`f`Å`d`U`f`]Y`f`h`Y`b`@`c`d`Y`b`
V`]Y`h`Y`b`Y`]b`Y`f`i` \`[`Y`A`Ø`[` `]W`X`_`Y`]h`ž`X`Y`K`]bhYf`U`b`X`g`W`U`Z`h`ni`
[`Y`b`]Y`»`Y`b`"
- G`W`b`Y`Y`g`W`i` \`k`U`b`X`Y`f`b` .`8`Y`g`]g`h`Y`]b`Y`[`f`c`»`U`f`h`[`Y`C`d`h`]c`b`ž`
i`a` `U`V`g`Y`]h`g`X`Y`f`U`i`g`[`Y`h`f`Y`h`Y`b`Y`b`D`Z`U`X`Y`X`Y`K`]bhYfk`i`b`X`Y`f`
ni`Y`f`Y`V`Y`b`"

7Ua`d`]b`[`i`b`X`B`U`h`i`f`Y`f`Y`V`b`]gg`Y`

K`Y`b`b`X`i`b`c`W`Y`b`[`Y`f`a`]h`X`Y`f`B`U`h`i`f`]b`?`c`b`h`U`_`h`f`Y`h`Y`b`i`a` Ø`W`h`Y`g`h`ž`
[`]V`h`Y`g`i`n`U`Å`f`Y`]W`X`Y`7`U`a`d`]b`[`d`Å`h`n`Y`]b`X`Y`f`i`a` [`Y`V`i`b`[`j`c`b`
;`Y`gi`b`X`Y`h`"J`c`b`Y`]b`Z`U`W`Y`b`N`Y`h`d`Å`h`n`Y`b`V`]g`i`b`ni` `ca`Z`c`f`h`U`V`Y`b`
<`Ø`h`h`b`ž`X`i`k`]f`g`h`V`Y`g`h`]a`a`h`Y`]b`Y`b`d`Y`f`Z`Y`_`h`Y`b`C`f`h`Z`]b`X`Y`b`"7`U`a`d`]b`[`
]g`h`Y`]b`Y`[`f`c`»`U`f`h`[`Y`A`Ø`[` `]W`X`_`Y`]h`ž`X`Y`f`i` \`[`Y`G`W`Ø`b`Y`]h`X`Y`f`F`Y`[`]c`b`
ni`Y`f`Y`V`Y`b`"

C`f`[`U`b`]g`]Y`f`h`Y`5`V`Y`b`h`Y`i`Y`f`

:`Ø`f`X`]Y`Y`b`[`Y`b`ž`X`Y`b`]W`h`[`Y`b`U`i`k`]gg`Y`b`ž`k`c`g`]Y`U`b`Z`U`b`[`Y`b`g`c`Y`b`ž`
V`]Y`h`Y`b`i`c`_`U`Y`5`b`V`]Y`h`Y`f`U`i`Z`f`Y`[`Y`b`X`Y`5`V`Y`b`h`Y`i`Y`f`d`U`_`Y`h`Y`U`b`ž`X`Y`U`Y`g`
j`c`b`[`Y`ZØ`f`h`Y`b`K`U`b`X`Y`f`i`b`[`Y`b`V`]g`i`b`ni`5`X`f`Y`b`U`]b`h`c`i`f`Y`b`k`]Y`
D`U`f`U`[`X`]b`[`i`a`Z`U`gg`Y`b`"8`]Y`g`Y`5`b`[`Y`V`c`h`Y`g`]b`X`d`Y`f`Z`Y`_`h`ZØf`
5`V`Y`b`h`Y`i`Y`f`!`G`i`W`Y`b`X`Y`ž`X`Y`X`U`g`6`Y`g`h`Y`U`i`g`]f`Y`f`N`Y`]h`i`b` ;`Y`gi`b`X`Y`h`
Y`f`U`i`g`l`c`Y`b`k`c`Y`b`"

C V`Xi `Ui ZXYf`Gi W`Y`bUW`UhYa VYfUi VYbXYb`5i gg]W`hYbž
Ui ZFY[YbXYa`B Yfj Yb_]hY`cXYf`Y]bZUW`bi f`bUW`Y]bYf
A Ò[`]W`_Y]h`V]ghž`X]W`]b`XYf`B Uhi f`ni`YbhgdUbbYbž; Ygi bX`Y]h
`Uh`ZØf`YXYb`C i hXccf!: Ub`Yhk Ug`ni`V]YhYb`"DUW`_Y`XY]bY
K UbXYfgW`i `Yž`a UW`Y`X]W`VYfY]h`ZØf`X]Y`i bj Yf[Ygg`]W`Yb
5VYbhYi Yfž`X]Y`Xcfh`Ui ZX]W`k UfhYb`

; Y`Y]a h]ddg`ZØf`i bj Yf[Ygg`]W`Y`9f`YVb]ggY

K Ybb`Xi `Ui ZXYf`Gi W`Y`bUW`Ui h`Ybh]gW`Yb`9f`YVb]ggYb`]b
; Ygi bX`Y]h`V]ghž`X]Y`ØVYf`X]Y`Ui g[YhfYhYbYb`DZUXY`_]bUi g[Y`Ybž
XUbb`V]gh`Xi `]Yf`[YbUi`f]W`h]["8]YgY; Y`Y]a h]ddg`Yfa Ò[`]W`Yb
Yg`X]fž`X]Y`FY[]cb`j`cb`Y]bYf`[Ubni`UbXYfYb`GY]hY`ni`YbhXYW`_Yb`
<]Yf`g]bX`Y]b][Y`ϕg]XYf!H]ddgž`X]Y`XY]bYb`5i ZYbh`U`h
i bj Yf[Ygg`]W`a UW`Yb`k YfXYb.

- 6Ygi W`]b`Y]bYa`hfUX]h]cbY`Yb`< UbXk Yf`_gVYhf]YV.
J]Y`Y`_Y]bYž`ZJa`]Y]b[YZØ`fhY`K Yf`_gh`hYb`ZYfh][Yb`bcW`
`Yi hY`]fY`DfcXi`_hY`j`cb`< UbX`"9]b`6Ygi W`V]YhYh`X]Y
A Ò[`]W`_Y]hž`X]Y`?i bgh`XYg`< UbXk Yf`_g`Ui`g`YfghYf`< UbX`ni
Yf`YVYb`": fU[`Y]bZUW`bUW`Y]bYf`_i`fnYb`": Ø`fi`b[`°
- ; Y`Y]a Y`K UbXYfk Y[Y.`GhUhh`XYf`VY`_UbbhYb
K UbXYfghfYW`_Yb`[]Vh`Yg`nU`fY]W`Y`j`YfghYW`_hY`DZUXYž`X]Y
UhYa VYfUi VYbXY`5i`gV`]W`_Y`cXYf`j`YfghYW`_hY`K UggYfZ`Y`Y
V]YhYb`": fU[Y`X]Y`9]b`Y]a`]gW`Yb`bUW`i`]fYb`VY`]YVhYghYb
F`ci`hYb`°
- @c`_U`Y`J YfUbghU`hi`b[Yb.`C`Zi`Z]bXYb`]b`; Ygi bX`Y]h
_Y]bY`": YghY`cXYf`A`Āf`_hY`ghUhhž`X]Y`b]W`h`]b`FY]gYZØ`fYfb
Yfk`Ā`b`h`k`YfXYb`"8]YgY; Y`Y[Yb`Y]hYb`V]YhYb`X]Y
dYfZY`_hY`A`Ò[`]W`_Y]hž`a`]hXYb`6Yk`c`bYfb`]b`?`cbhU`_h`ni
hfYhYb`i`bX`c`_U`Y`?i`hi`f`ni`Yf`YVYb`"
- I`bYb`hXYW`_hY`6i`W`Ā`X`Yb`i`bX`7UZĀg.`ϕ`X`Yb`_Y]bYb
; UggYb`j`YfghYW`_Yb`g]W`W`Ufa`UbhY`6i`W`Ā`X`Yb`i`bX
[Ya`Øh]W`Y`7UZĀgž`X]Y`c`Zi`a`]h`VYgcbXYfYb`@YW`_YfY]Yb`i`bX
Yi`_i`g]Yb`6ØW`Yfb`Ui`Zk`UfhYb`"X`YU`ni`a`9bhgdUbbYb
i`bX`J`Yfk`Y]Yb`"

J YfghYW`_hY`B Uhi fgW`Ā`hnY

; Ygi bX\Y]h]gh'Ui W\Y]b'C fhž'k c'X]Y'B Uhi f'j]b'j]Y`Yb': cfa Yb
ØVYffUgW\h"5VgY]hg'XYf'<Ui dhrci f]ghYbghfÒa Y'[]Vh'Yg
UhYa VYfUi VYbXYž'k Yb][Yf'VY_UbbhY'D`ÀhnYž'X]Y`Yf_i bXYh'k YfXYb
k c`Yb.

- 8Yf'j YfghYW_hY`GYY. 'Bi f'9]b[Yk Y]\hY'k]ggYb'j cb
X]YgYa 'a U`Yf]gW\Yb`GYYž'XYf'j cb'X]W\hYb'K À`XYfb
i a [YVYb']gh"DYfZY_h'ZØf'Y]b'D]W_b]W_cXYf'Y]bY'5i gnY]h
j ca 'Hfi VY"
- K]`XV`i a Ybk]YgYb. 'a : fØ`]b['j Yfk UbXY`b'k]XY
6`i a Ybk]YgYb`X]Y`@UbXgW\UZh']b`Y]b': UfVYba Yf"8]Y
VYghYb'G]W\hi b[Yb'[]Vh'Ygž'k Ybb'a Ub`ZfØ`Ua 'A cf[Yb
Ui Zvf]W\h"

? i `hi fY`Y`6Y[Y[bi b[Yb

I a `X]Y`?i`hi f'j cb'; Ygi bX\Y]h]b'gY]bYf'fY]bghYb': cfa`ni
Yf`YVYbž'gc`hYgh'Xi`]bhYfU_h]j Y`Dfc[fUa`a Y']b`6YhfUW\h'n]Y\Yb.

- K cf_g\cdg'a]h'9]b\Y]a]gW\Yb. 'A Y`XY`X]W`ni`Y]bYa
?cW`_i fg'cXYf'?i bgh!K cf_g\cd`Ubž'k c'Xi`X]Y`c_U`Yb
HfUX]h]cbYb'i bX`HYW\b]_Yb`Yf`YfbYb`_Ubbgh"<]Yf'g]bX
?fYUhj]h`hi bX`GdU» '[UfUbh]Yfh"
- GU]gcbU`Y : YghY. '6Ygi W\Y`c_U`Y : Y]YfhU[Y`cXYf' : YghYž
X]Y`cZh'a]h'A i g]_ž'HUn'i bX`_Øgh]W\Ya '9ggYb'[YZY]Yfh
k YfXYb"9g']gh'Y]bY`Yfj cffU[YbXY'; Y`Y[Yb\Y]hž'a Y\ f
ØVYf`X]Y`6fÀi W\Y`i bX`@YVYbgk Y]gYb`XYf'F Y[]cb`ni
YfZU\fyb"

„ VYfbUW\hYb`VY]'9]b\Y]a]gW\Yb

9]bY`XYf`VYghYb`A Ø[`]W_Y]hYbž'X]Y`5ha`cgd\`ÄfY`j cb'; Ygi bX\Y]h
ni`Yf`YVYbž`VYghY\h'XUf]bž`VY]'9]b\Y]a]gW\Yb`ni`ØVYfbUW\hYb.

- 5[fchci f]ga i g. 'J]Y`Y`@UbXk]fhY`V]YhYb
„ VYfbUW\hi b[Yb`Ui Z]\fYb`< ØZYb`Ubž'k c'Xi`X]Y`ÄbX`]W\Y
@YVYbgk Y]gY`\Ui hbU\`Yf`YVYb`_Ubbgh"8 Ug`ZØ\fhb]W\h'bi f
ni`Y]bYa`Y]bn][Ufh][Yb`5i ZYbh\U`hž'gcbXYfb`Ui W`ni

_Ògh]WXYbž'Zf]gW'ni VYfY]hYhYb'A U\`nY]hYb"

- Df]j Uhn]a a Yf. , VYfbUW'hi b[Yb'VY]'9]b\Y]a]gWXYb']b
]\fYb'Y][YbYb'j]Yf'K ÅbXYb'g]bX'Y]bY'k i bXYfVUFY
 A Ò[`]W_X]hž?cbhU_h'ni `bØdZYb'i bX'æg]XYf!H]ddg'ni
 Yf\U'hYb"C Zh'[]Vh'Yg'\]Yf'bi f'k Yb][Y'N]a a Yfž'k Ug'Y]bY
 dYfgÒb`]WXY'5ha cgd\ÅFY'[UfUbh]Yfh"

9f_i bXi b[Yb'Ui Z'Y][YbY': Ui gh

GW`Y»`]W`]ghXUg'9bhXYW_Yb'Ui Z'Y][YbY': Ui gh'Y]bY'XYf'VYghYb
A Ò[`]W_X]hYbž'; Ygi bX\Y]h'k]f`]W'ni `[Yb]Y»Yb.

- : U\ffUXhci fYb.`@Y]\h'Yi W'Y]b': U\ffUX'i bX'Yf_i bXYh
 X]Y'i a `Y][YbXYb'8 ÒfZYf'i bX'@UbXgWUZhYb"C Zh'[]Vh'Yg
 WUfa UbhY'K Y[Yž'X]Y'UVgY]hg'XYg'J Yf_Y\fg`']Y[Yb"
- : chcdi b_hY.`<U'hY'X]Y'5i [Yb'bUW'XYb'VYghYb
 : chca ch]j Yb'Ui Z'9]b][Y'j YfghYW_hY'C fhY'V]YhYb
 UhYa VYfUi VYbXY'5i gg]W'hYb'i bX'[Y'YVhY'; YgW]W'hYb"

5`X]YgY'; Y\Y]a h]ddg'[YVYb'X]f'X]Y'A Ò[`]W_X]hž'; Ygi bX\Y]h
b]W'h'bi f'U`g'Hci f]ghž'gcbXYfb'U`g'HY]'XYf'; Ya Y]bgWUZh'ni
Yf'YVYb"HfUi `X]W'žj cb'XYb'hfUX]h]cbY`Yb'Hci f]ghYb'fci hYb
UVni k Y]WXYbž'i bX'Xi `k]fgh'a]h'i bj Yf[Ygg`]WXYb'9f]bbYfi b[Yb
i bX'9f'YVb]ggYb'VY`c\bh"

DfU_h]gWXY'H]ddg'ZØf'Y]bY'[Y'i b[YbY'F Y]gY bUW' ; Ygi bX\Y]h

9]bY'F Y]gY'bUW'; Ygi bX\Y]h'_Ubb'Y]b'i bj Yf[Ygg`]WXYg'9f'YVb]g
gY]bž'k Ybb'a Ub'Y]b][Y'dfU_h]gWXY'H]ddg'a `<]bhYf_cdZ\Uh"<]Yf
g]bX'Y]b][Y'bØhn`]WXY'<]bk Y]gYž'X]Y'g]WXYfghY`Ybž'XUgg'XY]bY
F Y]gY'fY]Vi b[g`cg'j Yf`Ài Zh'i bX'Xi `YXY'A]bi hY']b'X]YgYf
k i bXYfVUFYb'GhUXh'[Yb]Y»Yb'_Ubbgh"

8]Y'VYghY'F Y]gYnY]h

8]Y'K U\`XYf'f]W'h][Yb'F Y]gYnY]h'_Ubb'XY]bY'9fZU\fi b[`Yf\YV`]W

VYY]bZi ggYb"; Ygi bX\Y]hV]YhYhni 'YXYf'>U\ fYgnY]hYhk Ug
6YgcbXYfYgž'UVYf'\]Yf'g]bX'Y]b][Y', VYf'Y[i b[Yb.

- : fØ\`]b['fA Åfn'V]g'A U]Ł. 'ŔYU'ZØf'X]Y'9f_i bXi b['XYf
BUhi fžXU'j]Y'Y'6'i a Yb'V'Ø\Yb'i bX'XUg'K YhhYf'a]'X']gh"
- Gca a Yf'fł b]'V]g'5i [i ghŁ. 'DYfZY_h'ZØf'Ci hXccf!
5_h]j]hÅhYbž'YXcWŁ'_Ubb'Yg'\Y]» 'k YfXYb"D`UbY
[YbØ[YbX'DUi gYb'Y]b°
- < YfVgh'fGYdhYa VYf'V]g'Bcj Ya VYfŁ. '8]Y': UfVYbdfUWŁh
XYf'6`ÅhhYf']gh'UhYa VYfUi VYbXž'i bX'X]Y'HYa dYfUhi fYb
g]bX'Ub[YbY\ a "
- K]bhYf'fB YnYa VYf'V]g': YVfi UfŁ. 'K Ybb'Xi 'Y]b': Ub'j cb
K]bhYf'UbXgWŁUZhYb'V]ghž'g]bX'X]Y'gWŁbYYVYXYW_hYb
@UbXgWŁUZhYb'Y]b'HfUi a °'6YUWŁhY'YXcWŁž'XUgg'Y]b][Y
5hhfU_h]cbYb'[YgWŁ`cggYb'gY]b'_ØbbhYb"

5bfY]gY'i bX'HfUbgdcfh

8]Y'5bfY]gY'bUWŁ'; Ygi bX\Y]h'_Ubb'Y'bUWŁ'5i g[Ub[gcfh
i bhYfgWŁ]YX'WŁ'gY]b"8]Y'GhUXh']gh[i h'Ub[YVi bXYb.

- : 'i [\ ÅZYb. '8Yf'bÅWŁgh[Y'Y[YbY']bhYfbUh]cbU'Y
'i [\ UZYb]gh'bi f'Y]bY'_i fnY'5i hcZU\fh'YbhZYfbh"
- 6U\bj YfV]bXi b[Yb. 'A Y\ fYfY'Ni [j YfV]bXi b[Yb
a UWŁYb'X]Y'GhUXh]j cb'[fØ» YfYb'GhÅXhYb''Y]WŁh
YffY]WŁVUf"
- ² ZZYbh'WŁY'J Yf_Y\ fga]hhY`. 'łbYf\U'V'j cb'; Ygi bX\Y]h
_UbbghXi 'Ui Z'6i ggY'i bX'GhfU» YbVU\ bYb'ni [fY]ZYbž'X]Y
fY[Y'a Å»]['ZU\ fYb"

I bhYf_i bZhga Ò[`]WŁ_Y]hYb

9g[]Vh'nU\`fY]WŁY'I bhYf_i bZhga Ò[`]WŁ_Y]hYb']b'; Ygi bX\Y]hž'X]Y
ZØf'YXYg'6i X[Yhi bX'YXYb'; YgWŁa UW_[Y]Y][bYh]g]bX.

I bhYf_i bZhgUfh

6Y]gd]Y'Y

| | |
|---------|---|
| < chY`g | < chY`GhUXhV`]W_ž'K Y`bYgg\chY` ; Ygi bX\Y]h |
|---------|---|

| | |
|---------------------|--|
| I bhYf_i bZhgUfh | 6Y]gd]Y`Y |
| DYbg]cbYb | DYbg]cb`ni f`Fi \Yž; ĀghY\Ui g Ua`GY |
| : Yf]Ybk c\bi b[Yb | : Yk c`ja `; fØbYbž 5`hghUXhk c\bi b[`; Ygi bX\Y]h |
| 7Ua d]b[| 7Ua d]b[d`Um`Ua `: `i ggž BUhi fWUa d`; Ygi bX\Y]h |

K Ā\fi b[`i bX`NU\`i b[ga]hhY`

≠b; Ygi bX\Y]h`k]fX`a]h`XYf`9i fc!K Ā\fi b[`VYnU\`h`<]Yf`g]bX
Y]b][Y`H]ddg`VYnØ[`]W; Y`X.

- 9g[]Vh`nU\`fY]WY; Y`XUi hca UhYb`]b`XYf`GhUXhž`Ub`XYbYb
Xi `6Uf[Y`X`UV\YVYb`_Ubbgh"
- 8]Y`a Y]ghYb; YgWĀZhY`i bX`FYghUi fUbhg`U_nYdh]YfYb
?fYX]h_UfhYbž`UVYf`Yg`]gh`fUhgUa ž`Ui W`]a a Yf`Yhk Ug
6Uf[Y`X`XUVY]ni \UVYb"
- K YW`gY`ghi VYb`g]bX`j cf\UbXYbž`YXcW`gc`hYgh`Xi `XUfUi Z
UW`hYbž`X]Y`VYghYb`?i fgY`ni `j Yf[`Y]WYb"

9ggYbg! `i bX`Hf]b_h]ddg

8]Y`c_U`Y`?ØWY`]gh`Y]b`<][\`][\hž`XUg`Xi `b]W`h] YfdUggYb
gc`hYgh`<]Yf`g]bX`Y]b][Y`H]ddg.

- DfcV]YfY`c_U`Y`GdYn]U`]hĀhYb`]b`FYghUi fUbhg`i bX`7UZĀgž
X]Y`j cb`9]b\Y]a]gWYb`Ya dZc\`Yb`k YfXYb"
- : Øf`Y]b`Ui h\Ybh]gWYg`9f`YVb]g`VYgi WY`Y]bYb`c_U`Yb
A Uf_hž`i a`Zf]gWY`DfcXi _hY`i bX`fY[]cbU`Y`@YW_YfY]Yb`ni
YbhXYW_Yb"
- JYf[]gg`b]W`hž`Yhk Ug`j cb`XYf`fY[]cbU`Yb`K Y]bgcfhY`cXYf
XYa`6]Yf`ni`dfcV]YfYb``g]Y`g]bX`cZh`X]Y`VYghYb`6Y[`Y]hYf
ni`XYb; Yf]W`hYb`

; Ygi bX\Y]hg! `i bX`G]WYf\Y]hg\]bk Y]gY

8Y]bY`G]WYf\Y]h`i bX; Ygi bX\Y]h`gc`hYb`]a a Yf`Ub`YfghYf`GhY`Y

ghY\Yb"<]Yf'g]bX'Y]b][Y'k]W\h][Y'Di b_hY.

- HfU[Y'VY]'5i gZØ[Yb']a a Yf'Ui gfY]W\YbX'K UggYf'i bX GcbbYbgW\i hna]hhY`'a]h"
- ðZcfa]YfY'X]W\ ØVYf'X]Y'Øfh'W\Yb'B chfi Zbi a a Yfb'i bX X]Y'GhUbXcfhY'j cb'?fUb_Yb\Ài gYfb'cXYf'?']b]_Yb"
- <U'hY'X]W\ 'Ub'X]Y`'c_U`Yb'J cfgW\ f]ZhYbž']bgVYgcbXYfY']b 6Yni ['Ui Z'BUhi fgW\i hn[YV]YhY'i bX'K UbXYfk Y[Y"

9]b\Y]a]gW\Y'6fÀi W\Y' i bX'J Yf\U'hYbgfY[Y`b

I a 'Y]bYb' [i hYb'9]bXfi W_`ni ` \]bhYf`UggYbž']gh'Yg'k]W\h][ž'X]Y `c_U`Yb'6fÀi W\Y'ni ` _YbbYb.

- GY]' \ÖZ]W\ i bX'fYgdY_hj c``ni '9]b\Y]a]gW\Ybž]bgVYgcbXYfY'VY]a 'I a [Ub['a]h'À'hYfYb'A YbgW\Yb"
- 9g']gh'ØV`]W\ ž'g]W\ 'VY]a '6YhfYhYb'Y]bYg'; YgW\ÀZhg'cXYf Y]bYg'<Ui gYg'ni 'VY[fØ»Yb"
- ð'XYb'a Y]ghYb'F YghUi fUbhg']gh'Yg'ØV`]W\ ž'Y]b'Hf]b_[Y`X j cb'Yhk U`%\$!%) i 'Ui Z'X]Y'F YW\bi b['ni '[YVYb"

A]h'X]YgYb'dfU_h]gW\Yb'H]ddg'V]gh'Xi 'VYghYbg'[YfØghYh'ZØf'Y]bY [Y'i b[YbY'F Y]gY' bUW\ ; Ygi bX\Y]h"; Yb]Y»Y'X]Y'J]Y`ZU'h'Ub 9f'YVb]ggYbž'X]Y'X]YgY'GhUXh'ni 'V]YhYb'\Uhž'i bX'gW\ UZZY i bj Yf[Ygg`]W\Y'9f]bbYfi b[Yb°

8YhU]`g

6Ygi W\Yb'G]Y' i bg'Ui Z. 'Y]bY!fY]gY"XY