

GhUXY`Yb hXYW\_Yb. `? i `]bUf]\_ž'; YgW\ ]W\ hY  
i bX`5VYbhYi Yf`ja `5`hYb`@UbX

9bhXYW\_Yb`G]Y`GhUXY. `Y]bY`W Ufa UbhY`<UbgYghUXh`a ]h  
\_i `]bUf]gW\Yb`<][ \`][ \hgž`\ ]ghc f]gW\Yb`GY\Ybgk ØfX][ \_Y]hYb  
i bX`B Uhi fYf`YVb]ggYb`"H]ddg`ZØf`Y]bYb`i bj Yf[ Ygg`]W\Yb  
5i ZYbh\U`h`



K ]``\_ca a Yb`]b`GhUXYž`Y]bYf`nUi VYf\UZhYb`U`hYb`<UbgYghUXhž`X]Y  
Ua`k i bXYfgW\ØbYb`9`Vi ZYf`ja `6i bXYg`UbX`B ]YXYfgUW\gYb`"]Y[ h`  
8]YgY`W Ufa UbhY`GhUXh`]gh`Y]b`YW\hYf`; Y\Y]a h]ddžXYf  
; YgW\ ]W\ hYž`? i `hi f`i bX`B Uhi f`]b`dYfZY`\_hYf`<Ufa`cb]Y`j YfY]bh`"A ]h  
]\fYb`[ i h`Yf\U`hYbYb` : UW\k Yf\_\`Ài gYfbž`a U`Yf]gW\Yb` ; UggYb`i bX  
XYa` [ YgW\`ÀZh][ Yb`<UZYb`n]Y\`h`GhUXY`b]W\h`bi f  
; YgW\ ]W\ hg`]YV\UVYf`Ubž`gcbXYfb`Ui W\` ; ci fa Yhgž`B Uhi f`]YV\UVYf  
i bX` : Ua ]`Y]b`Ui ZXYf`Gi W\Y`bUW\`5VYbhYi Yf`"b`X]YgYa`5fh]\_Y`  
bY\`a Yb`k ]f`X]W\`a ]h`Ui ZY]bY`FY]gY`Xi fW`X]Y`j YfgW\ ]YXYbYb  
: UW`hYb`j cb`GhUXY`i bX`gY]bYf`l a [ YVi b[ `]j cb`XYb  
\_i `]bUf]gW\Yb`<Ø\Ydi b`\_hYb`V]g`ni `XYb`\]XXYb`[ Ya gž`X]Y`XY]bYb  
5i ZYbh\U`h`i bj Yf[ Ygg`]W\`a UW\Yb`k YfXYb`"@Ugg`i bg`[ Ya Y]bgUa

X]YgY`ZUgn]b]YfYbXY`F Y [ ]cb`Yf\_i bXYb`i bX`X]Y`j ]Y`Yb`GWÅhñY  
YbhXYW\_Ybž`X]Y`GhUXY`ni`V]YhYb`U`h`

## 9bhXYW\_i b [ `XYf`U`hYb` < Ub gY ghUXh`GhUXY

8]Y`W Ufa UbhY`GhUXh`GhUXY`Y [ h`a`6i bXYg`UbX`B]YXYfgUW`gYb  
i bX`]gh`Y]b`k U`fYg`đ k Y`Ub`XYf`I bhYfY`VY`"Jc`Yf`; YgW`]W`hY`i bX  
?i`hi`f`n]Y`h`GhUXY`6Ygi W`Yf`a` ]h`]\fYb`[ i h`Yf`U`hYb`Yb  
\]ghcf]gW`Yb`; YV`Åi XYb`i bX`Y]bYf`Y]bn][ Ufh][ Yb`< Ub gY hfUX]h]cb  
Ub`6Y]a`9f\_i bXYb`XYf`GhUXh`k YfXYb`X]Y`F Y]nY`XYf  
J Yf[ Ub[ Yb`Y]h`YVYbX][`i bX`UXYb`ni`Y]bYf`9bhXYW\_i b[ gfY]gY  
Y]b`"

8]Y`5`hghUXh]j cb`GhUXY`]gh`VYgcbXYfg`a`U`Yf]gW`"9b[ ghY`; UggYbž  
[ YdZUghYfhY`K Y[ Y`i bX`nU`fY]W`Y` : UW`k Yf`\_`Åi gYf`Yfn`Å`Yb`j cb  
Y]bYf`fY]W`Yb`; YgW`]W`hY`ž`X]Y`V]g`]bg`%`" `đ\`f`i bXYfh  
ni`f0W`fY]W`h`9]b`GdUn]Yf[ Ub[ `Xi`fW`X]Y` : UW`k Yf`\_`j ]Yf`hY``]gh  
Y]b`UVgc`i hYg`A`i gg`6YgcbXYfg`Yfj`cfni`YVYb`]gh`X]Y`  
K UggYfj`c`fghUXhž`]b`XYf`X]Y`[ i h`Yf`U`hYb`Yb` : UW`k Yf`\_`Åi gYf`Ua  
K UggYf`X]Y`k`c`\`UVYbXY`J Yf[ Ub[ Yb`Y]h`XYf`< Ub gYnY]h  
k ]XYfgd]Y[ Y`b`"

9]b`k`Y]hYfYf`k`]W`h][ Yf`5bn]Y`i b[ gdi`b`\_`h`]gh`XYf`GhUXYf`< UZYbž  
XYf`Y]bgh`Y]b`[ YgW`Å`ž][ Yf`< UbXY`gd`Uhn`k`Uf`" < Yi hY`\_`0bbYb  
6Ygi W`Yf`\_\]Yf`[ Ya`0h`]W`Yb`h`Ub[ Vi`a`a`Y`b`ž`\_`Y]bY`7UZ`Åg  
VYgi W`Yb`i bX`X]Y`GW`]ZY`VYc`VUW`hYb`ž`X]Y`XYb` :`i`gg`VY`ZU`fYb`"  
Pb8i`fW`\_`Y]bY`< c`nghY[ Y`]gh`Yg`a`0[`]W`ž`X]Y`I`ZYfd`fca`YbUXY`ni  
Yf\_i`bXYb`ž`k`Å`fYbX`a`Ub`XYa`g`Ub`ž`hYb`D`ÅhgW`Yfb`XYg`K`UggYfg  
`Ui`gW`h`"

9]b`<][`\\][`h`k`Å`fYbX`XYg`F`i bX[ Ub[ g`]gh`XYf`GhUXYf`8ca`ž`Y]b  
VYY]bXfi`W\_YbXYg`6Ui`k`Yf`\_`ž`XUg`]a`fca`Ub]gW`Yb`Gh`]Yff]W`hY`h  
k`i`fXY`i bX`0VYf`Y]bY`ZUgn]b]YfYbXY`; YgW`]W`hY`j`Yf`0[`h`  
6YgcbXYfg`X]Y`d`f`ÅW`h][ Yb` : ][`i`fYb`]a``b`YfYb`gck`]Y`X]Y  
VYY]bXfi`W\_YbXY`C`f[ Y`n]Y`Yb`X]Y`6Ygi W`Yf`Ub` :`0`f`i`b[ Yb  
k`YfXYb`Ub[ YV`chYb`ž`i`a`X]Y`; YgW`]W`hY`i bX`X]Y`6YgcbXYf`Y]hYb  
X]YgYg`VYY]bXfi`W\_YbXYb`6Ui`k`Yf`\_`g`b`Å`Yf`ni`Vf]b[ Yb`"

9]b`k Y]hYfYg`i bj Yf[ Ygg`]Wk Yg`9f`YVb]g`]gh`X]Y`6Yg]Wk h][ i b[ `XYg`  
GhUXY!A i gYi a g`"8]YgYg`A i gYi a `V]YhYh`Y]bY`ZUgn]b]YfYbXY  
GUa a `i b[ `j cb`5fhY ZU`\_hYbž`X]Y`X]Y` ; YgWk]Wk hY`XYf`GhUXh`i bX  
]`fYf`I a [ YVi b[ `Xc`\_i a Ybh]YfYb`"j cb`UfWk`Åc`c[ ]gWk Yb` : i bXYb  
V]g`\\]b`ni `9l dcbUhYb`ni f`GhUXhYbhk ]W`\_i b[ `nY][ h`XUg`A i gYi a  
UbgWk Ui `]Wk ž`k ]Y`GhUXY`ni `XYa `k i fXYž`k Ug`Yg`\\Yi hY`]gh`

8 Ug`k ]Wk h][ ghY` : Yghž`XUg`X]Y`Ub[ Y` ; YgWk]Wk hY`XYf`GhUXh`k ØfX][ hž  
]gh`XUg`K UggYfZYghž`XUg`YXYg`X\\f`]a `5i [ i gh`[ YZY]Yfh`k ]fX`  
K Å`fYbX`X]YgYg` : YghYg`\_ca a Yb`nU`fY]Wk Y`6Ygi Wk Yf  
ni gUa a Ybž`i a `j YfgWk]YXYbY`\_i `hi fY`Y`8UfV]Yhi b[ Ybž  
?i bgh`UbXk Yf`ž`fY[ ]cb`U`Y`?ØWk Y`i bX`A i g]\_`ni `Yf`YVYb`"9g`]gh  
Y]bY`\\Yfj`c`ffU[ YbXY` ; Y`Y[ Yb`\\Y]hž`X]Y`\\Yfn`]Wk Y` ; UghZfYi bXgWk UZh  
XYf`GhUXYf`ni `Yf`YVYb`"

: Øf` ; YgWk]Wk hg]bhYfYgg]YfhY`V]YhYh`GhUXY`bcWk`j ]Y`Y`k Y]hYfY  
GY`\\Yb`gk ØfX][ \_Y]hYb`"8Yf`F`c`Ub`Xž`Y]b`8Yb`\_a`U`]a `<YfnYb`XYf`  
5`hghUXhž`i bX`X]Y`9`VVfØW`\_Y`g]bX`bi`f`Y]b][ Y`XYf`C`fhYž`X]Y  
ZUgn]b]YfYbXY` ; YgWk]Wk hYb`ØVYf`X]Y`?Ui Za`Ubbg!`i bX`<UbgYghUXh  
YfnÅ`\\Yb`"I a `X]Y` ; YgWk]Wk hY`YVYbX][ `ni `\\U`hYbž`Z]bXYb  
fY[ Y`a`Å`][ : Ø`fi b[ Yb`ghUhž`X]Y`h]YZfY`9]bV`]W`\_Y`i bX  
 ; YgWk]Wk hYb`j cb`XYf`<UbgYnY]h`V]g`ni f`a`cXYfbYb  
GhUXhYbhk ]W`\_i b[ `V]YhYb`"

H]ddg`ni f`9f`\_i bXi b[ `GhUXYg.

- 6Ygi Wk Yb`G]Y`X]Y`Hci`f]ghl`bZcfa`Uh]cbž`i a `j ]Y`Y  
`bZcfa`Uh]cbYb`i bX`GhUXhd`ÅbY`ni `Yf`\\U`hYb`"
- Bi`hnYb`G]Y`X]Y`\_c`ghYb`c`gYb`GhUXhZØ`\\fi`b[ Ybž`X]Y  
a`Y]ghYbg`j`cb`9]b`\\Y]a`]gWk Yb`[ Y`Y]hYh`k`YfXYb`"
- GYhnYb`G]Y`g]Wk`]b`Y]b`7UZÅ`Ua`<UZYb`i bX`[ Yb]Y»Yb`G]Y  
X]Y`5i`gg]Wk`h`"
- BY`\\a`Yb`G]Y`Ub`Y]bYf`6c`chgZU`\\fh`Ui`Z`XYf`9`VY`hY]`ž`i a `X]Y  
GhUXh`Ui`g`Y]bYf`UbXYfYb`DYfgdY`\_h]j`Y`ni `VYhfUWk`hYb`"
- 6Ygi Wk Yb`G]Y`XYb`K`c`Wk Yb`a`Uf`\_h`ZØf`"c`\_U`Y`DfcXi`\_hY  
i bX`\\Ui`g[ Ya`UWk`hY`?Øgh]Wk`\_Y]hYb`"

Ni gUa a YbZUggYbX`Vf]b[ h`GhUXY`X]Y`J`Yf[ Ub[ Yb`\\Y]hi bX`X]Y

; Y[ Ybk Ufh]b`Y]bYa `Y]bn][ Ufh][ Yb`Ni gUa a Ybgd]Y`ni gUa a Yb`  
8]Y`U`hYb`< UbgYhfUX]h]cbYb`g]bX`bcW\`Yi hY`YVYbX][ `i bX`UXYb  
YXYb`6Ygi WYf`XUni `Y]bžHY]`]\fYf`ZUgn]b]YfYbXYb`; YgW]W hY`ni  
k YfXYb`9[ U`ž`cV`G]Y`Ub`; YgW]W hY`]bhYfYgg]Yfh]g]bX`cXYf`Y]bZUW  
bi f`X]Y`GW`Öb`Y]h`Y]bYf`U`hYb`GhUXh`[ Yb]Y» Yb`a`ÖW hYb`ž`GhUXY  
`Uh`Zøf`YXYb`Yhk Ug`ni `V]YhYb`"

? i `]bUf]gWY`< ][ \`][ \hg`XYf`FY[ ]cb`GhUXY

GhUXYžY]bY`a`U`Yf]gWY`GhUXh]b`B]YXYfgUW]gYbž]gh`b]W h`bi f`Zøf  
]\fY`\]ghcf]gWYb`; YV`Ai XY`i bX`a`U`Yf]gWY`5`hghUXh`VY`\_Ubbhž  
gcbXYfb`Ui W`Zøf`\fY`j ]Y`Z`h][ Y`i bX`\_`Ögh]WY`?i `]bUf]`"8]Y  
FY[ ]cb`]gh`fY]W`Ub`c`\_U`Yb`GdYn]U`h`h`hYb`ž`X]Y`Yg`k Yfh]g]bX`ž  
YbhXYW`\_h`i bX`[ YbcggYb`ni `k YfXYb`"< ]Yf`g]bX`Y]b][ Y`\_i `]bUf]gWY  
<][ \`][ \hgž`X]Y`Xi `i bVYX]b[ h`d`f`c`V]YfYb`gc`h`Yghž`k Ybb`Xi `]b`GhUXY  
V]gh`"

Ni b`ÅW`gh`Y]ba`U`g]bX`X]Y`:]gW[ Yf]W hY`]b`GhUXY`Y]b`YW`hYg  
<][ \`][ \h`"8]Y`B`Å`Y`ni f`9`VY`i bX`XYf`Ni [ Ub[ `ni a`A`YYf`gc`f[ Yb  
XUZøfž`XUgg`Zf]gWYf`:]gW`Ui ZX]Y`HY`Yf`\_ca`a`h`6YgcbXYfg  
Ya`dZY`Yb`gk Yfh]g]bX`X]Y`GhUXYf`A`Uh`Y`gZ]`Y`hgž`X]Y`Y]bYb`ZY]bYbž  
nUfhYb`; YgW`a`UW`\_`UVYb`i bX`c`Z`h`a`]h`Nk ]YVY`b`i bX`Y]bYf  
`YW`\_YfYb`Gc» Y`gYfj ]Yfh`k YfXYb`"8]YgY`fY[ ]cbU`Yb`?`Ögh]W`\_Y]hYb  
g]bX`]b`j ]Y`Yb`F`YghUi`f`Ubhg`ni `Z]bXYb`i bX`]XYU`Zøf`Y]b`Yfn`UZhYg  
A ]hU[ YggYb`cXYf`5VYbXYggYb`"

9]b`k`Y]hYfYg`A`i`gg`g]bX`X]Y`fY[ ]cbU`Yb`GW`k`Y]bYVfUhYbž`X]Y`c`Zh  
a`]h`Y]bYf`gdYn]Y`Yb`; Yk`øfna`]gW`i`b[ `ni VYfY]hYh`k YfXYbž`X]Y  
XYa`]; Yf]W`h`Y]bY`VYgcbXYfY`B`ch`Y`j`Yf`Y]\h`"8]Y`?`ca`V]bUh]cb`a`]h  
\_bi`gdf][ Yb`6fUh`\_Ufhc`ZY`b`i bX`Y]bYa`Zf]gWYb`GU`Uh`a`UW`h`X]YgYg  
; Yf]W`h`ni `Y]bYa`dYfZY`\_hYb`6Y]gd]Y`Zøf`X]Y`Yfn`UZhYb`5fca`Yb  
XYf`bc`f`X`X`Y`i`hgW`Yb`?`øW`Y`"

Ni g`Å`h`n`]W`ni `:]gW`i`bX`:`Y]gW`gd]Y`Yb`Ui W`c`\_U`Y  
5[ fUdfcXi`\_h`Y`Y]bY`k`]W`h][ Y`F`c`Y`]b`XYf`?i `]bUf]`\_`GhUXYg`"8]Y  
FY[ ]cb`]gh`VY`\_Ubbh`Zøf`]\fY`Y`dZY`ž`X]Y]a`5`hYb`@UbXž`Y]bYa`XYf  
[ fÖ» hYb`C`VghUb`V`Ui [ YV]YhY`8Yi`hgW`\_Ub`Xgž`d`f`c`Xi`n]Yfh`k`YfXYb`"  
Y`dZY`\_`Ui`g`X]YgYf`FY[ ]cb`g]bX`b]W`h`bi`f`Zf]gW`ž`gcbXYfb`Ui W`Y]b

k ]W\h][ Yf'6YghUbXhY]' j ]Y'Yf'hfUX]h]cbY''Yf'F YnYdhY'' DfcV]Yf  
i bVYX]b[ h'XYb' GhUXYf'5 dZY`ghfi XY`cXYf'Y]bY'5 dZY`\_ØW\Y`]b  
Y]bYa`XYf'j ]Y'Yb'7UZÅ g'i bX'FYghUi fUbhg''8]YgY'gØ»Yb  
@YW\_YfY]Yb'g]bX'j cf'U''Ya` ]b'XYb'<YfVgha`cbXYb'Y]bY'k U\fy  
; Ui a YbZFYi XY"

9]b'k Y]hYfYf'<Ø\Ydi b\_h]gh'X]Y`\_`Ugg]gW\Y`GhUXYf'GYbZgi d dY"  
8]YgY'fY]W\U'h][ Y'Gi ddY`]gh'dYfZY\_h'ZØf`\_U'hY`HU[ Y'i bX'k ]fX'cZh  
a ]h'Zf]gW\Ya`6fch'gYfj ]Yfh''8Yf'GYbZ'XYf']b'GhUXY'dfcXi n]Yfh  
k ]fXž'\Uh'Y]bY`Ub[ Y'HfUX]h]cb'i bX'X]Y`c\_U'Y`J Uf]UbhY`j Yf'Y]\h  
XYf'Gi ddY`Y]bY`VYgcbXYfg'd]\_UbhY`BchY"

Ni XYa`[ ]Vh'Yg']b'GhUXY'nU\`fY]W\Y`C dh]cbYbž'i a`c\_U'Y`6]YfY  
i bX'K Y]bY'ni`[ Yb]Y»Yb''J ]Y'Y'XYf'6fUi YfY]Yb']b'XYf'F Y[ ]cb  
V]YhYb': Ø\fi b[ Yb'Ubž'VY]'XYbYb'Xi`a Y\`f'ØVYf'X]Y'6fUi`\_i bgh  
YfZ\`fYb'i bX'X]Y`j YfgW\]YXYbYb'6]YfgcfhYb'dfcV]YfYb`\_Ubbgh''8]Y  
?ca V]bUh]cb'j cb'Zf]gW\Ya`6]Yf'i bX'\`Yfn\UZhYb'GdY]gYb'a UW\h  
XUg'9ggYb'\]Yf'ni`Y]bYa`VYgcbXYfYb'9f'YVb]g''5i W\Y]b][ Y  
K ]bnYf'g]bX']b'XYf'I a [ YVi b[ `Ubni hfYZZYbž'gcXUgg'Xi`X]Y  
; Y'Y[ Yb\`Y]h'\Ughž'Y]bn][ Ufh][ Y'K Y]bY'Ui g`B]YXYfgUW\gYb'ni  
dfcV]YfYb"

K Ybb'Xi`bUW\Y]bYa`gØ»Yb'5VgW\`i gg'gi W\ghž'`Ugg'X]f'X]Y`  
GhUXYf'HcfhY`b]W\h'Ybh[ Y\`Yb''8]YgY`\_Øgh]W\Y`?fYUh]cbž'X]Y`a ]h  
Zf]gW\Yb': fØW\hYb'i bX'GU\`bY'ni VYfY]hY'h'k ]fXž']gh'dYfZY\_h'ZØf  
XY]bY'?UZZYdUi gY''J ]Y'Y'7UZÅg']b'XYf'GhUXh'gYfj ]YfYb'g]Yž'i bX  
g]Y`]gh'Y]bY`\`Yfj cffU[ YbXY`A Ø[ `]W\Y]hž'X]Y`c\_U'Yb'6UW\_\_ØbghY  
ni`gW\`ÅhYb"

BcW\Y]bY]bhYfYggUbhY`GUW\Y.`GhUXY`\Uh'a Y\`fYfY`  
K cW\Yba`Åf\_hYž'X]Y`ZUa`j]YbZFYi bX`]W\`g]bX'i bX'Y]bY`[ fc»Ufh][ Y  
A Ø[ `]W\Y]h'V]YhYbž'c\_U'Y`DfcXi`\_hY`X]fY`\_hj`cb`XYb'9fnYi [ Yfb'ni  
\_Ui ZYb''8Yf'K cW\Yba Uf\_h'Ua`5`hghUXhd`Uhn']gh'VYgcbXYfg'VY`]YVh  
i bX'V]YhY'h'Y]bY': Ø`Y`j`cb'Zf]gW\Yb`@YVYbga`]hY`bž'6`i a Ybž  
\UbX[ Ya UW\hYb'DfcXi`\_hYb'i bX'k Y]hYfYb'?Øgh]W\Y]hYbž'X]Y`X]Y  
; Ui a YbZFYi XYb'XYf'F Y[ ]cb'k ]XYfgd]Y[ Y`b"

6Ygi W\gh'Xi`GhUXY`ja`K ]bhYfž'b]W\h'ni`j Yf[ YggYb'g]bX'X]Y`

k Y] \ b U W h ] W Y b ' G d Y n ] U ` ] h A h Y b " ' 5 i Z X Y b ' K Y ] \ b U W h g a A f \_ h Y b  
\_ U b b g h X i ` ` c \_ U ` Y ` @ Y W \_ Y f Y ] Y b ž ' k ] Y ` [ Y V f U b b h Y ' A U b X Y ` b ' i b X  
; ` Ø \ k Y ] b ž ' [ Y b ] Y » Y b " ' 8 ] Y ` Z Y g h ] W Y ' 5 h a c g d \ A f Y ` V f ] b [ h ' b ] W h ' b i f  
: f Y i X Y ž ' g c b X Y f b ' U i W ` X ] Y ' A Ò [ ` ] W \_ Y ] h ž j Y f g W ] Y X Y b Y ` Ò g h ] W Y  
; Y b Ø g g Y ' n i ' d f c V ] Y f Y b "

8 Y h U ] ` g

6 Y g i W Y b ' G ] Y ' i b g ' U i Z . ' Y ] b Y ! f Y ] g Y " X Y