

? U]gYfg`Ui hYfb`Yb hXYW_Yb. ; YgW\]W\ hYž
B Uhi f`i bX ; Ybi gg`k UfhYh`Ui Z`X]W\ °

9bhXYW_Yb`G]Y`? U]gYfg`Ui hYfb. `j cb`XYf`ZUgn]b]YfYbXYb
; YgW\]W\ hY`ØVYf`XYb`DZÄ`nYf`K U`X`V]g`\\b`ni`_i`_]bUf]gW\Yb
; YbØggYb`i bX`gdUbbYbXYb` : fY]nY]hU_h]j]hÄhYb`ZØf`X]Y`[UbnY
: Ua]]Y"

K]`_ca a Yb`]b`? U]gYfg`Ui hYfbž`Y]bYf`W\Ufa UbhYb`GhUXh`]a
gØXk Ygh`]W\Yb`8Yi hgW\`UbXž`X]Y`cZi`]a`GW\ UhhYb`]`fYf
VY_UbbhYfYb`BUW\VUfb`ghY`h`8]YgY`GhUXhž`Y]b[YVYhhYh`nk]gW\Yb
a U`Yf]gW\Yb`<Ø[Y`b`i bX`i a [YVYb`j ca`VYY]bXfi W_YbXYb`DZÄ`nYf
K U`Xž`\\Uh`]`fY`[Ubn`Y][YbY`DYfgØb`W_Y]hi bX ; YgW\]W\ hY`"J cb
a]hhY`U`hYf`]W\Yb`6Ui k Yf_Ybž`X]Y`j cb`j Yf[Ub[YbYf`DfUW\h
YfnÄ`\\Ybž`V]g`\\b`ni`_Y]bYf`YVYbX][Yb`?i`hi fgnYbY`i bX
i`]bUf]gW\Yb`? Øgh`]W_Y]hYbž`X]Y`YXYb ; Ui a Yb`YfZfYi Yb`
? U]gYfg`Ui hYfb`\\Uh`ZØf`YXYb`Yhk Ug`ni`_V]YhYb`"ϕ`X]YgYa`5fh]_Y`
bY`a Yb`k]f`X]W\`a]h`Ui ZY]bY`gdUbbYbXY`9bhXYW_i b[gfY]gY
Xi fW\`X]Y`j YfgW\]YXYbYb` : UW`hhYb`X]YgYf`GhUXh`"@Ugg`X]W\`j cb
XYf`UhYa VYfUi VYbXYb`BUhi f`XYg`DZÄ`nYf`K U`XYg`j YfnUi VYfbž
YfZU`fY`a Y`f`ØVYf`fY[]cbU`Y`GdYn]U]hÄhYbž`X]Y`Xi`dfcV]YfYb
a i gghž`i bX`Yb hXYW_Y`X]Y`nU`fY]W\Yb`J YfUbgH`hi b[Ybž`X]Y`XUg
@VYb`\\Yf`gc`YVYb`gk Yfh`a UW\Yb`"9[U`ž`cV`Xi`U`Y]bY`fY]ghž`a]h
: fYi bXYbž`cXYf`a]h`XYf` : Ua]]Y` `? U]gYfg`Ui hYfb`\\Ä`h`i bnÄ`\\][Y
5VYbhYi Yf`ZØf`X]W\`VYfY]h`A UW\`X]W\`VYfY]hž`X]Y]bY`bÄW\ghYb
F Y]gYd`ÄbY`ni`gW\`a]YXYb`i bX`X]Y`j YfghYW_hYb`GW\ÄhnY`X]YgYf
GhUXh`ni`_Yf`_i bXYb`°

9bhXYW_i b[`XYf`GhUXh`? U]gYfg`Ui hYfb`i bX
]`fYf` ; YgW\]W\ hY

? U]gYfg`Ui hYfbž`]a`<YfnYb`XYf`DZU`n`[Y`Y[Ybž`]gh`Y]bY`GhUXhž`X]Y

b]W h'bi f'Xi fW]\fY'a U`Yf]gW Y`@UbXgW UZh'gcbXYfb`Ui W`Xi fW
]\fY`fY]W Y` ; YgW]W hY`ZUgn]b]Yfh"i fgd f0b[`]W`U`g`Y]bY`G]YX`i b[
XYf`F`0a Yf`[Y[f0bXYhž`U h`X]Y`GhUXh`nU`fY]W Y`K UbX`i b[Yb
Xi fW`YVhi bX`XUVY]`Y]bY`J]Y`nU`j`cb`_i`hi fY`Yb`9]bZ0ggYb
Ui Z[Ybca`a`Yb"

8]Y`K`i`fnY`b`j`cb`?U]gYfg`Ui`hYfb`fY]W Yb`V]g`]bg`("`đ\`f\`i`bXYfh
ni`f0W`ž`U`g`X]Y`f0a`]gW Y`GhUXh`B`c`j`]ca`U[`i`g`Yb`hghUbX`"9g`k`i`fXY
gW`bY`ni`Y]bYa`k`]W`h][`Yb`<UbXY`gnYb`hfi`a`ž`i`bX`X]Y` ,`VYffYghY
XYf`f0a`]gW Yb`@YVYbgk`Y]gY`g]bX`\Yi`hY`bcW`Ub`j`YfgW]YXYbYb
C`fhYb`XYf`GhUXh`g]W`hVUf`"6YgcbXYfg`\Yfj`c`fni`\YVYb`g]bX`X]Y
,`VYffYghY`XYg`f0a`]gW Yb`HYa`dY`g`i`bX`XUg`F`0a`]gW Y`H`Y`U`hY`f`ž
XUg`\Yi`hY`U`g`Y]bY`XYf`\Yfj`c`ffU[`YbXghYb`\]ghc`f]gW Yb`Gh`hYb
[`]`h"

→a`@Ui`ZY`XYf`đ\`f\`i`bXYfhY`Yb`hk`]W`Y`hY`g]W`?U]gYfg`Ui`hYfb`ni
Y]bYf`k`]W`h][`Yb`GhUXh`Z0f`XUg`f0a`]gW`!XYi`hgW Y`?U]gYffY]W`"8]Y
GhUXh`Y`f\]Y`h]a`đ\`f`%&%-`XUg`GhUXh`fYW`h`j`cb`?U]gYf` :`fYXYf]_`
="ž`k`Ug`Y]b`VYXYi`hYbXYf`G`W`f]h]b`]\`fYf` ;`YgW]W`hY`k`Uf`"đ`XYb
Zc`[`YbXYb`đ\`fnY`b`hYb`Yf`YVhY`?U]gYfg`Ui`hYfb`Y]b`gW`bY`Yg
K`UW`ghi`a`ž`XUg`gck`c`\`dc`h]gW Y`U`g`Ui`W`k`]fhgW`UZh`]W`Y
→a`di`gY`a`]h`g]W`V`fUW`hY"

→a`%*`"đ\`f\`i`bXYfh`k`i`fXY`X]Y`GhUXh`Y]b`NYb`hfi`a`XYf
F`Y`Zc`fa`U`h]cb`ž`i`bX`X]Y`5i`gk`]f`_i`b[`Yb`g]bX`]b`j`]Y`Yb`XYf`bcW
\Yi`hY`VYghY`YbXYb`?]fW Yb`ni`gd`0fYb`"8]Y` ;`i`ghUj`!5Xc`Z!
?`]fW Y`c`XYf`X]Y`Gh]Zh`g_]fW Y`g]bX`d`f`À[`bUb`hY`6Y]gd]Y`Y`Z0f`X]Y
fY`][`0gY`i`bX`_i`hi`fY`Y`9b`hk`]W`_i`b[`XYf`GhUXh]b`X]YgYf`NY]h"

8]Y` ;`YgW]W`hY`XYf`GhUXh]gh`ni`XYa`Yb[`a`]h`XYf` ;`YgW]W`hY`XYf`
I`G!G`h`fY]h`_f`À`ZhY`j`Y`f`v`i`bXYb`"BUW`X`Y`a`N`k`Y]hYb`K`Y`h`_f]Y[
k`i`fXY`?U]gYfg`Ui`hYfb`ghUf`_`VYY]bZi`ggh`Xi`fW`X]Y`Df`À`gYbn
Ua`Yf]_Ub]gW Yf`Hfi`ddYb`ž`k`Ug`b]W`h`bi`f`XUg`GhUXhV]`X`j`Yf`À`bXYfhY`ž
gcbXYfb`Ui`W`X]Y`_i`hi`fY`Y`J]Y`ZU`h`Y`fk`Y]hY`fhY`"J]Y`Y`6U`fgž
F`Y`ghUi`fUb`hg`i`bX` ;`Ya`Y]bgW`UZh`g]Y`fUb`ghU`hi`b[`Yb`g]bX`\Yi`hY`Y]bY
<ca`a`U[`Y`Ub`X]YgY`a`i`h]_i`hi`fY`Y`?cYI`]ghYbn"

6Y]Y]bYa`GdUn]Yf[`Ub[`Xi`fW`X]Y`đ`bYb`ghUXh`Z]bXYh`a`Ub

nU\`fY]WXY`]bhYfYggUbhY`D`ÄhnY`i bX`6Ui k Yf_Yž`X]Y`X]Y` ; YgW\]W\hY
XYf`GhUXh`k]XYfgd]Y[Y`b`"9a` dZY`\`Yb`gk YfhY`C`fhY`g]bX.

- 8 Yf`Gh]Zhgd`Uhn. i a [YVYb`j`cb`VYY]bXfi`W_YbXYb
`]ghcf]gWXYb` ; YVÄi XYb`i bX`Y]bYa` `YV\UZhYb`A`Uf`hd`Uhn"
- 8 Ug`F`Uh\`Ui`g. `9]b`hmd]gWXYg`6Y]gd]Y`ZØf`X]Y`bYi [ch]gWXY
5fW\]hY`_hi`fž`XUg`Y]b`k`]W\h][Yf`HY]`XYg`GhUXhV]`XYg`]gh"
- 8]Y`U`hY`i`b`j] Yfg]hÄh. `9]b`k`i bXYfgW`ÖbYgi`bX
`]ghcf]gWXYg` ; YVÄi XYž`XUg`X]Y`U`UXYa`]gWXY`HfUX]h]cb`XYf
GhUXh`igma`Vc`]g]Yfh"

8]Y`J`c`_gVUb`_`?U]gYfg`Ui`hYfb`]gh`Y]b`k`Y]hYfYg`VYXYi`hYbXYg
; YVÄi XYž`XUg`Y]b`Gma`Vc`ZØf`X]Y`k`]fhgW\UZh]WXY`9bhk`]W`i`b[`XYf
GhUXh`XUfghY`h`"<]Yf`k`YfXYb`c`Zh`J`YfUbg`hU`hi`b[Yb`Ub[YV`chYbž`X]Y
XYf`c`_U`Yb` ; Ya`Y]bgW\UZh`ini [i`hY`_ca`a`Yb`i`bX`XUg`[YgW\ÄZh]WXY
@YVYb`fYj`]hU`]g]YfYb"

9]b`VYgcbXYfg`fY]nj`c`Yg`9`Ya`Ybh`j`cb`?U]gYfg`Ui`hYfb`]gh`X]Y`
DU`]gUXYb`!A`Ui`Yfž`X]Y`X]Y`GhUXh]a``%("`\f\i`bXYfh`i`a`gW`cgg"
HY]`Y`X]YgYf`A`Ui`Yf`g]bX`bcW\`Yf\U`hYb`i`bX`V]YhYb`Y]bYb
]bhYfYggUbhYb`9]bV`]W`_]b`X]Y`J`YfhY]X][i`b[gghfU`hY []Yb`XYf
XUa`U`][Yb`NY]h"

: Øf` ; YgW\]W\hg]bhYfYgg]YfhY`c`b`h`g]W\`Y]b`6Ygi`W\`]a`
<]ghcf]gWXYb`A`i`gYi`a`ž`XUg`Y]bY`J`]Y`nU`\`j`cb`5i`gghY`i`b[Yb
ØVYf`X]Y`9bhk`]W`i`b[`XYf`GhUXh`i`bX`]\fYf`i`a` [YVi`b[`V]YhYh`"<]Yf
_Ubb`a`Ub`b]W\h`bi`f`X]Y`J`Yf[Ub[Yb`Y]h`?U]gYfg`Ui`hYfbg
Yf`_i`bXYbž`gcbXYfb`Ui`W\`gdUbbYbXY`9]bV`]W`_Y`]b`X]Y`?i`hi`f`i`bX
HfUX]h]cbYb`XYf`FY []cb`[Yk`]bbYb"

8]Y`?`ca`V]bUh]cb`Ui`g`f`Öa`]gWXYb` , VYffYghYbž`a`]hY`U`hYf`]WXYf
5fW\]hY`_hi`f`i`bX`nY]h[Yb`Ögg]gWXYb`9`Ya`YbhYb`a`UW\h
?U]gYfg`Ui`hYfb`ni`Y]bYa`ZUgn]b]YfYbXYb`F`Y]gYn]Y`"A`]h`YXYa
GWf]hž`XYb`a`Ub`\]Yf`a`UW\hž`VY[Y[bYh`a`Ub`XYf` ; YgW\]W\hY`XYf
GhUXh`i`bX`XYf`A`YbgWXYbž`X]Y`g]Y`[Yd`f`Ä[h`\UVYb`"K`Yf
?U]gYfg`Ui`hYfb`VYgi`W\hž`Yf`YVh`Y]bY`\Ufa`cb]gWXY`J`YfgW\`a`Y`ni`b[
j`cb`J`Yf[Ub[Yb`Y]h`i`bX` ; Y[Ybk`Ufhž`X]Y`gY`\f`Y]bXfi`W`_g`c`"]gh"

B Uhi f'di f. '8]Y 'GWX Òb \ Y]hYb 'XYg'DZÀ`nYf K U`XYg

8Yf'DZÀ`nYf'K U`X`]gh'Y]b`k U`fYg'B Uhi fdUfUX]Yg'i bX`YfghfYW_h
g]W\`ØVYf'Y]bY': `ÀWY`j cb`Yhk U`%", \$\$`E i UXfUh_]`ca YhYfb"'8]YgYg
VYY]bXfi W_YbXYžk U`XfY]WY'; YV]Yh]gh'Y]b`HY]'XYg'**B Uhi fdUf_g
DZÀ`nYfk U`X`**i bX`V]YhYh'Y]bY`J]Y`nU\`Ub`A Ò[`]W`_Y]hYb`ZØf
B Uhi f`]YV\UVYf'i bX`C i hXccf!9bh\i g]UghYb"'8]Y`gUbZhYb`<Ø[Y`ž
X]W`hYb`K `À`XYf'i bX`V`Ø`YbXYb`K]YgYb`n]Y\Yb`š\`f`ZØf`š\`f
nU\`fY]WY`6Ygi W`Yf`Ub`i bX`UXYb`ni`9f_i bXi b[ghci fYb`Y]b"

8]Y`@UbXgW`UZh'XYg'DZÀ`nYf'K U`XYg`]gh`j cb`Y]bYf'Y]bn][Ufh][Yb
GWX`Òb\Y]h`[YdfÀ[hž`X]Y`Xi fW`X]Y`j]Y`ZÀ`h][Y': `cfU`i bX': Ui bU
j Yfgh`Àf`_h`k]fX": Ugh', \$i`XYg'; YV]Yhg`g]bX`VYk U`XYhž`k Ug`Yg`ni
Y]bYa`XYf`[fØ» hYb`ni gUa`a Yb`Àb[YbXYb`K U`X[YV]YhY
8Yi hgW`UbXg`a UW`h`B UXY`!`i bX`@Ui VVA`i a Yž`K]XV`i a Yb`i bX
<Y]XY`UbXgW`UZhYb`gW`UZZYb`Y]bY`a U`Yf]gW`Y`?`i`]ggY`ZØf
K UbXYfYf'i bX`F UXZU`fYf"

<]Yf`g]bX`Y]b][Y`XYf`bUhØf`]W`Yb`<][\`][\hgž`X]Y`a Ub`ja`DZÀ`nYf
K U`X`b]W`h`j YfdUggYb`gc`hY.

- K UbXYfk Y[Y.`, VYf`%"&\$\$`?]`ca YhYf`a Uf_]YfhY
K UbXYfk Y[Y`ZØ`fYb`Xi fW`X]Y`UhYa VYfUi VYbXY
@UbXgW`UZh`'8]Y`VY`_UbbhYghYb`F ci hYb`g]bX`XYf`DZÀ`nYf
K U`XdZUX`i bX`XYf`DfYa]i a k UbXYfk Y[""`XYU`ZØf`U`Y
GW`k]Yf][_Y]hg[fUXY`
- 8Yf`6Ui a k]dZY`dZUX. `b`XYf`BÀ\Y`j cb`@UbXghi \`
VYZ]bXYh`g]W`X]YgYf`ZUgn]b]YfYbXY`DZUXž`XYf`Yg`6Ygi W`Yfb
Yfa Ò[`]W`hž`X]Y`B Uhi f`Ui g`Y]bYf`[Ub`n`bYi Yb`DYfgdY`_h]j Y
ni`Yf`YVYb"'5i ZV]g`ni`&\$`A YhYfb`<Ø\Y`_ÒbbYb`G]Y`X]Y
6Ui a _fcbYb`i bX`X]Y`UhYa VYfUi VYbXY`5i gg]W`h
[Yb]Y» Yb"
- 8]Y`i bVYfØ`f`hYb`6ÀW`Y. `NU\`fY]W`Y`_`Y]bY`6ÀW`Y
gW`Àb[Y`b`g]W`Xi fW`X]Yb`K U`X`i bX`UXYb`ni
Yf\`c`gUa Yb`GdUn]Yf[Àb[Yb`cXYf`Y]bYa`YbhgdUbbhYb
D]W`_b]W`_Y]b"'8Yf`<U\`bghY][`i bX`X]Y`GW`k Y]bghU`ghfU» Y
g]bX`VYgcbXYfg`Ya`dZY`\`Yb`gk Yfh`

8]Y`H]Yfk Y`h`ja `DZÅ`nYf`K U`X`]gh`YVYbgc`j]Y`ZÅ`h][`k]Y`X]Y
J Y[YhUh]cb""<]Yf`_ÖbbYb`G]Y`XYb`9i fcdÅ]gWÅ Yb`F Y\ ž
K]`XgWÅ k Y]bYž: ØWÅ gY`gck]Y`Y]bY`J]Y`nUÅ``j cb`J Ò[Y`b
VYcVUWÅ hYb`"6YgcbXYfg`ZUgn]b]YfYbX`]gh`X]Y`K UbXYfi b[`]a
: fØ\`]b[ž`k Ybb`XUg`; Ynk]hgWÅ Yf`XYf`J Ò[Y`]b`XYf`@ Zh`]Y[h`i bX
X]Y`:`cfU`ni `V`Ø\Yb`VY[]bbh`": Øf`J c[Y`]YV\UVYf`[]Vh`Yg`gdYn]Y`Y`
6YcVUWÅ hi b[gghUh]cbYbž`i a`X]Y`5fhYbj]Y`ZU`h`Ui g`bÅWÅghYf`
BÅ\Y`ni `Yf`YVYb"

9]b`k Y]hYfYf`< Ò\Ydi b`_h`XYg`DZÅ`nYf`K U`X`Yg`]gh`XYf`DZÅ`nYfk U`X!
7`i Vž`XYf`%, , , `]Y[fØbXYh`k i fXY`i bX`g]WÅ`ZØf`XYb`9f\U`h`i bX`X]Y
DZY[Y`XYf`K Y[Y`i bX`BUhi f`Y]bgYhnh`"8]YgYf`J YfY]b`cf[Ub]g]Yfh
fY[Y`a Å»][`]YØ\fhY`K UbXYfi b[Yb`i bX`BUhi fYf`YVb]ggYž`X]Y`ZØf
š b[`i bX`5`h`[`Y]WÅ Yfa U»Yb`[YY][bYh`g]bX`"9]bY`[fc» Ufh][Y
; Y`Y[Yb\Y]hž`a Y\`f`ØVYf`X]Y`F Y[]cb`ni `YfZU\`fYb`°

K Ybb`G]Y`bUWÅ `Y]bYf`5i gnY]h`]b`XYf`BUhi f`gi WÅ Ybž`V]YhYh`XYf`
DZÅ`nYf`K U`X`nUÅ`fY]WÅ Y`A Ò[`]WÅ`_Y]hYb`ni f`9bhgdUbbi b[`i bX
9f\`c`i b[``8Yb`_VUfY`5`_hj]hÅhYb`g]bX.

- F UXZU\`fYb.` A]h`ØVYf`%) \$\$\$`?`]`ca` YhYfb`Ui`g[YgWÅ]`XYfhYf`
F UXk Y[Y`]gh`XYf`DZÅ`nYf`K U`X`Y]b`]XYU`Yg`N]Y`ZØf`
F UXZU\`fYf`"9[U`cV`A`ci`bhU]bV]_]b[`Ui`ZXYb`
Ubgdfi`WÅ`gj`c`Yb`HfU]`g`cXYf`[Ya`Øh]WÅ Y`F UXh`ci`fYb`
Yb`h`Ub[`XYf`gUb`ZhYb`< Ø[Y`]` \]Yf`k]fX`Y`XYf`ZØbX][``
• F Y]hYb.` 8]Y`F Y[]cb`]gh`Ui`WÅ`gY\`f`dZYfXYZfYi`bX`]WÅ`
; YdZY[hY`F Y]hk Y[Y`i bX`5b[YVchY`ZØf`[YZØ\`fhY`5i`gf]hhY`
g]bX`ØVYfU`ni`Z]bXYb`"9f`YVYb`G]Y`X]Y`BUhi`f`j`ca`GUhhY`
Ui`g`
• < Ò\`Yb`VYg]WÅ`h][`i`b[Yb.`K`i`gghYb`G]Yž`XUgg`XYf`DZÅ`nYf`
K U`X`Ui`WÅ`Y]b][Y`XYf`ZUgn]b]YfYbXghYb`< Ò\`Yb`
8Yi`hgWÅ`UbXg`VY\`YfVYf[h3`8]Y`; Òhn]b[Yf`< Ò\`Y`i`bX`X]Y`
HYi`ZY`g\`Ò\`Y`g]bX`VY`]YVhY`5i`gZi`[gn]Y`Y`ZØf`5VYbhYi`fYf`

8]Y`VYghYb`NY]hYb`ZØf`Y]bYb`6Ygi`WÅ`XYg`DZÅ`nYf`K U`X`Yg`g]bX`XUg`
: fØ\`U\`f`i`bX`XYf`< YfVgh`"æ`:`fØ\`U\`f`V`Ø\Yb`X]Y`K]`XV`i`a`Yb`]b`
j`c`Yf`DfUWÅ`hi`bX`XUg`6`Å`hYfXUWÅ`k`]fX`[fØbž`k`Å\`fYbX`]a`< YfVgh`
X]Y`@Ui`VZÅfVi`b[`X]Y`@UbXgWÅ`UZh`]b`Y]b`Vi`bhYg`:`UfVYba`YYf`

hUi Wk h" :XYg :X\fn]Y\hX]Y`F Y[]cb`XUa]hnU\`fY]Wk Y
BUhi fZYi bXY`i bX` : chc[fUZYb`Ubž`X]Y`X]Y`GWk Òb\Y]h`XYf
X\`fYgnY]hYb`Y]bZUb[Yb`a ÒWk hYb"

CV`Z0f`Y]bYb`?i fnhf]d`cXYf`Y]bYb``Àb[Yfyb`5i ZYbh\U`hž`XYf`DZÀ`nYf
K U`X`V]YhYh`ÀbYb`Y]bY`i bj Yf[Ygg`]Wk Y`A Ò[`]Wk`_Y]hž`X]Y`BUhi f`ni
Yf`YVYb`i bX`ni` [Yb]Y»Yb`"DUW`Yb`G]Y`ÀfY`K UbXYfgWk i \Y`Y]b`i bX
Yf`_i bXYb`G]Y`X]Y`j YfVcf[YbYb`9W`Yb`X]YgYg`VYY]bXfi W`YbXYb
BUhi ffUi a g`

? i `]bUf]gWk Y`<][\`][\hg. `@YW`YfY]Yb`Ui g`XYf
F Y[]cb

8]Y`GhUXh?U]gYfg`Ui hYfb`i bX`\fY`I a [YVi b[`g]bX`b]Wk h`bi f
Xi fWk `]\fY` ; YgWk]Wk hY`i bX`BUhi f`VY`_Ubbhž`gcbXYfb`Ui Wk`Xi fWk
Y]bY`fY]Wk \U`h][Y`i bX`j]Y`ZÀ`h][Y`?i `]bUf]_`"K Ybb`Xi`X]Wk`Ui ZX]Y
Gi Wk Y`bUWk`Ui h\Ybh]gWk Yb` ; YgWk a UW`gYf`YVb]ggYb`a UWk ghž`V]gh
Xi `]\Yf`[YbUi`f]Wk h]["8]Y`DZU`n`]gh`Z0f`]\fY`_i `]bUf]gWk Yb
?Ògh]Wk`_Y]hYb`VYf0`a hž`i bX`?U]gYfg`Ui hYfb`V]YhYh`Y]bY`]XYU`Y
D`Uhhžcfa ž`i a`X]YgY`ni`YbhXYW`_Yb"

9]b`UVgc`i hYg`A i gg`Z0f` : Y]bgWk a YW`Yf`]gh`X]Y`hfUX]h]cbY`Y`
DZÀ`nYf`K i fgh`"8]Y`F Y[]cb`]a dcb]Yfh`a]h`Y]bYf`J]Y`nU`\`j`cb
K ØfghYbž`X]Y`cZh`Zf]gWk`ni VYfY]hYh`i bX`Y`bUWk`F YnYdhi f
i bhYfgWk]YX`]Wk` [Yk Øfnh`g]bX`"6YgcbXYfg`VY`]YVh`g]bX`X]Y`
6fUhk i fgh`i bX`X]Y`F]bXgk i fghž`X]Y`dYfZY`_hini`Y]bYa`_Ø`Yb
; `Ug`fY[]cbU`Ya`K Y]b`dUggYb"

K Ybb`Xi`Y]b` : Ub`j`cb`\Yfn`UZhYb` ; Yf]Wk hYb`V]ghž`gc`hYgh`Xi
i bVYX]b[h`X]Y`DZÀ`nYf`GUi a U[Yb`dfcV]YfYb`"8]YgY`GdYn]U`]hÀh
VYghY`h`Ui g`GWk k Y]bYZY]gWk ž`XUg`ni gUa`a Yb`a]h`?UfhcZY`b`i bX
; Yk ØfnYb`]b`Y]bYb`GWk k Y]bYa U[Yb` [YZ0`h`i bX`UbgWk`]Y»YbX
[Y`_cWk`h`k]fX`"; Y\cVYbY`F YghUi fUbhg`i bX`hfUX]h]cbY`Y`
K Y]bghi VYb`]b`?U]gYfg`Ui hYfb`gYfj]YfYb`cZh`X]YgY`GdYn]U`]hÀh`U`g
HY]`]\fYf`GdY]gY`_UfhYb"

6]Yf`]YV`UVYf`_ca`a Yb`]b`?U]gYfg`Ui hYfb`YVYbZU`g`Ui Z`\fY
?cghYb`"8]Y`GhUXh`\Uh`Y]bY`fY]Wk Y`6fUi hfUX]h]cbž`i bX`nU`\fY]Wk Y

6fUi YfY]Yb`V]YhYb`Y]bY`J]Y`nU\`j`c b`6]YfgcfhYb`Ub"DfcV]YfY`XUg`
`c_U`Y`<Y`Y`cXYf`Y]b`\Yfn\UZhYg`K`Y]nYbV]YfžXUg`\Yfj`cffU[`YbX`
ni`Y]bYf`YW_YfYb`6fchY]h`dUggh"

B U h 0 f`]W`k`ÅfY`_Y]b`6Ygi`W`]b`?U]gYfg`Ui`hYfb`j`c`gh`ÅbX][`ž`c`b`Y`
XUg`DZ`Å`nYf`K`Y]b`9f`YVb]g"8]Y`F`Y[`]cb`]gh`VY`_Ubbh`Z0f`]\fY`
K`Y]bVUi`Z`Å`W`Ybž`X]Y`Yi`ei`]g]hY`F`]Yg`]b[`Y`i`bX`;`fUi`Vi`f[`i`bXYf`
\Yfj`cfVf]b[`Yb"6Y]Y]bYf`K`Y]bdfcVY`]b`Y]bYa`X`Yf`0fh]W`Yb`
K`Y]b[`0hYf`_Ubbgh`Xi`X]Y`j`YfgW`]YXYbYb`;`YgW`a`Å`W`_Yf`i`bX`
5fca`Yb`dYfg`0b`]W`Yf`YVYb"

I`a`X]Y`_i`]bUf]gW`Yb`<0\Ydi`b`_hY`X`Yf`F`Y[`]cb`ni`[`Yb]Y»Ybž`
gc`hYgh`Xi`X]Y`GhfU»Yba`Å`f`_hY`i`bX`;`YghY`VYgi`W`Ybž`X]Y`
fY[`Y`a`Å»][`]b`?U]gYfg`Ui`hYfb`ghUhhZ]bXYb"8cfh`\Ugh`Xi`X]Y`
A`0[`]W`_Y]hž`fY[`]cbU`Y`DfcXi`_hY`ni`d`fcV]YfYb`i`bX`Y]bni`_Ui`ZYb`
C`V`Zf]gW`Yg`C`V`ghž`;`Ya`0gY`c`XYf`gY`V`gh[`Ya`U`W`hY`A`Ufa`Y`UXYb`
X]Y`J]Y`ZU`h]gh[`fc»"9]b`VYgcbXYfYg`<][`\][`\h]gh`XYf`DZ`Å`nYf`
K`c`W`Y`ba`Uf`_hž`X`Yf`Y`X`Yb`A`]h`k`c`W`i`b`X`GUa`ghU[`Ua`Gh]Zhgd`Uhn`
ghUhhZ]bXYh"

;`Yf]W`h`	6YgW`fY]Vi`b[`	6YgcbXYf\Y]hYb`
DZ`Å`nYf`K`i`fgh`	J`YfgW`]YXYbY` K`0fghYž`a`Y]gh`Ui`g` GW`k`Y]bYZY]gW`	:`f]gW`ni`VYfY]hYh`
GU`i`a`U[`Yb`	GW`k`Y]bYZY]gW`a`]h` ?`Ufhc`ZY`b`]a`A`U[`Yb` [`Y`_c`W`h`	HfUX]h]cbY`Yg` ;`Yf]W`h`X`Yf`F`Y[`]cb` [`Y`_c`W`h`
DZ`Å`nYf`K`Y]b`	F`Y[`]cbU`Y`K`Y]bYž` VYgcbXYfg`F`]Yg`]b[`	J`Yf`_c`gh`i`b[`Yb`]b` `c`_U`Yb`K`Y]b[`0hYfb`

:`0f`B`UgW`_UhnYb`[`]Vh`Yg`]b`?U]gYfg`Ui`hYfb`YVYbZU`g`Y]b][`Yg`ni`
Yb`hXYW`_Yb"8]Y`hfUX]h]cbY`Yb`DZ`Å`nYf`Nk`]YVY`_i`W`Yb`c`XYf`X]Y`
_0gh]W`Yb`6`Ui`a`_i`W`Yb`g]bX`VY`]YVhY`GdYn]U`]h`hYbž`X]Y`Yg`k`Yfh`
g]bXž`d`fcV]Yfh`ni`k`YfXYb"G]Y`g]bX`d`YfZY`_h`Z0f`Y]bYb`GbUW`_Ua`
B`U`W`a`]hU[`]c`XYf`U`g`8`YggYfh`b`U`W`Y]bYa`\Yfn\UZhYb`
5VYbXYggYb"

I`a`X]Y`?`i`h`i`f`X`Yf`F`Y[`]cb`]c`gh`ÅbX][`ni`Yf`YVYbž`Ya`dZY`\Yb`g]W`

Ui Wk _i `]bUf]gWk Y`GhUXhZØ\ fi b [Yb" <]Yf`_Ubbgh`Xi `b]Wk`h`bi f
X]Y` [Ughfcbca]gWk Yb` <][\`][\hg`? U]gYfg`Ui hYfbg`_YbbYb`YfbYbž
gcbXYfb`Ui Wk`X]Y` ; YgWk]Wk hY`i bX`X]Y`hmd]gWk Yb`5bY`_XchYb`XYf
GhUXh`YfZU\ fYb`"C Zh`k]fgh`Xi `XUVY`]b`_Y]bYž`Wk Ufa UbhY`@c_U`Y
[YVfUWk hž`X]Y`Xi `U`g`Hci f]gh`j]Y`Y]Wk`h`b]Wk`h`Ui Z`Y][YbY` : Ui gh
[YZi bXYb` \`ÀhYgh"

Gi a a U`gi a a Ufi a `V]YhYh`? U]gYfg`Ui hYfb`Y]bY`VfY]hY`DU`YhY`Ub
_i `]bUf]gWk Yb`9f`YVb]ggYbž`X]Y`gck c\`9]b\Y]a]gWk Y`U`g`Ui Wk
I f`Ui VYf`VY [Y]ghYfb`"8]Y`?ca V]bUh]cb`Ui g`hfUX]h]cbY`Yf`? ØWk Yž
`c_U`Yb`GdYn]U`h`hYb`i bX`YI nY`Yb`hYb`K Y]bYb`a UWk`h`X]Y`GhUXh`ni
Y]bYa `YWk`hYb`DUfUX]Yg`ZØf` : Y]bgWk`a YW`Yf"

? i `hi f`i bX`J YfUbghU`hi b [Yb.`8 Ug`@YVYb`]b
? U]gYfg`Ui hYfb

? U]gYfg`Ui hYfbž`Y]bY`GhUXh`a]h`Y]bYf`fY]Wk`Yb` ; YgWk]Wk hYž`]gh`Ui Wk
Y]b`di `g]YfYbXYg`NYbhfi a `ZØf`? i `hi f`i bX`J YfUbghU`hi b [Yb" <]Yf
hfYZZYb`HfUX]h]cb`i bX`a cXYfbY`? i bgh`Ui ZY]bUbXYfž`k Ug`XUg
[YgUa hY`š\`f`ØVYf`X]Y`6Ygi Wk`Yf`a]h`Y]bYa `j]Y`Z`h][Yb`5b [YVch
VY [Y]ghYfh`"J cb` : Ygh]j U`g`ØVYf`? cbnYfhY`V]g`\]b`ni
? i bghUi gghY`i b [Ybž`Yg` []Vh`\]Yf`]a a Yf`Yhk Ug`ni `Yf`YVYb"

8]Y`GhUXh`]gh`VYfØ`a h`ZØf`\fY`nU\`fY]Wk`Yb`H\YUhYf`i`i bX
A i g]_j YfUbghU`hi b [Yb" 8 Ug`DZU`nh\YUhYf`]gh`XUg`< YfnghØW`_XYf
XUfghY`YbXYb`? i bgh]b`? U]gYfg`Ui hYfb`i bX`V]YhYh`Y]b
UVk YWk`g`i b [gfY]Wk`Yg`Dfc [fUa`a`Ui`g`CdYfbž`H\YUhYfghØW`_Yb`i bX
A i g]WU`g`"9]b`6Ygi Wk`Y]bYg`GhØW`_g`\]Yf`]gh`b]Wk`h`bi f`Y]b
_i `hi fY`Yg`9f`YVb]gž`gcbXYfb`Ui Wk`Y]bY`hc`Y`A Ò[`]Wk`_Y]hž`XUg
VYgcbXYfY` : `U]f`XYf`GhUXh`ni ` [Yb]Y» Yb"

8]Y`? i `hi f`k cWk`Y`? U]gYfg`Ui hYfbž`X]Y`YXYg`š\`f`]a`GYdhYa VYf
ghUhh]bXYhž`]gh`Y]b`k Y]hYfYg`<][\`][\h`"8]YgY`J YfUbghU`hi b [`Vf]b [h
nU\`fY]Wk`Y`? Øbgh`Yf`i bX`? i bgh [fi ddYb`Ui`g`XYf`FY []cb
ni gUa`a`Yb`"GhfU» Yba i g]_ž`HUbn] cfZØ\ fi b [Yb`i bX`5i gghY`i b [Yb
j Yfk UbXY`b`X]Y`šbYbghUXh`]b`Y]b`Vi`bhYg`? i `hi fZYgh`"@c_U`
[YVfUi hYg`6]Yf`i bX`fY []cbU`Y`GdYn]U`h`hYb`gcf [Yb`ZØf`XUg
`Y]V`]Wk`Y`K c\`XYf` ; `AghY`i bX`gWk`UZZYb`Y]bY` [YgY`][Y

5ha cgd\ÀfY"

9]b`k Y]hYfYg`VYa Yf_Ybgk YfhYg`9j Ybh`]gh`XUg`? U]gYfg`Ui hYfb`ΔJnn
: Ygh]j U`ž`XUg`X]Y`GhUXh`]b`XYb`Gca a Yfa cbUhYb`]b`Y]bYb
?`Ub[hYdd]W\`Ui g`ΔJnn!`i bX`6`i Yga i g]_`Y]bhUi W\h`"J]Y`Y
hU`Ybh]YfhY`A i g]_Yf`Ui g`XYf`[Ubnyb`K Y`h`hfYhYb`Ui Zi bX`a UWXYb
X]YgYg` : Ygh]j U`ni`Y]bYa`XYf`VYghYb`XYf`F Y[]cb`"8 UVY]`gd]Y`Yb
X]Y`? cbnYfhY`b]W\h`bi`f`]b`[fc» Yb`< U`Ybž`gcbXYfb`Ui W\`]b`_`Y]bYbž
W\Ufa UbhYb`? bY]dYbž`k Ug`XYb`VYgcbXYfYb`7\Ufa Y`XYg` : Ygh]j U`g
Ui ga UW\h`

8]Y`GhUXh`V]YhYh`Ui W\`Y]bY`J]Y`nU`\`Ub`? i bghUi gghY`i b[Yb`i bX
? i bgha YggYbž`X]Y`XUg`[Ubny`Δ\`f`ØVYf`ghUhhZ]bXYb`"8]Y` : U`Yf]Y
XYf`GhUXh`? U]gYfg`Ui hYfb`]gh`Y]b`k]W\h][Yf`GW\Ui d`Uhn`ZØf`gck c`\`
YhUV`]YfhY`U`g`Ui W\`Ui ZghfYVYbXY`? ØbghYf`"F Y[Y`a`À»][Y
J Yfb]ggU[Yb`UXYb`? i bgh]bhYfYgg]YfhY`Y]bž`X]Y`bYi YghYb`K Yf_Y`ni
YbhXYW_Yb`i bX`X]Y`J]Y`ZU`h`_ØbghYf]gW\Yb`GW\UZZYbg`ni`Yf`YVYb`"

Gdcfh`]gh`YVYbZU`g`Y]b`VYXYi hYbXYf`HY]`XYf`? i`hi`f`]b
? U]gYfg`Ui hYfb`"8]Y`6YhnYbVYf[`GhUX]cbž`<Y]a Uh`XYg
: i » VU`j YfY]bg`%": 7`? U]gYfg`Ui hYfbž`n]Y`\h`HUi gYbXY`j cb
: i » VU`ZUb`g`Ubž`X]Y`X]Y`a]hfY]» YbXY`5ha cgd\ÀfY`VY]`Gd]Y`Yb
Yf`YVYb`a`ØW`hYb`"8]Y`@Y]XYbgW\UZh`ZØf`XYb`Gdcfh`]gh`]b`XYf`GhUXh
i bj Yf_YbbVUfž`i bX`X]Y`6Y[Y]ghYfi b[`ZØf`X]Y`fchYb`HYi ZY`ž`k]Y`X]Y
A Ub`bgW\UZh[YbUb`bh`k]fXž`]gh`a]hfY]» YbX`"

8]Y`K Y]\bUW\hga`Àf`_hY`]b`XYf`GhUXh`g]bX`Y]b`k Y]hYfYg`_i`hi`fY`Yg
<][\`][\h`"Δ`b`XYf`ZYgh`]W\Yb`Δ\`fYgnY]h] Yfk UbXY`h`g]W\
? U]gYfg`Ui hYfb`]b`Y]b`k]bhYf`]W\Yg`K i bXYf`UbX`a]h`VY`Yi W\hYhYb
GhfU» Ybž`ZYgh`]W\`[YgW\`a`ØW`_hYb`Gh`ÀbXYb`i bX`Y]bYa`Vi`bhYb
5b[YVch`Ub`< UbXk Yf_g`_i bghž`YW_YfYa`9ggYb`i bX` ; Yhf`Àb`_Yb`"
<]Yf`_Ubb`a`Ub`b]W\h`bi`f`VYgcbXYfY` ; YgW\Yb`_Y`Yfk YfVYbž
gcbXYfb`Ui W\`X]Y`J`cfk Y]\bUW\hgnY]h]b`[YgY`][Yf`F`i bXY
[Yb]Y» Yb`"

I a`XUg`_i`hi`fY`Y`5b[YVch]j cb`? U]gYfg`Ui hYfb`VYggYf`ni
ghfi`_hi`f]YfYbž`\UVYb`k]f`Y]bY`_`Y]bY` , VYfg]W\h`XYf`k]W\h][ghYb
J YfUb`ghU`hi b[Yb`i bX`D`ÀmY`ni gUa`a`Yb[YghY`h`

J YfUbgH`hi b[A cbUh	C fh
?i`hi fk cWY	GYdhYa VYf	≠bYbghUXh
?U]gYfg`Ui hYfb`šJnn : Ygh]j U`	Gca a Yf	J YfgW]YXYbY @c WUh]cbg
DZU`nh\YUhYf 5i ZØ\fi b[Yb	; Ubn`Ä\ f][DZU`nh\YUhYf
K Y]\bUW hga Uf_h	8 YnYa VYf	≠bYbghUXh

8 Ug`_i`hi fY`Y`@VYb`]b`?U]gYfg`Ui hYfb`k]fX`Ui W`j cb`j]Y`Yb
 J YfY]bYb`i bX`J YfvÄbXYb`i bhYfghØhñž`X]Y`g]W`U_h]j`Ub
 J YfUbgH`hi b[Yb`VYhY`] [Yb`i bX`Y] [YbY`9j Ybhg`cf[Ub]g]YfYb`"8]Yg
 ZØfXYfh`b]W`h`bi f`XUg`; Ya Y]bgW`UZhg[YZØ\`ž`gcbXYfb`Ui W`X]Y
 _i`hi fY`Y`J]Y`ZU`h`XYf`GhUXh`C V`]b`i cfa`j cb`H\YUhYf!5; gž
 A i g]_j YfY]bYb`cXYf`?i bghUi gghY`i b[Ybž`X]Y`6Øf[Yf`g]bX`ghYhg
 Y]b[Y`UXYbž`g]W`U_h]j`ni`VYhY`] [Yb`"

Ni gUa a YbZUggYbX`Äggh`g]W`gU[Ybž`XUgg`?U]gYfg`Ui hYfb`Y]b
 ZUgn]b]YfYbXYg`F Y]gYn]Y`ZØf`?i`hi f]bhYfYgg]YfhY`]gh`8]Y`GhUXh
 V]YhYhY]bY`i: Ø`Y`Ub`5_h]j]hÄhYb`i bX`J YfUbgH`hi b[Ybž`X]Y`gck c`\`
 9]b\Y]a]gW`Y`U`g`Ui W`Hci f]ghYb`Ubn]Y\Yb`"K Yf`X]Y`YVYbX] [Y
 ?i`hi fgnYbY`j cb`?U]gYfg`Ui hYfb`_YbbYb`YfbYb`a ÖW`hYž`k]fX
 g]W`Yf`Ui W`]b`Ni`_i bZn]a a Yf`k]YXYf`bYi Y`9bhXYW`_i b[Yb
 a UW`Yb`"

: Ua]`]Yb gd U» .`5_h]j]hÄhYb`ZØf`i; fc»`i bX
 ?`Y]b

?U]gYfg`Ui hYfb`]gh`b]W`h`bi f`Y]bY`GhUXh`a]h`fY]W`\U`h][Yf
 ; YgW`]W`hY`i bX`UhYa VYfUi VYbXYf`B Uhi fž`gcbXYfb`Ui W`Y]b
 k U\`fYg`DUfUX]Yg`ZØf`i: Ua]`]Yb`" <]Yf`[]Vh`Yg`i bnÄ`\`][Y
 A Ö[`]W`_Y]hYbž`X]Y`i: fY]nY]h[Ya Y]bgUa`ni`j Yfvf]b[Yb`i bX`gck c`\`
 ; fc»`U`g`Ui W`?`Y]b`ni`VY[Y]ghYfb`"9[U`cV`]b`Y]bYa`XYf
 nU\`fY]W`Yb`DUf_gž`]a`Ncc`cXYf`VY]`gdUbbYbXYb`J YfUbgH`hi b[Yb
]b`?U]gYfg`Ui hYfb`_ca`a`h`YXYf`Ui Z`gY]bY`?cghYb`"

9]b`UVgc`i hYg`<][\`][\`h`ZØf`i: Ua]`]Yb`]gh`XYf`K]`XdUf`_
 6YhnYbVYf[" <]Yf`_ÖbbYb`X]Y`?`Y]bYb`b]W`h`bi f`Y]bY`J]Y`nU\`
 j cb`H]YfYb`VYcVUW`hYbž`j cb`K]`XgW`k Y]bYb`ØVYf`F Y\`Y`V]g`\]b`ni

j YfgW X]YXYbYb`J c [Y`UfhYbž`gcbXYfb`Ui W X`]b`?cbhU_h`a`]h`XYf
BUhi f`hfYhYb`"8Yf`K`J`XdUf`_]gh`[`Ubn`Å`f`[`[`Y`ÒZbYhi`bX`V]YhYh
ØVYf`&\$`<Y`hUf`F`Ui`a`ZØf`Yf`YVb]gfY]W X`Y`GdUn]Yf`[`Àb`[`Y`Xi`fW X`X]Y
k`i`bXYfgW`ÒbY`@UbXgW`UZh`XYg`DZ`À`nyf`K`U`XYg`"

9]b`k`Y]hYfYf`VY`]YVhYf`C`fh`ZØf`:`Ua`_]Yb`]gh`XYf`GhUXhdUf`_
?`U]gYfg`Ui`hYfb`"9f`V]YhYh`YbX`cgY`A`Ò`[`]W`_Y]hYb`ZØf`Y]b
D]W_b]W_ž`Gd]Y`i`bX`GdU»`"5i`ZXYa`i`[`fc»`Yb`Gd]Y`d`Uhn`_`ÒbbYb`X]Y
?`]bXYf`_`YhYfbž`gW`Ui`_`Y`b`i`bX`fi`hgW`Ybž`k`Å`fYbX`9`hYfb`g]W`Ui`Z
Y]bYf`XYf`j`]Y`Yb`6`Àb`_`Y`YbhgdUbbYb`_`ÒbbYb`"5i`»`YfXYa`i`[`]Vh`Yg
k`Y]h`Ài`Z`[`Y`K`]YgYbž`dYfZY`_`h`ZØf`6`U`gd]Y`Y`c`XYf`Y]bZUW`ni`a
9bhgdUbbYb`i`bhYf`ZFY]Ya`i`<]a`a`Y`"

- K`J`X`d`Uf`_`6`Y`hn`Y`b`V`Y`f`[`i`H]YfVYcVUW`hi`b`[`Y`b`i`b`X`B`U`h`i`f`
Yf`Y`V`Y`b`"
- GhUXhdUf`_`?`U]gYfg`Ui`hYfb`i`Gd]Y`d`Uhn`i`b`X`
D]W_b]W_a`Ò`[`]W`_Y]hYb`"
- :`f`Y]n`Y]h`V`U`X`8`U`g`6`U`X`i`GdU»`]a`i`K`UggYf`ZØf`X]Y`[`Ubn`Y`
:`Ua`_]Y`"
- ?`]b`X`Y`f`!`i`b`X`š`[`Y`b`X`n`Y`b`h`f`i`a`i`?`f`Y`U`h]j`Y`5`b`[`Y`V`c`h`Y`i`b`X`
K`c`f`_`g`l`c`d`g`"
- Gd]Y`d`Uhn`]a`i`J`c`_`gd`Uf`_`i`A`c`X`Y`f`b`[`Y`g`h`U`h`Y`h`Y`f`
Gd]Y`V`Y`f`Y]W`"
- HfUa`d`c`]b`d`Uf`_`i`5`X`f`Y`b`U`]b`_]W`_`ZØf`X]Y`[`Ubn`Y`:`Ua`_]Y`"

9]b`k`Y]hYfYg`A`i`gh`G`Y`Y`]gh`X`U`g`:`f`Y]n`Y]h`V`U`X`8`U`g`6`U`X`ž`X`U`g`a`]h
gY]bYb`F`i`hgW`Ybž`K`Y`Y`b`V`Y`W`_`Y`b`i`b`X`K`Y`b`Y`g`g`V`Y`f`Y]W`X`Y`X`Y`
A`Y`b`[`Y`K`UggYf`gdU»`j`Y`f`g`d`f]W`h`<]Yf`_`ÒbbYb`:`Ua`_]Yb`Y]b`Y`b`
Ui`ZFY`[`Y`b`X`Y`b`HU`[`j`Y`f`V`f]b`[`Y`b`i`b`X`X]Y`?`]b`X`Y`f`_`ÒbbYb`g]W`b`U`W`
<Y`f`n`Y`b`g`i`gh`Ui`ghc`V`Y`b`ž`k`Å`f`Y`b`X`X]Y`9`h`Y`f`b`]b`Y]b`Ya`i`X`Y`f`G`U`i`b`Y`b`
Y`b`h`g`d`U`b`b`Y`b`_`ÒbbYb`"

:`Ø`f`X]Y`_`f`Y`U`h]j`Y`b`?`Ò`d`Z`Y`[`]V`h`Y`g]a`i`?`]b`X`Y`f`!`i`b`X`
š`[`Y`b`X`n`Y`b`h`f`i`a`i`n`U`l`f`Y]W`X`Y`K`c`f`_`g`l`c`d`g`i`b`X`?`f`Y`U`h]j`U`b`[`Y`V`c`h`Y`ž`
X]Y`g`d`Y`n]Y`ZØf`?`]b`X`Y`f`i`b`X`š`[`Y`b`X`]W`X`Y`U`b`[`Y`V`c`h`Y`b`k`Y`f`X`Y`b`"J`c`b`
H`Ò`d`Z`Y`f`b`Ø`V`Y`f`A`U`Y`b`V]g`l`]b`ni`H`U`b`n`_`i`f`g`Y`b`]gh`ZØf`Y`X`Y`b`Y`h`k`U`g`
X`U`V`Y]"`b`X]Y`g`Y`f`c`Z`Y`b`Y`b`5`h`a`c`g`d`l`Å`f`Y`_`ÒbbYb`X]Y`?`]b`X`Y`f`]l`f`Y`
H`U`Y`b`h`Y`Y`b`h`X`Y`W`_`Y`b`i`b`X`b`Y`i`Y`:`f`Y`i`b`X`Y`Z]b`X`Y`b`"

: Øf`5VYbHyi Yf`i gh[Y`V]YhYh?U]gYfg`Ui hYfb`ni XYa`Y]bYb`
HfUa`dc`]bdUf_ž]XYU`ZØf`U`YžX]Y`a U`f]W`h[`cW`]\]bUi g
k c`Yb" <]Yf`_ØbbYb`X]Y`?]bXYf`b]W`h`bi f`Ui Z`HfUa`dc`]bYb
gdf]b[Ybž`gcbXYfb`Ui W`U`b`gdYn]Y`Yb`5_hj]h`hYb`k]Y`8cX[YVU`
cXYf`DUf`ci f`hY]`bY\`a Yb"8 Ug]gh`Y]b`GdU» žXYf`X]Y`[Ubny` : Ua`]]Y
a]hfY]» h`

9]b`k Yb][`fi` \][YfYž`UVYf`b]W`h`a]bXYf`gdUbbYbXY`5_hj]h`hYb
Z]bXYb`G]Y`ja`J`c`_gdUf`_ " <]Yf`[]Vh`Yg`b]W`h`bi f`Y]bYb`gW`ØbYb
Gd]Y`d`Uhn`ZØf`X]Y`?`Y]bYbž`gcbXYfb`Ui W`j]Y`Y`GdUn]Yf`i`bX
FUXk Y[YžX]Y`ni`9bhXYW`i`b[ghci`fYb`Y]b`UXYb" ð`Gca`a`Yf
Z]bXYb`c`Zi` : YghY`i`bX`?`cbnYfhY`ghUhhž`X]Y`ZØf`ni`g`h`n`]W`Y
I`bhYf`\U`hi`b[`gcf[Yb"

I`a`XUg`5b[YVch`UVni`fi`bXYbž`j`YfUbghU`hYh`X]Y`GhUXh`fY[Y`a`À»][`.
: Ua`]]Yb`hU[Y`i`bX` : Ygh]j`U`gž`VY]`XYbYb
I`bhYf`\U`hi`b[gdfc[fUa`a`Yž`K`cf`g`cdg`i`bX`Gd]Y`Y`ZØf`X]Y`[Ubny`
: Ua`]]Y`Ub[YVchYb`k`YfXYb" `Gc`W`Y`J`YfUbghU`hi`b[Yb`g]bX`Y]bY
hc`Y` : Y`Y[Yb`Y]hž`X]Y`c`_U`Y`?`i`hi`f`i`bX` : Ya`Y]bgW`UZi`b`À`Yf
_YbbYbni`YfbYb"

8 Ug`U`Yg`a` UW`h`? U]gYfg`Ui hYfb`ni`Y]bYa`]XYU`Yb`N]Y`ZØf
: Ua`]]Yb`a`]h`?]bXYfb" <]Yf`_Ubb`a` Ub`]b`Y]bYf`]bgdf]YfYbXYb
I`a`[YVi`b[`GdU»` \UVYbž`YfbYb`i`bX`i`bj`Yf[Ygg`]W`Y`A`ca`YbhY
a`]hY]bUbXYf`hY]`Yb"9[U`c`V]`ja`Nccž]`a`K`]XdUf`_cXYf`VY]`XYb
nU`fY]W`Yb` : fY]nY]hUb[YVchYb` `XYf`GdU»`_ca`a`h`\]Yf`[UfUbh]Yfh
b]W`h`ni`_i`fn`

; Y`Y]a`h]ddg`ZØf`Y]bYb`i`bj`Yf[Ygg`]W`Yb
5i`ZYb`h`U`h`]b`? U]gYfg`Ui hYfb`

? U]gYfg`Ui hYfb`]gh`b]W`h`bi`f`ZØf`gY]bY`VYY]bXfi`W`YbXYb
GY`Yb`gk`ØfX][`_Y]hYb`i`bX`X]Y`fY]nj`c`Y`I`a`[YVi`b[`VY`_Ubb`hž
gcbXYfb`V]YhYh`Ui`W`Y]b][Y`_Y]bY` : Y`Y]a`h]ddgž`X]Y` ð`fYb
5i`ZYb`h`U`h`ni`Y]bYa`i`bj`Yf[Ygg`]W`Yb`9f`YVb]g`a`UW`Yb`_ØbbYb"
<]Yf`g]bX`Y]b][Y`j`YfghYW`hY`DYf`Yb`i`bX`c`_U`Y`9a`dZY`\`i`b[Ybž`X]Y
G]Y`VY]` ð`fYa`6Ygi`W`]b`X]YgYf`W`Ufa`UbhYb`GhUXh`b]W`h
j`YfdUggYb`gc`hYb`.

- 8 Yf`>Ud Ub]gWk Y` ; UfhYb. `9]b`j YfghYW_hYg`> k Y`]b
 ? U]gYfg`Ui hYfbžXYf`>Ud Ub]gWk Y` ; UfhYb`]gh`Y]bY`C UgY`XYf
 Fi \Y" <]Yf`_ÖbbYb`G]Y`]ba]hYb`j`cb`GhY]bYbžHY]Wk Yb`i`bX
 gcf[Z`h][`UffUb[]YfhYb`DZUb`nYb`Yb`hgdUb`bYb" `8 Yf` ; UfhYb
 `AXh`ni`a` : `Ub]YfYb`Y]b`i`bX`V]YhYhinU`fY]Wk Y` : chca`ch]`Y`"
- F Y]b`Y]a` Yf`HY]Wk . `Bi`f`k`Yb][`Y`A`]bi`hYb`j`cb`XYf
 `bYb`ghUXh`Yb`hZ`Yfb`hž`]gh`XYf`F`Y]b`Y]a` Yf`HY]Wk `Y]b`]XYU`Yf
 C`fh`Z`f`Y]b`Yb`GdUn]Yf[`Ub[`c`XYf`Y]b`D]W_b]W`"; Yb]Y»Yb
 G]Y`X]Y`B`Uhi`f`i`bX`V`Yc`VUWk`hYb`G]Y`X]Y`Y]a`]gWk`Y`H]Yfk`Y`h
 fi`bX`i`a` `XYb`HY]Wk`"
- 8 Ug`5`hghUXhj`]YfhY` . `GWk`Yb`XYfb`G]Y`Xi`fWk`X]Y`j`cb
 : UWk`k`Yf`_`Äi`gYfb`[`YdfÄ[`hY`5`hghUXhž`X]Y`b]Wk`h`bi`f
 \]ghcf]gWk`]ghž`gcb`XYfb`Ui`Wk`j`]Y`Y`[`Ya`Øh]Wk`Y`7`UZÄ`gi`bX
 _`Y]b`Y`6`ci`h]ei`Yb`VY`YfVYf[`h`<]Yf`_ÖbbYb`G]Y`c`_`U`Y
 GdYn]U`]hÄ`hYb`_`c`ghYb`i`bX`Y]bn][`Ufh][`Y`Gci`j`Yb]fg`Z]b`XYb`"
- ? i`bgh`]a` `ÖZZY`b`h`]Wk`Yb`F`Ui`a` . `5`Wk`hYb`G]Y`k`Ä`fYb`X
 `fYg`GhUXhVi`a`a`Y`g`Ui`Z`X]Y`nU`fY]Wk`Yb
 ? i`bgh]bghU`U`h]cb`Yb`i`bX`G`_i`d`hi`fYb`ž`X]Y`Ub
 j`YfgWk`]YXYb`Yb`C`fhYb`]b`?`U]gYfg`Ui`hYfb`ni`Z]b`XYb`g]b`X`"
 8]YgY`[`YVYb`XYf`GhUXh`Y]bY`_`fYU`h]j`Y`B`chY`i`bX`gcf[`Yb`Z`f
]b`hYfY`ggUb`hY`9`b`hXYW`_i`b`[`Yb`"

9]b`k`Y]hYfYg`<][` \`][` \hž`X`Ug`b]Wk`h`]a` `F`Y]gY`Z`f`Yf`ghY`hž`]gh`X]Y`
 GhUXhV]V`c`h`Y`_`?`U]gYfg`Ui`hYfb`"8]YgY`a`c`XYfb`Y`9]b]f]Wk`h`i`b[
 V]YhYh`b]Wk`h`bi`f`Y]bY`[`fc»`Y`5`i`gk`U`U`Ub`6`Ø`Wk`Yfb`ž`gcb`XYfb`Ui`Wk
 @Ygi`b[`Yb`ž`K`cf`_`g`l`cdg`i`bX`Ub`XYfY`_i`h`i`fY`Y`J`Yf`Ub`ghU`h`i`b[`Yb`ž
 X]Y`Z`f`9]b`Y]a`]gWk`Y`i`bX`6`Ygi`Wk`Yf`[`Y]Wk`Yfa`U»`Yb`]b`hYfY`ggUb`h
 g]b`X`"

@c`_`U`Y`J`Yf`Ub`ghU`h`i`b`[`Yb`i`b`X`A`Ä`f`_`h`Y`

8]Y`GhUXh`j`Yf`Ub`ghU`h`Y`h`fY`[`Y`a`Ä»][`j`YfgWk`]YXYb`Y`A`Ä`f`_`h`Y`i`b`X
 :`Y`ghY`ž`X]Y`Y]b`Yb`9]b`V`]W`_]b`X]Y`c`_`U`Y`?`i`h`i`f`i`b`X`X]Y
 ;`Ya`Y]b`gWk`U`Z`h`V]YhYb`"H]d`d`g`g]b`X`.

- K`c`Wk`Y`ba`Uf`_`h`>`XYb`A`]h`k`c`Wk`i`b`X`G`Ua`ghU`[`Z]b`XYh`XYf
 K`c`Wk`Y`ba`Uf`_`h`Ui`Z`XYa`U`h`Yb`D`U`h`n`gh`U`h`" <]Yf`_ÖbbYb`G]Y
 Zf]gWk`Y`D`fc`Xi`_`h`Y`j`cb`c`_`U`Yb`6`Ui`Yfb`i`b`X`<`Ub`X`k`Yf`_`Yfb`

_Ui ZYb`i bX`X]fY_hia]h`XYb`9fnYi [Yfb`]bg` ; YgdfÅW
_ca a Yb"

- GhUXhZYgh`]a `GYdhYa VYf. `9]b`<][\`][\h`XYg`đ\`fYg`]gh
XUg`GhUXhZYghž`VY]`XYa `X]Y` [YgUa hY`GhUXh`]b`Y]b
: Ygh[Y`ÅbXY`j Yfk UbXY`h`k]fX`"? cbnYfhYž`_i `]bUf]gWXY
GhÅbXY`i bX`5_hj]]h`hYb`ZØf`?]bXYf`gcf[Yb`ZØf
I bhYf\U`hi b[`ZØf`X]Y`[Ubny` : Ua `]Y"

Ni gÅhn`]W`gc`hYb`G]Y`g]W`X]Y`GW`c`ggghfU» Y`b]W`h`Yb]h[Y\Yb
`UggYb`"8]YgY` : i » [Åb[YfncbY`]gh`XUg`< Yfn`XYf`GhUXh`i bX`V]YhYh
nU\`fY]WXY` ; YgW`ÅZhYž`7UZÅ`gi bX`F YghUi fUbhg`" `b`XYb
5VYbXghi bXYb`j Yfk UbXY`h`g]W`X]Y`GhfU» Y`]b`Y]bY`YVYbX][Y
: `Ub]Yfa Y]`Yž`]XYU`ZØf`Y]bYb`[Ya Øh`]W`Yb`5VYbX`a]h` : fYi bXYb"

? i `]bUf]gWXY` ; Y\Y]a h]ddg

? U]gYfg`Ui hYfb`\Uh`Ui W`Y]b][Y`j YfghYW_hY`[Ughfcbca]gWXY
< Ø\Ydi b_hYž`X]Y`g]W`UVgY]hg`XYf`hmd]gWXYb`Hci f]ghYb`fYghUi fUbhg
VYZ]bXYb.

- 8 Ug`5`hY`F Uh\Ui `g. `9]b`_`Y]bYgž`hfUX]h]cbY`Y`g`F YghUi fUbh
a]h`fY[]cbU`Yf`? ØWXY`"<]Yf`_ØbbYb`G]Y`X]Y`VYfØ`a hY
DZÅ`nYf`GUi a U[Yb`[Yb]Y» Yb"
- 7UZÅ`6`i a . `9]bY`U`hY]b[YgYggYbY`? cbX]hc`fY]ž`X]Y`ZØf`]fY
_Øgh`]WXYb`?i WXYb`gdYn]U`]h`hYb`i bX`Hc`fhYb`VY`_Ubbh`]gh"
9]b`dYfZY`_hYf`C`fh`ZØf`Y]bY`? UZZY`YdUi gY`bUW`Y]bYa
GhUXhfi bX[Ub["
- DZÅ`nYf`K`Y]bgW`Åb`_Yb. `DfcV]YfYb`G]Y`Y]bYb`fY[]cbU`Yb
K`Y]b`]b`Y]bYf`XYf`j]Y`Yb`K`Y]bgW`Åb`_Ybž`X]Y`c`Zhj`cb`XYb
K`]bnYfb`gY`Vgh`VYhf]YVYb`k`YfXYb`"<]Yf`VY`_ca`a`Yb`G]Y
Y]b`Ui`h\Yb]h]gWXYg` ; YgW`a`UW`gYf`YVb]g`XYf`DZU`n"

5_hj]]h`hYb`ZØf`5VYb`hYi Yf`i`gh][Y

: Øf`X]Y`5_hj] Yb`i bhYf`=abYb`V]YhYh? U]gYfg`Ui hYfb`Y]bY`J]Y`nU\`
j`cb`A`Ø[`]W`_Y]hYbž`X]Y`BUhi`f`U_hj] `ni`Yf`YVYb`"9`f[Y]n][Y
K`UbXYfYf`i bX`F`UXZU\`fYf`gc`hYb.

- 8]Y'DZÄ`nYf'K Y]bghY][. '9]b'K UbXYfk Y[ž'XYf'G]Y'Xi fW X]Y'a U`Yf]gWYb'K Y]bVYf[Y'ZØ\fh'i bX'UhYa VYfUi VYbXY 5i gV`W_Y'Ui ZX]Y'I a [YVi b['V]YhYh"
- A ci bhU]bV]_]b['ja 'DZÄ`nYf'K U`X. '8]YgY'FY[]cb'\Uh Y]bY'J]Y`nU\`Ub'HfU]`g'ZØf'A ci bhU]bV]_Yf'YXYf GWk]Yf][_Y]hgghi ZY"@UggYb'G]Y'g]W'j cb'XYf'GW Òb\Y]h XYf'BUhi f'a]hfY}»Yb"

J Yf[YggYb'G]Y'b]W hž'VY] ÆfYa '5i ZYbh\U`h]b'? U]gYfg`Ui hYfb'X]Y \Yfn`]WY ; UghZfYi bXgW UZh'XYf'9]b\Y]a]gWYb'ni '[Yb]Y»Yb" J]Y`Y k YfXYb'ÆbYb'a]h'Y]bYa '@AWY'b'i bX'Y]bYa 'ZfYi bX`]WYb' <U`c VY[Y[bYb'i bX`\Y`ZYbž'ÆfYb'5i ZYbh\U`h]bcW'Ub[YbY\ a Yf'ni [YghU`hYb": Øf'a Y\ f' ÆZcfa Uh]cbYb'i bX'U_hi Y`Y'J YfUbgH`hi b[Yb VYgi WYb'G]Y'X]Y'cZZ]n]Y`Y'K YVgY]hY'j cb'? U]gYfg`Ui hYfb"

8YhU]`g

6Ygi WYb'G]Y'i bg'Ui Z. 'Y]bY!fY]gY"XY