

## 8 ]Y`VYghYb`GY\Ybgk ØfX][ \_Y]hYb`]b < U`XYbg`YVYb.`9]b`F Y]gYZØ\ fYf

9bhXYW\_Yb`G]Y`X]Y`a U`Yf]gWXYb`GY\Ybgk ØfX][ \_Y]hYb`j cb  
< U`XYbg`YVYb`< U`XYbg`YVYb`]gh`Y]b`k i bXYfgW ØbYf`C fh`]b  
GUW`gYb!5b\U`hž`XYf`j ]Y`Y`a U`Yf]gWY`GY\Ybgk ØfX][ \_Y]hYb  
ni`V]YhYb`\Uh`9g[ ]Vh] ]Y`Y`8]b[ Yž`X]Y`a Ub`]b`< U`XYbg`YVYb  
Yf`YVYb`\_Ubbž`j cb`\]ghcf]gWXYb`; YVÄi XYb`V]g`\]b`ni  
a U`Yf]gWXYb`B Uhi f`UbXgW UZhYb``8]YgYf`F Y]gYZØ\ fYf`k ]fX  
ÀbYb`Y]bYb`9]bV`]W\_]b`X]Y`VYghYb`GY\Ybgk ØfX][ \_Y]hYb`j cb  
< U`XYbg`YVYb`[ YVYb`i bX`ÀbYb`\Y`ZYbž`ÀfYb`5i ZYbh\U`hni  
d`UbYb``< U`XYbg`YVYbYf`A Uf\_hd`Uhn`8Yf`< U`XYbg`YVYbYf  
A Uf\_hd`Uhn`]gh`Y]b`[ fc» Yfž`c ZYbYf`D`Uhnž`XYf`g]W`ja`< YfnYb  
XYf`GhUXh`VYZ]bXYhi bX`j c`Yf`\]ghcf]gWYf`; YVÄi XY`]gh`8Yf  
A Uf\_hd`Uhn`]gh`Y]b`VY`]YVhYf`HfYZdi b\_h`ZØf`9]b\Y]a ]gWY`i bX  
6Ygi WXYf``< ]Yf`Z]bXYb`G]Y`j ]Y`Y`F YghUi fUbhg`i bX`; YgWÄZhYž  
]b`XYbYb`/ Ua d^Y``]d/

## 9bhXYW\_Yb`G]Y`X]Y`a U`Yf]gWXYb GY\Ybgk ØfX][ \_Y]hYb`j cb`< U`XYbg`YVYb

< U`XYbg`YVYb`]gh`Y]b`k i bXYfgW ØbYf`C fh`]b`GUW`gYb!5b\U`hž`XYf  
j ]Y`Y`a U`Yf]gWY`GY\Ybgk ØfX][ \_Y]hYb`ni`V]YhYb`\Uh`9g[ ]Vh] ]Y`Y`  
8]b[ Yž`X]Y`a Ub`]b`< U`XYbg`YVYb`Yf`YVYb`\_Ubbž`j cb`\]ghcf]gWXYb  
; YVÄi XYb`V]g`\]b`ni`a U`Yf]gWXYb`B Uhi f`UbXgW UZhYb``8]YgYf  
F Y]gYZØ\ fYf`k ]fX`ÀbYb`Y]bYb`9]bV`]W\_]b`X]Y`VYghYb  
GY\Ybgk ØfX][ \_Y]hYb`j cb`< U`XYbg`YVYb`[ YVYb`i bX`ÀbYb`\Y`ZYbž  
ÀfYb`5i ZYbh\U`hni`d`UbYb``

## < U`XYbg`YVYbYf`A Uf\_hd`Uhn

8Yf`< U`XYbg`YVYbYf`A Uf\_hd`Uhn`]gh`Y]b`[ fc» Yfž`c ZYbYf`D`Uhnž`XYf  
g]W`ja`< YfnYb`XYf`GhUXh`VYZ]bXYhi bX`j c`Yf`\]ghcf]gWYf`

; YVÄi XY ]gh" 8 Yf'A Uf\_hd`Uhm`]gh`Y]b`VY`]YVhYf`HfYZdi b\_h`ZØf  
9]b\Y]a ]gWY`i bX`6Ygi WYf" < ]Yf`Z]bXYb`G]Y`j ]Y`Y`F`YghUi fUbhg  
i bX` ; YgWÄZhYž`]b`XYbYb`G]Y`Y]b`\_Ui ZYb`i bX`X]Y`c`\_U`Y`?ØWY  
dfcV]YfYb`\_ÖbbYb" 8 Yf`D`Uhm`]gh`Ui WY`Y]b`VY`]YVhYf`Cfhž`i a`g]W  
ni`Yb]gdUbbYb`i bX`X]Y`5ha`cgd\ÄfY`XYf`GhUXh`ni` [ Yb]Y» Yb"

### < U`XYbg`YVYbYf`GW`cgg

8 Ug`< U`XYbg`YVYbYf`GW`cgg`]gh`Y]b`Yg`XYf`Ä`hYghYb` ; YVÄi XY`XYf`  
GhUXh`i bX`Y]b`VY`]YVhYg`5i`gZi` [ gn]Y`" 9g`k`i`fXY`]a`"%%"  
»\f\i bXYfh`YfVUi`hi`bX`]gh`Y]b`VYa`Yf`\_Ybgk`YfhYf`Cfhž`XYf`j`c`Yf`  
 ; YgW]W`hY`i`bX`?`i`hi`f`ghY`W`h`<`Yi`hY`]gh`XUg`GW`cgg`Y]b`A`i`gYi`a`ž  
XUg`6Ygi`WYfb`X]Y`A`Ö`[`W`\_Y]h`V]YhYhž`X]Y` ; YgW]W`hY`XYf`GhUXh`  
ni`YfZc`fgW`Yb" 9g`[ ]Vh`Ui`W`fY`[ Y`a`Ä» ] [ `J`YfUbghU`hi`b`[ Ybž`X]Y`]a  
GW`cgg`]ghUhhZ]bXYb"

### < U`XYbg`YVYbYf`? ]fWY

8 ]Y`< U`XYbg`YVYbYf`? ]fWY`]gh`Y]b`Y`XYf`Ä`hYghYb`? ]fWYb`]b`XYf`  
FY`[ ]cb`i`bX`Y]b`k`]W`h`[ Yg`K`U`fnY]W`Yb`XYf`GhUXh" 8 ]Y`? ]fWY  
k`i`fXY`]a`"%%" »\f\i bXYfh`YfVUi`hi`bX`]gh`Y]b`VYa`Yf`\_Ybgk`YfhYf`  
Cfhž`XYf`j`c`Yf` ; YgW]W`hY`i`bX`?`i`hi`f`ghY`W`h`<`Yi`hY`]gh`X]Y`? ]fWY  
Y]b`VY`]YVhYf`Cfhž`i`a` ; chhYgX]YbghY`ni`ZY]Yfb`i`bX`X]Y`  
5ha`cgd\ÄfY`XYf`GhUXh`ni` [ Yb]Y» Yb"

### < U`XYbg`YVYbYf`GYY

8 Yf`< U`XYbg`YVYbYf`GYY`]gh`Y]b`k`i`bXYfgW`ÖbYf`GYYž`XYf`g]W`]a  
BcfXYb`XYf`GhUXh`VYZ]bXYh" 8 Yf`GYY`]gh`Y]b`VY`]YVhYg`5i`gZi` [ gn]Y`  
i`bX`Y]b`k`i`bXYfVUFYf`Cfhž`i`a`g]W`ni`Yb]gdUbbYb`i`bX`X]Y`BUhi`f`  
ni` [ Yb]Y» Yb" 8 Yf`GYY`]gh`XYf`dYfZY`\_hY`Cfhž`i`a`Y]bYb`GdUn]Yf`[ Ub`  
ni`a`UW`Ybž`ni`Ub`[ Y`b`cXYf`Y]bZUW`bi`f`X]Y`5i`gg]W`h`ni`  
 [ Yb]Y» Yb"

### < U`XYbg`YVYbYf`K U`X

8 Yf`< U`XYbg`YVYbYf`K U`X`]gh`Y]b`k`i`bXYfgW`ÖbYf`K U`Xž`XYf`g]W`

]a`GØXYb`XYf`GhUXh`VYZ]bXYhi bX`j c`Yf`a U`Yf]gWXYf  
BUhi f`UbXgWUZhYb`]gh"8Yf`K U`X`]gh`Y]b`VY`]YVhYg`5i gZi [ gn]Y`  
i bX`Y]b`k i bXYfVUFYf`Cfhž`i a`g]W`ni`YbhgdUbbYb`i bX`X]Y`BUhi f  
ni`[ Yb]Y»Yb"8Yf`K U`X`]gh`XYf`dYfZY`\_hY`Cfhž`i a`Y]bYb  
GdUn]Yf[ Ub[ `ni`a UWXYbž`ni`k UbXYfb`cXYf`Y]bZUW`bi f`X]Y  
5i gg]W`h`ni`[ Yb]Y»Yb"

## < U`XYbg`YVYbYf`6i f[

8]Y`<U`XYbg`YVYbYf`6i f[`]gh`Y]bY`XYf`À`hYghYb`6i f[ Yb`]b`XYf  
FY[`]cb`i bX`Y]b`k`]W`h[ Yg`K U`fnY]WXYb`XYf`GhUXh"8]Y`6i f[  
k i fXY`ja`%`" `]f\`f\i bXYfh`YfVUi`hi bX`]gh`Y]b`VYa`Yf`\_Ybgk`YfhYf  
Cfhž`XYf`j c`Yf`; YgW`]W`h`i bX`?i`hi`f`ghY`W`h" <Yi`hY`]gh`X]Y`6i f[  
Y]b`VY`]YVhYf`Cfhž`i a`Y]bYb`GdUn]Yf[ Ub[ `ni`a UWXYb`i bX`X]Y  
5i gg]W`h`ni`[ Yb]Y»Yb"

## : Un]h

<U`XYbg`YVYb`]gh`Y]b`k i bXYfgW`ØbYf`Cfhž`XYf`j`]Y`Y`a U`Yf]gWXY  
GY`Yb`gk`ØfX][`\_Y]hYb`ni`V]YhYb`U`h"J`cb`U`]ghc`f]gWXYb`; YV`Ài`XYb  
V]g`U`]b`ni`a U`Yf]gWXYb`BUhi f`UbXgWUZhYb`ž`Yg`[ ]Vh`j`]Y`Y`8]b[ Yž  
X]Y`a`Ub`]b`<U`XYbg`YVYb`Yf`YVYb`\_Ubb"8]YgYf`F`Y]gYZØ`fYf`U`h  
À`bYb`Y]bYb`9]bV`]W`\_]b`X]Y`VYghYb`GY`Yb`gk`ØfX][`\_Y]hYb`j`cb  
<U`XYbg`YVYb`[ Y[ YVYb`i bX`U`c`ZYb`h]W`[ Y`U`c`ZYb`ž`À`fYb  
5i ZYb`h`U`h`ni`d`UbYb"

8YhU]`g

6Ygi WXYb`G]Y`i bg`Ui`Z`Y]bY!fY]gY"XY