

? cV`Ybn`9bhXYW_Yb. `F ca Ubh]_ž
; YgWk]Wk hY`i bX` ; Y\Y]a h]ddg`ZØf
F Y]gYbXY

9bhXYW_Yb`G]Y`?cV`Ybn. `J cb`fca Ubh]gWkYb`I ZYfb`ØVYf
a U`Ygh`h]gWkY`6i f[Yb`V]g`\]b`ni`_i`_]bUf]gWkYb`<][\`][\hg`
Yf`VYb`G]Y`X]Y`VYghYb` ; Y\Y]a h]ddg`ZØf`≠fYb`5i ZYbh`U`h`

K]`_ca a Yb`]b`?cV`Ybnž`Y]bYf`GhUXhž`X]Y`g]Wk`Ub`XYf`GWk]hghY`Y
j cb`F`Y]b`i bX`A cgY`YbhZU`hYhi bX`]\fYb`6Ygi WkYfb`Y]bY
k i bXYfVUfY`A]gWk i b[`Ui`g` ; YgWk]Wk hYž`B Uhi f`i bX` ; Ybi gg`V]YhYh`
8]YgY`fY]nj c`Y`GhUXh`U`hgc`j]Y`ni`V]YhYbž`XUgg`g]Y`cZi`U`g`XUg
j YfghYW`hY`ž`k Y`8Yi hgWk`UbXg`VYhfUWk hYh`k]fX`"CV`Xi`Ui`ZXYf
Gi WkY`bUWk`fca Ubh]gWkYb`I ZYfd`fca YbUXYb`cXYf
VYY]bXfi W_YbX`Yb`6i f[Yb`V]ghž`]b`?cV`Ybn`[]Vh`Yg`ZØf`YXYb`Yhk Ug
ni`YbhXYW_Yb`"

≠`X]YgYa`5fh]_Y`bY`a Yb`k]f`X]Wk`a]h`Ui`ZY]bY`FY]gY`Xi`fWk`X]Y
<Ø`Yb`i bX`H]YZ]b`X]YgYf`WkUfa UbhYb`GhUXh`@Ugg`i bg`X]Y
a U`Yf]gWkYb`I ZYf`Ybh`Ub[`XYf`VY]XYb` : `ØggY`Yf`_i bXYbž`X]Y
UhYa`VYfUi`VYbXYb`\]ghcf]gWkYb`GY`Yb`gk ØfX][`_Y]hYb`VYk i bXYfbž
i bX`gWk`Ya a Y`ni`gUa`a Yb`VY]Y]bYf`_i`_]bUf]gWkYb
9bhXYW`_i b[gfY]gY`"Ni XYa`i []Vh`Yg`j]Y`Y`A Ø[`]Wk`_Y]hYbž`U`_h]j`ni
gY]b`i bX`X]Y`B Uhi f`fi bX`i a`?cV`Ybn`ni`i [Yb]Y»Yb`"I bX`XUg`]gh
bcWk`Ub[Y`b]Wk`h`U`Yg`K]f`k YfXYb`X]f`Ui`Wk`X]Y`VYghYb
J YfUbghU`hi b[Yb`i bX` ; Y\Y]a h]ddg`j YffUhYbž`X]Y`XY]bYb
5i ZYbh`U`hi bj Yf[Ygg`]Wk`a UWkYb`k YfXYb`"GWk`Udd`X]f`XY]bYb
FY]gYZØ`fYfi bX`"Ugg`i bg`X]Y`GWk`Øb`Y]h`?cV`Ybn`i [Ya`Y]bgUa
YbhXYW_Yb`"

8]Y`fca Ubh]gWkYb`I ZYf`j cb`F`Y]b`i bX`A cgY`

?cV`Ybnž`Y]bY`GhUXhž`X]Y`Ub`XYf`GW`b]hghY`Y`nk`Y]Yf
a`U`Ygh`Àh]gW`Yf`:`ØggY`Y[`hž`V]YhYh`Y]bYb`i`bj`Yf[`Y]W`W]W`Yb
7`Ufa`Y`Ub`XYb`i`ZYfb`j`cb`F`Y]b`i`bX`A`cgY`"8]Y`a`U`Yf]gW`Y
?i`]ggY`U`h`b]W`h`bi`f`gW`cb`nU`fY]W`Y`?Øbgh`Yf`]bgd]f]Yfhž
gcbXYfb`n]Y`h`Ui`W`Y`XYg`U`f`A`]`cbYb`j`cb`Hci`f]ghYb`Ub`"8]Y
l`ZYf`g]bX`[`Yg`Ài`a`h`j`cb`Y]g`hcf]gW`Yb`;`YV`Ài`XYbž`V`Ø`YbXYb`DUf`_g
i`bX`VY`YVhYb`Dfca`YbUXYbž`X]Y`ni`a`J`Yfk`Y]Yb`Y]b`UXYb"

8]Y`F`Y]bdfca`YbUXY`YfghfYW`_h]g]W`a`]h]`fYb`gW`Uhh][`Yb`K`Y[`Yb
i`bX`YV`UZhYb`7UZ`Åg`Ybh`Ub[`XYg`:`i`ggi`ZYfg`i`bX`V]YhYh`Y]bY
dYfZY`_hY`A`Ø[`]W`_Y]hž`XUg[`YgW`ÀZh][`Y`HfY]VYb`XYf`GhUXh`ni
VYcVUW`hYb`<]Yf`_ØbbYb`6Ygi`W`Yf`XUg`:`U]f`XYf`GhUXh`Ui`Z]g]W`
k`j]f`_Yb`UggYbž`k`À`fYbX`g]Y`XYb`6`]W`_ØVYf`XYb`:`i`ggi`bX`X]Y
j`cfVY]n]Y`YbXYb`GW`]ZY`[`Yb]Y»`Yb"

- GdUn]Yf[`Àb[`Y`i`bX`:`À`fZU`f`hYb`.;`Yb]Y»`Y`Y]bYb
[`Ya`Øh]W`Yb`GdUn]Yf[`Ub[`Yb`h`Ub[`XYf`F`Y]bdfca`YbUXY
cXYf`b]a`a`Y]bY`XYf`nU`fY]W`Yb`:`À`fYbž`i`a`X]Y`UbXYfY
GY]hY`XYg`:`i`ggi`g`ni`Yf`_i`bXYb`":`À`fZU`f`hYb`g]bX`b]W`h`bi`f
dfU`_h]gW`ž`gcbXYfb`V]YhYb`Ui`W`Y]bYb`UhYa`VYfUi`VYbXYb
6`]W`_Ui`Z`X]Y`i`a`]Y[`YbXYb`@UbXgW`UZhYb"
- D]W`_b]W`_g`]a`DUf`_`8Yf`F`Y]bUb`U[`YbdUf`_]gh`Y]b
VY`Y]VhYf`C`fh`ZØf`Y]b`D]W`_b]W`"A`]h`gY]bYb`[`fc»`nØ[`][`Yb
;`fØbZ`ÀW`Yb`i`bX`gW`Uhh][`Yb`6`Ài`a`Yb`]gh`Yf`XYf`]XYU`Y`C`fhž
i`a`g]W`ni`YbhgdUbbYb`i`bX`X]Y`bUhØf`]W`Y`GW`Øb`Y]h`ni
[`Yb]Y»`Yb"

8]Y`A`cgY`Y]b[`Y[`Yb`U`h]`fYb`Y][`YbYbž`[`Ubn`VYgcbXYfYb`F`Y]n"
8]YgY`F`Y[`]cb`]gh`VY`Ubbh`ZØf`]`fY`K`Y]bdfcXi`_h]cbž`i`bX`X]Y
K`Y]bVYf[`Yž`X]Y`g]W`g`UbZh`Ybh`Ub[`XYg`:`i`ggi`g`n]Y`Ybž`V]YhYb
Y]bY`a`U`Yf]gW`Y`5i`ggi`W`hž`X]Y`a`Ub`b]W`h`j`YfdUggYb`gc`hY`"Ø`XYb
_`Y]bYb`8`ØfZYfb`Ybh`Ub[`XYf`A`cgY`Z]bXYh`a`Ub`nU`fY]W`Y
K`Y]b[`ØhYfž`X]Y`ni`f`K`Y]bj`Yf`_cghi`b[`Y]b`UXYb`i`bX`9]bV`]W`_Y`]b`X]Y
<YfghY`i`b[`XYg`VYfØ`a`hYb`A`cgY`k`Y]bg`[`YVYb"

9]b`VYgcbXYfYg`<][`Y][`h]`gh`X]Y`F`ca`Ubh]gW`Y`GhfU»`Y`ž`X]Y`g]W`
U`g`K`UbXYfk`Y[`Xi`fW`X]Y`K`Y]b`UbXgW`UZh`YfghfYW`_h`A`]h`Y]bYa
Yff`]W`Yb`6`]W`_Ui`Z`X]Y`A`cgY`i`bX`X]Y`K`Y]bVYf[`Yž`]gh`X]YgYf`K`Y[

]XYU`ZØf`K UbXYfYf`i bX`F UXZU\ fYf" <]Yf []Vh`Yg`nU\`fY]WXY
5i gg]W\hgdi b_hYž`X]Y`gdY_hU_i `ÀfY` : chc`g`Yfa Ò[`]WXYb"

K Ybb`Xi `Ub`Y]bYa `gcbb][Yb`HU[`]b`?cV`Ybn`V]ghž` [ÒbbY`X]f`Y]bY
6cchgZU\fh`Ui Z`XYf`A cgY`" <]YfVY]` \Ugh`Xi `X]Y`A Ò[`]W\Y]hž`X]Y
ZUgn]b]YfYbXYb`@UbXgW`UZhYb`j ca `K UggYf`Ui g`ni `VYhfUW`hYb"8]Y
: U\fhYb`j Uf]]YfYb`j cb`_i fnYb`Fi bXZU\fhYb`V]g`\]b`ni `Àb[YfYb
Hci fYbž`X]Y`X]W`V]g`]b`UbXYfY`W`Ufa UbhY`Gh`XhY`XYf`F Y []cb
ZØ\ fYb"

5_h]j]h`hYb`Ub`F`Y]b`i bX`A cgY` 6YgW`fY]Vi b[

| | |
|--------------------|---|
| : À\ fYbZU\fh | 9bhXYW_Y`X]Y`i ZYf`i bX` [Yb]Y» Y XYb`6`]W`_Ui Z`X]Y`@UbXgW`UZh" |
| K Y]bj Yf_cg`hi b[| 6Ygi W`Y`Y]b`K Y]b [i h`Ub`XYf A cgY`ZØf`Y]bY`J Yf_cg`hi b [`XYf `c`_U`Yb`K Y]bY" |
| K UbXYfb | 9f_i bXY`X]Y`K UbXYfk Y [Y Ybh`Ub [`VY]XYf` : `ØggY`i bX [Yb]Y» Y`X]Y`B`Uhi`f" |
| 6cchg`hci`f` | I bhYfbY`a`Y`Y]bY YbhgdUbbYbXY`Hci`f`Ui`Z`XYf A cgY`c`XYf`XYa`F`Y]b" |

?cV`Ybn`nY][h`g]W`Ub`XYb`i ZYfb`j cb`F`Y]b`i bX`A cgY`U`g`Y]b
k U\ fYg`DUfUX]Yg`ZØf`B`Uhi`f`]YV\UVYf`i bX` ; Ybi`gga`YbgW`Yb"
8Y]bY`NY]h`]b`X]YgYf`ZUgn]b]YfYbXYb`GhUXh]gh`i`bj`c`gh`ÀbX][ž`k`Ybb
Xi`X]f`b]W`h`X]Y` ; Y`Y [Yb`Y]h [Òbbghž`X]Y`a`U`Yf]gW`Yb`5i`gV`]W`_Y
i bX`X]Y`YbhgdUbbhY`5ha`cgd`ÀfY`ni`Yf`YVYbž`X]Y`X]YgY`VY]XYb
: `ØggY`Ui`gghfU\`Yb"J`Yf []gg`b]W`hž`XY]bYb` : chc`Udd`UfU
a]hni`bY`a`Yb` `X]Y`UhYa`VYfUi`VYbXYb`@UbXgW`UZhYb`V]YhYb
i bn`À`][Y` : chca`ch]j`Y`

: Øf`k`Y]hYfY` ðZcfa`Uh]cbYb`ni`XYb`5_h]j]h`hYb`]b`?cV`Ybn`_Ubbgh
Xi`X]Y`c`Z]n]Y`Y`K`YVg]hY`XYf`GhUXh`VYgi`W`Yb. k`k`k` "_cV`Ybn"XY"

<]ghc`f]gW`Y`G`W`À`hnY`i`bX`a`U`Y`gh`À`h]gW`Y
6i`f [Yb

?cV`Ybnž`Y]bY`GhUXh`a]h`Y]bYf`ZUgn]b]YfYbXYb` ; YgWk]Wk hYž`]gh
k U\`f`]Wk`Y]b`DUfUX]Yg`ZØf` ; YgWk]Wk hg]bhYfYgg]YfhY`"8]Y`GhUXh`]Y[h
Ub`XYf`A ØbXi b[`XYf`A cgY`]b`XYb`F`Y]b`i bX`U`h]a `@Ui ZY`XYf
»\`f`i bXYfhY`j]Y`Y`]\]ghc`f]gWkY`GWk`ÀhnY`i bX`VYY]bXfi W_YbXY
6i f[Yb`Y`f] cf[YVfUWk`"8]YgY`5fWk]hY`_hi fXYb`_a `À`Yf`Yfn`À`Yb
 ; YgWk]Wk hYb`Ui g`Y]bYf`NY]hž`]b`XYf`XUg`F`Y]b`UbX`Y]b
VYXYi hYbXYg`NYbhfi a `XYg`<UbXY`g`i bX`XYf`A UWk`h`k Uf`

9]b`UVgc`i hYg`A i gg`ZØf`YXYb`6Ygi WkYf`]gh`X]Y` : Yghi b[
9`fYbVfY]hghY]b`"8]YgY`a U`Ygh`Àh]gWkY`6i f[`h`fcbh`c`Wk`ØVYf
XYa `F`Y]bhU`i bX`V]YhYh`b]Wk`h`bi f`Y]bY`gdY`_hU`_i `ÀfY`5i gg]Wk`hž
gcbXYfb`]gh`Ui Wk`Y]bYg`XYf`Ua `VYghYb`Yf`U`hYbYb
 : Yghi b[gUb`U[Yb`8Yi hgWk`UbXg`"8]Y` : Yghi b[`k`i fXY`]a `%-`
»\`f`i bXYfhYfVUi hi bX`X]YbhY`ni b`ÀWk`gh`ni f`A`]h`Àf] YfhY]X][i b["
<Yi hY`VY`YfVYf[h`g]Y`Y]b`A i gYi a ž`XUg`X]Y` ; YgWk]Wk hY`XYf
 : Yghi b[`i bX`XYf`F`Y[]cb`Ub`gWk`Ui `]Wk`XUfghY`h`

I a`ni f` : Yghi b[`9`fYbVfY]hghY]b`ni `[Y`Ub[Ybž`_ØbbYb
6Ygi WkYf`Y]bY`XYf`a`cXYfbghYb`GY]`VU`bYb`ØVYf`XYb`F`Y]b
bi hnYbž`X]Y`Y]bY`UhYa`VYfUi`VYbXY`5i gg]Wk`h`Ui Z`X]Y`@UbXgWk`UZh
V]YhYh`"C`VYb`Ub[Y`_ca`a`Ybž`_Ubb`a`Ub`Xi`fWk`X]Y`U`hYb`A`Ui`Yfb
gWk`YbXYfbž`X]Y`j`YfgWk]YXYbYb`5i`gghY`i`b[Yb`VYgi`Wk`Yb`cXYf
Y]bZUWk`X]Y`hfUi`a`UZhY`5i gg]Wk`h`Ui Z`?cV`Ybn`i`bX`X]Y
i`a`]Y[YbXYb`K`Y]bVYf[Y`[Yb]Y»Yb`

9]b`k`Y]hYfYf`]\]ghc`f]gWkYf`GWk`Uhn`]b`?cV`Ybn`]gh`XUg`8Yi`hgWk`Y
9W`_žk`c`XYf`F`Y]b`i`bX`X]Y`A`cgY`ni`gUa`a`YbZ]Y»Yb`"<]Yf`ghY`\h
Y]b`VYY]bXfi`W_YbXYg`F`Y]hYfghUbXV]`X`j`cb`?U]gYf`K`]`Y`a`="ž`XUg
Y]b`Gma`Vc`ZØf`X]Y`XYi`hgWk`Y`9]b`Y]h`bUWk`XYf` ; fØbXi`b[`XYg
8Yi`hgWk`Yb`?U]gYffY]Wk`g]a`»\`f`%`+%`XUfghY`h`"8Ug`8Yi`hgWk`Y`9W`
]gh`b]Wk`h`bi`f`Y]b`VY`]YVhYf`HfYZdi`b`_hž`gcbXYfb`Ui`Wk`Y]b`C`fh`ZØf
j`YfgWk]YXYbY`j`YfUbghU`hi`b[Yb`i`bX` : YghYž`X]Y`XUg`fY]Wk`Y
\]ghc`f]gWk`Y`9fVY`XYf`GhUXh`ZY]Yfb`

8]Y`6i`f[`fi`]bY`Ghc`nYbZY`gž`Y]bY`fca`Ubh]gWkY`GWk`cggfi`]bYž`]gh
YVYbZU`g`Y]bYb`6Ygi`Wk`k`Yfh`"G]Y`]Y[`h`Ua`i`]b`_Yb`i`ZYf`XYg`F`Y]bgž
Yhk`U`%\$`_a`j`cb`?cV`Ybn`Yb`hZYfbhž`i`bX`]gh`Y]b`dYfZY`_hYg`6Y]gd]Y`
ZØf`X]Y`a`]hY`U`hYf`]Wk`Y`5fWk]hY`_hi`f`"8]Y`6i`f[`fi`]bY`k`i`fXY`]a`%-`

ɤJ\ f\ i bXYfhj cb' ? 0b][: f]YXf]W\ K]\ Y`a ` ɤ " j cb' DfYi » Yb
 fYghUi f]Yfh'i bX'n]Y\ h'6Ygi W\ Yf'a]h]\ fYa `gW\ 0bYb'; UfhYb'i bX
 XYf'hfUi a \ UZhYb`G]W\ h'Ui Z'XYb`F \ Y]b`Ub"

ɤb`XYf'5`hghUXhj cb' ? cV`Ybn`Z]bXYh'a Ub`Ui W\ j]Y`Y`\]ghc f]gW\ Y
 ; YV`Ai XYž`X]Y`XYb`7\ Ufa Y`j Yf[Ub[YbYf`NY]hYb`j Yfgdf0\ Yb" 8 Ug
 ? i fZ0fgh`]W\ Y`G\ W`c ggž`XUg`]a`% , " ɤJ\ f\ i bXYfh]a`VUfcW_Yb`Gh`
 YfVUi h`k i fXYž`]gh`Y]bYg`XYf`\ YfUi gfU[YbXYb`6Ui k Yf_Y`i bX`X]Ybh
 \ Yi hY`U`g`G]h`XYf`J Yfk U`hi b[g[Yf]W\ hY" 8 Ug`G\ W`c gg`\ Uh`Y]bY
 k i bXYfgW\ 0bY` ; UfhYbUb`U[Yž`X]Y`ni`Y]bYa`YbhgdUbbhYb
 GdUn]Yf[Ub[`Y]b`AXh"

<]Yf`]gh`Y]bY` , VYfg]W\ h`j cb`Y]b][Yb`XYf`VY`_UbbhYghYb`6i f[Yb`i bX
 \]ghc f]gW\ Yb`Gh`AhYb`]b`i bX`i a` ? cV`Ybn.

| 6i f[Yb`#Gh`AhYb | <][\ `][\ hg | 6YgcbXYf\ Y]hYb |
|--------------------------------|--|--|
| : Yghi b[9\ fYbVfY]hghY]b | ; fc» Ufh][Y`5i gg]W\ hž A i gYYb | A cXYfbY`GY]`VU\ b 0VYf`XYb`F \ Y]b |
| 8Yi hgW\ Yg`9W_ | F Y]hYfghUbXV]`X`j cb ? U]gYf`K]\ Y`a` ɤ " | Gma`Vc`Z0f`XYi hgW\ Y 9]b\ Y]h |
| 6i f[fi]bY Ghc`nYbZY`g | F ca Ubh]gW\ Y`Fi]bYž ; UfhYb | F YghUi f]Yfh`]a`% - " ɤJ\ f\ i bXYfh |
| ? i fZ0fgh`]W\ Yg G\ W`c gg | 6UfcW_VUi ž ; UfhYbUb`U[Y | G]h`XYf J Yfk U`hi b[g[Yf]W\ hY |

? cV`Ybn`V]YhYh'Ui W\ `nU\ `fY]W\ Y`GhUXhZ0\ fi b[Ybž`X]Y`XYb
 6Ygi W\ Yfb`X]Y` ; YgW\]W\ hY`i bX` ; YgW\]W\ hYb`X]YgYf`\]ghc f]gW\ Yb
 Gh`AhYb`b`A\ Yfvf]b[Yb" ɤ XY`9W_Y`XYf`GhUXh`Uh]`fY`Y][YbYb
 ; Y\ Y]a b]ggY`i bX`5bY`_XchYbž`X]Y`Yg`ni`YbhXYW_Yb`[]`h" 9g`c\ bh
 g]W\ ž`Ub`Y]bYf[YZ0\ fhYb`Hci f`hY]`ni bY\ a Ybž`i a`h]YZf`]b`X]Y
 J Yf[Ub[Yb\ Y]h`XYf`GhUXh`Y]bni hUi W\ Yb"

9]b`k Y]hYfYg`<][\ `][\ h]gh`X]Y`DZUZZYbXcfZ`6f0W_Yž`X]Y`Y]bY
 J YfV]bXi b[`0VYf`XYb`F \ Y]b`gW\ UZh`i bX`[`Y]W\ nY]h][`Y]b
 k i bXYfVUfYg` : chca ch]j `V]YhYh" 8]YgY`a cXYfbY`6f0W_Y`Yf0ZZbYh
 b]W\ h`bi f`bYi Y`K Y[Yž`gcbXYfb`V]YhYh'Ui W\ `Y]bY`Y]bn][Ufh][Y
 DYfgdY`_hj Y`Ui Z`X]Y`VYY]bXfi W_YbXY`G`_m]bY`j cb' ? cV`Ybn"

þg[YgUa h\ Uh? cV`Ybn`Y]bY`J]Y`nU\`Ub` \]ghcf]gW`Yb`GW`ÅhnYb
i bX`a U`Ygh`Åh]gW`Yb`6i f[Yb`ni`V]YhYb`"C V`G]Y`g]W`ZØf
a]]h`Åf]gW`Y` ; YgW`]W`hY`ž`fca Ubh]gW`Y`6i f[Yb`cXYf`df`ÅW`h][Y
5fW`]hY`_hi` f`]bhYfYgg]YfYb`ž`X]Y`GhUXh`k]fX`G]Y`a]h`]\fYf`fY]W`Yb
J Yf[Ub[Yb`Y]hi` bX`]\fYb`k i bXYfgW`ÖbYb`6Ui`k Yf`_Yb`VY[Y]ghYfb`"
9g`]gh`Y]bY`F Y]gY`ž`X]Y`G]Y`b]W`h`bi`f`Xi`fW`X]Y`NY]h`ž`gcbXYfb`Ui`W`
Xi`fW`X]Y`VYY]bXfi`W`_YbXY`@UbXgW`UZh`nk]gW`Yb`F`Y]b`i`bX`A`cgY`
ZØ`fh`"

? i `]bUf]gW`Y`9b`hXYW`_i`b[gfY]gY`Xi`fW`
? cV`Ybn

? cV`Ybn`]gh`b]W`h`bi`f`Y]b`c`fh`a]h`VYY]bXfi`W`_YbXYf` ; YgW`]W`hY
i bX`UhYa`VYfUi`VYbXYf`GW`Öb`Y]h`ž`gcbXYfb`Ui`W`Y]b`k`U`fYg
DUfUX]Yg`ZØf` ; Y]bgW`a`YW`_Yf`"8]Y`_i` `]bUf]gW`Y`@UbXgW`UZh`X]YgYf
GhUXh`]gh`gc`j]Y`gW`]W`h][`k]Y`]\fY`J`Yf[Ub[Yb`Y]hi` bX`V]YhYh`Y]bY
J]Y`nU\`Ub`fY[]cbU`Yb`GdYn]U`]h`ÅhYb`ž`]bhYfbUh]cbU`Yb
? Ògh]W`_Y]hYb`i`bX`Y]bn][Ufh][Yb` ; YgW`a`UW`_gYf`YVb]ggYb`"

6Y[]bbYb`k]f`a]h`XYb`fY[]cbU`Yb`GdYn]U`]h`ÅhYb`ž`X]Y`]b`? cV`Ybn
VYgcbXYfg`[YgW`Åh`h`k`YfXYb`.

- F`Y]b`YggYb`k`Y]b`."8]Y`K`Y]bYf[]cb`F`Y]b`YggYb`]gh`]b
XYf`B`Å`Y`i`bX`V]YhYh`Yfj`c`ffU[YbXY`K`Y]bY`ž`X]Y`]b`XYb
`c`_U`Yb`F`YghUi`f`Ubhg`gYfj`]Yfh`k`YfXYb`"
- GW`k`UfnV`f`c`h`."8Ug`h`f`UX]h]cbY`Y`f`Y]b]gW`Y`6f`ch`U`h
Y]bYb`Yfn`UZhYb` ; YgW`a`UW`_i`bX`k`]fX`c`Zh`ni`fY[]cbU`Yb
? ÅgY`icXYf`K`i`fghd`UhhYb`[YfY]W`h`"
- E`i`]W`Y`."9]bY`Yfn`UZhY`Hc`fhY`ž`X]Y`Å`i`Z][`a`]h`gU]gcbU`Ya
 ; Ya`ØgY`icXYf`fY[]cbU`Ya`? ÅgY`ni`VYfY]hYh`k`]fX`"

9]b`UVgc`i`hYg`A`i`gg`ZØf`YXYb`6Ygi`W`Yf`]gh`XYf`5i`Zgh]Y[]b`X]Y
K`Y`h`XYf`6fUi`YfY]Yb`"? cV`Ybn`Uh`Y]bY`VYY]bXfi`W`_YbXY`5i`gk`U`
Ub`_Y]bYb`6fUi`YfY]Yb`i`bX`hfUX]h]cbY`Yb`6]Yfghi`VYb`ž`X]Y`7fUZh`
6]YfY`i`bX`c`_U`Yb`F`YVYbgUZh`UbV]YhYb`.

- :`Y`gYb`_Y`Yf`? cV`Ybn`."9]bY`]\`ghcf]gW`Y`6fUi`YfY]ž`X]Y
g]W`Ui`Z`X]Y`<YfghY`i`b[]`cb`U`bXk`Yf`_]W`[YVfUi`hYa`

ni `Yf_i bXYb" : ð? cV`Ybn`Z]bXYb`G]Y`Y]bY`J]Y`nU\`j cb`fYghUi fUbhgž X]Y`]bhYfbUh]cbU`Y`5fca Yb`UbV]YhYb.

- ðhU`]Yb]gWk . `D]nnUg`i bX`DUghU`]b`nU\`fY]Wk Yb`D]nnYf]Yb i bX`HfUhc]f]Ybž`X]Y`]b`XYf`GhUXh`j`YfhY`]`h`g]bX"
- 5g]Uh]gWk . `Gi`g\`ž`D\`c`i`bX`]bX]gWk Y`7i`ffmg`]b j`YfgWk]YXYbYb`F`YghUi`fUbhgž`X]Y`X]Y`J]Y`ZU`h`5g]Ybg dfÅgYbh]YfYb"

: Øf`Y]bY`k`]f`_]Wk`]bhYfU`_h]j`Y`9fZU\`fi`b[`]`_`ÖbbYb`G]Y`Ub`Y]bYf`_i`]bUf]gWk Yb`GhUXhZØ\`fi`b[`]hY`]bY\`a`Yb" `8]YgY`Hci`fYb`Vf]b[`]Yb G]Y`ni`j`YfgWk]YXYbYb`_i`]bUf]gWk Yb`<`chgd`ch`g`i`bX`V]YhYb`X]Y A`Ö[`]Wk`_Y]hž`c`_U`Y`8Y`]U`hYggYb`ni`dfcV]YfYb`i`bX`a`Y\`f`ØVYf`X]Y 9gg`_i`h`i`f`]b`?`cV`Ybn`ni`YfZU\`fYb" : ðZcfa`Uh]cbYb`ni`[`]YZØ\`fhYb Hci`fYb`Z]bXYb`G]Y`Ui`Z`?`cV`Ybn`Hci`f]ga`i`g"

9]b`6Ygi`Wk`]b`?`cV`Ybn`]gh`gca`]h`b]Wk`h`bi`f`Y]bY`F`Y]gY`Xi`fWk`X]Y k`i`bXYfgWk`ÖbY`@UbXgWk`UZh`nk`]gWk`Yb`F`\Y]b`i`bX`A`cgY`ž`gcbXYfb`Ui`Wk`Y]b`9f`YVb]g`ZØf`X]Y`;`YgWk`a`UW`_g`bcgdYb" `C`V`VY`]Y]bYa`ZY]bYa`8]bbYf]a`Gd]hnYb`fYghUi`fUb`h`c`XYf`VY`]Y]bYa`fi`gh]_U`Yb`5VYbXYggYb`]b`Y]bYf`hfUX]h]cbY`Y`Yb`;`Ugh\`Ui`g`X]Y`_i`]bUf]gWk`Y`9bhXYW`_i`b[`]gY]gY`Xi`fWk`?`cV`Ybn`k`]fX`À`bYb`VYgh]a`a`h]b`9f]bbYfi`b[`]V`Y]VYb"

5_h]j`gY]b`]b`XYf`BUhi`f`fi`bX`i`a`?`cV`Ybn

?`cV`Ybnž`a`U`Yf]gWk`Ua`Ni`gUa`a`YbZi`gg`j`cb`F`\Y]b`i`bX`A`cgY` [`Y`Y[`]Ybž`V]YhYh`b]Wk`h`bi`f`_i`h`i`fY`Y`<`][`\`][`\hgž`gcbXYfb`Ui`Wk`Y]bY`J]Y`nU\`j`cb`A`Ö[`]Wk`_Y]hYbž`U`_h]j`]b`XYf`BUhi`f`ni`gY]b" `8]Y`VYY]bXfi`W`_YbXY`@UbXgWk`UZh`À`X`h`ni`5_h]j`]h`h`Yb`]a` :`fY]Yb`Y]bž`X]Y`gck`c`\`ZØf`5VYbhYi`Yf`i`gh][`Y`U`g`Ui`Wk`ZØf`;`Ybi`ggk`UbXYfYf`dYfZY`_h`[`YY][`bYh`g]bX"

9]b`VYgcbXYfg`VY`]YVhYf`C`fh`ZØf`K`UbXYfYf`]gh`XYf`K`UbXYfk`Y[`]F`\Y]bghY][`ž`XYf`g]Wk`ØVYf`&\$`?`]ca`YhYf`Ybh`Ub[`]XYg`F`\Y]bg`YfghfYW`_h" `8]YgYf`K`UbXYfk`Y[`]ZØ\`fh`Xi`fWk`]Xm`]gWk`Y`K`Y]bVYf[`]Yž`X]Wk`h`Y`K`À`XYf`i`bX`V]YhYh`UhYa`VYfUi`VYbXY`5i`gV`]W`_Y`Ui`Z`X`Ug`F`\Y]bhU" `8Yf`HY`]XYg`F`\Y]bghY][`gž`XYf`?`cV`Ybn`i`a`[`]Vhž`]gh

VYgcbXYfg\VY]X]YgYb`B Uhi fZfYi bXYb`VY`]YVh.

- GhfYW_Yb`Àb[Yb`j cb`%\$`V]g`&\$`_a
- 6Yei Ya Y`5bV]bXi b[`Ub`ÒZZYbh]WXY`J Yf_Y\fga]hhY`
- FY[Y`a À»][Y`DUi gYba Ò[`]WXY]hYb`]b`WUfa UbhYb
8 ÒfZYfb

: Øf`F UXZU\fyf`\Uh?cV`Ybn`YVYbZU`g`Y]b][Yg`ni `V]YhYb`"8Yf`
F\Y]bfUXk Y[`]gh`Y]b`\Yfj cffU[YbX`Ui g[YVUi hYf`FUXk Y[žXYf`
g]WXYbhUb[`XYg`F\Y]bg`n]Y\h`i bX`X]Y`FUX`Yf`a]h`gY]bYf`
@UbXgWUZhj YfnUi VYfh`8]Y`GhfYW_Yb`V]YhYb`gck c`\`
Ubgdfi W`gj c`YfY`DUggU[Yb`U`g`Ui WXYbhgdUbbYbXY`5VgW`b]hhY`
ZØf`[Ya Øh]WXY` : U\fhYb`"<]Yf`Y]b][Y`<][\`][\hg`XYg`
F\Y]bfUXk Y[Yg.

- 8]fY_h`Ua `K UggYf`ZU\fyb`a]h`X]fY_hYa `6`]W`Ui ZX]Y`
VYfØ\`a hYb`K Y]b`U[Yb`
- ?i fnY`5VghYWXYf`ni `]\ghcf]gWXYb`GhÀhhYb`i bX`6i f[Yb`
- : U\ffUXj Yf`Y]\`i bX`Fci hYbd`Ubi b[`ØVYf`fY[]cb`U`Y`
5bV]YhYf`

8]Y`I a [YVi b[`j cb`?cV`Ybn`V]YhYh`Ui WXY`Ui g[YnY]WXYbYhY`
A Ò[`]WXY]hYb`ZØf`K UggYfgdcfh`8]Y`A cgy`i bX`XYf`F\Y]b`g]bX`
dYfZY_hY`C fhY`ZØf`5_hj]]hÀhYb`k]Y`?U`U_ZU\fyb`ž`GhUbX!I d!DUXX`]b[
i bX`GY[Y`b`"ègVYgcbXYfy`XYf`6Yfy]WXY`i a `X]Y` : Yghi b[
9\fybVfy]hghY]b`]gh`Y]b`VY`]YVhYf`Di b_hž`i a `X]fY_h`Ua `K UggYf`
ni `ghUfhYb.

K UggYfgdcfhU_hj]]hÀh 9a dZc`\YbY`
5bV]YhYf`

K YVgY]hY`

| | | |
|--------------------|----------------------|--|
| ?U`U_ZU\fyb` | ?Ubi !7`i V`?cV`Ybn` | _Ubi !Wi V! _cV`Ybn"XY` |
| GhUbX!I d!DUXX`]b[| GI D`?cV`Ybn` | gi d!_cV`Ybn"XY` |
| 6cchgj Yf`Y]\` | A Uf]bU`?cV`Ybn` | a Uf]bU! _cV`Ybn"XY` |

A]h`gY]bYb`i a `]Y[YbXYb`K À`XYfb`]gh`?cV`Ybn`Ui WXY]b`YWXYhYf`
; Y\Y]a]h]dd`ZØf`B c fX]WK U`_]b["8]Y`FY[]cb`V]YhYh`nU\fy]WXY`

a Uf_YX`K UbXYfghfYW_Ybž`X]Y`g]W\`Yfj cffU[YbX`XUZØf`Y][bYb"
8]Y`K UbXYfk Y[Y`]a`? cV`YbnYf`GhUXhk U`X`Yhk U`g]bX`b]W\h
bi f`[i h`Ui g[YgW\`XYfhž`gcbXYfb`Ui W\`Y]W\h`ni [Åb[`]W\`i bX
dYfZY_h[YY][bYh`ZØf`U`Y`:]hbYgg`Yj Y`"G]Y`g]bX`]XYU`ZØf`Y]b
fi \][Yg`5i gXUi YfhfU]b]b[`]ba`]hYb`XYf`BUhi f"

9]b`k Y]hYfYg`<][\`][\hž`XUg`BUhi f`]YV\UVYf`b]W\hj YfdUggYb
gc``hYbž`]gh`XUg`J i`_UbY]ZY`[YV]Yh`Bi f`Y]bY`_i fnY`5i hcZU\fhj cb
?cV`Ybn`YbhzYfbhž`V]YhYh`Yg`VYY]bXfi W_YbXY`@UbXgW\UZhYb`i bX
nU\`fY]W\Y`FUX!`i bX`K UbXYfk Y[Y`"8]Y`Xcfh][Y`J i`_Ub`UbXgW\UZhž
a`h]`fYb`nU\`fY]W\Yb`A UUFY`i bX`Yf`cgW\YbYb`J i`_UbYbž`]gh`Y]b
Y]bn][Ufh][Yg`BUhi fYf`YVb]g.

- K Y]h`Åi Z][Y`K UbXYfi b[Yb`a`]hj YfgW\]YXYbYb
GW\k]Yf][_Y]hg[fUXYb
- DUW_YbXY`5i gV`]W_Y`ØVYf`X]Y`9]ZY``UbXgW\UZh
- DYfZY_hY`6YX]b[i b[Yb`ZØf`6]fXk UhW\]b[`i bX
BUhi fZchc[fUZ]Y

K Ybb`G]Y`bUW\`Y]bYa`]bcZZ]n]Y``Yb`Gdcfhcfh`gi W\Ybž`XYf`VY]`XYb
9]b`Y]a`]gW\Yb`gY\`f`VY`]YVh]ghž`gc``hYb`G]Y`XUg`; fØb[YV]Yh`Ub
XYf`A cgY`VYgi W\Yb`"<]Yf`Z]bXYb`G]Y`nU\`fY]W\Y`K]YgYbž`:]gVYY!
; c`ZD`ÅhY`i bX`_Y]bY`Gdcfh[Yf`ÅhY`ZØf`Y]b`Yb hgdUbbhYg`D]W_b]W_ž
5_hj]h`ÅhYb`]a`:]fY]Yb`cXYf`Y]bZUW`bi f`ni a`9b hgdUbbYb`i bhYf
ZfY]Ya`<]a`a`Y`"

8]Y`J]Y`ZU`h`Ub`5_hj]h`ÅhYbž`X]Y`?cV`Ybn`i bX`gY]bY`i a [YVi b[
V]YhYbž`a UW\h`X]Y`GhUXh`ni`Y]bYa`dYfZY_hYb`N]Y`ZØf
BUhi f`]YV\UVYf`i bX`5_hj]i f`Ui VYf`"9[U`ž`cV`G]Y`X]Y`;]dZY`XYf
i a`]Y[YbXYb`<Ø[Y`Yf`_]a`a`Yb`cXYf`X]Y`Fi \Y`Ua`K UggYf
[Yb]Y»Yb`a`ØW\hYbž`X]Y`A Ø[`]W\`_Y]hYb`g]bX`gW\]Yf`YbX`cg`

J YfUbghU`hi b[Yb`i bX`:]YghYž`X]Y`a`Ub`b]W\h
j YfdUggYb`gc``hY

?cV`Ybnž`Y]b`k U\`fYg`ž`k Y`Ua`Ni gUa`a`YbZi gg]j cb`F`Y]b`i bX
A cgY`ž`\Uh`b]W\h`bi f`Y]bY`fY]W\Y`; YgW\]W\hY`i bX
UhYa`VYfUi VYbXY`@UbXgW\UZhYb`ni`V]YhYbž`gcbXYfb`Ui W\`Y]bY

J]Y`nU\`j cb`J YfUbghU`hi b[Yb`i bX` : YghYbž`X]Y`XUg`[Ubny`f\`f
ØVYf`nU\`fY]WY`6Ygi WYf`Ubn]Y\`Yb" J cb`\`]ghcf]gWYb` : YghYb
ØVYf`gW a UW`UZhY`K Y]bZYghY`V]g`\`b`ni`YV\`UZhYb`A Af`hYb` \`]Yf
]gh`ZØf`YXYb` ; YgW a UW`Yhk Ug`XUVY"

F \Y]b`]b` : `Ua` a Yb`]gh`c`bY`Nk Y]ZY`Y]bYg`XYf`gdY`_hU`i` AfghYb
9fY][b]ggY`XYf`GhUXh" `XYg`f\`f`]a` 5i` [i` gh`Yf`Yi` W`hY`h`Y]b
[fUbX]cgYg` : Yi` Yfk` Yf`_`XYb`BUW`h\`]a` a Y`ØVYf`XYa` F \Y]b`i` bX
n]Y\`h`hUi` gYbXY`j` cb`Ni` gW`Ui` Yfb`Ub" 8]YgYf`ZYgh`]WY`5VYbX`]gh
b]W`h`bi`f`Y]b`j`]gi`Y`Yg`GdY`_hU`_Y`ž`gcbXYfb`Ui` W`a`]h`nU\`fY]WYb
J YfUbghU`hi b[Yb`ni` @UbX`i` bX`Ui` ZXYa` `K` UggYf`j` YfVi` bXYbž
Y]bgW`Y`Y`W`@] Y!A`i` g`_`i` bX`_`Øgh`]WYb`_`i`]bUf]gWYb
5b[YVchYb`Yb`h`Ub[`XYf`I` ZYfdca` YbUXY"

9]b`UbXYfYg`<][\`][\h`]gh`XUg`? cV`YbnYf`K` Y]bZYghž`XUg
hfUX]h]cbY`Y`]a` GYdhYa` VYf`ghUhhZ]bXYh" <]Yf`_`ØbbYb`6Ygi` WYf`X]Y
VYghYb`K` Y]bY`XYf`F`Y[]cb`dfcV]YfYb`i` bX`g]W`a`]h`fY[]cbU`Yb
GdYn]U]h`hYb`j` Yfk` Ø`bYb`UggYb" 8]Y`\`]ghcf]gWY`5`hghUXh
j` Yfk` UbXY`h`g]W`]b`Y]bY`YVYbX][Y`?`i`]ggY`a`]h`ZYgh`]W
[YgW a ØW`hYb`Gh`bXYbž`k`c`K`]bnYf`i` bX` ; Ughfcbca` Yb`]fY
DfcXi` _`hY`UbV]YhYb" 9g`]gh`Y]bY` [fc`»`Ufh][Y` ; Y`Y[Yb\`Y]hž`X]Y
K` Y]bhfUX]h]cbYb`XYf`A`cgY`fY[]cb`_`YbbYbni`YfbYb"

: Øf` : Ua`]]Yb`i` bX`?]bXYf`V]YhYh`XUg` : Ygh`XYf`G]bbYž`XUg`]a` ž` b]
[YZY]Yfh`k`]fXž`Y]b`Vi` bhY`A`]gW`i` b[`Ui` g`I` bhYf`U`hi` b[" 9g`i` a` ZUggh
nU\`fY]WY`5`_h]j`]h`hYbž`j` cb`<`UbXk` Yf`_ga` Af`hY`ØVYf
?`i`]bUf]_gh`bXY`V]g`\`b`ni` `a` i` g`_`U`]gWYb`8`UfV]Yhi` b[Yb" 8]YgYg
: Ygh]j` U`Z]bXYh]b`XYf`b`bYbghUXh`ghUhh`i` bX`gW`UZZh`Y]bY` [YgY`][Y
5ha`cgd`ĀfYž`X]Y`gck`c`\`9]b\`Y]a`]gWY`U`g`Ui` W`Hci`f]ghYb
Ubn]Y\`h"

9]b`k` Y]hYfYf`VYa` Yf`_Ybgk` YfhYf`5b`Ugg`]gh`XUg`? cV`YbnYf
K` Y]\`bUW`hgXcfZž`XUg`j` cb`9bXY`Bcj`Ya` VYf`V]g`ni` a` `&` "
8YnYa` VYf`ghUhhZ]bXYh" 8]Y`ZYgh`]W` [YgW a ØW`hYb`Gh`bXY`V]YhYb
\`UbX[YZYfh][hY` ; YgWYb`_Yž`_`Øgh`]WY`@YW`YfY]Yb`i` bX`bUhØf`]W
; `Ø`k` Y]b" 8 Ug`K` Y]\`bUW`hgXcfZ`Y[]h`]b`XYf`\`]ghcf]gWYb`5`hghUXh
i` bX`]gh`XYf`dYfZY`_hY`C`fhž`i` a`]b`ZYgh`]WYf`Gh]a` a` i` b[`ni` j` Yfk` Y]`Yb
i` bX`XYb`VYgcbXYfYb`7`Ufa` Y`XYf`GhUXh`ni`f`K` Y]\`bUW`hgnY]h`ni

Yf`YVYb"

8 UfØVYf` \]bUi g []Vh`Yg`X]Y`F` \ Y]b!A cgY`!F Y []cbU`YžY]b [fc» Yg
fY []cbU`Yg: Ygh]j U`ž`XUg`U`Y`nk Y]`đ\`fY`ghUhhZ]bXYh" `9g`gc`X]Y
_i`hi`fY`Y`i`bX`_i`]bUf]gWXY`J]Y`ZU`h`XYf`F`Y []cb`ZY]Yfb`i`bX`i`a`ZUggh
Y]bY`VfY]hY`DU`YhhY`j`cb`5`_hj`]h`h`b`ž`j`cb`H`Y`U`h`Y`f`U`i`Z`Ø`f`i`b [Yb
ØVYf`H`U`b`n`V]g` \]b`ni`a`i`g`_U`]g`W`Y`b`8`U`f`V]Y`hi`b [Yb`" `5`i`W`X]Y
`c`_U`Y`b`6`Y`h`f]Y`V`Y`i`b`X`K`Y]b [Ø`h`Y`f`d`f`Ā`g`Y`b`h]Y`f`Y`b`i` \`f`Y`5`b [Y`V`c`h`Y`i`b`X
`U`X`Y`b`Y]b`ž`X]Y`?`Ø`gh`]W`_Y]h`Y`b`X`Y`f`F`Y []cb`ni`Y`b`h`X`Y`W`_Y`b"

| J YfUbgH`hi`b [| A`c`b`U`h | 6YgcbXYf` \ Y]hYb |
|---|--|--|
| F` \ Y]b`]b`i` `U`a` a` Y`b | 5i [i gh | GdY`_`h`U`_i` `Ā`f`Y`g : Y`i` Y`f`k` Y`f`_`ž`@]j` Y! A`i`g`_` |
| ?`c`V`Y`b`n`Y`f`K`Y]b`ZY`gh | G`Y`d`h`Y`a` V`Y`f` | K`Y]b`d`f`c`V`Y`b`ž f`Y []c`b`U`Y G`d`Y`n]U`]h`Ā`h`Y`b |
| :`Y`g`h`X`Y`f`G]b`b`Y | đ`b`] | :`U`a`]`Y]b`Z`f`Y`i`b`X`]W`X`Y 5`_`h`j`]h`Ā`h`Y`b`ž A`U`f`_`h`g`h`Ā`b`X`Y |
| ?`c`V`Y`b`n`Y`f` K`Y] \]b`U`W`h`g`X`c`f`Z | B`c`j`Y`a` V`Y`f` 8`Y`n`Y`a` V`Y`f` | <`U`b`X`k`Y`f`_`ž ;`Ø` \ `k`Y]b`ž :`Y`g`h`g]a`a`i`b [|
| F` \ Y]b!A`cgY`! F`Y []c`b`U`Y | 5`Y`Y`n`k`Y]`đ\`f`Y | ?`i`hi`f`Y`Y`i`b`X _i`]b`U`f]g`W`X`Y`J]Y`Z`U`h` |

8]YgY`J`YfUbgH`hi`b [Yb`g]bX`bi`f`Y]b`_`Y]bYf`9]bV`]W`_]b`X`U`g`ž`k`U`g
?`c`V`Y`b`n`ni`V]YhYb` \ U`h" `8]Y`G`h`U`X`h` \ U`h`X`U`g [U`b`n`Y`đ\`f`Ø`V`Y`f`Y]b
f`Y]W`X` \ U`h [Y`g`D`f`c [f`U`a` a` ž`X`U`g`g`c`k`c` \ `9]b` \ Y]a`]g`W`X`Y`U`g`U`i`W`
6`Y`g`i`W`X`Y`f`U`b`n]Y` \ `h" `9`g`c` \ `b`h`g]W`X`ž`X`Y`b`J`YfUbgH`hi`b [g`_U`Y`b`X`Y`f`
f`Y [Y`a` Ā`»] [`ni`d`f`Ø`Z`Y`b`ž`i`a`X]Y`V`Y`g`h`Y`b`9`f`Y`V`b]g`g`Y`k`Ā` \ `f`Y`b`X`đ`f`Y`g`
6`Y`g`i`W`X`g`b]W`X`h`ni`j`Y`f`d`U`g`g`Y`b`"K`Y]h`Y`f`Y`đ`Z`c`f`a`U`h]c`b`Y`b`ni`X`Y`b`
_`c`a`a`Y`b`X`Y`b`J`YfUbgH`hi`b [Yb`Z]bX`Y`b`G]Y`U`i`Z`X`Y`f`c`Z]n]Y`Y`b`
K`Y`V`g`Y]h`Y`j`cb`?`c`V`Y`b`n"

;`Y` \ `Y]a`h]d`d`g`Z`Ø`f`Y]bYb`i`bj`Y`f [Y`g`g`]W`X`Y`b`
5`i`Z`Y`b`h` \ U`h`

?cV`Ybnž`X]Y`GhUXhž]b`XYf`F`\\Y]b`i`bX`A`cgY`Ui`ZY]bUbXYfhfYZZYbž
\\Uh`k`Y]h`i`a`Y`f`ni`V]YhYb`U`g`bi`f`X]Y`VY`_`UbbhYb`h`ci`f]gh]gWXYb
5hhfU`_]cbYb`"i`a`XUg`Ui`h`Yb]gWXY`?cV`Ybn`ni`Yf`YVYbž`a`ØggYb
G]Y`Y]b`k`Yb][`UVgY]hg`XYf`Ui`g[`YhfYhYbYb`DZUXY`k`UbXYfb`" <]Yf
g]bX`Y]b][`Y`;`Y`\\Y]a`h]ddgž`X]Y`≠fYb`5i`ZYb`h`U`h`i`bj`Yf[`Ygg`]W
a`UWXYb`k`YfXYb"

9]b`VYgcbXYfg`W`Ufa`UbhYf`C`fhž`XYb`j`]Y`Y`F`Y]gYbXY`ØVYfgY`\\Ybž
]gh`XYf`8`Yi`hgWXY`9W`ž`Ub`XYa`g]W`X]Y`VY]XYb`:`ØggY`hfY`ZZYb`"
K`À`\\fYbX`X]Y`5i`gg]W`h`Ui`ZX]Y`A`cgY`!`i`bX`F`\\Y]ba`ØbXi`b[
UhYa`VYfUi`VYbX`]ghž`gc`h`Yb`G]Y`g]W`Ui`W`X]Y`NY]h`b`Y`\\a`Ybž`i`a
X]Y`\\]ghc]f]gWXY`6YXYi`hi`b[`X]YgYf`Gh`h`h`Y`ni`Yf`_i`bXYb`" <]Yf`Z]bXYb
G]Y`XUg`F`Y]hYfghUbXV]`X`j`cb`?U]gYf`K`]`\\Y`a`"≠ž`XUg`j`cb`Y]bYa
k`i`bXYfgW`ØbYb`DUf`_i`a`[`YVYb`]gh"

B]W`h`k`Y]h`j`ca`8`Yi`hgWXYb`9W`_`Yb`h`ZYfb`h`VY]bXYh`g]W`X]Y`
:`Y`ghi`b[`9`\\fYbVfY]hghY]b`"K`À`\\fYbX`j`]Y`Y`H`ci`f]ghYb`bi`f`X]Y
GY]`VU`\\b`Xcfh`\\b`bi`hnYbž`i`a`X]Y`5i`gg]W`h`ni`[`Yb]Y»`Ybž
Ya`dZ`\\`Yb`k`]f`≠bYbž`X]Y`:`Y`ghi`b[`gY`V`gh`ni`Yf`_i`bXYb`"G]Y
_`Øb`b`Yb`Xi`fW`X]Y`U`h`Yb`A`Ui`Yfb`gW`YbXYfb`i`bX`X]Y`ZUgn]b]YfYbXY
;`Y`gW`]W`h`Y`XYf`:`Y`ghi`b[`Yb`h`XYW`Ybž`k`À`\\fYbX`G]Y`X]Y`5i`gg]W`h`Ui`Z
X]Y`GhUX`hi`bX`X]Y`i`a`]Y[`YbXYb`K`Y]bVYf[`Y`[`Yb]Y»`Yb`"

9]b`k`Y]hYfYg`j`YfghY`W`h`Yg`ž`k`Y`i`]gh`XUg`F`\\Y]b!`A`i`gYi`a`"J`]Y`Y
6Ygi`W`Yf`g]bX`g]W`b]W`h`VYk`i`gghž`XUgg`X]YgYg`A`i`gYi`a`Y]bY
i`a`ZUb[`fY]W`Y`GUa`a`i`b[`ni`f`GW`]ZZU`\\f`hi`bX`;`Y`gW`]W`h`Y`XYg
F`\\Y]bg`VY`\\YfVYf[`h`8]Y`5i`gghY`i`b[`Yb`g]bX`gck`c`\\`b]Zcfa`Uh]j`U`g
Ui`W`i`b`hYf`\\U`hgUa`i`[`Y`gh`U`h`Y`h`i`bX`V]YhYb`Y]bYb`h]YZYb`9]bV`]W`_]b
X]Y`a`Uf]h]a`Yb`HfUX]h]cbYb`XYf`F`Y[`]cb`"

5i`h`Yb`h]gWXY`[`Ughf`c`b`c`a`]gWXY`9f`YVb]ggY

K`Ybb`Yg`i`a`9ggYb`[`Y`\\hž`gc`h`Yb`G]Y`g]W`b]W`h`bi`f`Ui`ZX]Y
VY`_`UbbhYb`F`Y`gh`Ui`f`Ub`hg`_`c`bn`Yb`hf]YfYb`"9]bY`_`Y]bYž`i`bgWXY]bVUFY
?bY]dY`k`]Y`XUg`GhUX`h!`7`UZ`Ā`V]YhYh`hfUX]h]cbY`Y`Y`;`Yf]W`h`Y`k`]Y`
:`Ua`a`_i`WXYb`i`bX`c`_U`Y`K`Y]bY`ni`Y]bYa`\\Yfj`c`ffU[`YbXYb`DfY]g!
@Y]ghi`b[`g!J`Yf`\\`À`h`b]g`";`Yb]Y»`Yb`G]Y`Y]bYb`[`Ya`Øh]WXYb`5VYbX`]b
X]YgYa`Y]b`UXYbXYb`5a`V]Yb`hYž`k`À`\\fYbX`G]Y`a`]h`XYb`

9]b\Y]a]gW\Yb']bg'; YgdfÅW' _ca a Yb"

: Øf'X]Y'gØ»Yb'NÀ\bY'i bhYf' ÆbYb' []Vh'Yg'X]Y'

GW\c_c`UXYba Ubi ZU_hi f']b'?cV`Ybn"<]Yf'_ÖbbYb'G]Y'b]W\h'bi f
j YfgW]YXYbY'GcfhYb'j cb'\UbX[YZYfh][hYf'GW\c_c`UXY'dfcV]YfYbž
gcbXYfb'Ui W'Ub'Y]bYf'XYf'K cf_g\cdg'hY]'bY\ a Ybž'i a 'ni 'YfbYbž
k]Y'a Ub'gY]bY'Y][YbYb'@YW_YfY]Yb'\YfghY`h"9]b'UVgc'i hYf
; Ybi gg°

J YfghYW_hY'; fUZZ]h]!?! bgh'i bX'GhfYYh'5fh

?cV`Ybn'\Uh'Y]bY'YVYbX][Y'GhfYYh'5fh!GnYbYž'X]Y'cZh'ØVYfgY\Yb
k]fX"BY\ a Yb'G]Y'g]W'NY]hž'i a 'X]Y'; UggYb'XYf'5'hghUXh'ni
Yf_i bXYb'i bX'_ca a Yb'G]Y'Ub'†k i bXYfgW'ÖbYb'K UbXa U'YfY]Yb†
i bX'†; fUZZ]h]!?! bghk Yf_Yb†'j cfVY]ž'X]Y'X]Y'K ÅbXY'XYf'GhUXh
gW\ a ØW_Yb"8]YgY'?i bghZcfa 'YfnÅ'h'; YgW]W\hYb'ØVYf'X]Y'GhUXh
i bX']\fY'6Yk c\bYf'i bX'j Yf'Y]\h'?cV`Ybn'Y]bYb'Y]bn][Ufh][Yb
7\Ufa Y"

: fY]nY]hU_h]j]hÅhYb']b'XYf'B Uhi f

: Øf'B Uhi f']YV\UVYf' []Vh'Yg'X]j YfgY'K UbXYf!'i bX'F UXk Y[Yž'X]Y
Xi fW'X]Y'i a 'jY[YbXYb'K Y]bVYf[Y'i bX'K Å'XYf'ZØ\ fYb"9]b
; Y\Y]a h]dd']gh'XYf'< Ò\Yb'k Y['?cV`Ybnž'XYf'G]Y'Xi fW
a U'Yf]gW\Y '@UbXgW\UZhYb'a]h'UhYa VYfUi VYbXYb'5i gV']W_Yb'Ui Z
X]Y': 'ØggY'ZØ\fh"DUW_Yb'G]Y'Y]b'D]W_b]W_Y]b'i bX'[Yb]Y»Yb'G]Y
Y]bY'DUi gY'i bhYf'Y]bYa 'XYf'gW\Uh][Yb'6Åi a Y'Yb'h'Ub['XYg
K Y[Yg"

9]b'k Y]hYfYf'< Ò\Ydi b_h]gh'XYf'GhUXhk U'X'?cV`Ybnž'XYf'ØVYf
[i h'Ui g[YVUi hY'K UbXYf!'i bX'F UXk Y[Y'j YfZØ[h"<]Yf'_ÖbbYb'G]Y
X]Y'Zf]gW\Y '@i Zh'[Yb]Y»Yb'i bX'Y]bY'J]Y'nU\`j cb'DZUb'Yb'i bX
H]YfYb'VYk i bXYfb"J YfdUggYb'G]Y'b]W\h'XYb'_Y]bYb'K]'XdUf_ž'k c
G]Y'Y]b\Y]a]gW\Y'H]YfUfhYb']b']\fYa 'bUhØf'W\Yb'@YVYb'gfUi a
VYcVUW\hYb'_ÖbbYb"

J YfUbghU`hi b [Ybž'X]Y'i bhYf'X]Y'< Ui h' [Y\Yb

K Ybb`G]Y`]a`f]W h][Yb`NY]hfUi a`]b`?cV`Ybn`g]bXž`gc``hYb`G]Y
i bVYX]b[h`X]Y`F`Y]b`]b`:`Ua`a`Yb`J`YfUbg hU`hi b[`VYgi`W`Yb`"
8]YgYg`Y]bXfi`W_gj`c``Y`:`Yi`Yfk`Yf_ž`XUg`Ua`I`ZYf`XYg`F`Y]bg
ghUhhZ]bXYhž`n]Y`h`Y]b`[`fc»`Yg`Di`V`_]i`a`Ub`i`bX`V]YhY`h`Y]bYb
gdY`hU`i`ÀfYb`5bV`]W_a`]h`Vi`bhYb`@]W`hYfbž`X]Y`XYb`B`UW`h`]a`a`Y`
Yf`Y`Y`Yb`"9g`]gh`Y]b`9f`YVb]gž`XUg`G]Y`g]W`b]W`h`Y`bh[`Y`Y`b`UggYb
gc``hYb`"

Ni`g`À`h`n`]W`Z]bXYb`G]Y`]b`XYf`G`hUX`h`nU`f`Y]W`Y`_`Y]bY`A`À`f`_`h`Y`i`bX
:`YghY`ž`X]Y`c`_`U`Y`<`UbXk`Yf`_`g`_`i`bghi`bX`hfUX]h]cbY``Y`GdY]gYb
V]YhYb`"<]Yf`_`Ò`bbYb`G]Y`b]W`h`bi`f`Gci`j`Yb]fg`_`Ui`ZYbž`gcbXYfb
Ui`W`a`]h`9]b`Y]a`]gW`Yb`]bg`:`Ygdf`À`W`_`ca`a`Yb`i`bX`XYfYb
:`YgW`]W`h`Y`b`"ÖfYb`"8]YgY`dYfg`Ö`b`]W`Y`b`6Y[`Y[`bi`b[`Yb`g]bX`c`Zh
X]Y`k`Yfhj`c``ghYb`9f]bbYfi`b[`Yb`Ub`i`ÀfYb`5i`ZYbh`U`h`"

8YhU]`g`

6Ygi`W`Y`b`G]Y`i`bg`Ui`Z.`Y]bY!fY]gY`XY`